

Upgrade Proposal for Document Copying & Printing Solutions

*Hidalgo County
Court #4*



PREPARED BY:

Aissa Acevedo – Account Manager

Mobile: (956) 607-6465

Email: Aissa.Acevedo@Ricoh-USA.com

Proposal Submitted: February 24, 2020

RICOH
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Current Situation Analysis

Model C Serial # / EID Monthly Payment Lease Term	Configuration	Average Monthly Volume (Over Last 12 Months)
Ricoh MPC4504 G717M110207/ C85124251 / 13908026 \$152.10 36 Month Lease	45 PPM B/W & Color 2 – 550 Sheet Trays and Cabinet Stand 1 – 100 Sheet Bypass Fax	B/W–1,466 Color–387
<p style="text-align: center;">Service / Maintenance</p> <p style="text-align: center;">Includes 2,000 B&W Clicks and 250 Color Clicks Per Month Overages Billed Quarterly Overage Rates are: B&W @ \$0.0069 and Color @ \$0.0428 Color overages: 137 x \$0.0428 = \$5.86</p>		
TOTAL AVERAGE MONTHLY SPEND		\$157.96

Ricoh IMC4500

Color and Black/White Multifunctional Device

Key Features

- 45-PPM monochrome and color Copy/Print Speeds
- 10.1" Soft Key Smart Operation Panel with integrated USB/SD Card ports for Scan To/Print From functionality
- 220 Sheet Single Pass Document Feeder
- 1,200-sheet paper capacity
2 – 550 Sheet Paper Trays and With 100-Sheet Bypass
And Cabinet Stand
- Fax Option Enabled
- Configured to Print & Scan -Providing both black & white and color scanning Scan-to-Email, Scan-to-Folder, Scan-to-URL and Network TWAIN Scanning
- DOSS (Data Overwrite Security System) For ISO 15408 Compliance
- Energy Star® compliant



DIR Contract - Investment Details for Either Purchase or 48 Month Lease

Equipment Breakdown	DIR Purchase		DIR 48 Mo Discounted Budget
	Pricing	Pricing	Code
Ricoh IMC4500 #418309	\$5,959.47	\$105.43	780
ESP XG-PCS-15D	\$242.20	\$4.07	780
Network & Scan Connect – Seg BC4 / #PS-NWSCBC4	\$297.50	\$5.00	780
Cabinet Type F	\$125.00	\$2.10	780
Fax Option Type M37	\$647.50	\$10.87	780
Equipment Totals	\$7,271.67	\$127.47	
Service (2,000 B/W impressions monthly @ \$0.0070)		\$14.00	430
Service (250 Color impressions monthly @ \$0.0425)		\$10.63	430
	GRAND TOTAL PER MONTH	\$152.10	

Pricing Components Include: Equipment, Delivery, Installation, Operator Training, Maintenance, Toner, Staples and Service performed by Ricoh Customer Service Technicians (You will incur no additional charges for parts or labor).

9 MONTHS REMAINING IN FISCAL YEAR: 03/01/2020-12/31/2020

State of Texas DIR Contract Number: DIR-CPO-4435

48 MONTH LEASE AND SERVICE TERM

GOLD SERVICE INCLUDES: PARTS, LABOR, TONER & STAPLES

*To the extent permitted by the laws and Constitution of The State of Texas, equipment is to be leased in accordance with the terms and conditions of State of Texas Department of Information Resources Contract No. DIR-CPO-4435 Appendix E Master Lease Agreement. It is acknowledged and agreed that this Purchase Order constitutes a "Schedule" as defined in the Master Lease Agreement.

Includes Full and Final Upgrade of Contract #: 429301-3615423

*Bill To / Ship To:

Hidalgo County – Court #4

100 N. Closner Blvd., Floor #3

Edinburg, TX 78539

Contact: Rachael Segura / 956-318-2390 / Rachael.Segura@co.hidalgo.tx.us



www.ricoh-usa.com



Please direct any questions on this proposal to:

Aissa Acevedo – Account Manager

Mobile: (956) 607-6465

Email: Aissa.Acevedo@Ricoh-USA.com

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RICOH SAVIN LANIER

SLG - STATE OF TEXAS DIR-CPO-4435 (2019)

Purchase / Lease / Full Maintenance

Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Agreement.

Pricing valid for 90 Days.

Lease rates are subject to quarterly review and adjustment, unless otherwise noted in the Ricoh Master Agreement.

Ricoh Product Code	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Sep-19 Suggested Retail Price	Discount off SRP	Contract Equipment Purchase Price	FMV Lease			48 Mo Discounted	DISASTER RECOVERY Lease		Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click	Delivery & Installation Hardware Included			
						24 Monthly Payments	36 Monthly Payments	48 Monthly Payments		48 Monthly Payments	60 Monthly Payments												
						24 Monthly Payments	36 Monthly Payments	48 Monthly Payments		48 Monthly Payments	60 Monthly Payments												
418309	45 B&W / 45 Color	IM C4500	\$19,959.00	87.00%	\$5,959.47	\$274.15	\$192.31	\$157.97	\$105.43	\$138.65	\$199.90		MTH				0.0070		0.0425	Yes		Included	
418320	60 B&W / 60 Color	IM C6000	\$22,015.00	73.00%	\$5,944.05	\$273.47	\$191.83	\$157.58		\$138.31	\$199.30		MTH				0.0070		0.0425	Yes		Included	
006428MIU		ESP XG-PCS-15D (120 Volt, 15 Amp) Network & Scan Connect - Seg BC4	346.00	30.00%	242.20	10.69	7.50	6.16	\$4.07	5.41	7.79												
418376		1 Bin Tray BN130	535.00	50.00%	267.50	11.81	8.28	6.81		5.97	8.61												
417485		Banner Paper Guide Tray Type M19	915.00	50.00%	457.50	20.20	14.17	11.64		10.22	14.72												
418335		Booklet Finisher SR3270	3,696.00	50.00%	1,847.50	81.57	57.22	47.00		41.25	59.46												
418330		Booklet Finisher SR3290	4,755.00	50.00%	2,377.50	104.97	73.63	60.48		53.00	76.50												
418345		Bridge Unit BU3090	205.00	50.00%	102.50	4.53	3.17	2.61		2.29	3.30												
100478FNG		Cabinet Type F	250.00	50.00%	125.00	5.52	3.87	3.18	\$2.10	2.79	4.02												
416737		Caster Table Type M3	270.00	50.00%	135.00	5.96	4.18	3.43		3.01	4.34												
418337		Finisher SR3260	1,765.00	50.00%	882.50	38.96	27.33	22.46		19.71	28.40												
418385		Finisher SR3280	3,315.00	50.00%	1,657.50	73.18	51.33	42.17		37.01	53.33												
417497		Imageable Area Extension Unit Type M19	95.00	50.00%	47.50	2.10	1.47	1.21		1.06	1.53												
418378		Internal Finisher SR3250	1,455.00	50.00%	727.50	32.12	22.53	18.51		16.25	23.41												
418339		Internal Multi-Fold Unit FD3010	3,549.00	50.00%	1,774.50	78.34	54.96	45.14		39.62	57.10												
418343		Internal Shift Tray SH3080	449.00	50.00%	224.50	9.91	6.95	5.71		5.01	7.22												
418358		LCIT RT3040	1,305.00	50.00%	652.50	42.14	29.56	24.28		21.31	30.71												
MX418397RA		MEMORY UNIT TYPE M37 4GB	425.00	50.00%	212.50	9.38	6.58	5.41		4.75	6.84												
418360		LCIT PB3290	1,909.00	50.00%	954.50	42.14	29.56	24.28		21.31	30.71												
418355		Paper Feed Unit PB3270	759.00	50.00%	379.50	16.75	11.75	9.65		8.47	12.21												
418349		Paper Feed Unit PB3280	1,649.00	50.00%	824.50	36.40	25.53	20.98		18.41	26.53												
418327		Punch Unit PU3070 NA	999.00	50.00%	499.50	22.05	15.47	12.71		11.15	16.07												
418381		Punch Unit PU3080 NA	999.00	50.00%	499.50	22.05	15.47	12.71		11.15	16.07												
418332		Punch Unit PU3090 NA	999.00	50.00%	499.50	22.05	15.47	12.71		11.15	16.07												
MX417518RA		Fax Accessories																					
		Fax Memory Unit Type M19 64MB	95.00	50.00%	47.50	2.10	1.47	1.21		1.06	1.53												
418392		Fax Option Type M37	1,295.00	50.00%	647.50	28.59	20.05	16.47	\$10.87	14.46	20.83												
418530		G3 Interface Unit Type M37	845.00	50.00%	422.50	18.65	13.08	10.75		9.43	13.59												
		Print / Scan Option Accessories																					
418398		Device Server Option Type M37	265.00	50.00%	132.50	5.85	4.10	3.37		2.96	4.26												
417508		File Format Converter Type M19	739.00	50.00%	369.50	16.31	11.44	9.40		8.25	11.89												
417493		IEEE 802.11a/g/n Interface Unit Type M19	739.00	50.00%	369.50	16.31	11.44	9.40		8.25	11.89												
416869		Key Counter Bracket Type M3	131.00	50.00%	65.50	2.89	2.03	1.67		1.46	2.11												
417428		OCR Unit	335.00	50.00%	167.50	7.40	5.19	4.26		3.74	5.39												
418368		Page Keeper Type M37	499.00	50.00%	249.50	11.02	7.73	6.35		5.57	8.03												
418406		PostScript3 Unit Type M37	589.00	50.00%	294.50	13.00	9.12	7.49		6.58	9.48												
418367		Small Paper Feeding Unit Type M37	325.00	50.00%	162.50	7.17	5.03	4.13		3.63	5.23												
418410		IM CARD Type M37	45.00	50.00%	22.50	0.99	0.70	0.57		0.50	0.72												
		Fiery Options																					
404602		Auto Trap TYPE FS-100	800.00	15.00%	680.00	30.02	21.06	17.30		15.18	21.88												
418433		Color Controller E-25C	6,279.00	50.00%	3,139.50	138.61	97.23	79.87		70.11	101.02												
007183MIU		EFI Productivity Pack for Fiery E22b E22c	5,000.00	15.00%	4,250.00	187.64	131.62	108.12		94.90	136.75												
404751		EFI Compose Type FS150	2,005.00	50.00%	1,002.50	44.26	31.05	25.50		22.39	32.26												
007091MIU		Fiery CPS v4	3,260.00	15.00%	2,771.00	123.34	85.82	70.49		61.98	89.16												
007095MIU		Fiery ES-2000 Spectrophotometer	1,295.00	15.00%	1,100.75	48.60	34.09	28.00		24.58	35.42												
404750		EFI Image Type FS150	4,012.00	50.00%	2,006.00	88.56	62.13	51.03		44.79	64.55												
404600		Hot Folders TYPE FS-100	725.00	15.00%	616.25	27.21	19.09	15.68		13.76	19.83												
404601		Spot On Type FS100	725.00	15.00%	616.25	27.21	19.09	15.68		13.76	19.83												
		Security & Misc. Accessories																					
417578		External Keyboard Bracket Type M19	95.00	50.00%	47.50	2.10	1.47	1.21		1.06	1.53												
100266FNG		External USB Keyboard(No bracket)	70.00	50.00%	35.00	1.55	1.08	0.89		0.78	1.13												
418421		NFC Card Reader Type M37	339.00	50.00%	169.50	7.48	5.25	4.31		3.78	5.45												
417111		Optional Counter Interface	81.00	50.00%	40.50	1.79	1.25	1.03		0.90	1.30												
418422		Smart Card Reader Built-in Unit Type M37	105.00	50.00%	52.50	2.32	1.63	1.34		1.17	1.69												
EQ-RETURN-SEG2PLUS		Lease Return	250.00	100.00%	-	-	-	-		-	-												
					GRAND TOTAL PURCHASE PRICE	\$7,271.67			48 Month Lease	\$191.35	\$127.47			2,000 B&W CLICKS MONTHLY @ \$0.0070	\$14.00	250 CLR CLICKS MONTHLY @ \$0.0425	\$10.63	Total 48 Month Payment for one IMC4500 with 2,000 BW and 250 Color Clicks Monthly		\$152.10			

Req. # 411324



Search mail

Compose

Inbox 2

Sent

Drafts

- County Clerk's 2018
- County Clerk's 2019
- County Clerk's 2020
- Human Resources
- Mountain Glacier 2019

- Rachael +
- Shantel Zambrano

Hidalgo County Court #4 - Ricoh Upgrade Proposal / DIR Pricing Back Up / PO Sa

Aissa Acevedo

Hi Rachael! Thank you so much for taking the time to meet with me today! Attached to this email you will find a proposal for an upgr

Aissa Acevedo

Hi Rachael! I noticed I had a type-o on your email address on the PO Sample. See attached revised documents.

Aissa Acevedo

to me

Hi Rachael!

I noticed one other change that needed to be made to the proposal and PO Sample / req.

The item number for the IMC4500 has changed and needs to be #418227.

See the screen shot below....

I went ahead and updated everything (and also fixed the Cabinet Type F error I previously had that you caught yesterday).

Let me know if you have any questions or need anything else!

County Court #4

100 N. Clossner Blvd., Floor #3

Edinburg, TX 78539

Contact: Rachael Segura / 956-318-2390 / Rachael.Segura@co.hidalgo.tx.us

9	MONTH	NEW 36 MONTH (CAPITAL LEASE FOR A RICOH IMC4500 - #418227 WITH SERVICE)	\$105.43	\$94:
9	MONTH	ESP XG-PCS-15D	\$4.07	\$3:
9	MONTH	Network & Scan Connect - Seg BC4 / PS-NWSCBC4	\$5.00	\$4:
9	MONTH	Cabinet Type F	\$2.10	\$1:
9	MONTH	Fax Option Type M37	\$10.87	\$9:
9	MONTH	Service (2,000 B/W impressions monthly)	\$14.00	\$12:
9	MONTH	Service (250 Color impressions monthly)	\$10.63	\$9:
1	LOT	OVERAGES BILLED QUARTERLY - B/W @ \$0.0070 and Color @ \$0.0425	\$100.00	\$10:
			Total	\$252.10 \$1,46:

Hidalgo County - Court #4 - Ricoh Upgrade PO Template 03-03-2019 with

	A	B	C	D	E	F
1	PURCHASE ORDER (SAMPLE)					
2	COUNTY OF HIDALGO					
3	Vendor:	211567				
4		Ricoh USA				
5		PO BOX 650773				
6		DALLAS, TX 75265				
7	Quantity	Unit	Description	Unit Price	Amount	
8						
9			9 MONTHS REMAINING IN FISCAL YEAR 04/01/2020-12/31/2020			
10			DIR-CPO-4435			
11			48 MONTH LEASE AND SERVICE TERM			
12			GOLD SERVICE INCLUDES: PARTS, LABOR, TONER & STAPLES			
13			Includes Full & Final Upgrade of Contract 429301-3615423			
14			*To the extent permitted by the laws and Constitution of The State of Texas, equipment is to be leased in accordance with the terms and conditions of State of Texas Department of Information Resources Contract No. DIR-CPO-4435 Appendix E Master Lease Agreement. It is acknowledged and agreed that this Purchase Order constitutes a "Schedule" as defined in the Master Lease Agreement.			
15						
16			Ship To / Bill To:			
17			Hidalgo County Of			
18			County Court #3			
19			100 N. Clossner Blvd., Floor #3			
20			Edinburg, TX 78539			
21			Contact: Rachael Segura / 956-318-2390 / Rachael.Segura@co.hidalgo.tx.us			
22						
23	9	MONTH	NEW 36 MONTH (CAPITAL LEASE FOR A RICOH IMC4500 - #118227 WITH SERVICE)	\$105.43	\$948.87	
24	9	MONTH	ESP XG-PCS-15D	\$4.07	\$36.63	
25	9	MONTH	Network & Scan Connect - Seg BC4 / PS-NWSCBC4	\$5.00	\$45.00	
26	9	MONTH	Cabinet Type F	\$2.10	\$18.90	
27	9	MONTH	Fax Option Type M37	\$10.87	\$97.83	
28	9	MONTH	Service (2,000 B/W impressions monthly)	\$14.00	\$126.00	
29	9	MONTH	Service (250 Color impressions monthly)	\$10.63	\$95.67	
30	1	LOT	OVERAGES BILLED QUARTERLY - B/W @ \$0.0070 and Color @ \$0.0425	\$100.00	\$100.00	
31			Total	\$252.10	\$1,468.90	
32						
33						
34						
35						
36						
37						
38						

Reg. # 411324

Capital/ Operating Lease Log 2020

Install Date	Serial No.	Lease End Date	CC Date	Agenda No.	Dept No.	Department Name	REQ No.	Co-op Contract No.	Vendor	Model	Equipment Monthly Pmt	Title Xier at End of Lease? (Y/N)	Bargain Purchase	Lease Term in Months	Est. Economic Useful Life in	Total Principal Pmts Over Lease Term	FMV of Leased Equip. at Lease Inception - CASH PRICE	Capital or Operating Lease? (Calculated Field)	Not to exceed 15% Interest
			1/28/2020	74177	90	District Clerk	408180	DIR-CPO-4435	Ricoh	MP45055SP	\$ 195.14	N	N	36	60	\$ 7,025.04	\$ 7,626.09	Capital Lease	-5.25%
			1/28/2020	74177	90	District Clerk	408180	DIR-CPO-4435	Ricoh	MP45055SP	\$ 170.74	N	N	36	60	\$ 6,146.64	\$ 6,641.09	Capital Lease	-4.95%
			1/28/2020	74177	90	District Clerk	408180	DIR-CPO-4435	Ricoh	MP45055SP	\$ 170.74	N	N	36	60	\$ 6,146.64	\$ 6,641.09	Capital Lease	-4.95%
			1/28/2020	74177	90	District Clerk	408180	DIR-CPO-4435	Ricoh	MP7503SP	\$ 312.51	N	N	36	60	\$ 11,250.36	\$ 12,363.70	Capital Lease	-6.02%
			1/28/2020	74177	90	District Clerk	408180	DIR-CPO-4435	Ricoh	IMC6000	\$ 247.94	N	N	36	60	\$ 8,925.84	\$ 9,757.75	Capital Lease	-5.69%
			1/28/2020	74167	220	Facilities Management		BUYBOARD 576-18	Pitney Bowes	SENDPRO P2000 & P1000	\$ 366.37	N	N	60	60	\$ 21,982.20	\$ 19,308.49	Capital Lease	5.23%
			2/11/2020	74189	293	Constable Pct.3	408961	DIR-CPO-4435	Ricoh	MPC307	\$ 51.65	N	N	48	48	\$ 2,479.20	\$ 2,080.67	Capital Lease	8.87%
			2/11/2020	74264	180	County Clerk - collections department	409114	DIR-CPO-4435	Ricoh	MP2555SP	\$ 69.82	N	N	36	60	\$ 2,513.52	\$ 2,796.45	Operating Lease	-6.79%
			2/11/2020	74264	180	County Clerk McAllen Office	409114	DIR-CPO-4435	Ricoh	MP2555SP	\$ 69.82	N	N	36	60	\$ 2,513.52	\$ 2,796.45	Operating Lease	-6.79%
			2/11/2020	74264	180	County Clerk Vitals / Probate	409114	DIR-CPO-4435	Ricoh	MP5055SP	\$ 166.61	N	N	36	60	\$ 5,997.96	\$ 7,788.35	Operating Lease	-16.19%
			2/11/2020	74264	180	County Clerk Recording	409114	DIR-CPO-4435	Ricoh	MP5055SP	\$ 166.61	N	N	36	60	\$ 5,997.96	\$ 7,788.35	Operating Lease	-16.19%
			2/11/2020	74264	180	County Clerk Criminal Department	409114	DIR-CPO-4435	Ricoh	MP5055SP	\$ 166.61	N	N	36	60	\$ 5,997.96	\$ 7,788.35	Operating Lease	-16.19%
			2/11/2020	74264	180	County Clerk Civil Department	409114	DIR-CPO-4435	Ricoh	MP5055SP	\$ 166.61	N	N	36	60	\$ 5,997.96	\$ 7,788.35	Operating Lease	-16.19%
			2/11/2020	74280	160	Purchasing Department	409375	DIR-CPO-4435	Ricoh	IMC4500	\$ 199.42	N	N	48	60	\$ 9,572.16	\$ 9,548.17	Capital Lease	0.12%
			2/25/2020	74361	122	Precinct 2	410014	DIR-CPO-4437	Canon	C256IF III	\$ 60.71	N	N	36	60	\$ 2,185.56	\$ 1,964.63	Capital Lease	7.05%
			2/25/2020	74361	122	Precinct 2	410022	DIR-CPO-4437	Canon	IR555351 iii	\$ 140.09	N	N	36	60	\$ 5,043.24	\$ 4,533.75	Capital Lease	7.05%
			2/25/2020	74361	122	Precinct 2	410033	DIR-CPO-4437	Canon	IR555351 iii	\$ 140.09	N	N	36	60	\$ 5,043.24	\$ 4,533.75	Capital Lease	7.05%
			2/25/2020	74521	340	Health Department	409366	DIR-CPO-4435	Ricoh	MP5055SP	\$ 221.23	N	N	36	60	\$ 7,964.28	\$ 7,955.85	Capital Lease	0.07%
			2/25/2020	74521	340	Health Department	409366	DIR-CPO-4435	Ricoh	MP5055SP	\$ 221.23	N	N	36	60	\$ 7,964.28	\$ 7,955.85	Capital Lease	0.07%
			2/25/2020	74521	340	Health Department	409366	DIR-CPO-4435	Ricoh	MP5055SP	\$ 221.23	N	N	36	60	\$ 7,964.28	\$ 7,955.85	Capital Lease	0.07%
			2/25/2020	74521	340	Health Department	409366	DIR-CPO-4435	Ricoh	MP5055SP	\$ 221.23	N	N	36	60	\$ 7,964.28	\$ 7,955.85	Capital Lease	0.07%
			2/25/2020	74521	340	Health Department	409366	DIR-CPO-4435	Ricoh	MP5055SP	\$ 221.23	N	N	36	60	\$ 7,964.28	\$ 7,955.85	Capital Lease	0.07%
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			2/25/2020	74521	340	Health Department	409366	DIR-CPO-4435	Ricoh	MP5055SP	\$ 221.23	N	N	36	60	\$ 7,964.28	\$ 7,955.85	Capital Lease	0.07%
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			2/25/2020	74521	340	Health Department	409366	DIR-CPO-4435	Ricoh	MP5055SP	\$ 221.23	N	N	36	60	\$ 7,964.28	\$ 7,955.85	Capital Lease	0.07%
			2/26/2020	74535	11	449th District Court	408859	DIR-CPO-4435	Ricoh	IMC4500	\$ 213.52	N	N	36	60	\$ 7,686.72	\$ 9,250.67	Operating Lease	-11.63%
			3/10/2020	74571		precinct 1	409776	DIR-CPO-4428	Kyocera	M3145idn	\$ 35.42	N	N	36	60	\$ 1,275.12	\$ 1,146.68	Capital Lease	7.03%
			3/10/2020	74571		precinct 1	409776	DIR-CPO-4428	Kyocera	M3145idn	\$ 35.42	N	N	36	60	\$ 1,275.12	\$ 1,146.68	Capital Lease	7.03%
			3/10/2020	74571		precinct 1	409836	DIR-CPO-4428	Kyocera	M3145idn	\$ 35.42	N	N	36	60	\$ 1,275.12	\$ 1,146.68	Capital Lease	7.03%
			3/10/2020	74571		precinct 1	409836	DIR-CPO-4428	Kyocera	M3145idn	\$ 35.42	N	N	36	60	\$ 1,275.12	\$ 1,146.68	Capital Lease	7.03%
			3/10/2020	74571		precinct 1	409836	DIR-CPO-4428	Kyocera	M3145idn	\$ 35.41	N	N	36	60	\$ 1,274.76	\$ 1,146.68	Capital Lease	7.01%
			3/24/2020			Tax Office	411678	DIR-CPO-4435	Ricoh USA	IM430F									
			3/24/2020	74856		Co. Crt 4	411324	DIR-CPO-4435	Ricoh USA	IMC4500	\$ 127.47	N	N	48	60	\$ 6,118.56	\$ 7,271.67	Capital Lease	-8.21%

Lease Calculator

Fixed Rate	Fixed Pay
Asset Value	<input type="text" value="7271.67"/>
Residual Value	<input type="text" value="0"/>
Lease Term	<input type="text" value="0"/> years
	<input type="text" value="48"/> months
Monthly Payment	<input type="text" value="127.47"/>
<input type="button" value="Calculate"/>	

Result

With this monthly payment, the interest/return rate is **negative**.

0%

 Search

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What is a Lease?

A lease is a contract made between a lessor (the legal owner of the asset) and a lessee (the person who wants to use the asset) for the use of an asset, bound by rules intended to protect both parties. In a typical contractual agreement, the lessee obtains the right to use an asset or multiple assets belonging to the lessor for a specific term in return for regular rental payments. Leasing is often associated with living spaces, working spaces, and cars, but mostly anything that can be owned can be leased. Other examples of leasable items include storage, conveyor belts, lighting, furnishings, software, server hardware, aircraft, cleaning equipment, and many more.

Rent vs Lease

Although they are often used interchangeably, "lease" and "rent" technically have different meanings. By definition, a lease refers to the contractual agreement or contract itself, while rent refers to the periodic payment for the use of an asset. In neither case is equity of the asset being rented or leased actually gained.

Residual Value

Residual value, sometimes called salvage value, is an estimate of how much an asset will be worth at the end of its lease. It is most commonly associated with car leasing. As an example, a car worth \$20,000 that is leased for 3 years can have a residual value of \$10,000 when the lease ends. Residual value is not exclusive to car leases, but can be leases of any type of asset, as long as it depreciates and can be sold at value once again. For most assets, the longer the lease period, the lower the residual value. One exception to this is real estate assets, which may have higher residual values after the lease period. The term "residual value" is also often used to refer to the value of an asset after depreciation. For more information or to do calculations involving depreciation, use the [Depreciation Calculator](#).

Leasing a Car

Auto leases enable people to drive new cars for a short term while under warranty, and without the financial burden associated with new car purchases. However, it generally costs more to lease a new car for a specific time period than it does to own it (assuming the cost of ownership is prorated over its expected life). Leasing used cars is possible, but not as prevalent. There are many factors to consider in an auto lease, such as the initial down payment, the amount of the monthly payment, the term of the lease, and the average accumulated miles in a year. One characteristic that is unique to car leasing is something called the money factor, which is an alternative method of presenting the amount of interest charged on a lease with monthly payments. Money factor, sometimes called "lease factor" or "lease fee," can be translated into the more common annual percentage rate (APR) by multiplying it by 2,400.

Monthly payments are mainly based on the difference between the cost of the new automobile (transaction price or capitalized cost), and what the car is forecasted to be worth at the end of the leasing period (residual value). Security deposits will most likely be required at signing. Additional charges may be imposed by dealers, so discuss all financing carefully before agreeing to a car leasing contract. Some lease contracts allow for the lessee to purchase the leased vehicle after the end of the lease. For more information or to do calculations regarding auto leases, use the [Auto Lease Calculator](#).

Renting vs Leasing Cars

SAM Search Results
List of records matching your search for :

Record Status: Active
DUNS Number: 043964519

ENTITY Ricoh USA, Inc.	Status: Active
DUNS: 043964519 +4:	CAGE Code: 31310 DoDAAC:
Expiration Date: 02/20/2021	Has Active Exclusion?: No Debt Subject to Offset?: No
Address: 300 Eagleview Boulevard Ste 200	
City: Exton	State/Province: PENNSYLVANIA
ZIP Code: 19341-1155	Country: UNITED STATES

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
 Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

**OFFICE USE ONLY
 CERTIFICATION OF FILING**

Certificate Number:
 2020-599665

Date Filed:
 03/17/2020

Date Acknowledged:

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.
 Ricoh USA, Inc.
 Exton, PA United States

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.
 County of Hidalgo

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.
 Req # 411324
 Lease and Service of Ricoh IMC4500 for Hidalgo County Court #4

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary
	Ricoh Americas Holdings, Inc.	West Caldwell, NJ United States	X	

5 Check only if there is NO Interested Party.

6 UNSWORN DECLARATION

My name is Karl Lamb, and my date of birth is 11/18/1965.

My address is 13640 Briarwick Dr, Ste 120, Austin, TX, 78729, USA.
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in Travis County, State of Texas, on the 17th day of March, 2020.
(month) (year)

Signature of authorized agent of contracting business entity
 (Declarant)

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

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 Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

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			Controlling	Intermediary
	Ricoh Americas Holdings, Inc.	West Caldwell, NJ United States	X	

5 Check only if there is NO Interested Party.

6 UNSWORN DECLARATION

My name is _____, and my date of birth is _____.

My address is _____, _____, _____, _____, _____.
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in _____ County, State of _____, on the _____ day of _____, 20____.
(month) (year)

 Signature of authorized agent of contracting business entity
 (Declarant)