



MEMORANDUM

“SOLE SOURCE DECLARATION”

TO: Hidalgo County Commissioners’ Court

FROM: Martha L. Salazar, CPPB
Hidalgo County Purchasing Agent

DATE: August 11, 2020

RE: “Sole Source Declaration”- Lodox eXero-dr Scanning System

Hidalgo County Forensic Center requires the purchase of a Lodox eXero-dr scanning system for use in performing autopsies. The Lodox eXero-dr design is forensic-driven, specifically molded to forensic pathology requirements, and is easily installed with minimal modifications. Lodox eXero-dr is patented and trademarked with the U.S. Patent and Trademark Office. The full-body, low-radiation format makes Lodox imaging safer (reduced x-ray scatter) and easier for use. The full-body scan eliminates the need for multiple localized scans, shortening the amount of time it takes to complete the task providing a seamless workflow in the pathology lab.

The Lodox eXero-dr imaging system is specifically designed to provide a high-speed, high resolution, digital X-ray that can produce an AP (Antero-Posterior) full-body X-ray image in thirteen (13) seconds with a complete image available within thirty (30) seconds. The automated gurney system allows better positioning and imaging of bodies eliminating manipulation by the Forensic Center staff. The system has comprehensive waterproofing and drainage to prevent the accumulation of fluids and particles and facilitates cleaning and disinfection, and requires minimal training for use. The full-body images present a comprehensive clinical picture for guidance in cause-of-death determination, in certain cases obviating the need for an autopsy. The eXero-dr will save the County costs in autopsy services, and allow for a more efficient, and effective Forensic Center.

The eXero-dr is available through select distributors and is not available for purchase through the manufacturer. Clinical Image Management Systems, LLC is the “Sole Reseller” for the Lodox eXero-dr Scanning System in Texas. Lodox has confirmed via email as attached herein, and further has advised that although they can sell directly, in the State of Texas they are prohibited due to the exclusive reseller agreement granted to CIMS.

Therefore, CIMS is the sole authorized reseller of the Lodox eXero-dr. Hidalgo County needs to purchase the Lodox System including, but not limited to, equipment and installation, future

upgrades, parts, and repairs and maintenance services to expand and increase forensic capabilities for the Autopsy Facility.

This sole source declaration to remain in effect unless revoked by Hidalgo County Commissioners Court.