



Quote for Labor Compliance Software

Prepared by: Ryan Ronk

Prepared for: Hidalgo County

Date: July 20, 2020



SOFTWARE SPECIFICATIONS

OVERVIEW

LCPtracker is a powerful cloud-based, prevailing wage and workforce compliance/management solution. It is ideal for Agencies and Prime Contractors working on construction projects who need to generate Certified Payroll Reports and may need to track and enforce detailed worker information for compliance and workforce reporting. The software is comprehensive, easy to deploy, configurable, user-friendly, highly scalable, and time-tested in thousands of construction projects throughout the nation.

The core LCPtracker validation system checks payrolls for local, state, and federal Davis-Bacon wage and labor compliance by flagging any error or omission discrepancies the contractor may have on a report. Our software streamlines the process of inputting payrolls for contractors by interfacing with top payroll companies or a simple three step manual reporting process. Administrators can easily view, approve or reject payrolls and provide immediate feedback to contractors.

LCPtracker clients recognize these key benefits:

- Saves time for the agency, prime and subcontractor
- Saves money by reducing the administrative work
- Cloud-based, highly automated system streamlines processes
- Dramatically reduces the risk of fines and negative audits
- World-class support by the LCPtracker Support team

DATABASE

LCPtracker, Inc. consists of a four-module database: a contractor database, an administrator database, a prime approver database, and a prevailing wage database. These four databases work together to provide a web-based program to capture, check, and report on Certified Payroll Reports, as well as, other related data and reporting. The eDocuments element is an additional function which enhances the posting and collection of documentation required by LCP Program. Each component is briefly described below:

- **Contractor Module:** The contractor database allows the contractor to enter the Certified Payroll Reports data online. The system will check the contractor data against the prevailing wage database and alert the contractor of any problems. The contractor then certifies and submits their error-free Certified Payroll Reports (CPRs) online. Several reports exist to assist the contractor in managing the submittal of CPR reports. The contractor has options to define their subcontractors in the system.
- **Administrator Module:** The administrator database allows the administrator to track the status of CPRs submittal, review submitted CPRs, and run reports on the data submitted in the CPRs in a wide variety of ways. The administrators can also track the status of all documents required or created with respect to the prevailing wage reporting. An on-site visit interview reporting capability is provided.
- **Prime Approver Database:** The prime approver database allows for Certified Payroll Reports to filter from the contractors into this database for approval prior to moving into the administrator database.



- **Prevailing Wage Database:** The prevailing wage database contains the wage information appropriate to a particular project. This database is indexed by location, rates, project, labor craft, and labor classification within that craft. You can self-maintain this database, or you can contract with LCPtracker to maintain the database.

VALIDATION PROCESS AND DATA CHECKING

This is one of LCPtracker's most significant advantages because it protects the client and assists in avoiding potential lawsuits by providing accurate data. A prime feature of LCPtracker is an extremely comprehensive mathematical and logical check of all certified payroll data. Validations are these checks that are performed on the payroll data submitted by the contractor. With over 16 years of testing, LCPtracker has refined the ability to test the validity of data entered and to ensure that only complete and accurate data is entered using over 80 validation tests. Administrators can select which of these they prefer to use and/or add as needed, as well as, how they would like to communicate any potential payroll violations to their contractors.

EDOCUMENTS

eDocuments allows the administrator, to create standard document submittals that are electronically uploaded. Any type of files or documents can be tracked in the labor compliance database. This allows for a much "greener" environment as the need for paper documentation is eliminated.

REPORTING

LCPtracker has extensive, pre-built reporting functions. These reports are designed to provide the contractors and the administrative users with information that increases the efficiencies of all aspects of a Labor Compliance Program. Reports are provided for the following needs:

- Certified Payroll Reports (CPRs), including public record versions (information redacted)
- Summary Reports of all contractor submittals
- Workforce Utilization Reports to track a variety of labor data including some of the following:
 - a) Local Hire
 - b) Apprenticeship to journeyman 5:1 ratio
 - c) Ethnicity, gender
 - d) Craft ratios
 - e) Workforce localities of workers
 - f) Audit reports for violations and penalty processing
 - g) Document tracking, including apprentice certificates and fringe benefit statements
 - h) Economic Impact Reporting
 - i) Employee, contractors list, apprenticeship list, etc.
- Custom Reports and Dashboards can be built by utilizing Infintum, (our data warehouse) along with a reporting tool such as Power BI
- Other reports can be developed, as needed, and for an hourly fee

Prevailing Wage Maintenance

LCPtracker offers a service to maintain wage updates to your database. The following are the terms related to this service:



- 1) Client must send LCPtracker (via email) all new wage decisions to be loaded
- 2) LCPtracker will check bi-weekly for all new modifications, and update as changes occur
- 3) Client must verify accuracy of wages
- 4) Client is responsible for assigning wages to projects
- 5) Client is responsible for doing the craft matching if it is a State vs. Davis-Bacon wage comparison.
- 6) This service is billed annually. If additional, new wage decisions are needed during the year, adjustment invoices are created.
- 7) Client must notify LCPtracker of termination of wage decisions

Software Upgrades

LCPtracker provides (free of charge) all related updates and upgrades that are part of the core LCPtracker functionality. Updates and upgrades are performed to client databases during off-peak times and clients are notified on the client login banner page when updates have been applied. Typically, there are monthly updates and new features are part of these updates (documentation is provided for free within the customer training portal).



PRICING (CONFIDENTIAL)

LCPtracker's Annual License Fee includes an unlimited number of admin and contractor users, and the annual maintenance and support of all administrative and contractor users of the system.

Required Start Up Fee for LCPtracker Professional	Term	List Price	GSA Price
<p>Web-based Start Up/Configuration, Data Load</p> <p>Start-up fee. The start-up fee pays for the following LCPtracker service: (1) Setup of LCPtracker's Client's electronic administrative account; (2) Configuration of LCPtracker software per Client's needs; (3) Three Administrative web training sessions for new staff on software updates; (4) Unlimited Contractor web training sessions as reasonably scheduled by LCPtracker; (5) One prevailing wage data load (up to eight hours of load time); (6) Training and consulting regarding how to load prevailing wage data; (7) Unlimited relevant data storage for the term of LCPtracker's Client's contract, after which all data will be archived for 3 years; and (8) All regular software updates. The start-up fee alone does not allow for usage; rather, it lays the electronic and human resources groundwork for usage by way of the one of the below designations.</p>	One-Time	\$3,950	\$2,785.74
Plan A: Bulk Project Pricing			
<p>Fixed Annual Multiple Projects Fee Option - This is a flat rate price package which is a one-year commitment for LCPtracker service. The prices are based on Open/Active projects in LCPtracker during the contract year.</p>	Annual Fee		
Up to \$5 Million in construction costs	Annual Fee	\$2,970	\$2,094.71
Up to \$10 Million in construction costs	Annual Fee	\$6,050	\$4,221.38
Up to \$25 Million in construction costs	Annual Fee	\$9,350	\$6,594.46
Up to \$50 Million in construction costs	Annual Fee	\$16,500	\$11,637.28



LCPtracker Annual License Fee includes:

- Unlimited, non-exclusive, on-demand web contractor training sessions
- Administrator phone, email and live chat technical software support as needed
- Contractor phone, email and live chat technical software support as needed (not training)
- Administrator and contractor online video and document training portal
- Unlimited relevant data storage for the term of LCPtracker's Client's contract, after which all data will be archived for 3 years
- All regular software updates and bug fixes

PAYMENT TERMS

Payment is due upon receipt of invoice.

About LCPtracker Inc

LCPtracker is an Application Service Provider (ASP) web-hosted software program that minimizes paperwork and intensive labor hours when enforcing a Labor Compliance Program on public works construction projects. LCPtracker creates an online database of all Certified Payroll Reports (CPRs), generates audit logs with standard letters, electronic documents, attachments, and many other features for correspondence to contractors.

LCPtracker reduces the intensive man-hours needed by our clients to manually review hundreds of Certified Payroll Records (CPRs) for any given project. This reduction is achieved by the contractor entering all of their information into an online certified payroll reporting form, or by uploading their payroll data from their existing accounting system(s). LCPtracker will flag any errors, omissions, or discrepancies the contractor may have on this report. The contractor has immediate feedback of any violations found to be corrected prior to submittal to Administrator. LCPtracker, Inc. maintains and upgrades the software to keep the prevailing wage rates up-to-date and notifies all designated parties involved of any violation. The administrator has several delivery options to have these notices/violations sent to the contractor.

LCPtracker software ensures that information submitted by contractors matches the information gathered during onsite interviews; job classifications are listed correctly; apprentice stages are approved; and social security numbers match. Overall errors and issues are dramatically reduced because LCPtracker is a proactive system that standardizes all data and notifies all users of potential problems during the course of data entry.

DATABASE

LCPtracker Inc consists of a three module database: a contractor database, an administrator database, and a prevailing wage database. These three databases work together to provide a web-based program to capture, check and report on Certified Payroll Reports, as well as other related data and reporting. The Documents element is an additional function which enhances the posting and collection of documentation required by LCP Program. Each component is briefly described below:

- **Contractor Module:** The contractor database allows the contractor to enter the Certified Payroll Reports data online. The system will check the contractor data against the prevailing wage database and alert the contractor of any problems. The contractor then certifies and submits their error-free Certified Payroll Reports (CPRs) online. Several reports exist to assist the contractor in managing the submittal of CPR reports. The contractor has options to define their subcontractors in the system.
- **Administrator Module:** The administrator database allows the administrator to track the status of CPRs submittal, review submitted CPRs, and run reports on the data submitted in the CPRs in a wide variety of ways. The administrators can also track the status of all documents required or created with respect to the prevailing wage reporting. An on-site visit interview reporting capability is provided.
- **Prevailing Wage Database:** A prevailing wage database contains the wage information appropriate to a particular project. This database is indexed by location, rates, project, labor craft, and labor classification within that craft. You can self maintain this database or you can contract with LCPtracker to maintain the database. LCPtracker currently maintains the prevailing wage information for the entire State of California.



Proposed GSA IT Schedule Price List

SINs 132-32, 132-33, 132-34:

Required Start-up Fee for LCPtracker Professional only	LCPtracker Professional	GSA Offered Pricing (w/o IFF)	GSA Offered Pricing (w/ IFF)
Web-based Start-up/Configuration, Data Load	\$3,950.00	\$2,765.00	\$2,785.74 ✓
On-site based Start-up/Configuration, Data Load	\$5,950.00	\$4,165.00	\$4,196.24
Plan A: Bulk Project Pricing	LCPtracker Professional	GSA Offered Pricing (w/o IFF)	
Fixed Annual Multiple Projects Fee Option - This is a flat rate price package which is a one year commitment for LCPtracker service. The prices are based on Open/Active projects in LCPtracker during the contract year.			
Up to \$5 Million in construction costs	\$2,970.00	\$2,079.00	\$2,094.71 ✓
Up to \$10 Million	\$6,050.00	\$4,235.00	\$4,221.38
Up to \$25 Million	\$9,350.00	\$6,545.00	\$6,594.46
Up to \$50 Million	\$16,500.00	\$11,550.00	\$11,637.28
Up to 100 Million	\$20,900.00	\$14,630.00	\$14,740.55
Up to \$200 Million	\$27,500.00	\$19,250.00	\$19,395.47
Up to \$300 Million	\$34,650.00	\$24,255.00	\$24,438.29
Up to \$400 Million	\$41,250.00	\$28,875.00	\$29,093.20
Up to \$500 Million	\$48,500.00	\$33,950.00	\$34,206.55
Up to \$750 Million	\$54,500.00	\$38,150.00	\$38,438.29
Project Size \$750 Million up to \$2 Billion	\$68,750.00	\$48,125.00	\$48,488.66
Add this fee for every additional \$500 Million over \$2 Billion	\$7,750.00	\$5,425.00	\$5,465.99

2. Optional Services Available				
		LCPtracker Professional	GSA Offered Pricing (w/o IFF)	GSA Offered Pricing (w/IFF)
A. Custom Report Development (using Microsoft Azure)	Per Hour	\$220.00	\$154.00	\$155.16
B. Web Service Access to LCPtracker Database Through web services (secure access to a public database), raw data can be automatically exported and imported to/from any existing client’s destination system. Data includes: Project data, Employee data, Contractor data, Payroll data, etc.	Per Hour	\$200.00	\$140.00	\$141.05
C. Additional Certification Statements – Your LCPtracker Database comes with your choice of two standard Statement of Compliances options – one meeting all DOL requirements, or another short version that we have seen used in some states including CA. Additional Certification Statements can be tailored to your organization’s needs. This statement includes any text with color/font control and check boxes if requested. Additional charges will be incurred for any custom fields, data population, or complex programming at a rate of \$200/hr.	Per Statement	\$500.00	\$350.00	\$352.63
D. Federal (only)* Prevailing Wage Data Input & Maintenance Pricing				
i. Wage Data Input & Maintenance Annual Upkeep – Includes up to 3 individual wage determinations per year		\$2,500.00	\$1,750.00	\$1,763.13
Additional Single Wage Decisions		\$500.00	\$350.00	\$352.63
ii. Load One Wage Decision – (Single wage determination) – No annual Upkeep		\$350.00	\$245.00	\$246.84
iii. Hourly Wage Data Input		\$75.00	\$52.50	\$52.89
<i>*State wage rates will be priced on a per client basis.</i>				

<p>E. New Administrative Training for Existing Clients (see description below)</p> <ul style="list-style-type: none"> a. On Site Training b. Travel (flight, car, hotel) c. Web Based Training d. Exclusive Contractor Web Based Training (this is for an exclusive web class for the Administrator’s contractors only, no charge classes are available weekly that are not exclusive) 	<p>Per Session Flat Rate Both Session Per Web Session</p>	<p>\$1,375.00 \$825.00 \$750.00 \$250.00</p>	<p>\$962.50 \$577.50 \$525.00 \$175.00</p>	<p>\$969.77 \$581.66 \$528.94 \$176.31</p>
<p>F. Direct Payroll Interface (DPI) Use existing export files from payroll systems to upload entire file directly into system. Each additional year</p>	<p>Per contractor</p>	<p>\$595.00 \$250.00</p>	<p>\$416.50 \$175.00</p>	<p>\$419.62 \$176.31</p>
<p>G. Backup Data DVD (\$295 plus sales tax)</p>		<p>\$318.60</p>	<p>\$223.02</p>	<p>\$224.69</p>
<p>H. Active Database Fee – charged for databases that remain open with no active projects. May choose Monthly or Annual Fee. Monthly Annual</p>		<p>\$100.00 \$1200.00</p>	<p>\$70.00 \$840.00</p>	<p>\$70.53 \$846.30</p>



Plan A: Bulk Project Pricing	Daily Reporter Add-on Module	GSA Offered Pricing (w/o IFF)	GSA Offered Pricing (w/ IFF)
Fixed Annual Multiple Projects Fee Option - This is a flat rate price package which is a one year commitment for LCPtracker service. The prices are based on Open/Active projects in LCPtracker during the contract year.			
Up to \$5 Million in construction costs	\$1,485.00	\$1,039.50	\$1,047.36
Up to \$10 Million	\$3,025.00	\$2,117.50	\$2,133.50
Up to \$25 Million	\$4,675.00	\$3,272.50	\$3,297.23
Up to \$50 Million	\$8,250.00	\$5,775.00	\$5,818.64
Up to 100 Million	\$10,450.00	\$7,315.00	\$7,370.28
Up to \$200 Million	\$13,750.00	\$9,625.00	\$9,697.73
Up to \$300 Million	\$17,325.00	\$12,127.50	\$12,219.14
Up to \$400 Million	\$20,625.00	\$14,437.50	\$14,546.60
Up to \$500 Million	\$24,250.00	\$16,975.00	\$17,103.27
Up to \$750 Million	\$27,250.00	\$18,975.00	\$19,219.14
Project Size \$750 Million up to \$2 Billion	\$34,375.00	\$24,062.50	\$24,244.33
Add this fee for every additional \$500 Million over \$2 Billion	\$3,575.00	\$2,502.50	\$2,521.41

B2Gnow Baseline System	B2Gnow Standard Pricing	GSA Offered Pricing (w/o IFF)	GSA Offered Pricing (w/ IFF)
Baseline System (annual fee) Includes user and transaction management, standard reporting engine, up to 2,500 vendors	\$4,950.00	\$3,465.00	\$3,490.99
System Modules (annual fee, choose one or more)		GSA Offered Pricing (w/o IFF)	
Annual Fee Per Module Unit	\$4,950.00	\$3,465.00	\$3,490.99
Module Unit - A module unit is a number of authorized records for a module. A high number of records may require multiple units of the same module.			
Contract Compliance (subcontractor payments)			
Payment Analysis (non-contract purchases)			
Workforce Utilization			
Certification Management			
Online Application Processing			
Concession Compliance			
Goal Setting			
Proposals & Bid Tracking			
Outreach Management			
Online Vendor Registration			
Insurance Management			
Setup		GSA Offered Pricing (w/o IFF)	
Account Setup (one-time fee)	\$4,950.00	\$3,465.00	\$3,490.99
Additional Fees: Per Module	\$4,950.00	\$3,465.00	\$3,490.99
Certification Management, Online App, or Payment Analysis Modules	\$9,950.00	\$6,965.00	\$7,017.24
Optional Services			
External system interfaces for periodic loading (payments, contracts, vendors, etc)	\$5,950.00	\$4,165.00	\$4,196.24
Certified directory interface for periodic loading (per directory)	\$4,950.00	\$3,465.00	\$3,490.99

Connection to existing certified directory	(per directory)	\$750.00	\$525.00	\$528.94
Unlimited number of faxes to any fax number in US	(per year)	\$1,500.00	\$1,050.00	\$1,057.88
Custom features, data interfaces, custom reports, data cleaning/conversion/loading	(per hour)	\$137.50	\$96.88	\$96.98
Custom documentation	(per hour)	\$100.00	\$70.00	\$70.53
Data entry	(per hour)	\$75	\$52.50	\$52.89
Travel			At cost	At cost

Details

\$3950 Web-Based Start Up Fee Includes:

Configuration and setup of administrative account as per the Implementation check list document
 3 Administrative web training sessions for new staff or software updates during the year
 Unlimited Contractor web training sessions as per the LCPtracker training schedule
 One prevailing wage data load on start up of database (**up to 8 hours of data entry**)
 Training and consulting on how to data load prevailing wage data, if needed
 Unlimited data storage for closed projects year 1
 All regular software updates

\$5,950.00 Onsite Start Up Fee Includes:

All of the above tasks, plus one day on-site training
 Travel billed at cost, unless a flat fee has been elected

Base Price and Project Fee Includes:

Unlimited administrative user licenses
 Unlimited contractor access licenses
 Administrator phone and email technical software support as needed
 Contractor phone and email technical software support as needed (not training)
 No-Charge Web-based training for all Contractors and supplemental online video training

Data Storage

1. Projects will remain on LCPtracker and not be deleted. If your database becomes inactive for more than one year, your data will be saved and archived for 3 years.
2. You will have access to do all reporting, annual reporting, and read access to all data.
3. The project can be reactivated at anytime (monthly billings will be brought current).

New Administrative Training for Existing Clients

LCPtracker offers a package for training new Administrators to an existing account to give them a detailed review of how to use the Admin database as well as to go over the important Validation and Background Database settings

that have been set specifically to regulate their account and monitor payrolls according to the labor laws that their agency or company needs to follow.

There are two options for this Administrator training and the pricing will vary according to the plan selected:

- 1) Onsite Training -- In this session, a Project Manager will come to the client's office and will take a good portion of a day to review most of the aspects of the Admin database and review the specific account settings. This is highly beneficial as the client may have more opportunity for some hands-on training while the trainer is onsite.
- 2) Webinar --The Admin training done by webinar will need to be broken down into two separate webinar sessions to allow for adequate time to cover everything. Webinar No. 1 will last about 3 hours and Webinar No. 2 will be 2-3 hours depending on the material the client would like to review.

Either training method that is chosen will guarantee that new staff members are thoroughly trained to use LCPtracker to their best ability.

Prevailing Wage Maintenance

LCPtracker offers a service to maintain wage updates to your database. The following are the terms related to this service:

- 1) Client must send LCPtracker (via email) all new wage decisions to be loaded
- 2) LCPtracker will check bi-weekly for all new modifications, and update as changes occur
- 3) Client must verify accuracy of wages
- 4) Client is responsible for assigning wages to projects
- 5) Client is responsible for doing the craft matching if it is a California vs. Davis-Bacon wage comparison.
- 6) This service is billed annually. If additional, new wage decisions are needed during the year, adjustment invoices are created.
- 7) Client must notify LCPtracker of termination of wage decisions

Contractor Team Arrangements

B2Gnow – Contract Compliance module for tracking D/W/M/SBE and related progress payments

LIMITED USE SOFTWARE AS A SERVICE AND DATA LICENSE AGREEMENT

Application Service Provider-LCPtracker Program (LCPtracker™)

LCPtracker is a powerful tool that will help the GSA Customer's organization comply with the new state, federal and local regulations to manage the GSA Customer's certified prevailing wage payroll requirements. LCPtracker utilizes the latest developments in web and PDA technology that allow organizations the ability to *collect* labor data, *validate* it against the State, Federal and local labor compliance regulation and prevailing wage databases, allowing our clients to *track* variance compliance, *report* on the findings, and create necessary *audit* logs.

THIS DOCUMENT STATES THE TERMS AND CONDITIONS UPON WHICH LCPTRACKER, INC. ("LCPTRACKER") OFFERS TO LICENSE (NOT SELL) ITS SOFTWARE SERVICES, TO THE GSA CUSTOMER FOR USE ONLY UNDER THE TERMS OF THIS LICENSE. GSA Customer must read this Agreement carefully before accessing or using the Software, and before allowing any of its authorized employees, agents, affiliates, or any other person under its control to do so.



This Limited Use Software and Data License Agreement ("Agreement" herein) is between LCPtracker, Inc., and the GSA Customer) who uses LCPtracker, LCPcertified, Housing lite, and/or Daily Reporter ("the Software" herein).

The GSA Customer under the "Schedule Contract" is the "ordering activity," defined as an "entity authorized to order under GSA Schedule contracts as defined in GSA Order OGP 4800.2I, as may be revised from time-to-time."

This agreement, when signed, shall bind the GSA Customer but shall not operate to bind an employee or person acting on behalf of the GSA Customer in his or her personal capacity. The terms and conditions of 552.212-4(w) shall apply and be deemed incorporated into this License agreement.

The GSA Customer is responsible for the selection of the software and its associated data and/or information to achieve its intended results, and for the installation, use and results obtained from the software.

In consideration for using the Software, LCPtracker and GSA Customer agree to the following:

1. License and Ownership. LCPtracker agrees to license for business use its Software to the GSA Customer. It is understood and agreed that the Software is owned by LCPtracker, Inc., and that no interest in the Software is conferred on User by either this Agreement or End User's use of the Software. It is further understood that the license conferred under this agreement is non-exclusive.
2. Disclaimer of implied warranties. To the extent that there might otherwise be an implied warranty of merchantability, LCPtracker, Inc. disclaims that implied warranty of merchantability. To the extent that there might otherwise be an implied warranty of fitness for a particular purpose, LCPtracker, Inc. disclaims that implied warranty of fitness for a particular purpose. Notwithstanding the foregoing, LCPtracker provides a warranty for the replacement or repair of defective items when such defect is brought to its attention within a reasonable time after acceptance, but only to the extent that doing such is required by 48 C.F.R. 12.404(b)(2). LCPTRACKER EXPRESSLY DISCLAIMS ALL OTHER WARRANTIES WHATSOEVER.
3. Warranty. LCPtracker warrants that the Software will, for a period of sixty (60) days from the date of your receipt, perform substantially in accordance with the Software written materials accompanying it.

IN THE EVENT OF A BREACH OF WARRANTY, THE U.S. GOVERNMENT RESERVES ALL RIGHTS AND REMEDIES UNDER THE CONTRACT, THE FEDERAL ACQUISITION REGULATIONS, AND THE CONTRACT DISPUTES ACT, 41 U.S.C. 7101-7109.

4. Limitation on remedies. LCPtracker shall not be subject to special, consequential, indirect, incidental, or punitive damages, or lost profits resulting from defects in the product. GSA Customer shall not be subject to special, consequential, indirect, incidental, loss profits, or punitive damages that at all relate to GSA Customers reasonable use of the Software.
5. THIS AGREEMENT SHALL NOT IMPAIR THE U.S. GOVERNMENT'S RIGHT TO RECOVER FOR FRAUD OR CRIMES ARISING OUT OF OR RELATED TO THIS CONTRACT UNDER ANY FEDERAL FRAUD STATUTE, INCLUDING THE FALSE CLAIMS ACT, 31 U.S.C. 3729-3733. FURTHERMORE, THIS CLAUSE SHALL NOT IMPAIR NOR PREJUDICE THE U.S. GOVERNMENT'S RIGHT TO EXPRESS REMEDIES PROVIDED IN THE GSA SCHEDULE CONTRACT (E.G., CLAUSE 552.238-75 – PRICE REDUCTIONS, CLAUSE 52.212-4(H) – PATENT INDEMNIFICATION, AND GSAR 552.215-72 – PRICE ADJUSTMENT – FAILURE TO PROVIDE ACCURATE INFORMATION), OR ANY OTHER MATTER FOR WHICH LIABILITY CANNOT BE EXCLUDED BY LAW.



6. **Assignment.** The Contractor or its assignee may assign its rights to receive payment due as a result of performance of this contract to a bank, trust company, or other financing institution, including any Federal lending agency in accordance with the Assignment of Claims Act (31 U.S.C. 3727). However, when a third party makes payment (e.g., use of the Governmentwide commercial purchase card), the Contractor may not assign its rights to receive payment under this contract.
7. **Disputes.** This contract is subject to 41 U.S.C. Chapter 71, Contract Disputes. Failure of the parties to this contract to reach agreement on any request for equitable adjustment, claim, appeal or action arising under or relating to this contract shall be a dispute to be resolved in accordance with the clause at FAR 52.233-1, Disputes, which is incorporated herein by reference. The Contractor shall proceed diligently with performance of this contract, pending final resolution of any dispute arising under the contract.
8. **Trade Secrets.** GSA Customer acknowledges that the source code, and anything else that underlies the Software, including without limitation, underlying ideas, underlying algorithms, underlying concepts, underlying procedures, underlying processes, underlying principles, and underlying methods of operations are trade secrets, which belong to LCPtracker. To the extent that GSA Customer may ever learn any of the foregoing, GSA Customer agrees to never communicate such to any individual or entity.
9. **Governing law.** The Federal laws of United States shall govern this Agreement.
10. **Venue.** The venue for disputes between LCPtracker, Inc. and the Ordering Activity shall be handled in accordance with Federal Law.

LCPtracker, Inc

By: _____

Title: _____

Date: _____

The GSA Customer [_____]

By: _____

Title: _____

Date: _____

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

LCPTracker, Inc.
Orange, CA United States

Certificate Number:
2020-657676

Date Filed:
08/17/2020

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

Hidalgo County

Date Acknowledged:

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

5019-99-2101-6800-8291
labor compliance software solution

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary
	Douglas, Mark	Orange, CA United States	X	

5 Check only if there is NO Interested Party.

6 UNSWORN DECLARATION

My name is Kris Vincil, and my date of birth is _____.

My address is 10440 Liberty Way, Davisburg, MI, 48350 USA
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in Oakland County, State of Michigan, on the 17th day of August, 2020
(month) (year)

DocuSigned by:
Kris Vincil
A04FE27ABACC42C...

Signature of authorized agent of contracting business entity
(Declarant)

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
 Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.
 LCPTracker, Inc.
 Orange, CA United States

Certificate Number:
 2020-657676

Date Filed:
 08/17/2020

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.
 Hidalgo County

Date Acknowledged:
 08/17/2020

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.
 5019-99-2101-6800-8291
 labor compliance software solution

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary
	Douglas, Mark	Orange, CA United States	X	

5 Check only if there is NO Interested Party.

6 UNSWORN DECLARATION

My name is _____, and my date of birth is _____.

My address is _____, _____, _____, _____, _____.
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in _____ County, State of _____, on the _____ day of _____, 20____.
(month) (year)

 Signature of authorized agent of contracting business entity
 (Declarant)

HISTORICALLY UNDERUTILIZED BUSINESS (HUB) DECLARATION

The primary objective of the Hidalgo County HUB Program is to ensure Historically Underutilized Businesses receive a fair and equal opportunity for participation in the County's procurement process. This fact holds true for Services (Professional & Non-Professional), Commodities, and Construction contracts and any subcontracts thereto. The program strongly encourages Prime Contractors to provide subcontracting opportunities to Certified Hub Contractors/Vendors. Our goal for HUB contractor/vendor participation, as well as HUB subcontractor participation is 30%. To be considered as a "Certified HUB Contractor/Vendor" the contractor/vendor must have been certified by, and hold a current and valid certification with any of the three agencies listed below.

Have you been Certified as a HUB or an MBE/WBE source?: Yes No

If yes, by whom?: Texas Building & Procurement Commission Other _____

Indicate Certification No(s): _____ or Are Certificate(s) Attached?: Yes No

LIST OF CERTIFIED HUB SUBCONTRACTORS

(Attach additional pages if necessary)

What percentage of the Bid, RFP, or RFQ is to be subcontracted with Certified HUB sources?: _____ %
(List HUB Subcontractor information below).

HUB Subcontractor Name: _____ HUB Status:
Certifying Agency (Check all applicable): Texas Building & Procurement Commission Other
Address: _____ City: _____ State: _____ Zip:
Contact Person: _____ Title: _____ Phone No.: (714)
Subcontract Amount: \$ _____ Description of Work to be Performed:

HUB Subcontractor Name: _____ HUB Status:
Certifying Agency (Check all applicable): Texas Building & Procurement Commission Other
Address: _____ City: _____ State: _____ Zip:
Contact Person: _____ Title: _____ Phone No.: (714)
Subcontract Amount: \$ _____ Description of Work to be Performed:

HUB Subcontractor Name: _____ HUB Status:
Certifying Agency (Check all applicable): Texas Building & Procurement Commission Other
Address: _____ City: _____ State: _____ Zip:
Contact Person: _____ Title: _____ Phone No.: (714)
Subcontract Amount: \$ _____ Description of Work to be Performed:



A NEW WAY TO SIGN IN - If you already have a SAM account, use your SAM email for login.gov.

▶ Log In

[Login.gov FAQs](#)

⚠ ALERT: SAM.gov will be down for scheduled maintenance Saturday, 08/15/2020 from 8:00 AM to 10:00 PM

Entity Dashboard

- ▶ [Entity Overview](#)
- ▶ [Entity Registration](#)
 - ▶ [Core Data](#)
 - ▶ [Assertions](#)
 - ▶ [Reps & Certs](#)
 - ▶ [POCs](#)
- ▶ [Exclusions](#)
 - ▶ [Active Exclusions](#)
 - ▶ [Inactive Exclusions](#)
 - ▶ [Excluded Family Members](#)

RETURN TO SEARCH

LCPtracker, Inc.
 DUNS: 013632984 CAGE Code: 4YCL4
 Status: Active
 Expiration Date: 09/09/2020
 Purpose of Registration: All Awards

117 E CHAPMAN AVE
 ORANGE, CA, 92866-1401,
 UNITED STATES

Entity Overview

Entity Registration Summary

Name: LCPtracker, Inc.
Business Type: Business or Organization
Last Updated By: Kris Vincil
Registration Status: Active
Activation Date: 09/10/2019
Expiration Date: 09/09/2020

Exclusion Summary

Active Exclusion Records? No



IBM-P-20200717-1140
WWW6

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- [Disclaimers](#)
- [FAPHS.gov](#)
- [Data Access](#)
- [Accessibility](#)
- [GSA.gov/IAE](#)
- [Check Status](#)
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This is a U.S. General Services Administration Federal Government computer system that is "FOR OFFICIAL USE ONLY." This system is subject to monitoring. Individuals found performing unauthorized activities are subject to disciplinary action including criminal prosecution.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

8/11/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Bowermaster & Associates 10805 Holder St Ste 350 Cypress CA 90630	CONTACT NAME: Sandra Perez PHONE (A/C, No, Ext): 714-733-6200 E-MAIL ADDRESS: sperez@bowermaster.com	FAX (A/C, No):	
	INSURER(S) AFFORDING COVERAGE		
INSURED LCPTracker, Inc. 117 E. Chapman Ave. Orange CA 92866	LCPTINC-01	INSURER A: Lloyd's of London INSURER B: The Hartford Insurance Group INSURER C: Sentinel Insurance Company INSURER D: Admiral Insurance Company INSURER E: INSURER F:	NAIC # 10200 11000 24856

COVERAGES **CERTIFICATE NUMBER:** 1149084956 **REVISION NUMBER:**

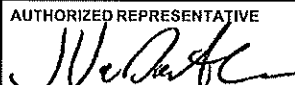
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
C	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:	Y		72SBABC6993	8/15/2019	8/15/2020	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ 4,000,000 PRODUCTS - COMP/OP AGG \$ 4,000,000 \$
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY <input type="checkbox"/> OTHER:			72UECCB0165	8/15/2019	8/15/2020	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
C	<input checked="" type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000 <input type="checkbox"/> CLAIMS-MADE			72SBABC6993	8/15/2019	8/15/2020	EACH OCCURRENCE \$ 1,000,000 AGGREGATE \$ 1,000,000 \$
B	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	72WECAD7SB9	8/15/2019	8/15/2020	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
A A D	Crime Tech EO Cyber Data Risk and Media Excess Tech EO Cyber Data Risk			UC22326050.19 1121928 XE0000006701	8/15/2019 8/15/2019 5/21/2020	8/15/2020 8/15/2020 8/15/2020	Crime A.B&C/Retention 2,000,000/10,000 Aggregate 5,000,000/15,000 Each Claim/Aggregate \$5,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Tech EO Cyber Data Risk and Media
 \$5,000,000 Aggregate Limit of Liability
 \$5,000,000 Multimedia Liability - Each Claim
 \$15,000 Retention
 \$5,000,000 Cyber Extortion Limit of Liability - Each Claim
 \$15,000 Retention
 \$5,000,000 Security and Privacy Liability - Each Claim
 \$15,000 Retention
 See Attached...

CERTIFICATE HOLDER**CANCELLATION**

Hidalgo County Attn: Purchasing Department 2812 S Highway Bus. 281 Edinburg TX 78539	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
---	---

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ADDITIONAL REMARKS SCHEDULE

AGENCY Bowermaster & Associates		NAMED INSURED LCPTracker, Inc. 117 E. Chapman Ave. Orange CA 92866	
POLICY NUMBER		EFFECTIVE DATE:	
CARRIER	NAIC CODE	(Empty)	

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
 FORM NUMBER: 25 FORM TITLE: CERTIFICATE OF LIABILITY INSURANCE

\$5,000,000 Network Asset Protection - Each Claim
 \$15,000 Retention
 Certificate Holder is Additional Insured as respects to General Liability per attached endorsement form.

eComplySolutions

1400 112th Ave SE, Suite 100

Bellevue, WA 98004

www.ecomplysolutions.com

**This proposal is offered exclusively to Hidalgo County Texas-Urban County Program*



eComply Solutions is the only proven agency-focused prevailing wage compliance and diversity management firm that specializes in custom reporting and workflow automation. Our comprehensive approach combines real-world knowledge of program- and project-level requirements with advanced technology and proven professional services. As a result, eComply's clients receive tailored solutions that empower users to streamline business processes and workflows cost-effectively.

eComply offers a solution that meets all the below requirements

Labor Compliance Certified Payroll Monitoring and Tracking

Collect, monitor, and manage certified payrolls following local, state, and federal prevailing wage laws. The entry and update of rates; standard and ad-hoc reporting functionality; HUD and Section 3 tracking; Local Hire/GIS tracking; and our mobile field inspections module.

Key Features

Fully Configurable System Fields

Comprehensive, automated certified payroll tracking and compliance

Prime and Subcontractor interface for submitting payroll tracking

Davis-Bacon and Prevailing Wage Compliance

Certified Payroll Submission and Review

Rates Management

Automatic error detection and management

Apprenticeship Tracking

Electronic Document and Form Management

Standard and Ad-Hoc Reporting

Restitution and Payment Tracking

Mobile Site Inspection and Site Employee Interviews

Cost Structure Certified Payroll

(1) One Time Set-Up Fee: \$6,000.00 Remote (WAIVED)

eComplySolutions

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| Bellevue, WA 98004

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Set up cost includes requirements discovery (collecting information) and implementation for all required activities before a successful launch of the system.

(2) Annual Licensing Fee: Dependent on Level of Construction Volume

License subscription includes access to the full eComply solution including CPR management; the entry and update of rates; standard and ad-hoc reporting functionality; HUD and Section 3 tracking; Local Hire/GIS tracking; and our mobile field inspections module.

Construction Volume (i.e., the value of open contracts per year)	Annual Fee
Up to \$5 Million	\$8,200

Training and Support

As part of our standard service, eComply provides three (3) remote training sessions during the program launch. Subsequently, we also offer one webinar training every quarter totaling four (4) each calendar year. The on-site training cost is at \$2,000/day and \$300/for additional webinar.

Contractors shall have access to access to eComply's Tier 1 customer support team via email and telephone Monday through Friday from 8 am ET – 8 pm ET. Agency users shall have direct access to an assigned client account manager that will become the single point of contact for any concerns that may arise.

Other Optional Services

The system should be fully operational by six (6) months after the initial set-up (at the latest). Should additional configurations be needed (and both parties agree that the delay was not a result of eComply's actions or inactions),, eComply can provide that work at an hourly fee of **\$175/hour**.



Nellie Flores <nellie.flores@co.hidalgo.tx.us>

eComply Solutions- Urban County Program (Labor Compliance Software)

5 messages

Arezoo Shayan <arezoo@ecomplysolutions.com>
To: "nellie.flores@co.hidalgo.tx.us" <nellie.flores@co.hidalgo.tx.us>

Tue, Jul 14, 2020 at 2:16 PM

Good afternoon Nellie,

You requested information regarding eComply Solutions labor compliance software.

Please let me know when a good time to have an exploratory phone conversation?

Respectfully,

Arezoo Shayan

National Sales Director

eComply Solutions LLC

1400 112th Ave SE, Suite 100

Bellevue, WA 98004

(direct) 425.659.3320

(fax) 425.969.9999

arezoo@ecomplysolutions.com

www.ecomplysolutions.com

eComply**Solutions**

Nellie Flores <nellie.flores@co.hidalgo.tx.us>
To: Arezoo Shayan <arezoo@ecomplysolutions.com>

Tue, Jul 14, 2020 at 2:35 PM

Call me anytime before 5:00 central time today or tomorrow.

[Quoted text hidden]

--

Nellie Flores, Accountant IV
Urban County Program
1916 Tesoro Street
Pharr, Tx 78577

Ph # (956)787-8127

Fax (956)318-2988

Direct Line: (956) 292-7000 ext 2252

Arezoo Shayan <arezoo@ecomplysolutions.com>
To: Nellie Flores <nellie.flores@co.hidalgo.tx.us>

Tue, Jul 14, 2020 at 2:38 PM

I will call you at 3:30 central time-Thank you

[Quoted text hidden]

Nellie Flores <nellie.flores@co.hidalgo.tx.us>
To: Arezoo Shayan <arezoo@ecomplysolutions.com>

Tue, Jul 14, 2020 at 2:48 PM

Sounds good, talk to you then.

[Quoted text hidden]

Arezoo Shayan <arezoo@ecomplysolutions.com>
To: Nellie Flores <nellie.flores@co.hidalgo.tx.us>

Tue, Jul 14, 2020 at 4:43 PM

Hello Nellie,

It was a pleasure talking with you earlier this afternoon.

Per our conversation, attached, please review the proposal for up to 5 M in annual construction volume.

eComply Solutions LLC ("eComply") is the only **proven government -focused Certified Payroll/Prevailing Wage/Davis Bacon Act and Diversity Management Compliance** firm that specializes in custom reporting and workflow automation. **Highly customizable**, eComply clients receive tailored solutions that empower users to streamline business processes on a single platform cost-effectively.

- **Government Focused-** Designed and architect to protect agencies. Agencies that use our solution are always **audit-ready**. We have no contractors as clients. We rain and provide our software to contractors free of charge once an agency procures our solution. Therefore, we eliminate any conflicts of interest.
- **Proven-** Our solution has helped recover millions of dollars in restitution fees due to the efficiency, accuracy, and ability to calculate and discover fraudulent activity in a court of law.
- **Single Platform-** eComply is the only software solution in the industry, for both diversity management/civil rights and certified payroll/prevailing wage compliance reporting on **one system**. One system is critical for efficiency and accuracy when you need to cross-reference two data sets for reporting purposes. It also helps with time management and cost.
- **The leader in technology-** eComply was "**Built to Accommodate.**" We provide immense flexibility in delivering agency focused customized tools for immediate & long-term reporting needs. As a leader in technology, we are a scalable solution that can easily absorb new business rules and support new workflows.
- **Advanced Reporting Tools-** We are the only firm that provides the most considerable flexibility by offering three crucial reporting tools for operational, analytical, and executive of data. These three levels allow us to meet all reporting needs across any agency's organization.
- **Unparalleled In-House Customer Service-** Your agency will be assigned an in-house account manager who is intimately familiar with your needs. We extend same-day customer service to your primes and sub-contractors. Your agency will maintain access to senior management at all times to ensure satisfaction.
- **Ease of Use/Simplicity-** Technology solutions are only as good as the ability to use them! Based on feedback from client agencies across the nation, eComply is the preferred software solution by both agencies & contractors. Ease of use and simplicity makes it easy to navigate through the system.

Labor Compliance/ Certified Payroll Monitoring and Tracking

Collect, monitor, and manage certified payrolls following local, state, and federal prevailing wage laws. The entry and update of rates; standard and ad-hoc reporting functionality; HUD and Section 3 tracking; Local Hire/GIS tracking; and our mobile field inspections module.

Key Features

Davis-Bacon and Prevailing Wage Compliance

Certified Payroll Submission and Review

Rates Management

Apprenticeship Tracking

Electronic Document and Form Management

Standard and Ad-Hoc Reporting

Workforce Utilization Analysis

Restitution and Payment Tracking

Mobile Site Inspection and Site Employee Interviews

Fully Configurable System Fields

Diversity Management

Track and monitor participation goals associated with business and workforce utilization metrics.

Including all payment management; M/WBE and EEO tracking; certification tracking; contractor outreach; bid solicitation; standard and ad-hoc reporting functionality; and the mobile access feature. All non-active contracts can be stored in the system at no additional cost for as long as you are an active client of eComply.

Key Features

Certification Management

Proactive Goal Setting and Monitoring

M/W/DBE Tracking

Local Hire Analysis

Online Application/Intake Processing

Outreach and Correspondence Management

EEO Tracking

Payment Analysis

Fully Customizable Reports

eComply Solutions delivers the Software as a Service solution for tracking and reporting Certified Payroll, Diversity Management, and Economic Development on a single platform.

I hope this information is helpful.

Please let me know if you have additional questions.

I will follow up with you next Tuesday. Meanwhile, please let me know if I could answer any questions you or your team may have.

Respectfully,

Arezoo Shayan

National Sales Director

eComply Solutions LLC

1400 112th Ave SE, Suite 100

Bellevue, WA 98004

(direct) 425.659.3320

(fax) 425.969.9999

arezoo@ecomplysolutions.com

www.ecomplysolutions.com

eComply**Solutions**

[Quoted text hidden]



Hidalgo Urban County Program-Proposal 7.14.docx

50K

Labor Compliance Solutions

[\(https://ecomplysolutions.com/\)](https://ecomplysolutions.com/)

Collect, monitor and manage certified payrolls in accordance with local, state and federal prevailing wage laws.

Key Features



Davis-Bacon and Prevailing Wage Compliance



Certified Payroll Submission and Review



Rates Management



Apprenticeship Tracking



Standard and Ad-Hoc Reporting

Solutions

[\(https://ecomplysolutions.com/\)](https://ecomplysolutions.com/)

Fully Configurable System Fields

Key Benefits



Scalable

Available for project specific or organization-wide use.



Integrated

Our REST Web Services API allows seamless integration at different levels with in-house systems.



Comprehensive

Tracks federal Davis Bacon requirements, state and local prevailing wages and workforce utilization goals.

SHA-2 2048 bit SSL certificate on the HTTPS level, 256-bit AES SQL Server based encryption at the database level, and extensive cyber liability coverage. (<https://ecomplysolutions.com/>)



Configurable

Lets you assign access roles and responsibilities on an individual basis.



Maintenance Free

Requires no installation or maintenance, software-as-a-service solution accessible from any location with Internet connectivity.

Request a Demo

Interested in learning more about how eComply Solutions can streamline your labor compliance? Fill out our request form and we will contact you shortly.


eComply Solutions LLC


1400 112th Ave SE, Suite 100
Bellevue, WA 98004

Your Name *

First

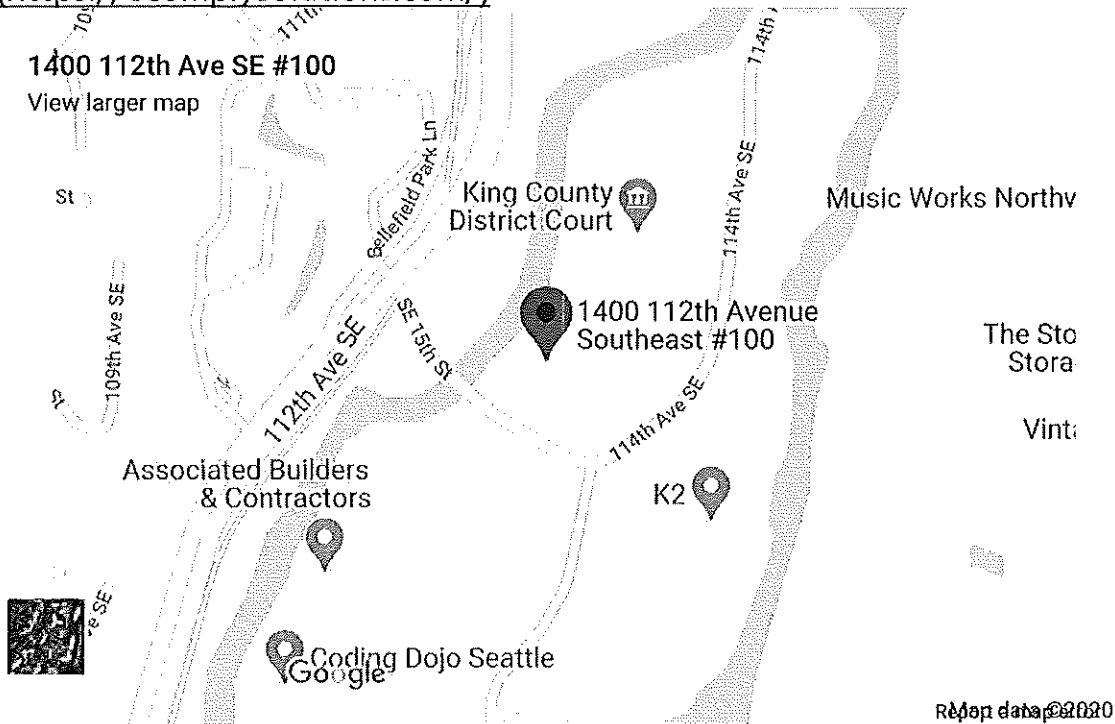
Last

 626-658-9949 (tel:626-658-9949)

Solutions
 sales@ecomplysolutions.com (mailto:sales@ecomplysolutions.com)
[\(https://ecomplysolutions.com/\)](https://ecomplysolutions.com/)

1400 112th Ave SE #100

[View larger map](#)



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Email *

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Confirm Email

Message *

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Business Solutions



Corporate Headquarters

1400 112th Ave SE, Suite 100
Bellevue, WA 98004

 626-658-9949 (tel:626-658-9949)

 sales@ecomplysolutions.com (mailto:sales@ecomplysolutions.com)

Navigation

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Contact Us **Solutions**

[\(https://ecomplysolutions.com/\)](https://ecomplysolutions.com/)
We'd love to hear from you. Drop us a line and we'll get back to you as soon as we can!

[\(https://ecomplysolutions.com/contact-us/\)](https://ecomplysolutions.com/contact-us/)

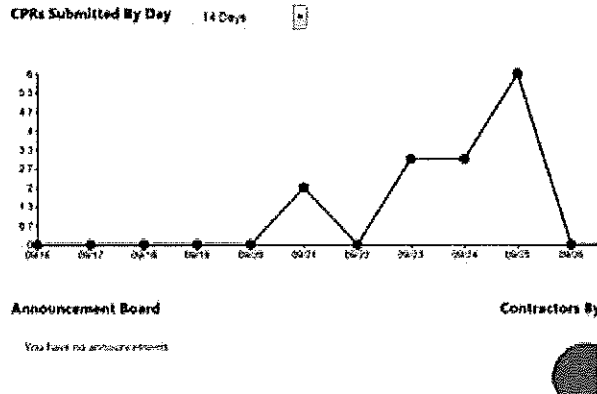
Contact Us [\(https://ecomplysolutions.com/contact-us/\)](https://ecomplysolutions.com/contact-us/)

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Our Software Solutions

[\(https://ecomplysolutions.com/\)](https://ecomplysolutions.com/)



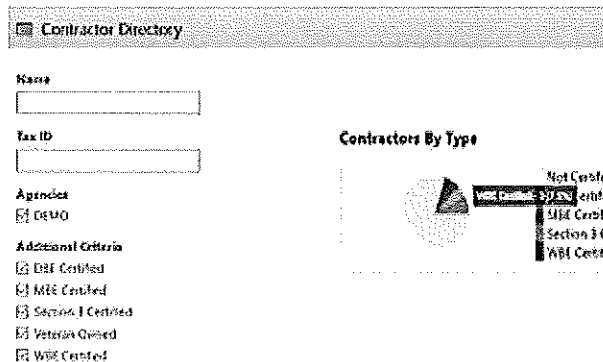
https://ecomplysolutions.com/wp-content/uploads/2019/10/19_dashboard_v5.jpg See a summary of your projects at a glance

Our dashboard provides a snapshot of your project activity – e.g., number of CPRs submitted, geographic impact analysis, announcements, etc. The dashboard can be configured to meet your specific needs.



(https://ecomplysolutions.com/wp-content/uploads/2019/10/19_CPR_v5.jpg) Streamline your process for managing certified payroll reports

eComply Solutions replaces the current manual process of complying with federal Davis-Bacon requirements, as well as state and local prevailing wage laws, living wage ordinances, and project labor agreements. Submitted CPRs are checked against our rates database, and areas of non-compliance are immediately highlighted for your review. We handle the entry and update of all rates throughout the life of the project.



(https://ecomplysolutions.com/wp-content/uploads/2019/10/19_contractor_v5.jpg) Track your workforce utilization goals

eComply Solutions keeps track of compliance with minority, women-owned and disadvantaged business (M/W/DBE) participation, as well as other workforce utilization goals and small business participation measures—all of which are integral to public projects.



https://ecomplysolutions.com/wp-content/uploads/2019/10/19_reports_v5.jpg) Simplify your reporting functions

You will have access to over 60 standard reports, as well as an ad-hoc reporting tool. Reports that used to take weeks to put together can now be created—with data pulled directly from CPRs—in a matter of seconds.



Give your field inspectors an easy-to-use tool

Our field inspection module allows your inspectors to maintain detailed reports and share information in real-time. Significantly, you will be able to run a report that compares the information captured in the field against the information reported on the CPR—thus alerting you to any inconsistencies.



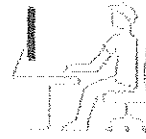
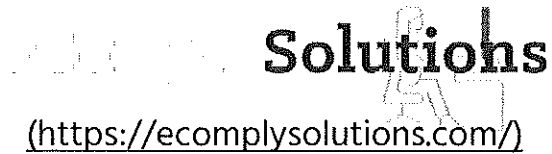
https://ecomplysolutions.com/wp-content/uploads/2019/10/19_remote_access_3.jpg
Access your data from anywhere

eComply Solutions is a secure web-based solution that can be accessed from any location with Internet connectivity. You will have the ability to assign access roles and control who has the ability to view, edit, and manage your project details.



Train and assist your staff, contractors, and subcontractors

For no extra charge, we provide you with a complete training system for your staff, contractors, and subcontractors. Training options include on-site sessions, webinars, user manuals, FAQs, and subject-based training videos. You and your end-users will also have access to our in-house customer support team via both phone and email.



Integrate with your current applications

Our solution allows you to integrate with your existing processes. We can interface with your legacy systems and payroll applications for data exchange and seamless integration.



Corporate Headquarters

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 Section 3
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 Davis-Bacon Act
 City of Detroit EO
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 Contact Us

- ① Send email Requesting Pricing on 7/14/2020
- ② Contact by phone 7/15/2020 no answer
- ③ Contact by phone 7/17/2020 Spoke to Kelly and she advised me my email was forwarded to sales person.

Labor Compliance Services LLC

Software, Consulting & Monitoring for
 Federally Funded Construction Projects

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Certified Payroll Web-Based Software

Easy and Cost Effective

Eliminate the paper for Davis-Bacon! Web-based software for Certified Payroll and Stimulus Reporting.

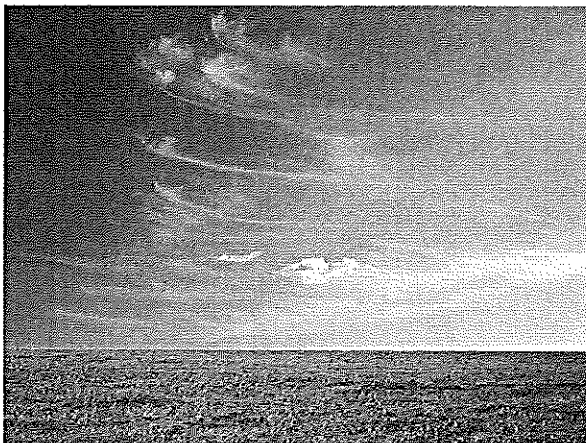


We are offering you a powerful, web-based software program to collect, verify and manage your contractor's and subcontractor's prevailing wage certified payrolls and related labor compliance documentation. It can validate local, state, or federal Davis-Bacon prevailing wage regulations. Because the program is collecting all the labor data so accurately, reporting for EEO, Workforce Analysis, Apprentice Utilization, Residency and other data is extremely efficient and is automatically included with the use of the program. The program has over 200 government agencies and 25,000 contractors using it already.

Software + Services = Successful Compliance

The program reduces the man hours needed by our clients to manually review hundreds of certified payroll records for any given project. This reduction is achieved by the contractor entering all of their information into an online certified payroll form. The program will flag any error or omission discrepancies the contractor may have on their report. The contractor has immediate feedback of any violations. The program is maintained and upgraded to keep up-to-date prevailing wage rates and notifies all parties involved of any violation.

For all American Recovery and Reinvestment Act (ARRA) projects, there are some extensive data reports on employment, by project, that need to be submitted every month by all contractors and consolidated by the agency. In order to meet these reporting requirements, the agency must impose upon the contractors to submit data every month, thereby creating extra work for each contractor, prime contractor, and agency.



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URBAN COUNTY

GPTS® MULTIPLE PROJECT FEE PAYROLL TRACKING

The GPTS® was designed from the perspective of seasoned contract compliance professionals. Trinal, Inc.® ("Trinal") understands the importance of capturing key information in order to properly monitor MBE/WBE/DBE/LBE/VBE participation and track waivers, payments, and potential prevailing wage (i.e. Common Construction, Davis Bacon) issues. The GPTS® is a very user-friendly and intuitive system that includes a number of reports that can be downloaded as a Word, Excel or PDF document. All data within the reports are presented in real-time. Trinal has worked diligently to offer a secure web-based solution, which allows the following, but not limited to functionality to be accomplished directly by vendors, contractors, subcontractors, and clients:

Payroll Tracking Component

1. Payroll Tracking

- a. EEO (Equal Employment Opportunity) and work force diversity reports are available with breakouts by Trade, race and ethnicity. These reports can be run for individual projects / contracts or by an aggregate of multiple projects / contract combinations.
- b. Payroll Auditing and prevailing wage / restitution reports are available to check compliance on contractor payrolls in GPTS®.
- c. Site visit auditing reports can be used to audit both the site visit and cross reference the certified payrolls entered in GPTS®.
- d. Local residency reports can be used to audit work force hours by city, state, zip or locale / district.
- e. Access to over 30 Workforce Hiring/ MBE/WBE/DBE Payment Tracking and Contractor Commodity Code related reports are available to review commitments versus actual at any time throughout the project life cycle.

Multiple Project Fee up to \$5 Million - This is the rate for multiple projects up to \$5 Million in total construction costs, with a minimum 12 month commitment for GPTS® service.

License Fee shall include the following:

- a. Unlimited data storage for closed project for 3-5 years.
- b. Unlimited contractor user access, which will grant Urban County and their designated contractors and their subcontractors' access to the utilization of the GPTS® up to 12 months.
- c. Unlimited administrative user access, which will grant Urban County and their designated administrative staff access to the utilization of the GPTS® for the Project up to 12 months.
- d. All non-customized software updates.
- e. Access to over 30 pre-configured reports.

Project Administration Fee shall include the following:

- a. Configuration and setup of administrative account and one wage data upload annually.
- b. Administrator phone and email technical software support as needed.
- c. Contractor phone and email technical software support as needed (**not training**).
- d. 4 admin webinar training sessions as per the Trinal training schedule.
- e. 6 contractor webinar training sessions as per the Trinal training schedule.



Fees:

Estimated Total Multiple Construction Cost Not Exceeding	Estimated Time of Completion	Workforce Compliance Payroll Tracking License & Project Administration Fee Fees	Annual Total
\$5,000,000	12 months	\$8,891.42	\$8,891.42

Optional Fees:

1. Additional Wage Decision Uploads: \$83 per hour
2. Additional Webinar Session: \$160.00 per session
3. Half-Day Virtual Training Sessions: \$620.00 per session
4. Customized Reports and/or Development: \$210.00 per hour
5. Plus Travel Cost

Professional Services Related Hourly Rate:

1. Principle: \$200 per hour
2. Client Manager: \$145 per hour
3. Project Manager: \$104 per hour
4. Assistant Project Manager: \$87 per hour
5. Clerical Assistant: \$57 per hour

Given the sensitive nature of the services that may be requested and in an effort to ensure that Trinal's pricing information for various levels of services are protected, Trinal requests that you and all personnel involved in this review process be aware of our concerns and the impact that it may have on Trinal if such information were disclosed to potential industry competitors. Thus, you and your personnel agree to keep Trinal's pricing information confidential to the extent permissible by law.



Nellie Flores <nellie.flores@co.hidalgo.tx.us>

Trinal, Inc. GPTS Proposal for Urban County

1 message

Alicia Garcia-Abner <AliciaGarcia-Abner@trinalinc.com>

Fri, Jul 24, 2020 at 2:58 PM

To: Nellie Flores <nellie.flores@co.hidalgo.tx.us>

Cc: Melissa Williams <mwilliams@trinalinc.com>

Hello Nellie,

Thank you for taking the time out of your schedule to meet with both Melissa and me virtually today. As discussed, Trinal, Inc., ("Trinal") is a City of Chicago certified MBE/WBE/DBE, Diversity, Equity and Inclusion Consulting Company. Trinal's specialty areas include: Project, Procurement and Business Management Consulting, Vendor and Community Outreach, and Economic Development Consulting.

Trinal has been in business for over 23 years. Trinal assists its clients in ensuring that Minorities, Women, Veteran and Disadvantaged Owned Businesses, and community residents are represented on their public, private and non-profit sector work.

Also as discussed, Trinal owns the copyright on its Global Project Tracking System ("GPTS®"), which is an all-in-one cloud-based solution specifically suited to assist in the tracking and generating reports on MBE/WBE/LBE spend, EEO (workforce hiring and prevailing wage-related issues) and Local Residency goals. This tool will assist in ensuring that your organization meets the requirements regarding Davis Bacon Prevailing Wage Rates on your projects.

Please see the attached proposal and other documents providing a general overview of our company and the services that it provides. As discussed cost are somewhat negotiable© However, I feel that you will find the presented fee amount to be reasonable given the quality of the solution that was built by compliance officials monitoring and reporting on various vendor and workforce wage-related requirements.

Please note that given the sensitive nature of the services that may be requested and in an effort to ensure that Trinal's pricing information for various levels of services are protected, Trinal requests that you and all personnel involved in this review process be aware of our concerns and the impact that it may have on Trinal if such information were disclosed to potential industry competitors. Thus, you and your personnel agree to keep Trinal's pricing information confidential to the extent permissible by law.

Please contact me directly at 312-735-7224 if you have any questions.

Thanks and Please Be Safe and Healthy,

Alicia

Alicia Garcia-Abner, MHA, MCA
President

Trinal, Inc., A Diversity & Inclusion Economic Development Consulting Firm

444 W. Lake Street, Suite 1700

Chicago, IL 60606

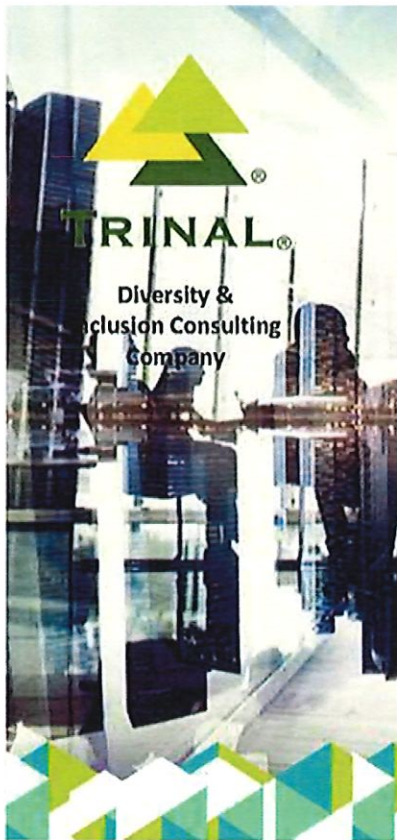
P.O. Box 4418, Chicago, IL 60680

312.738.0500

312.735.7224 (cell)

www.trinalinc.com

TRINAL® GPTS® - The Compliance Solution built by The Compliance Professionals. The Premier, Best-in-Class Labor & Contract Compliance web-based application.



TRINAL® is a preeminent leader in providing Diversity and Inclusion Consulting Services to both public and private sector clients by, among other things:

- ▲ Offering the Global Project Tracking System (GPTS®), Trinal's® web-based compliance solution built by our compliance professionals to assist in reporting regulatory MBE/WBE/DBE/VBE, Section 3, and Workforce hiring achievements.
- ▲ Developing and implementing corporate Diversity and Inclusion programs.
- ▲ Customizing Diversity and Inclusion sensitivity training for companies and their employees.
- ▲ Facilitating and conducting Vendor Outreach and Employment Interest Fairs.

CONTACT US TODAY REGARDING LICENSING







Trinal's GPTS®, a web-based all-in-one diversity tracking software solution, which tracks and provides detailed and comprehensive reports in multiple areas including, but not limited to, prime and subcontractor payment history, MBE/WBE/DBE/VBE spend, workforce hiring achievements, and Prevailing, Union, and Davis Bacon Wage compliance.

Call 312-738-0500 for a demonstration of the GPTS®.

Follow and **LIKE US** on  Connect on 

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6 attachments

-  **Alicia Garcia-Abner, President of Trinal, Inc. Bio .pdf**
517K
-  **Trinal Company Overview.pdf**
275K
-  **GPTS Electronic Brochure 2020.pdf**
292K
-  **GPTS Electronic Brochure 2020.pdf**
292K
-  **2020 GPTS Software System Overview .pdf**
241K
-  **Trinal Inc. GPTS Proposal Urban County Fee for Licensing Workforce Hiring Component 7.24.2020.pdf**
203K



GLOBAL PROJECT TRACKING SYSTEM (GPTS®) OVERVIEW

The compliance solution built by the compliance professional!

- 1. MBE/WBE/FBE/DBE/LBE/SBE/VBE Payment Tracking**
 - a. GPTS® tracks and reports MBE/WBE/FBE/DBE/LBE/SBE/VBE participation commitments and payments.
 - b. Vendors and Contractors can enter progress payments, which provide a general overview of the project payment status.
 - c. Vendors and Contractors can enter a comprehensive list of subcontractors requesting payment during the respective progress payment period to justify the payment request.
 - d. Subconsultants and Subcontractors can verify payment receipt.
 - e. Subconsultants and Subcontractors can upload client-required documentation upon payment verification.

- 2. Certified Payroll Tracking**
 - a. Contractors can select from multiple certified payroll formats.
 - b. GPTS® collects Standard Time (ST), Overtime (OT), and Double Time (DT).
 - c. For preemptive validation, GPTS®
 - Verifies OT, ST, DT Hours are entered appropriately;
 - Verifies daily total hours do not exceed 24 hours/day;
 - Verifies weekend hours worked have an OT designation;
 - Verifies "other" exemptions have a description;
 - Verifies gross payment calculation;
 - Verifies the OT and DT pay rates;
 - Verifies weekly payroll are in sequential order;
 - Verifies there are no gaps within weekly payrolls; and
 - Allows for electronic signature to be applied to the Statement of Compliance.
 - d. GPTS® tracks prime and subcontractor project information inclusive of ward and/or district information, ethnicity, race, gender, address, and phone numbers when available.
 - e. GPTS® allows for multiple displays of confidential information allowing clients to determine whether social security and other information are displayed when generating reports.
 - f. Prime Contractors will have information about the details and status of subcontractors allowing for proactive management of the entire process.

- 3. Goals**

GPTS® tracks vendor and contractor goals, commitments and actuals. GPTS® offers a multitude of variations to capture the vendor and contractor goals at the prime level and any subsequent levels below.

- 4. Site Visits**

A best practice involves periodically visiting the physical construction site and collecting valuable information. GPTS® offers a component to facilitate the documentation of those site visits.



GLOBAL PROJECT TRACKING SYSTEM (GPTS®) OVERVIEW

The compliance solution built by the compliance professional!

5. Accurate Reporting

- a. Over 40 reports are currently available to clients and contractors utilizing the system.
- b. The Project Summary Diversity Spend report displays the overall health of the project including a summarized view of committed vs. actual MBE/WBE/DBE/LBE dollars spent and workforce hours.
- c. GPTS® allows for essential cross-referencing of data between certified payrolls, site visits, and prevailing wages, which ensures the accuracy of data system wide.
- d. GPTS® generates various EEO and trade by category related reports. GPTS® also generates prevailing wage reports on wages that were signed off on in the Statement of Compliance and compares them with the local, state, union or federal Davis-Bacon prevailing wage. The system calculates any under or overpayments to all employees working on a project. The Prevailing Wage Report allows users to identify any prevailing wage (i.e. Common Construction, Davis Bacon) violations at any given time. The system generates Certified Payroll Reports. All reports can be viewed and exported into Word, Excel, or PDF format.
- e. Trinal understands that there are tiers of stakeholders involved in public projects and the need for ad hoc reports may vary. In addition to the standard pre-loaded reports, GPTS® was built with efficiency and growth in mind and offers the capability to allow customized ad-hoc reports to meet our clients' needs.

6. System Security

GPTS® employs 4 layers of security to protect the integrity of the data flowing through the system:

- a. Transmission Security – The transmission of data between the user's internet browser and the GPTS® web interface is protected through the industry leading VeriSign SSL certification.
- b. Software Security – GPTS® employs SQL Server's embedded security to encrypt key information within the database. Additionally, firewalls are utilized to prevent database entry points.
- c. Transmission Security - Industry leading VeriSign SSL certifications.
- d. Role based Security – GPTS® is setup to allow individual functions to be separated by role or security profile. Currently GPTS® offers different functions for Vendor, Contractor, Prime Contractor, Administrator, and Owner.

7. Training

- a. Trinal® offers an FAQ document, webinars, along with local instructor lead training.

Contact Us

We welcome the opportunity to schedule a demo and share the benefits of utilizing GPTS®. Please fill out the information below. You may mail it to Trinal®, leave it with a Trinal® representative or email us the information as requested. A member of the Trinal Team is ready to assist you with your technical or service-related compliance needs.

Thank you for your interest.

Name: _____

Title: _____

Department: _____

Company: _____

Industry: Government Private Non-Profit

Address1: _____

City: _____

State: _____ Zip: _____

Phone: (____) ____-____

Email: _____

Please contact me about the following:

GPTS@Demo

Services

How did you hear about us?

Conference: _____

Referral: _____

Trinal Staff: _____

Other: _____

TRINAL, INC.
444 W. Lake Street, Suite 1700
Chicago, IL 60606
(312) 738-0500
INFO@TRINALINC.COM

Global Project Tracking System (GPTS®)

Software as a Solution

Increased quality of data

Preemptive validation

Track project information

Assess potential damages

Accurate reporting

Decreased lag-time for Payroll

Saves contractor's time

Secure, web-based solution

Track waivers and payments

Real-Time site visit recording

Proven business solution

Payroll entry and auditing

Robust goal management

Competitively priced

Increased overall efficiency!

Global Project Tracking System (GPTS®)



The COMPLIANCE SOLUTION

built by

COMPLIANCE PROFESSIONALS



444 W. Lake Street, Suite 1700
Chicago, IL 60606
(312) 738-0500 office

www.gptsweb.com
www.Trinalinc.com
Info@Trinalinc.com

Forms & Functionality

What is the Global Project Tracking System (GPTS®)?

GPTS® is a secure, web-based solution developed to meet all of your tracking and reporting needs on Public Works, Federal, State and Local Projects. It combines both Business Diversity Spend and Labor Compliance data in an All-in-One, user-friendly, online program.

GPTS® allows the following functionality:

- > Security levels: utilizes role-based security which allows different functionalities to be designated by role
- > Data Entry and Data Upload process capabilities
- > Individual Work/Task/Job Order certified payroll reports can be tracked separately as a contract subset
- > Includes 4 formats of certified payroll forms, including U.S. Dept. of Labor WH-347
- > Monitors Contractors' Wage Rates by Comparison to Regulatory Prevailing Wage Rates
- > Interfaces with external database sources
- > All reports can be uploaded and exported as a PDF or into to Word or Excel
- > Robust Goal Management capabilities: offers multiple variations to capture the contractor goals at the prime level and any subsequent levels below
- > Accurate Reporting: over 40 standard reports are currently available to clients and contractors to report and analyze project data

Best-in-Class

> Built for Compliance Officers by Compliance Professionals with over 80 years of combined experience working with local, state and federal agencies

> Helps track and report many U.S. Dept. of Labor OFCCP requirements

> Electronic or Digital Signature accepted

> Standardized formatting

> Real-time reporting

> User-friendly

> Exceptional Customer Service. Guaranteed response within 4 business hours.

> Captures and analyzes various wage types: Prevailing Wages, Davis-Bacon, Union Scale

> Import and export Certified Payroll Forms in multiple formats

> Satisfies FOIA requests

> Intuitive: "thinks" like a Compliance or Procurement Officer

> automatically checks for incomplete payrolls

> Payrolls can be printed in 4 different formats

> Login credentials can be managed and assigned by role: contractor, administrator

> Captures Labor Compliance Data and Vendor Diversity Spend at all tiers regardless of level

Best Practices

> Increased overall efficiency

> Decreased lag between payroll submittal and entry

> Early detection of contractor project deficiencies or damages

> Increased quality of data via additional data entry validations

> Data input is entry level; relieves administrative staff to work with vendors, contractors and/or suppliers on the day to day tasks

> MBE/WBE/DBE/LBE participation reporting and tracking Pay Apps and generating payment related reports

> On site and Webinar Training Available

> Security features:

> **Transmission:** data movement protected by VeriSign SSL certification

> **Software:** SQL Server has encrypted key information and firewalls

COMPANY QUALIFICATIONS

OVERVIEW

Trinal, Inc. ("Trinal") is a full-service diversity and labor compliance consulting and management company offering both professional and technical services to clients in the public, private, and non-profit sectors in the areas of project management, procurement, community outreach, affirmative action, economic development, vendor/supplier/distributor/buyer expos, and software design and development for affirmation action programs. Trinal was incorporated in the State of Illinois on October 31, 1997 and is located at 444 W. Lake Street, Suite 1700, Chicago, Illinois 60606.

MRS. GARCIA-ABNER

Trinal's President/CEO and sole owner, Alicia Garcia-Abner, was formerly the Director of Contracts Management for the Chicago Public Schools, as well as a Contract Negotiator and later the Director of MBE/WBE/DBE Certification for the City of Chicago.

Mrs. Garcia-Abner may be contacted at 312-735-7224 or at AliciaGarcia-Abner@Trinalinc.com.

AWARDS

In 2007, Mrs. Garcia-Abner was awarded the Minority Contractor of the Year Award by the Coalition for United Community Action ("CUCA") and was also awarded the Parren J. Mitchell Life Service Award by Black Contractors United.

In 2010, Trinal was awarded the Hispanic American Construction Industry Association ("HACIA") Professional Service Firm of the Year Award.

In 2011, Trinal's client, Rush University Medical Center, was awarded the "Project of the Year Award" by the Federation of Women Contractors.

In 2015, Mrs. Garcia-Abner was awarded the Keeper of the Dream Award by the African American Tribune in the category of Economic Development; and Trinal's client Austin Power Partners was awarded "The Outstanding Joint Venture of the Year Award" by the African American Contractors Association.

In 2016, Mrs. Garcia-Abner was awarded Trinal's client Austin Power Partners was awarded Outreach Champion of the Year Award for the ConRac project.

APPOINTMENTS

In 2017, the City of Chicago's, Mayor Rahm Emanuel, appointed Mrs. Garcia-Abner as Commissioner for the Special Service Area No. 42, the 71st/Stony Commission and in 2019 was later reappointed by Mayor Lori Lightfoot.

COMPANY QUALIFICATIONS

CERTIFICATIONS

Trinal is certified with the City of Chicago as a Minority-Owned, Women-Owned, and Disadvantaged Business Enterprise (“MBE/WBE/DBE”) and with the Chicago Minority Supplier Development Council (“CMSDC”) as a Minority-Owned Business Enterprise. Additionally, Trinal is certified by Central Management Services in the State of Illinois and as a Minority and Female-Owned Business Enterprise (“MFBE”) and as an Illinois-Based Small Business and is certified by the SBA as Women-Owned Small Business (“WOSB”).

ASSOCIATIONS

Trinal is a member of the U S Minority Contractors Association (“USMCA”), Chicago Minority Supplier Development Council (“CMSDC”) and the Chicagoland Associated General Contractors (“AGC”). Trinal is a supporter of the Black Contractors United (“BCU”), Hispanic American Construction Industry Association (“HACIA”), Airport Minority Advisory Council (“AMAC”), the Federation of Women Contractors (“FWC”), and the Women’s Business Development Council (“WBDC”).

PROJECTS

Trinal has developed, facilitated, monitored, and reported on **billions of dollars** in construction- related projects over the years. Trinal is currently engaged by a number of public and private sector clients as a consultant in the areas of procurement, economic development, vendor/community outreach, and workforce hiring-related programs, which include the monitoring and reporting of MBE, WBE, and DBE spend and contractors’ adherence to minority and women workforce, local residency, and prevailing and/or Davis-Bacon wage requirements.

The following is an overview of Trinal’s prior consulting work:

- Trinal has provided Diversity, Equity and Inclusion Consulting Services for the Atlanta Housing Authority.
- Trinal was the Diversity and Inclusion Consultant for the Airport Project Phase I (“ConRac”) with Austin Power Partners LLC (“APP”), where construction costs were at approximately **\$400 million**. Trinal has provided contractor market research analysis in order to identify the availability of DBEs in various trades and thereby assist in setting DBE goals for each trade package. Trinal also facilitated various ongoing contractor outreach sessions for phase I of the project.
- Trinal provided MBE/WBE monitoring services for both O’Hare and Midway Airports reporting on their Retail Food & Beverages annual expenditures from January 2000 - October 2001 based on combined beverage revenues of approximately **\$213,789,181**.
- Trinal developed the MBE/WBE and workforce hiring policy for Navy Pier, Inc.
- Trinal has previously provided Community Outreach Engagement related services on the CTA’s Yellow, Red, and Orange line as a subcontractor to CDM-Smith.

COMPANY QUALIFICATIONS

- Trinal developed, implemented, monitored and reported on community and workforce hiring goals for the Public Building Commission of Chicago ("PBC"), during which Trinal created and implemented the PBC's Community Resident Oversight ("CREO") Program, which was aimed at tracking and reporting the utilization of community area residents on PBC projects. The construction costs of these projects ranged from approximately **\$10-200 million**.
- Trinal assisted Colette Holt & Associates in outreach services and the collection of data for the MBE/WBE/DBE disparity studies conducted for the Illinois Tollway Authority, the State of Illinois Central Management Services, PACE, and Cook County government (both Cook County itself and the Forest Preserve).
- Trinal consulted with the Cities of East Chicago and South Bend, Indiana, and Little Village Chamber of Commerce on their diversity programs and diversity related ordinances.
- For Comer Children Hospital Phases I & II, Trinal assisted the University of Chicago Medical Center in developing its MBE/WBE and workforce hiring program and in implementing, facilitating, and reporting on its MBE/WBE and workforce hiring goals.
- Trinal has provided outreach services for Parsons Transportation Group for the Brighton Park to Grand Crossing section of the CREATE-Central Corridor route.
- Trinal conducted an assessment of and provided recommended revisions to the Chicago Housing Authority's ("CHA's") Department of Procurement & Contracts' ("DPC") Minority and Women Business Enterprises (M/WBE), Section 3, and Davis-Bacon programs.
- Trinal advised the Chicago Park District with respect to its Procurement and Contract Code and Special Condition Regarding Participation of Minority and Women Owned Business Enterprises in the Chicago Park District Contracts. Nearly all of Trinal's recommendations were adopted and approved by their Boards.
- Trinal has served as the Corporate Diversity and Inclusion Consultant for Mariano's a division of Roundy's Supermarkets, Inc. Trinal continues to be instrumental in the development and facilitation of Mariano's Construction and Non-Construction related diversity Initiatives and the Mariano's Meet the Buyers Expos for 2013, 2014 and 2016, which have resulted in the entry of many Chicago area, and Illinois-based Minority and Woman-Owned vendors into the retail food-related industry. Additionally as their Corporate Diversity and Inclusion Consultant for construction costs which may range from **\$13-18 million**, Trinal has developed, facilitated and monitored and reported on a number of their projects. Specifically Trinal has assisted in the development of Mariano's MBE/WBE and workforce hiring program policies. Trinal has also facilitated and coordinated a community-wide resident recruitment initiative and developed and are currently implementing Mariano's contractor and subcontractor outreach and pre-qualification program.

COMPANY QUALIFICATIONS

- Trinal was engaged by CMO, a JV (Clark Construction/McKissack & McKissack/Old Veteran Chicago) for the New Malcolm X College Campus Project, where construction costs were approximately **\$250 million**. As part of that engagement, Trinal drafted a workforce hiring plan, assisted in coordinating the workforce hiring process and met with various contractors regarding their workforce hiring needs and reported on workforce hiring goals and achievements.
- Trinal monitored and reported the on diversity spend and workforce hiring initiatives on a (Chicago Department of Transportation project) for Alfred Benesch & Company where construction costs are approximately **\$200 million**.
- Trinal developed, facilitated, and implemented diversity and inclusion consulting services for Rush University Medical Center (“RUMC”) on the RUMC Transformation Project, a project where construction costs exceeded **\$900 million**. The project, which received TIF financing from the City of Chicago, included MBE/WBE goals that were higher than the minimum required by the city for TIF projects. In its role as consultant on this project, Trinal had oversight of the Chicago Residency, Project Area, and Community Hiring Goals; facilitated an internship program, in which graduates from the Dawson Technical Institute of Chicago were afforded priority placement with contractors working on the project; provided MBE/WBE monitoring and reporting services; and provided community and workforce hiring services. Trinal is currently providing similar services for RUMC’s Capital Projects Department and the new **\$300 million** Joan and Paul Rubschlager Building project.
- Trinal developed, facilitated, and implemented diversity and inclusion consulting services for Clayco Corporation, the design-build contractor for the Cook County and Cook County Health & Hospitals System for the Central Campus Health Center for an estimated cost at **\$108 million**.
- Trinal developed, facilitated, and implemented diversity and inclusion consulting services for William Randolph Co, the general contractor for the SOPHY Hotel Hyde Park for an estimated cost at **\$18 million**.
- Trinal was engaged by the Walsh-Fluor Design-Build Team to conduct outreach services for its CTA Red & Purple Modernization (RPM) Phase One Project and currently the Workforce Diversity Consultant for the CTA Red & Purple Modernization (RPM) estimated at **\$1.2 billion**.
- Trinal monitors, reports, and assists in the development of the Diversity and Inclusion Policy and Standard Operating Procedure Manual for the Illinois Sports Facility Authority for its stadium projects.
- Trinal is currently engaged by Parsons to perform diversity and inclusion consulting services for the Forest Hill Junction Flyover (P3) and the 71st Street Grade Separation (GS19) projects of the 75th Street CREATE-Corridor Improvement Project, CSX is the owner.
- Trinal is currently engaged by Alfred Benesch & Co. and TranSystems to perform diversity and inclusion consulting services for the Belt Junction and 80th Street Junction Replacements (EW2)

COMPANY QUALIFICATIONS

project of the 75th Street CREATE-Corridor Improvement Project, Norfolk Southern is the owner.

TEAM

Trinal, which is committed to delivering a well-coordinated Project by adhering to the highest ethical and professional standards, has assembled a team of qualified and experienced professionals with demonstrated abilities and skills to develop, implement, and adhere to the goals and requirements of this Project.

The team will be supported by the management operation of Trinal, which is staffed by seasoned professionals with more than 75 years of combined team experience in procurement program management, workforce hiring initiatives, contract negotiation, certification, affirmative action, community outreach and engagement, software program development, and economic opportunity development.

The majority of Trinal's staff is certified with the American Contract Compliance Association as both Certified Compliance Administrators and Master Compliance Administrators and hold Certificates in Construction Management from a nationally recognized training program.

TECHNOLOGY

Since its incorporation in 1997, Trinal has utilized various forms of technology, including the development of its own copyrighted compliance management web-application, the Global Project Tracking System® ("GPTS®"), to monitor, track, and report on projects with diversity and workforce hiring goals.

The GPTS® provides an efficient all in one web based software solution that provides tracking, monitoring and reporting. It is a robust tool used to track, monitor and report labor and business diversity compliance on any model of a construction project as well as non-construction related professional services.

The GPTS® is a secure, web-based solution designed from the perspective of seasoned contract compliance professionals. As practitioners, the staff of Trinal understands the importance of capturing key information in order to properly monitor and track waivers, payments, and potential prevailing wage issues. GPTS® generates various key reports including but not limited to detailed MBE/WBE/SBE/LBE/DBE, EEO, workforce hiring, local business, prime and subcontractor payments, change orders, site visits, and potential restitution and deficiencies, as applicable. Relative to workforce hiring, the system is designed to track key statistical and demographic data such as workers' residency information, prevailing wage rates, actual wages paid, gender, ethnicity, date of hire and more! GPTS® produces fast, real-time reports to users, which can be easily emailed or printed for project and stakeholder meetings. Trinal has numerous clients which currently utilize the GPTS® solution.

LIST OF PROJECTS

The following is a list of clients that have selected Trinal's GPTS® as their choice solution:

- Related Midwest, Chicago, Illinois

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COMPANY QUALIFICATIONS

- Rush University Medical Center, Chicago, Illinois
- Illinois Sports Facilities Authority, Chicago, Illinois
- Clayco, Corporation, Chicago, Illinois
- Roundy's Supermarkets, Inc. (Mariano's Fresh Market), Milwaukee, Wisconsin
- Chicago Neighborhood Initiatives, Chicago, Illinois
- Alfred Benesch & Company, Chicago, Illinois
- Gilbane, Inc., Chicago, Illinois
- James McHugh Construction Company, Chicago, Illinois
- US Architectural Glass & Metal, Westmont, Illinois
- Public Building Commission of Chicago, Chicago, Illinois
- City of East Chicago, Planning and Economic Business Development, East Chicago, Indiana
- The City of South Bend, Indiana, South bend, Indiana
- St. Louis Development Corporation, St. Louis, Missouri
- Center for Emerging Technologies, St. Louis, Missouri
- S.M. Wilson, St. Louis, Missouri
- Paric Corporation., St. Louis, Missouri
- Tarlton Corporation, St. Louis, Missouri
- Center for Emerging Technologies, St. Louis, Missouri
- Alberici Corporation, St. Louis, Missouri
- S.M. Wilson, St. Louis, Missouri
- Paric Corporation., St. Louis, Missouri
- Ariel Business Group, Tampa, Florida

CONCLUSION

With its experience, expertise, and dedication, Trinal is the Midwest's preeminent diversity and compliance consultant in the areas of project management, procurement and business management, community outreach, affirmative action, economic development, and vendor/supplier/distributor/buyer expos. Trinal is the only City of Chicago and state of Illinois certified M/W/DBE that developed and owns the code for its Best In Class Labor & Contract Compliance cloud based solution, the GPTS® which tracks and reports on all diversity spend and workforce compliance initiatives on a project .