

<b>HGACBuy</b>	<b>CONTRACT PRICING WORKSHEET</b> For MOTOR VEHICLES Only	Contract No.:	VE11-18	Date Prepared:	7/8/2020

**This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.**

Buying Agency:	HIDALGO COUNTY PCT 2	Contractor:	CALDWELL COUNTRY CHEVROLET
Contact Person:	SGT. FERNANDO GAITAN	Prepared By:	AVERYT KNAPP
Phone:	956-784-3510	Phone:	979-567-6116
Fax:	956-784-8687	Fax:	979-567-0853
Email:	FERNANDO.GAITAN@CO.HIDALGO.TX.US	Email:	AKNAPP@CALDWELLCOUNTRY.COM

Product Code:	A12	Description:	2020 CHEVROLET TAHOE CC15706
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**A. Product Item Base Unit Price Per Contractor's H-GAC Contract:** 32980

**B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.**  
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
LH SPOTLIGHT 7X6	490	SINGLE KEY FLEET	25
CLOTH FRONT/VINYL REAR BENCH, 5.3L-V8	INCL		
AIR CONDITION FRONT & REAR, AMFM-STEREO	INCL		
BLUETOOTH, TILT, CRUISE, POWER WINDOWS	INCL		
POWER LOCKS, POWER MIRRORS, KEYLESS ENTRY	INCL		
DEEP TINT GLASS, RUNNING BOARDS	INCL		
TRAILER TOW HITCH, REAR VISION CAMERA	INCL		
DUAL BATTERIES, LOCKING REAR AXLE DIFFERENTIAL	INCL		
OPEN LOT INSURANCE M02	142		
FLOOR PLAN INTEREST OUT OF STOCK M01	760		
HGAC PUBLISHED OPTION DISCOUNT	-70	<b>Subtotal From Additional Sheet(s):</b>	
		<b>Subtotal B:</b>	1347

**C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.**  
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
		<b>Subtotal From Additional Sheet(s):</b>	
		<b>Subtotal C:</b>	0

**Check:** Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 0%

**D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)**

Quantity Ordered:	1	X Subtotal of A + B + C:	34327	=	Subtotal D:	34327
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**E. H-GAC Order Processing Charge (Amount Per Current Policy)** Subtotal E: \$600

**F. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges**

Description	Cost	Description	Cost
		DELIVERY (\$2.85 x 354 MILES)	1008
		EXTERIOR COLOR BLACK	INCL
		<b>Subtotal F:</b>	1008

**Delivery Date:** **UNIT IN STOCK** **G. Total Purchase Price (D+E+F):** 35935



COOPERATIVE PURCHASING PROGRAM  
 Houston-Galveston Area Council of Governments  
 3555 Timmons, Suite 120, Houston, TX 77027  
 Phone: 800-926-0234 Fax: 713-993-4548  
[www.hgacbuy.org](http://www.hgacbuy.org)

INVITATION TO SUBMIT COMPETITIVE:	<input checked="" type="checkbox"/> BIDS	<input type="checkbox"/> PROPOSALS
INVITATION NO.: <b>VE11-18</b>	ISSUE DATE: <b>MAY 24, 2018</b>	
CATEGORY: <b>CURRENT MODEL CARS &amp; LIGHT TRUCKS</b>		

**PURPOSE OF THIS INVITATION**

The Cooperative Purchasing Program (HGACBuy) of the Houston-Galveston Area Council of Governments is soliciting offerings for the furnishing of products/services as described herein. These products/services may be purchased by any of more than 5,400 member local governments, districts, agencies in 44 states across the nation.

Responses must be submitted in an original and one (1) copy, and shall be subject to the terms, conditions, requirements and specifications detailed in the documents comprising this Invitation. Responses are scheduled to be opened publicly at H-GAC offices on the date indicated. For Bid Invitations, responses will be available for public review until 4:00 p.m. CT that day, and on subsequent days by appointment only. Any Responses submitted later than 1:00 p.m. on the due date will be returned unopened to the bidder/proposer.

**PROCUREMENT SCHEDULE & DETAILS**

DRAFT SPECIFICATION / INVITATION:	March 22, 2018
PRE-BID/PROPOSAL CONFERENCE:	April 24, 2018 @ 9:00 a.m. CT; H-
FINAL SPECIFICATION / INVITATION:	May 24, 2018
BID/PROPOSAL RESPONSES DUE:	June 28, 2018 @ 1:00 p.m. CT: H-GAC Clock
PUBLIC RESPONSE OPENING:	June 28, 2018 @ 2:00 p.m. CT: H-GAC Clock; H-GAC Offices
RECOMMENDATIONS TO BOARD:	September 18, 2018
CONTRACT START DATE & TERM:	November 1, 2018 thru October 31, 2020
The documents comprising this Invitation are available via web download at: <a href="https://www.hgacbuy.org/bids/">https://www.hgacbuy.org/bids/</a>	
For assistance regarding this Invitation, please contact:	
Name: <b>Jasmine Wilson</b>	Phone: <b>713-993-4554</b> E-mail: <b>Jasmine.Wilson@h-gac.com</b>

**CONTENTS OF THIS INVITATION**

- SECTION A - General Terms & Conditions
- SECTION B - Product/Service Specific Requirements & Specifications (Final)
- SECTION C - **HGACBuy** FORMS (Final)
- SECTION D - Pro-Forma (Sample) Contract

**This procurement conforms to government requirements for Competitive Procurement.**

A12	Chev.	SUV	CC15706 1FL	Chevrolet Tahoe LS, 2WD, RWD, 5.3L EcoTec3 V8 with Active Fuel Management, Direct Injection and VVT, 6-speed Automatic Transmission, Electronically Controlled with overdrive and tow/haul mode, <b>Complete with all manufacturer's standard equipment</b>	\$32,980.00
A15	Chev.	Passenger Van	CG33706	Chevrolet Express 3500 LS 15-passenger 155" WB, 2WD, RWD, Vortec 4.3L V6 SFI, 8-speed Automatic, Heavy-Duty, Electronically Controlled with overdrive and tow/haul mode and internal transmission oil cooler, <b>Complete with all manufacturer's standard equipment.</b>	\$25,940.00
A16	Chev.	Cargo Van	CG23405	Chevrolet Express Cargo 1 WT 2500, 135" WB, 2WD, RWD, Vortec 4.3 V-6 SFI, 8-speed Automatic, heavy-duty, Electronically Controlled Transmission with overdrive and tow/haul mode and internal transmission oil cooler, GVWR 8600#, <b>Complete with all manufacturer's standard equipment</b>	\$20,490.00
A19	Chev.	Cargo Van	CG33705	Chevrolet Express Cargo 3500 Extended, 155" WB, 2WD, RWD, Vortec 4.3L V-6 SFI, 8-speed Automatic, heavy-duty, Electronically Controlled Transmission with overdrive and tow/haul mode and internal transmission oil cooler, GVWR 9600#, <b>Complete with all manufacturer's standard equipment</b>	\$23,720.00
A20	Chev.	Cut-a-way Van	CG33503	Chevrolet Express Cutaway 3500, 139" WB, 2WD, RWD, Vortec 4.3L V6, 8-speed Automatic, heavy-duty, Electronically Controlled Transmission with overdrive and tow/haul mode and internal transmission oil cooler, GVWR 9600#, <b>Complete with all manufacturer's standard equipment</b>	\$19,980.00
A21	Chev.	Cut-a-way Van	CG33803	Chevrolet Express Cutaway 3500, 159" WB, 2WD, RWD, Vortec 4.3L V-6, 8-speed Automatic, heavy-duty, electronically controlled with overdrive and tow/haul mode and internal transmission oil cooler, GVWR 9,900#, <b>Complete with all manufacturer's standard equipment</b>	\$20,440.00
A22	Chev.	Cut-a-way Van	CG33903	Chevrolet Express Cutaway 3500, 177" WB, 2WD, RWD, DRW, Vortec 6.0L V8 SFI, 6-speed Automatic, heavy-duty, Electronically Controlled Transmission with overdrive and tow/haul mode and internal transmission oil cooler, GVWR 12,000#, <b>Complete with all manufacturer's standard equipment</b>	\$20,920.00

- Contractor remits Order Processing Charge to H-GAC.

**Note: Contractors found to be in violation of selling base vehicles not awarded to Contractor by H-GAC will be deemed to be in breach of contract and the sale will not be authorized through the HGACBuy Program. Contractor's contract may also be terminated at H-GAC's sole discretion.**

### 2.3 PRICING REQUIREMENTS

- Bidder** shall price current model year vehicles based on 2018 pricing with all manufacturer standard equipment and any additional equipment required by **HGACBuy End Users** on an as needed basis.
- Bidder** is required to submit firm, fixed pricing for each vehicle "Base Vehicle Item." Base Vehicle Item pricing must be submitted using the attached **Form D – Product Base Offering Pricing Sheet** and shall include all mandatory requirements and specifications presented herein.
- Bidder** is required to submit "OEM Option Pricing" in the form of Catalog Discount Pricing. OEM Option Discount must be submitted using the attached **Form E – Manufacturer Option Discount Pricing Sheet**. Bidder must put the offered discount on The Discount Percentage offered must be for all items available for purchase in the OEM catalog. The Contract price for an OEM catalog item (option) will be calculated as shown below:  

$$\text{OEM Catalog Price} - (\text{OEM Catalog MSRP} \times \text{Discount \%}) = \text{Contract Option Price}$$
- Bidder** is required to submit "Dealer Option Pricing" in the form of Line Item Pricing. Dealer Option Pricing must be submitted using the attached **Form F – Dealer Option Pricing Sheet**. Dealer Option Pricing must be discounted lower than the current MSRP.
- All pricing shall be exclusive of **Freight** and quoted as **F.O.B. Destination**. Bidder is required to submit Freight charge pricing and/or show pricing in a way that is easily calculated on **Form E – Manufacturer Option Discount Pricing Sheet**.
- Bidder** is required to submit in Response a printed copy of all pricing including Base Vehicles, OEM Options and Dealer Options as well as an electronic copy in Microsoft Excel format. Item description and identification information must be included to distinguish each line item in **Bidder Response**.
- Pricing submitted in **Bidder Response** is to be established as a ceiling price and at no time during the term of this contract may products/services be offered at prices above the ceiling price without H-GAC's written approval.
- Product awards will be made on an item by item basis. Bidder does not need to bid all items to be eligible for contract award.

### 2.4 WARRANTY REQUIREMENTS

**Bidder** is required to submit a copy of the manufacturer's standard warranty document for each Base Vehicle Item being offered with proposed pricing documents. Warranty information must indicate and explain warranty period and coverage, i.e., 36,000 miles, 100% parts and labor, bumper to bumper.

### 2.5 ORDER PROCESSING CHARGE

As described in Section A, Sub-sections 22 & 44 for motor vehicle orders, an Order Processing Charge will be levied on the **End User** for each Purchase Order placed. The Order Processing Charge, a flat \$600 per Purchase Order, will be collected by **Contractor** from **End User** and paid to H-GAC by **Contractor**. The Order Processing Charge must also be shown by **Contractor** on all price quotes provided by **Contractor** to **End User**.

### 2.6 TRADE-INS

- Condition of Trade-in** - If there is a trade-in, it is offered at the **End User's** option, "where is and as is". If accepted and agreed upon by both parties, **Contractor** shall take possession at the **End User's** determined location and remove the trade-in from the **End User's** premises within the designated removal time set forth by **End User**.
- Trade-in-Warranty** - **Contractor** shall rely on, no representation or warranty whatsoever about the condition of any trade-in listed, either expressed or implied, and no agent or employee of the **End User** is authorized to make any representation or warranty as to the trade-in. The **Contractor** shall have no claim against **HGACBuy** and/or the **End User** for any defect or other condition of the trade-in. **Contractor** is therefore urged to inspect any potential trade-ins. Failure to do so, however, shall not impair or affect any of the terms of this agreement.

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#### 24. INSPECTION / TESTING

All Products sold pursuant to this Invitation shall be subject to inspection/testing by or at the direction of **H-GAC** and/or the ordering **End User**, either at the delivery destination or the place of manufacture. In the event a Product fails to meet or exceed all requirements of this Invitation, and unless otherwise agreed in advance, the cost of any inspection and/or testing, shall be borne by the **Contractor**.

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#### 25. PRODUCT DELIVERY

Unless otherwise addressed in Section B, the following requirements shall apply:

- a. Title to goods, and responsibility and liability for loss and/or damage in shipping pass to **End User** at the delivery destination after receipt and acceptance have taken place. Cost of shipping/delivery shall be paid by **End User** unless otherwise agreed to by **Contractor**. If **Contractor** will be paying for shipping/delivery, shipping terms must be "F.O.B. Destination, Freight Prepaid". If **End User** will be paying for shipping/delivery, shipping terms must be "F.O.B. Destination – Freight Collect".
- b. The details for the application and calculation of shipping and delivery charges must be stated in the Response on **Form E**. Any freight, shipping or delivery charged to **End User** will be prepaid and added to the invoice, and will be clearly shown on any Contract Pricing Worksheet or other quote presented to the **End User**.
- c. The estimated delivery time after receipt of order (ARO), inclusive of Saturdays, Sundays and holidays, for all Products offered must be stated in the Response. Actual delivery for any particular order must be confirmed with **End User** at time of order placement, and must be stated clearly on the Contract Pricing Worksheet.
- d. **Contractor** shall be responsible for delivery and Acceptance according to the requirements of the Contract and the Purchase Order.
- e. **Contractor** shall advise **End User** prior to making any shipment/delivery, and shall make such shipment/delivery in accordance with **End User's** requirements, providing only that such arrangements do not contravene any requirement of the **H-GAC** contract unless agreed to by **Contractor**.
- f. The execution of all required tests, certifications and/or licensing, and costs thereof, shall be the responsibility of **Contractor**. Upon request by **End User** or **H-GAC**, **Contractor** shall provide any documentation or certification related to such tests, certifications or licensing.

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#### 26. OFFERED PRODUCT ITEM VARIANCES

Any variance in the specifications or performance of Products offered pursuant to this Invitation shall be acceptable to **H-GAC** only insofar as it MEETS or EXCEEDS the specifications and requirements of this Invitation.

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#### 27. REQUIREMENTS FOR SUBMISSION OF A RESPONSE

Unless otherwise addressed in Section B, the following requirements shall apply:

- a. Responses shall be submitted in two complete printed sets including an Original and one (1) Copy in separate "hard side" three-ring binders. The outer spine of each binder shall be labeled showing this Invitation No., **Offeror** Name, and either "Original" or "Copy", as applicable. The Original printed response will be considered to be the binding Response in case of any conflicts between printed copies and electronic copies. Except for required forms, **H-GAC** Invitation documents should not be included in the Response.
- b. The Original and the Copy shall be submitted complete, except that the Electronic Media should be submitted only with the Copy.
- c. All required **H-GAC FORMS** and documents shall be properly completed, without exception or Offeror's Response may be deemed non-compliant. **Offeror** may not modify the format of any **H-GAC FORM** in any way. **Offeror** may photocopy or print blank **FORMS** as needed. Information submitted on the printed copies of the **FORMS** may not be handwritten except for signatures and initials. It is **Offeror's** responsibility to insure that printed **FORMS** are clear and legible. Handwritten and illegible entries may be rejected. **Offeror's** printed, stamped or typed name shall appear on every **FORM** submitted in the Response.
- d. The entire response submission shall also be submitted on electronic media, including all required **H-GAC FORMS**. **Offeror** is strongly advised to make and work with copies of the original electronic **FORMS**. The originals can then be used to make additional electronic or printed copies of the blank **FORMS**. Signatures are not required on the electronic **FORMS**.
- e. The Response shall include ample written evidence, in the form of technical specifications, cut/tear sheets, brochures, pictures, drawings, etc., to demonstrate that all specifications herein have been met and/or exceeded.

- b. **Offeror** is encouraged to include options for non-equipment items that may be applicable to a sale, such as: Extended Warranties, Maintenance Agreements, Buy-back or Trade-In Agreements, Out-of-state Delivery Charges, Quantity or Special Discounts, Extended Training Classes, etc.

#### **Published & Unpublished Options**

- a. H-GAC Cooperative Purchasing Program (Program) contracts are awarded through a public competitive bid or proposal (RFP) process. Further to that process, Program policy considers an 'option' listed and priced in a bid or RFP Response: (1) To be a "**Published Option**"; (2) To be part of any awarded contract; and (3) To be available for purchase by Program members separately and independently from associated base line items. However, since Published Options may have not been subjected to the same scrutiny as the associated base line items, it cannot be concluded they were directly competed. Therefore, pursuant to Local Government Code 252.021(a), purchase of a published option costing more than \$50,000 shall not be allowed. Furthermore, **H-GAC** reserves the right at its sole discretion to disallow purchase of any Published Option through the Program if deemed contrary to the intent of the law.
- b. Any option that has not been listed and priced in the Response is considered to be an "**Unpublished Option**". Unpublished Options may be sold, but only in connection with the sale of a base Product Item, and only insofar as the total cost of all Unpublished Options remains below twenty five percent (25%) of the total summed cost of the base Product(s) plus any Published Options.
- c. No Published or Unpublished Option may be sold which essentially converts a Product such that it competes with a Product Item awarded to another contractor.

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### **21. WARRANTIES, SALES & SERVICE**

Unless otherwise addressed in Section B, the following requirements shall apply:

- a. Offeror must be a properly franchised dealer authorized to sell and service, including warranty service, all products offered and sold in response to the bid invitation or under any **H-GAC** contract.
- b. **Offeror** shall provide detailed Parts and Labor Warranty information with the Response. If **Offeror** submits a warranty with the Response which does not meet the minimum requirements herein, **Offeror** agrees by submission of a Response that such warranty shall be considered to be amended to meet those minimums.
- c. Warranties shall be manufacturer's standard and shall be inclusive of any other warranty requirements which may be stipulated elsewhere herein.
- d. Any warranties offered by a dealer shall be in addition to the manufacturer's standard warranty, and shall not be a substitute for such. **Offeror's** base price for any Product shall be inclusive of the standard warranty.
- e. Complete warranty information will be supplied to **End User** with each Product sold.
- a. Warranties need not apply to normal maintenance service or adjustments, or to any product reasonably shown to have been repaired or altered in any way so as to affect its stability, or to any product which has been subject to misuse, negligence, or accident.
- f. **Offeror/Contractor** is encouraged to offer extended warranties as an option.
- g. Neither **H-GAC** nor **End User** assume any warranty or liability on **Contractor's** behalf unless made or assumed in writing, initiated by **Contractor**, and agreed to in writing by **H-GAC** or the **End User** respectively.
- h. **Contractor** shall be responsible for the execution and effectiveness of all product warranty, and shall be the sole source for solution to problems arising from warranty claims. **Contractor** agrees to respond directly to correct warranty claims and to ensure reconciliation of warranty claims that have been assigned to a third party.

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### **22. H-GAC ORDER PROCESSING CHARGE**

**H-GAC** will levy an Order Processing Charge on **Contractor** for each sale done thru the **H-GAC** contract, with the exception of orders for motor vehicles. Any bid pricing submitted will be considered to include the Charge. The amount of the applicable charge shall be per the most current **H-GAC** schedule. For motor vehicle orders, the Processing Charge shall be levied on and paid by the **End User**.

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### **23. PRE-PAYMENTS AND DISCOUNTS**

- a. Progress, pre-payment and special discounts of any kind may be offered and detailed in the Response. Such discounts shall be clearly explained, but shall not be a determining factor in awarding contracts except in the case of tie offerings.
- b. Quantity discounts applicable to similar Products sold to one or more **End User** Departments may be offered. Determination as to product similarity shall rest solely with **Contractor**.
- c. For specific purchases, any proposed quantity, pre-payment or special discounts shall be clearly shown on the Contract Pricing Worksheet.

**H-GAC 'FORM - E' - MANUFACTURER OPTION PRICING**

**Offeror Name:**

**Invitation No.: VE11-15 - Current Model Cars, Light Trucks and Police Motorcycles**

**Notes:**

- 1) Each bidder must supply its entire manufacturer catalog of OEM products with MSRP pricing. **The catalog must be the most current document in effect at the time of bid submittal date – specifically corresponding with 2013 – 2014 model year.** Provide a descriptive name of the catalog and the dates the catalog will be effective. Price increases will not be allowed for the entire model year that the catalog is in effect.
- 2) Indicate below the discount percentage off the stated MSRP pricing will be for the entire catalog.
- 3) The complete OEM catalog can be submitted as a "hard copy" if you so choose. However, in any case, an electronic version of the complete catalog must also be submitted with the bid.
- 4) Show cost per mile for delivery of vehicles to our members (see Question #5). If your company uses a sliding mileage scale or uses a different method for arriving at this cost, explain in detail below.

**[ Please answer the 5 questions below ]**

**Question No. 1.**

**What is the complete name of the OEM catalog you are submitting with your bid?**

Answer:

**Question No. 2.**

**What are the effective dates of this OEM catalog?**

Answer:

**Question No. 3.**

**Does the OEM catalog show MSRP pricing?**

Answer:

**Question No. 4.**

**What is the percentage of discount off the MSRP for the entire catalog?**

Answer: Discount Percentage: \_\_\_\_\_%

**Question No. 5.**

**Cost per mile for delivery or explain how your company arrives at a delivery cost for delivering vehicles.**

Answer: Cost Per Mile \$\_\_\_\_\_ to deliver vehicles.

**SAM Search Results**  
**List of records matching your search for :**

**Search Term : Caldwell Automotive Partners, LLC\***  
**Record Status: Active**

<b>ENTITY</b>	Caldwell Automotive Partners, LLC	Status: Active
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DUNS: 003984249	+4:	CAGE Code: 6X8E1	DoDAAC:
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Expiration Date: 02/05/2021	Has Active Exclusion?: No	Debt Subject to Offset?: No
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Address: 800 State Highway 21 E

City: Caldwell

ZIP Code: 77836-4512

State/Province: TEXAS

Country: UNITED STATES