



Prepared For: Hidalgo County
Garcia, Rolando

Date 03/13/2020
AE/AM OMS/OAO

Unit #

Year 2020 Make Ford Model Transit-150 Cargo

Series Base Rear-wheel Drive Low Roof Van 148 in. WB

Vehicle Order Type Ordered Term 60 State TX Customer# 561177

Quantity 1

Table with 2 columns: Amount and Description. Includes Capitalized Price of Vehicle, License and Certain Other Charges, Initial License Fee, Registration Fee, Other: Courtesy Delivery Fee, Capitalized Price Reduction, Tax on Capitalized Price Reduction, Gain Applied From Prior Unit, Tax on Gain On Prior, Security Deposit, Tax on Incentive.

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

Table with 2 columns: Field and Value. Includes Driver Name, Exterior Color (Oxford White), Interior Color (Dark Palazzo w/Vinyl Front Bucket Seats), Lic. Plate Type (Exempt), GVWR (0).

TIPS CONTRACT: 190402

Table with 2 columns: Amount and Description. Includes Total Capitalized Amount (Delivered Price), Depreciation Reserve @ 1.3000%, Monthly Lease Charge (Based on Interest Rate - Subject to a Floor)^2.

\$ 506.79 Total Monthly Rental Excluding Additional Services

Additional Fleet Management

Master Policy Enrollment Fees

Table with 2 columns: Amount and Description. Includes Commercial Automobile Liability Enrollment, Liability Limit \$0.00.

Table with 2 columns: Amount and Description. Includes Physical Damage Management.

Table with 2 columns: Amount and Description. Includes Full Maintenance Program^3, Contract Miles 50,000, Incl: # Brake Sets (1 set = 1 Axle) 0.

Comp/Coll Deductible 0 / 0

OverMileage Charge \$ 0.0450 Per Mile

Tires 0

Loaner Vehicle Not Included

\$ 31.29 Additional Services SubTotal

Table with 2 columns: Amount and Description. Includes Use Tax 0.0000%.

State

\$ 538.08 Total Monthly Rental Including Additional Services

Table with 2 columns: Amount and Description. Includes Reduced Book Value at 60 Months.

Table with 2 columns: Amount and Description. Includes Service Charge Due at Lease Termination.

Quote based on estimated annual mileage of 10,000
(Current market and vehicle conditions may also affect value of vehicle)
(Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle. Lessee certifies that it intends that more than 50% of the use of the vehicle is to be in a trade or business of the Lessee.

LESSEE Hidalgo County

Table with 3 columns: BY, TITLE, DATE

* INDICATES ITEMS TO BE BILLED ON DELIVERY.

1 Capitalized Price of Vehicle May be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessor any Manufacturer Rebates And/Or Manufacturer Incentives Intended for the Lessee, Which Rebates And/Or Incentives Have Been Used By Lessor to Reduce the Capitalized Price of the Vehicle.

2 Monthly Lease Charge Will Be Adjusted to Reflect the Interest Rate on the Delivery Date (Subject to a Floor).

3 The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.



VEHICLE INFORMATION:

2020 Ford Transit-150 Cargo Base Rear-wheel Drive Low Roof Van 148 in. WB - US
Series ID: E1Y

Pricing Summary:

| | INVOICE | MSRP |
|--------------------|---------------------|---------------------|
| Base Vehicle | \$ 33,996.00 | \$ 35,785.00 |
| Total Options | \$ 1,890.00 | \$ 2,780.00 |
| Destination Charge | \$ 1,495.00 | \$ 1,495.00 |
| Total Price | \$ 37,381.00 | \$ 40,060.00 |

SELECTED COLOR:

Exterior: YZ - Oxford White
Interior: VK - Dark Palazzo w/Vinyl Front Bucket Seats

SELECTED OPTIONS:

| CODE | DESCRIPTION | INVOICE | MSRP |
|-------------|---|----------------|-------------|
| 101A | Order Code 101A | NC | NC |
| 148WB | 148" Wheelbase | STD | STD |
| 153 | Front License Plate Bracket | NC | NC |
| 21G | Dark Palazzo Gray Vinyl Bucket Seats | Included | Included |
| 425 | 50-State Emissions System | STD | STD |
| 44U | Transmission: 10-Spd Automatic w/OD & SelectShift | Included | Included |
| 47U | Window Only Bulkhead | \$ 751.00 | \$ 825.00 |
| 53B | Heavy-Duty Trailer Tow Package | \$ 442.00 | \$ 485.00 |
| 53D | Tow/Haul Mode w/Trailer Wiring Provisions | Included | Included |
| 58U | Radio: AM/FM Stereo | Included | Included |
| 60D | Adaptive Cruise Control | \$ 687.00 | \$ 755.00 |
| 67D | Trailer Brake Controller (TBC) | \$ 368.00 | \$ 405.00 |
| 67E | Large Center Console | Included | Included |
| 68H | Running Boards | \$ 282.00 | \$ 310.00 |
| 998 | Engine: 3.5L PFDi V6 Flex-Fuel | Included | Included |
| FLADCR | Fleet Advertising Credit | \$ -640.00 | \$ 0.00 |
| HITCH | Frame Mounted Hitch Receiver | Included | Included |
| PAINT | Monotone Paint Application | STD | STD |
| STDGV | GVWR: 8,670 lbs | Included | Included |
| STDTR | Tires: 235/65R16C 121/119 R AS BSW | Included | Included |
| STDWL | Wheels: 16" Silver Steel w/Black Hubcap | Included | Included |
| V | Vinyl Front Bucket Seats | Included | Included |
| VK_02 | Dark Palazzo w/Vinyl Front Bucket Seats | NC | NC |
| X73 | 3.73 Axle Ratio | Included | Included |
| YZ_01 | Oxford White | NC | NC |

CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors 3
Rear Cargo Door Type: split swing-out
Driver And Passenger Mirror: power remote manual folding side-view door mirrors
Convex Driver Mirror: convex driver and passenger mirror
Running Boards: running boards
Door Handles: black
Front And Rear Bumpers: black front and rear bumpers
Front License Plate Bracket: front license plate bracket
Body Material: fully galvanized steel body material
: class III trailering with harness, hitch, brake controller
Body Side Cladding: black bodyside cladding
Grille: black grille

Convenience Features:

Air Conditioning manual air conditioning
Cruise Control: cruise control with steering wheel controls, Ford Co-Pilot360 - Adaptive Cruise Control with Lane Centering distance pacing
Power Windows: power windows with driver 1-touch down
Remote Keyless Entry: keyfob (all doors) remote keyless entry
Illuminated Entry: illuminated entry
Integrated Key Remote: integrated key/remote
Auto Locking: auto-locking doors
Steering Wheel: steering wheel with manual tilting, manual telescoping
Emergency SOS: emergency communication system
Front Cupholder: front cupholder
Floor Console: full floor console with box
Glove Box: locking glove box
Driver Door Bin: driver and passenger door bins
IP Storage: bin instrument-panel storage
Driver Footrest: driver's footrest
Power Accessory Outlet: 2 12V DC power outlets

Entertainment Features:

radio AM/FM stereo with seek-scan
Steering Wheel Radio Controls: steering-wheel mounted audio controls
Speakers: 8 speakers
Internet Access: FordPass Connect 4G LTE WiFi internet access
1st Row LCD: 1 1st row LCD monitor
Wireless Connectivity: wireless phone connectivity
Antenna: fixed antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type aero-composite halogen headlamps
Auto-Dimming Headlights: Ford Co-Pilot360 - Auto High Beam auto high-beam headlights
Front Wipers: variable intermittent wipers
Tinted Windows: light-tinted windows
Dome Light: dome light with fade
Front Reading Lights: front reading lights
Variable IP Lighting: variable instrument panel lighting
Display Type: analog display
Tachometer: tachometer
Low Tire Pressure Warning: low-tire-pressure warning
Trip Odometer: trip odometer
Lane Departure Warning: lane departure
Forward Collision Alert: forward collision
Water Temp Gauge: water temp. gauge
Clock: in-radio display clock
Rear Vision Camera: rear vision camera
Oil Pressure Warning: oil-pressure warning
Water Temp Warning: water-temp. warning
Battery Warning: battery warning
Lights On Warning: lights-on warning
Key in Ignition Warning: key-in-ignition warning

Low Fuel Warning: low-fuel warning
Door Ajar Warning: door-ajar warning
Trunk Ajar Warning: trunk-ajar warning
Brake Fluid Warning: brake-fluid warning

Safety And Security:

ABS four-wheel ABS brakes
Number of ABS Channels: 4 ABS channels
Brake Assistance: brake assist
Brake Type: four-wheel disc brakes
Vented Disc Brakes: front ventilated disc brakes
Spare Tire Type: full-size spare tire
Spare Tire Mount: underbody mounted spare tire w/crankdown
Driver Front Impact Airbag: driver and passenger front-impact airbags
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags
Overhead Airbag: Safety Canopy System curtain 1st row overhead airbag
Occupancy Sensor: front passenger airbag occupancy sensor
Height Adjustable Seatbelts: height adjustable front seatbelts
Seatbelt Pretensioners: front seatbelt pre-tensioners
Side Impact Bars: side-impact bars
Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks
Ignition Disable: SecuriLock immobilizer
Panic Alarm: panic alarm
Electronic Stability: Ford Co-Pilot360 w/Side Wind Stabilization electronic stability stability control with anti-roll
Traction Control: ABS and driveline traction control
Front and Rear Headrests: manual adjustable front head restraints
Break Resistant Glass: break resistant glass

Seats And Trim:

Seating Capacity max. seating capacity of 2
Front Bucket Seats: front bucket seats
Number of Driver Seat Adjustments: 4-way driver and passenger seat adjustments
Reclining Driver Seat: manual reclining driver and passenger seats
Driver Seat Mounted Armrest: driver and passenger seat mounted armrests
Driver Fore/Aft: manual driver and passenger fore/aft adjustment
Leather Upholstery: vinyl front seat upholstery
Headliner Material: front cloth headliner
Floor Covering: front vinyl/rubber floor covering
Dashboard Console Insert, Door Panel Insert Combination: metal-look instrument panel insert, door panel insert, console insert
Shift Knob Trim: urethane shift knob
Cargo Tie Downs: cargo tie-downs
Cargo Light: cargo light
Cargo Partition: cargo partition

Standard Engine:

Engine 275-hp, 3.5-liter V-6 (regular gas)

Standard Transmission:

Transmission 10-speed automatic w/ OD and PowerShift automatic