



PRODUCT PRICING SUMMARY
GOODBUY 20-8F000 VEHICLES
VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: HIDALGO COUNTY

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Product Description: FORD F-350 DRW 4X2

Date: August 21, 2020

A. Bid Item: 7.23 ALT A. Base Price: **\$ 31,470.00**

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
		\$ -	66S	UPFITTER SWITCHES	\$ 165.00
W3D	2020 CREW CAB 4X4	\$ 2,800.00	TBM	LT245/75R 17 AT	\$ 165.00
	8FT BED DUAL REAR WHEEL	INCL	1S	CLOTH SEATS	\$ 315.00
	A/C; REAR VIEW CAMERA	INCL	41H	ENGINE BLOCK HEATER	\$ 100.00
	VINYL 40/20/40 SEAT	INCL	96V	XL VALUE PACKAGE	\$ 395.00
	TRAILER BRAKE CONTROLLER	INCL	53W	5TH WHEEL GOOSENECK PREP PKG	\$ 500.00
	TOW PACKAGE	INCL	15J	GOOSENECK HITCH KIT	\$ 250.00
99T	6.7L POWERSTROKE DIESEL	\$ 10,495.00	17X	FX4 OFF ROAD PKG	\$ 400.00
	10-SPD AUTOMATIC	INCL			
X4N	4.10 LIMITDD SLIP REAR AXLE	\$ 360.00			

Total of B. Published Options: **\$ 15,945.00**

Published Option Discount (5%) **\$ (797.25)**

C. Additional Options [not to exceed 25%] \$= 4.2 %

Options	Bid Price	Options	Bid Price
SILVER	COLOR		
7-10 BUSINESS DAYS AFTER PO IS RECEIVED	DELIVERY		
IN STOCK AT RETAIL LOT			
RETAIL TRANSFER FEE	\$ 2,000.00		

Total of C. Unpublished Options: **\$ 2,000.00**

D. Floor Plan Interest (for in-stock and/or equipped vehicles): **\$ -**

E. Lot Insurance (for in-stock and/or equipped vehicles): **\$ -**

F. Contract Price Adjustment: **\$ -**

G. Additional Delivery Charge: 436 miles **\$ 763.00**

H. Subtotal: **\$ 49,380.75**

I. Quantity Ordered 1 x K = **\$ 49,380.75**

J. Trade in: **\$ -**

K. GOODBUY Administrative Fee (\$300 per purchase order) **\$ 300.00**

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE **\$ 49,680.75**



Prepared by: Jarrod Runnels
08/20/2020

Silsbee Ford, Inc. | 1211 US Hwy 96 North Silsbee Texas | 776567190

2020 F-350 4x4 SD Crew Cab 8' box 176" WB DRW XL (W3D)
Price Level: 40

Major Equipment

- (Based on selected options, shown at right)
- Powerstroke 6.7L V-8 OHV w/diesel direct injection 475hp
 - TorqShift 10 speed automatic w/OD
 - * 4-wheel ABS
 - * Traction control
 - * Battery with run down protection
 - * Air conditioning
 - * AM/FM stereo with seek-scan, external memory control
 - * Daytime running
 - * Variable intermittent wipers
 - * Dual front airbags
 - * Securilock immobilizer
 - * Message Center
 - * Reclining front split-bench seats
 - * Audio control on steering wheel
 - * Front axle capacity: 6000 lbs.
 - * Front spring rating: 5600 lbs.
 - * Frame section modulus: 10.7 cu.in.
 - * Cab to axle: 56.1"
- Exterior: Iconic Silver Metallic
 - Interior: Medium Earth Gray
 - * Brake assistance
 - * LT 245/75R17 E BSW AT S-rated tires
 - * Firm suspension
 - * Tinted glass
 - * Bluetooth streaming audio
 - * Dual manual mirrors
 - * 17 x 6.5 steel wheels
 - * Driver and front passenger seat mounted side airbags
 - * Tachometer
 - * Undersseat ducts
 - * 60-40 folding rear split-bench
 - * Class V hitch
 - * Rear axle capacity: 9650 lbs.
 - * Rear spring rating: 9900 lbs.
 - * Frame Yield Strength 50000 psi

Fuel Economy

As Configured Vehicle	MSRP
STANDARD VEHICLE PRICE	\$43,635.00
Order Code 620A	N/C
Transmission: TorqShift 10-Speed Automatic	Included
GVWR: 14,000 lb Payload Package	Included
Wheels: 17" Argent Painted Steel	Included
176" Wheelbase	STD
Monotone Paint Application	STD
Radio: AM/FM Stereo w/MFP3 Player	Included
50-State Emissions System	STD
SYNC Communications & Entertainment System	Included
Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$10,495.00
Dual 78-AH 750 CCA Batteries	Included
48 Gallon Fuel Tank	Included
Limited Slip w/4.10 Axle Ratio	\$360.00
Tires: LT245/75R17E BSW A/T (6)	\$165.00
Cloth 40/20/40 Split Bench Seat	\$315.00
Gooseneck Hitch Kit (Pre-Installed)	\$250.00
5th Wheel/Gooseneck Hitch Prep Package	\$500.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



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Slisbee Ford, Inc. | 1211 US Hwy 96 North Slisbee Texas | 776567190

2020 F-350 4x4 SD Crew Cab 8' box 176" WB DRW XL (W3D)

Price Level: 40

Major Equipment

City
N/A



Hwy
N/A

<i>As Configured Vehicle</i>	MSRP
Engine Block Heater	\$100.00
FX4 Off-Road Package	\$400.00
Hill Descent Control	Included
Off-Road Specifically Tuned Shock Absorbers	Included
Transfer Case & Fuel Tank Skid Plates	Included
Unique FX4 Off-Road Box Decal	Included
Uppfitter Switches (6)	\$165.00
240 Amp Alternator	Included
XL Value Package	\$395.00
Chrome Front Bumper	Included
Chrome Rear Step Bumper	Included
Steering Wheel-Mounted Cruise Control	Included
Iconic Silver Metallic	N/C
Medium Earth Gray	N/C
SUBTOTAL	\$56,780.00
Destination Charge	\$1,695.00
TOTAL	\$58,475.00

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