

**Prepared For:** Hidalgo County  
Garcia, Rolando

**Date** 03/13/2020  
**AE/AM** OMS/OAO

**Unit #**

**Year** 2020 **Make** Ford **Model** Expedition Max

**Series** XL 4dr 4x2

**Quantity 1**

**Vehicle Order Type** Ordered **Term** 60 **State** TX **Customer#** 561177

|              |  |
|--------------|--|
| \$ 40,363.00 | Capitalized Price of Vehicle <sup>1</sup>                        |
| \$ 0.00 *    | License and Certain Other Charges <u>6.2500%</u> <b>State TX</b> |
| \$ 158.50 *  | Initial License Fee  |
| \$ 0.00      | Registration Fee   |
| \$ 200.00    | Other:Courtesy Delivery Fee                                      |
| \$ 0.00      | Capitalized Price Reduction                                      |
| \$ 0.00      | Tax on Capitalized Price Reduction                               |
| \$ 0.00      | Gain Applied From Prior Unit                                     |
| \$ 0.00 *    | Tax on Gain On Prior   |
| \$ 0.00 *    | Security Deposit   |
| \$ 0.00 *    | Tax on Incentive( Taxable Incentive Total : \$0.00 )             |

**All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.**

**Order Information**

|                        |                                      |
|------------------------|--------------------------------------|
| <b>Driver Name</b>     |                                      |
| <b>Exterior Color</b>  | Oxford White                         |
| <b>Interior Color</b>  | Ebony w/Cloth Front Captain's Chairs |
| <b>Lic. Plate Type</b> | Exempt                               |
| <b>GVWR</b>            | 0                                    |

|                     |   |
|---------------------|---|
| <b>\$ 40,563.00</b> | <b>Total Capitalized Amount (Delivered Price)</b>                                     |
| \$ 527.32           | Depreciation Reserve @ <u>1.3000%</u>   |
| <b>\$ 127.36</b>    | <b>Monthly Lease Charge (Based on Interest Rate - Subject to a Floor)<sup>2</sup></b> |

**TIPS CONTRACT: 190402**

**\$ 654.68 Total Monthly Rental Excluding Additional Services**

**Additional Fleet Management**

Master Policy Enrollment Fees

|         |  |
|---------|--|
| \$ 0.00 | Commercial Automobile Liability Enrollment |
|         | Liability Limit <u>\$0.00</u>              |

|         |                            |
|---------|----------------------------|
| \$ 0.00 | Physical Damage Management |
|---------|----------------------------|

Comp/Coll Deductible 0 / 0

|          |  |
|----------|--|
| \$ 31.61 | Full Maintenance Program <sup>3</sup> Contract Miles <u>50,000</u> |
|          | Incl: # Brake Sets (1 set = 1 Axle) <u>0</u>                       |

OverMileage Charge \$ 0.0450 Per Mile

# Tires 0 Loaner Vehicle Not Included

**\$ 31.61 Additional Services SubTotal**

|         |                        |
|---------|------------------------|
| \$ 0.00 | Use Tax <u>0.0000%</u> |
|---------|------------------------|

**State**

**\$ 686.29 Total Monthly Rental Including Additional Services**

|             |  |
|-------------|--|
| \$ 8,923.80 | Reduced Book Value at <u>60</u> Months |
|-------------|--|

|           |   |
|-----------|---|
| \$ 400.00 | Service Charge Due at Lease Termination |
|-----------|---|

Quote based on estimated annual mileage of 10,000  
(Current market and vehicle conditions may also affect value of vehicle)  
(Quote is Subject to Customer's Credit Approval)

**Notes**

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle.

**ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.**

Lessee hereby authorizes this vehicle order, agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle. Lessee certifies that it intends that more than 50% of the use of the vehicle is to be in a trade or business of the Lessee.

**LESSEE** Hidalgo County

**BY** \_\_\_\_\_ **TITLE** \_\_\_\_\_ **DATE** \_\_\_\_\_

\* INDICATES ITEMS TO BE BILLED ON DELIVERY.

<sup>1</sup> Capitalized Price of Vehicle May be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessor any Manufacturer Rebates And/Or Manufacturer Incentives Intended for the Lessee, Which Rebates And/Or Incentives Have Been Used By Lessor to Reduce the Capitalized Price of the Vehicle.

<sup>2</sup> Monthly Lease Charge Will Be Adjusted to Reflect the Interest Rate on the Delivery Date (Subject to a Floor).

<sup>3</sup> The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.



**VEHICLE INFORMATION:**

2020 Ford Expedition Max XL 4dr 4x2 - US  
Series ID: K1F

**Pricing Summary:**

|                    | <b>INVOICE</b>      | <b>MSRP</b>         |
|--------------------|---------------------|---------------------|
| Base Vehicle       | \$ 50,904.00        | \$ 53,025.00        |
| Total Options      | \$ -3,636.00        | \$ -2,740.00        |
| Destination Charge | \$ 1,695.00         | \$ 1,695.00         |
| <b>Total Price</b> | <b>\$ 48,963.00</b> | <b>\$ 51,980.00</b> |

**SELECTED COLOR:**

Exterior: YZ - Oxford White  
Interior: LH - Ebony w/Cloth Front Captain's Chairs

**SELECTED OPTIONS:**

| <b>CODE</b> | <b>DESCRIPTION</b>                             | <b>INVOICE</b> | <b>MSRP</b>  |
|-------------|--|----------------|--------------|
| 102A        | Equipment Group 102A SSV                       | \$ -3,060.00   | \$ -3,255.00 |
| 131WB       | 131" Wheelbase                                 | STD            | STD          |
| 153         | Front License Plate Bracket                    | NC             | NC           |
| 18B         | Black Platform Running Boards                  | \$ 381.00      | \$ 405.00    |
| 2NDROW      | Vinyl 2nd Row Seating                          | Included       | Included     |
| 425         | 50 States Emissions System                     | STD            | STD          |
| 44U         | Transmission: 10-Speed Automatic w/SelectShift | Included       | Included     |
| 66R         | Reverse Sensing System                         | \$ 103.00      | \$ 110.00    |
| 99T         | Engine: 3.5L EcoBoost V6                       | Included       | Included     |
| CONS        | Center Console Delete                          | Included       | Included     |
| CSHIFT      | Column Shifter                                 | Included       | Included     |
| FLADCR      | Fleet Advertising Credit                       | \$ -1,060.00   | \$ 0.00      |
| FLOOR       | Vinyl Floor Covering                           | Included       | Included     |
| L           | Cloth Front Captain's Chairs                   | Included       | Included     |
| LH_01       | Ebony w/Cloth Front Captain's Chairs           | NC             | NC           |
| NONTR       | Tires: P265/70R17 AT OWL                       | Included       | Included     |
| NONWL       | Wheels: 17" Steel                              | Included       | Included     |
| PAINT       | Monotone Paint Application                     | STD            | STD          |
| STDGV       | GVWR: 7,300 lbs                                | Included       | Included     |
| STDRD       | Radio: AM/FM Stereo w/MP3 Capable              | Included       | Included     |
| SYNC        | SYNC Communications & Entertainment System     | Included       | Included     |
| X3L         | Electronic Limited Slip w/3.73 Axle Ratio      | Included       | Included     |
| YZ_01       | Oxford White                                   | NC             | NC           |

## **CONFIGURED FEATURES:**

### Body Exterior Features:

Number Of Doors 4  
Rear Cargo Door Type: liftgate  
Driver And Passenger Mirror: power remote heated manual folding side-view door mirrors  
Running Boards: running boards  
Door Handles: body-coloured  
Front And Rear Bumpers: body-coloured front and rear bumpers with grey rub strip  
Rear Step Bumper: rear step bumper  
Front License Plate Bracket: front license plate bracket  
Body Material: galvanized steel/aluminum body material  
Roof Rack: rails only  
: class III trailering with harness, hitch  
Body Side Cladding: black bodyside cladding  
Fender Flares: black fender flares  
Grille: black w/chrome surround grille

### Convenience Features:

Air Conditioning manual air conditioning  
Air Filter: air filter  
Rear Air Conditioning: rear air conditioning with separate controls  
Cruise Control: cruise control with steering wheel controls  
Rear Window Remote Release: keyfob rear window remote release  
Power Windows: power windows with driver and passenger 1-touch down  
1/4 Vent Rear Windows: power rearmost windows  
Remote Keyless Entry: keyfob and smart device remote keyless entry  
Illuminated Entry: illuminated entry  
Key Pad: keypad locking  
Integrated Key Remote: integrated key/remote  
Auto Locking: auto-locking doors  
Passive Entry: proximity key  
Remote Engine Start: remote engine start  
Steering Wheel: steering wheel with manual tilting, manual telescoping  
Day-Night Rearview Mirror: day-night rearview mirror  
Driver and Passenger Vanity Mirror: illuminated auxiliary driver and passenger-side visor mirrors  
Emergency SOS: SYNC 3 911 Assist emergency communication system  
Front Cupholder: front and rear cupholders  
Overhead Console: full overhead console with storage, conversation mirror  
Glove Box: glove box  
Driver Door Bin: driver and passenger door bins  
Rear Door Bins: rear door bins  
Dashboard Storage: dashboard storage  
Retained Accessory Power: retained accessory power  
Power Accessory Outlet: 4 12V DC power outlets  
Lighter Elements: front lighter element(s) location

### Entertainment Features:

radio AM/FM/Satellite-prep with seek-scan  
Radio Data System: radio data system  
Voice Activated Radio: voice activated radio  
Speed Sensitive Volume: speed-sensitive volume  
Steering Wheel Radio Controls: steering-wheel mounted audio controls  
Speakers: 12 speakers  
Internet Access: FordPass Connect 4G LTE WiFi internet access  
1st Row LCD: 2 1st row LCD monitor  
Wireless Connectivity: wireless phone connectivity  
Antenna: window grid antenna

### Lighting, Visibility and Instrumentation Features:

Headlamp Type delay-off aero-composite halogen headlamps  
Auto-Dimming Headlights: Ford Co-Pilot360 - Auto High Beam auto high-beam headlights  
Front Fog Lights: front fog lights  
Front Wipers: variable intermittent speed-sensitive wipers wipers  
Rear Window wiper: fixed interval rear window wiper with heating wiper park

Rear Window Defroster: rear window defroster  
Rear Window: flip-up rear windshield  
Tinted Windows: deep-tinted windows  
Dome Light: dome light with fade  
Front Reading Lights: front and rear reading lights  
Variable IP Lighting: variable instrument panel lighting  
Display Type: analog display  
Tachometer: tachometer  
Voltmeter: voltmeter  
Compass: compass  
Exterior Temp: outside-temperature display  
Low Tire Pressure Warning: tire specific low-tire-pressure warning  
Park Distance Control: rear parking sensors  
Trip Computer: trip computer  
Trip Odometer: trip odometer  
Lane Departure Warning: lane departure  
Blind Spot Sensor: blind spot  
Front Pedestrian Braking: pedestrian detection  
Forward Collision Alert: forward collision  
Oil Pressure Gauge: oil pressure gauge  
Water Temp Gauge: water temp. gauge  
Clock: in-radio display clock  
Systems Monitor: systems monitor  
Rear Vision Camera: rear vision camera  
Oil Pressure Warning: oil-pressure warning  
Water Temp Warning: water-temp. warning  
Battery Warning: battery warning  
Lights On Warning: lights-on warning  
Key in Ignition Warning: key-in-ignition warning  
Low Fuel Warning: low-fuel warning  
Low Washer Fluid Warning: low-washer-fluid warning  
Door Ajar Warning: door-ajar warning  
Trunk Ajar Warning: trunk-ajar warning  
Brake Fluid Warning: brake-fluid warning

#### Safety And Security:

ABS four-wheel ABS brakes  
Number of ABS Channels: 4 ABS channels  
Brake Assistance: brake assist  
Brake Type: four-wheel disc brakes  
Vented Disc Brakes: front and rear ventilated disc brakes  
Daytime Running Lights: daytime running lights  
Spare Tire Type: full-size spare tire  
Spare Tire Mount: underbody mounted spare tire w/crankdown  
Driver Front Impact Airbag: driver and passenger front-impact airbags  
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags  
Overhead Airbag: Safety Canopy System curtain 1st, 2nd and 3rd row overhead airbag  
Occupancy Sensor: front passenger airbag occupancy sensor  
Height Adjustable Seatbelts: height adjustable front seatbelts  
Seatbelt Pretensioners: front seatbelt pre-tensioners  
3Point Rear Centre Seatbelt: 3 point rear centre seatbelt  
Side Impact Bars: side-impact bars  
Perimeter Under Vehicle Lights: remote activated perimeter/approach lights  
Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks  
Rear Child Safety Locks: rear child safety locks  
Ignition Disable: SecuriLock immobilizer  
Security System: security system  
Panic Alarm: panic alarm  
Tracker System: tracker system  
Electronic Stability: electronic stability stability control with anti-roll  
Traction Control: ABS and driveline traction control  
Front and Rear Headrests: manual adjustable front head restraints  
Rear Headrest Control: 2 rear head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 5  
Front Bucket Seats: front bucket seats  
Number of Driver Seat Adjustments: 8-way driver and passenger seat adjustments  
Reclining Driver Seat: manual reclining driver and passenger seats  
Driver Lumbar: power 2-way driver and passenger lumbar support  
Driver Height Adjustment: power height-adjustable driver and passenger seats  
Driver Fore/Aft: power driver and passenger fore/aft adjustment  
Driver Cushion Tilt: power driver and passenger cushion tilt  
Rear Seat Type: rear manual reclining 40-20-40 split-bench seat  
Rear Seat Fore/Aft: manual rear seat fore/aft adjustment  
Rear Folding Position: rear seat fold-forward seatback  
Leather Upholstery: cloth front seat upholstery  
Rear Seat Material: vinyl rear seat upholstery  
Door Trim Insert: vinyl door panel trim  
Headliner Material: full cloth headliner  
Floor Covering: full vinyl/rubber floor covering  
Shift Knob Trim: metal-look shift knob  
LeatherSteeringWheel: leather steering wheel  
Interior Accents: metal-look interior accents  
Cargo Space Trim: carpet cargo space  
Trunk Lid: plastic trunk lid/rear cargo door  
Cargo Light: cargo light  
Cargo Net: cargo net

Standard Engine:

Engine 375-hp, 3.5-liter V-6 (premium)

Standard Transmission:

Transmission 10-speed automatic w/ OD and PowerShift automatic