

2812 S. Bus. Hwy 2811
Edinburg, Texas 78539
Phone: (956) 318-2626
Fax: (956) 318-2629
www.co.hidalgo.tx.us/purchasing

TRANSMITTAL FORM

Today's Date: 08/06/2020 Department: 110 - County Judge
Contract No.: C-20-210-08-04 Effective Date: 08/04/2020
Description of Project: Public Wi-Fi
Awarded Vendor: Insight
CC Approval on 08/04/2020 AI- 76884

Routing of documents:

- ✓ 1. Executive Office – Attn: Monica Salinas
- ✓ 2. District Attorney's Office – Attn: Victor M. Garza
- ✓ 3. County Judge's Office – Attn: Richard F. Cortez
- _____ 4. County Clerk's Office – Attn: Arturo Guajardo, Jr.
- _____ 5. Purchasing Department – Attn: Heidi Ortiz ext. 4877

ATTENTION COUNTY CLERK'S OFFICE:

Please do not attach the following to the minutes of this agenda due to the confidential nature of the information contained herein:

- Contract/Agreement
- Exhibit A – RFB Procurement Packet
- Exhibit B – Fee Schedule/Bid Page (Pgs. _____ to _____)
- Exhibit C – Certificate of Liability Insurance
- Other: _____

OK 14. Cont. C. p 4/11

2. Presentation, discussion, and approval of the Hidalgo County COVID Condolence Program eligibility criteria and approval of program administration by the Hidalgo County Health and Human Services Department.

p 4/11 3. Approval of intradepartmental transfer.

OK D. AI-76649 CARES Act Relief Funds (1287):

1. Discussion, consideration, and action to approve the ratification of necessary CARES Act Relief Fund expenditures, as listed on Exhibit A, to cover costs not accounted for in the current budget and cannot be lawfully funded by line item, allotment or allocation in connection with the ongoing COVID-19 public health emergency; the Court having reviewed the Agenda Item Briefing, herein finds that such expenditure is reasonable and necessary for the intended use.

2. Approval of intradepartmental transfer.

15.

Purchasing Department - Notes: *Martha Salazar*

A. FOR ANY CONTRACT(S) AWARDED AND APPROVED UNDER THIS AGENDA, EXECUTED COPIES OF THE CONTRACT(S) WILL BE AVAILABLE ON THE COUNTY INTRA-NET WEBSITE AND WILL BE FORWARDED VIA E-MAIL, FAX OR HAND DELIVERED TO HIDALGO COUNTY AUDITOR'S OFFICE.

B. ANY AND ALL REQUESTS FOR PAYMENT(S) APPROVED WILL BE SUBJECT TO COUNTY AUDITORS PROCESSING PROCEDURES INCLUDING AUTHORITY FOR COUNTY TREASURER TO ISSUE PAYMENT(S)/CHECK(S).

A. **Hidalgo County**

OK 1. AI-76684 A. "Discussion, consideration and action to approve a necessary CARES Act Relief Fund expenditure to cover cost not accounted for in the current budget and cannot be lawfully funded by line item, allotment or allocation, for Hidalgo County in order to assist with County functions and compliance with public health measures related to the ongoing COVID-19 public health emergency with establishing a WIFI Project to assist the citizens with distance learning, including technology improvements, as well as improving telework capability; the Court having reviewed the Agenda Item Briefing herein find that such expenditure is reasonable and necessary for the intended use."; *from purchasing cooperative*

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p 1/4

B. Requesting exemption from competitive bidding/procurement requirements under Texas Local Government Code, 262.024(a)(1) and (2) attached herein;

C. Acceptance of the final State of Work [SOW] from Insight Public Sector, Inc. [awarded vendor through OMNIA/U.S. Communities #4400006644] and approval of the agreement with authority for County Judge to execute document. *15,945,567.62*

OK 2. AI-76675 A. Acceptance and approval of the final negotiated contract with MLG Protection Services (ranked #1-CC-06/30/20 - AI 76064) for RFP w/Q 2020-059 titled: Security Guard Services for Hidalgo County with an effective date of 12:01 am on August 17, 2020.

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p 4/2

B. Approval to send written notice to current Security Guard Services provider OTSO, dba, Valley Wide Security of the expiration of the agreement at midnight on Sunday, August 16, 2020.

Insight Public Sector Inc
 6820 South Harl Avenue
 Tempe, A 85283

Account Exec : Steve Capps
 956-266-3867

Steven.Capps@insight.com

Associate AE: Jason Sawyers
 Phone: 480-366-7154

Fax: 480-760-6232

jsawyers@insight.com



Community WiFi
 Omnia/USC Contract 4400006644

Sales Quote: Q071620JS
 Date: 7/22/2020
 Shipping Terms:
 Payment Terms:
 Sales Quote is valid for 30 days

Buyer: Hidalgo County
 Name: Daniel Salinas
 Phone: 956-292-7070
 Email: Daniel.Salinas@co.hidalgo.tx.us

Regarding tariff impacts on IPS contract quotes, Insight is communicating with the contract holder to minimize the impact of these tariffs to our clients.

Part Number	Description	Insight List Price	Discount Off List	Extended Price
Hardware	Cisco/Palo Alto/APC		0.00%	\$ 284,955.55
Materials/Equipment	Ruckus/Mimosa/Alfo Plus/Misc Materials	\$ 9,254,248.00	44.86%	\$ 5,103,135.32
Professional Services	Installation and Configuration of all equipment	\$ 9,271,968.00	26.54%	\$ 6,810,873.67
Annual Maintenance	Year 2 Maintenance	\$ 491,685.00	23.73%	\$ 375,000.00
Annual Maintenance	Year 3 Maintenance	\$ 491,685.00	23.73%	\$ 375,000.00
Towers	Installation and electrical for up to 26 towers	\$ 3,575,244.32	28.57%	\$ 2,553,745.94
Electrical Remediation	Photo Cell Remediation for up to 400 poles	\$ 620,000.00	28.57%	\$ 442,857.14
			0.00%	\$ -
THE TERMS AND CONDITIONS AND RETURN POLICY AND PROCEDURES SET FORTH ON https://www.insight.com/en_US/help/product-returns-terms-and-conditions.html ARE SPECIFICALLY INCORPORATED HEREIN.				

The U.S. government has imposed tariffs on technology-related goods. Many of Insight's OEM and distribution partners have notified Insight that these tariffs will result in frequent and significant price increases. Some of our major partners have already provided Insight with cost increases, in some instances multiple times per day, while other providers are still assessing their situations. Due to the situation it is possible this quote may be subject to cost changes for Insight which will necessitate changes to the quoted pricing or withdrawal of the quote.

TOTAL \$15,945,567.62

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Associate AE: Jason Sawyers
Phone: 480-366-7154
Fax: 480-760-6232
jsawyers@insight.com



Community WiFi Hardware Pricing Breakdown
Omnia/USC Contract 4400006644

Sales Quote:
Date:
Shipping Terms:
Payment Terms:
Sales Quote is valid for 30 days

Buyer: Hidalgo County
Name: Daniel Salinas
Phone: 956-292-7070
Email: Daniel.Salinas@co.hidalgo.tx.us

Regarding tariff impacts on IPS contract quotes, Insight is communicating with the contract holder to minimize the impact of these tariffs to our clients.

Part Number	Description	Quantity	Unit Price	Extended Price
PTP and PTMP Materials				
LNKA02011GSB1SPDP	ALFO Plus2 11 GHz, 300 Mbps full-duplex capacity, software upgradeable to 1500 Mbps, LINK, Sub-Band 1, (10715 - 10895 MHz / 11205 - 11385 MHz) 1+0 software upgradeable to 2+0, QPSK to 4096QAM, 2x Electrical GbE ports + 2 x Optical GbE Ports, OMT Port Radio Branching, 1 year warranty	16	\$ 14,851.11	\$ 237,617.78
SWK500T1500M	AP2 Capacity Upgrade	32	\$ 924.44	\$ 29,582.22
SWK10T20	AP2 Dual-Carrier Upgrade	32	\$ 1,042.22	\$ 33,351.11
SWKACM	AP2 Adaptive Code Modulation	32	\$ 243.33	\$ 7,786.67
UF5ELP11R	AP2 Packet Header Compression Upgrade	32	\$ 1,454.44	\$ 46,542.22
E01435	AP2 Ethernet OAM Management	32	\$ 341.11	\$ 10,915.56
S03668	Power Over Ethernet Injector (Indoor rated). AC PoE requires ICD001408 AC Cord.	32	\$ 496.67	\$ 15,893.33
ICD001408	AC Cord	32	\$ 10.00	\$ 320.00
SIAE-P20032	RJ45 waterproof IP67 Connector (Amphenol)	32	\$ -	\$ -
SIAE-V42025L	ODU Grounding Kit	32	\$ -	\$ -
SIAE-F03608	ALFO Plus & ALFO Plus80 Pointing Cable	32	\$ -	\$ -
V60049-10	Antenna Transition Kit	32	\$ -	\$ -
SWSURGE	POE Surge Protection, 100/1000mbps	64	\$ 82.22	\$ 5,262.22
SWCAT6OD	Outdoor Grade Cat6 Cable Materials, Shielded Connectors, etc	32	\$ 158.89	\$ 5,084.44
SWTWRMNT	Tower Stand-off Brackets	32	\$ 208.89	\$ 6,684.44
FCCLIC	FCC License Registration	16	\$ 1,213.86	\$ 19,421.76
PTP and PTMP Materials				
B24-MIMO	Mimosa 24GHz 1.5 Gbps PIP backhaul	36	\$ 914.44	\$ 32,920.00
B5c	Mimosa 5 GHz PIP Radio, N-type Connectors	6	\$ 567.78	\$ 3,406.67
HDDA5W-29-DP2	29dBi 4.940-5.875GHz 2' Dual Slant Dish	6	\$ 335.56	\$ 2,013.33
CA400-NM-NM-6	Coax Jumper NM to NM 6'	24	\$ 14.44	\$ 346.67
A5c	Mimosa A5 Point-to-MultiPoint Base Station; 4.9 - 6.2 GHz 14 dBi 802.11ac 4x4 MU-MIMO OFDM up to 256 QAM Wi-Fi Quad panel; IP67 rated	206	\$ 747.78	\$ 154,042.22
HG3-CC-S30	5GHz Symmetrical Horn Carrier Class 30°	412	\$ 262.22	\$ 108,035.56
CA400-NM-NM-3	N Male to N Male 3' coax cable	824	\$ 20.00	\$ 16,480.00
SWMNTPL	Radio Mounting Hardware - Pole Mounts for BSUs	248	\$ 98.89	\$ 24,524.44
C5x	CPE - Mimosa C5x ruggedized End-Point Client device; 4.9 - 6.2 GHz; 20 dBi; 802.11ac 2x2 MU-MIMO Wi-Fi CPE; 500Mbps + aggregated IP Throughput;	720	\$ 97.78	\$ 70,400.00
N5-X25-2	4.9-6.4GHz 400mm Dish Ant. for C5x 2Pk	180	\$ 130.00	\$ 23,400.00
N5-X20-2	4.9-6.4GHz 250mm Dish Ant. for C5x 2Pk	160	\$ 105.56	\$ 16,888.89
N5-X16	4.9-6.4GHz 150mm Horn Ant. for C5x	40	\$ 30.00	\$ 1,200.00
NID	Mimosa Gigabit Network Interface Device for C5	720	\$ 16.67	\$ 12,000.00
Flexmount	Pole/Wall Mount Equip for C5x	720	\$ 15.56	\$ 11,200.00

			\$	\$	\$	\$
	Ruckus Materials					
L09-0001-SC00	vSCG License supporting 1 Ruckus Access Points	2520	\$	55.17	\$	139,028.40
L09-0001-SCIW	Perpetual license for WiFi analytics, to analyze 1 AP with SCI 2.0 system. Smart Licensing enabled (LiMAN)	2520	\$	8.83	\$	22,251.60
901-T610-US01	Ruckus T610 802.11ac Wave 2 Outdoor Wireless Access Point, 4x4:4 Stream, MU-MIMO, Omnidirectional Beamflex+ coverage, 2.4GHz and 5GHz concurrent dual band, Dual 10/100/1000 Ethernet ports, POE in, IP-67 Outdoor enclosure, -40 to 65C Operating Temperature. Includes standard 1-year warranty. Mounting kit sold as separate accessory (902-0125-0000)	2220	\$	975.56	\$	2,165,733.33
901-T610-US51	Ruckus T610s 802.11ac Wave 2 Outdoor Wireless Access Point, 4x4:4 Stream, MU-MIMO, 120 degree sector Beamflex+ coverage, 2.4GHz and 5GHz concurrent dual band, Dual 10/100/1000 Ethernet ports, POE in, IP-67 Outdoor enclosure, -40 to 65C Operating Temperature. Includes standard 1-year warranty. Mounting kit sold as separate accessory (902-0125-0000).	300	\$	975.56	\$	292,666.67
902-0125-0000	Mounting Kit for Ruckus T610/T610s and spare for T710/T710s, T310 series, T300, T301	2520	\$	93.33	\$	235,200.00
	Switches and Other Installation Materials		\$	-	\$	-
SISPM1040384LRTC	Industrial Managed Switch 8-10/100/1000BASE TX POE +4GIG SFP SW (Pulled from existing stock)	44	\$	1,025.66	\$	45,129.04
25104	48VDC 2.5A Universal AC Power Supply, DIN Rail Mount (Pulled from existing stock)	44	\$	345.56	\$	15,204.44
TN-SFP-GE-L	10M Single Mode SFP Module, Rugged	16	\$	59.91	\$	958.56
LPS3400ATM-T1	4-Port 10/100/1000Mbps PoE Switch with 2 Uplink Gigabit Ports, IEEE802.3af/at Standard, up to 30W per port, 120W total	720	\$	590.00	\$	424,800.00
APC1048	LinkPower APC1048 802.3af to 48V Passive PoE Converter, 10/100/1000/ Mbps, 2KV Surge Protection, 48V DC, 12W Output, Pin 4, 5, 7, & 8	720	\$	25.56	\$	18,400.00
MMK0001-L	Outdoor Pole Mounting Kit for Outdoor Switch	720	\$	44.44	\$	32,000.00
SW-5731-20-1	Photocell Power Tap Continuous On; 120V; Base- Standard 3-prong Twist-lock per ANSI; C136.10; Cord length - 20 ft.; Cord Connection - pigtail; Circuit breaker - 10A, auto-reset; Load rating - 10A	2520	\$	106.67	\$	268,800.00
PIS2030	IS2030 Single Port 10/100/1000Mbps PoE Injector, Supports IEEE802.3af/IEEE802.3at. PoE Port Output: 30W	1800	\$	183.33	\$	330,000.00
MMK0001-XS	Mast/Pole Mount Kit, MMK0001-XS for PIS2030/2060/2095	1800	\$	26.67	\$	48,000.00
B44DRB-190x10-R	Non-PEN SLED Mount, 1.90" X 10' MAST W/ PAD	16	\$	457.78	\$	7,324.44
SWNEMA	NEMA Enclosure	44	\$	208.89	\$	9,191.11
SWCAT60D	CAT6 Cabling Materials for wiring BSUs	248	\$	135.56	\$	33,617.78
SWCMJPOE8a	POE Surge Protection 100/1000Mbps	496	\$	30.00	\$	14,880.00
	Manufacturer Support, Network Monitoring/Optimization and Reporting		\$	-	\$	-
S02-0001-3LSC	Partner WatchDog Support for VSCG OR SZ100 License supporting 1 Ruckus Access Points, 3 year	2520	\$	36.38	\$	91,677.60
S02-0001-3LSC	Partner WatchDog Support for SCI WiFi Analytics, AP License, 3-year	2520	\$	5.14	\$	12,952.80

Cisco Precinct Switches and UPS			\$	\$	\$	
C9300-24P-A	Catalyst 9300 24-port PoE+, Network Advantage	5	\$	2,664.00	\$	13,320.00
C9300-NW-A-24	C9300 Network Advantage, 24-port license	5	\$	-	\$	-
S9300UK9-1612	Cisco Catalyst 9300 XE 16.12 UNIVERSAL	5	\$	-	\$	-
PWR-C1-715WAC-P	715W AC 80+ platinum Config 1 Power Supply	5	\$	-	\$	-
PWR-C1-715WAC-P/2	715W AC 80+ platinum Config 1 Secondary Power Supply	5	\$	562.50	\$	2,812.50
CAB-TA-NA	North America AC Type A Power Cable	5	\$	-	\$	-
C9300-SSD-NONE	No SSD Card Selected	5	\$	-	\$	-
C9300-STACK-NONE	No Stack Cable Selected	5	\$	-	\$	-
C9300-SPWR-NONE	No Stack Power Cable Selected	5	\$	-	\$	-
C9300-DNA-A-24	C9300 DNA Advantage, 24-port Term Licenses	5	\$	-	\$	-
C9300-DNA-A-24-5Y	C9300 DNA Advantage, 24-Port, 5 Year Term License	5	\$	1,507.50	\$	7,537.50
PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	5	\$	-	\$	-
PI-LFAS-AP-T-5Y	PI Dev Lic for Lifecycle & Assurance Term 5Y	5	\$	-	\$	-
C9300-NM-8X	Catalyst 9300 8 x 10GE Network Module	5	\$	1,147.50	\$	5,737.50
NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	5	\$	-	\$	-
CON-SNTP-C93002PA	SNTP-24X7X4 Catalyst 9300 24-port PoE+, Network Adva	5	\$	2,573.55	\$	12,867.75
SFP-10G-LR-S=	10GBASE-LR SFP Module, Enterprise-Class	5	\$	935.55	\$	4,677.75
SMX3000RMLV2U	APC Smart-UPS X 3000 Rack/Tower LCD - UPS - 2.7 kW - 3000 VA	5	\$	1,608.75	\$	8,043.75
NOC Equipment			\$	-	\$	-
PAN-PA-5220-AC	Palo Alto Networks PA-5220 - security appliance	1	\$	34,125.00	\$	34,125.00
PAN-PA-5200-RACK4	Palo rack mounting kit (4 post)	1	\$	105.00	\$	105.00
PANPA5220DNS5YR	Palo Alto DNS Security - Subscription license (5 years) - prepaid	1	\$	26,000.00	\$	26,000.00
PAN-PA-5220-TP-5YR	Palo Threat Prevention for PA-5220 - Subscription license (5 years) -	1	\$	26,000.00	\$	26,000.00
PANPA5220URL45YR	Palo PANdb URL Filtering for PA-5220 - Subscription license (5 years)	1	\$	26,000.00	\$	26,000.00
PAN-PA-5220-WF-5YR	WildFire for PA-5220 - Subscription license (5 years) - 1 device - prep	1	\$	26,000.00	\$	26,000.00
PANSVC4HRPLAT52205YR	4-hr Platinum Support 5-year prepaid , PA-5220	1	\$	55,100.00	\$	55,100.00
PAN-SFP-PLUS-SR	Palo - SFP+ transceiver module - 10 GigE - 10GBase-SR	2	\$	975.00	\$	1,950.00
PAN-PA-5220-AC-OSS	Palo Alto Networks PA-5220 - on-site spare - security appliance	1	\$	14,256.00	\$	14,256.00
C9500-24Y4C-A	Catalyst 9500 24x1/10/25G and 4-port 40/100G, Advantage	1	\$	9,720.00	\$	9,720.00
C9500-NW-A	C9500 Network Stack, Advantage	1	\$	-	\$	-
S9500UK9-169	UNIVERSAL	1	\$	-	\$	-
C9K-PWR-650WAC-R	650W AC Config 4 Power Supply front to back cooling	1	\$	-	\$	-
C9K-PWR-650WAC-R/2	650W AC Config 4 Power Supply front to back cooling	1	\$	945.00	\$	945.00
CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	2	\$	-	\$	-
C9K-F1-SSD-BLANK	Cisco pluggable SSD storage	1	\$	-	\$	-
C9K-T1-FANTRAY	Catalyst 9500 Type 4 front to back cooling Fan	2	\$	-	\$	-
C9500-DNA-24Y4C-A	C9500 DNA Advantage, Term License	1	\$	-	\$	-
C9500-DNA-L-A-5Y	DNA Advantage 5 Year License	1	\$	5,323.50	\$	5,323.50
PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	3	\$	-	\$	-
PI-LFAS-AP-T-5Y	PI Dev Lic for Lifecycle & Assurance Term 5Y	3	\$	-	\$	-
NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	1	\$	-	\$	-
CON-SNT-C95024YA	SNTP-8X5XNBD Catalyst 9500 24-port 25/100G only, Adva	1	\$	3,498.75	\$	3,498.75
SFP-10G-LR-S=	10GBASE-LR SFP Module, Enterprise-Class	1	\$	935.55	\$	935.55
THE TERMS AND CONDITIONS AND RETURN POLICY AND PROCEDURES SET FORTH ON https://www.insight.com/en_US/help/product-returns-terms-and-conditions.html ARE SPECIFICALLY INCORPORATED HEREIN.						

The U.S. government has imposed tariffs on technology-related goods. Many of Insight's OEM and distribution partners have notified Insight that these tariffs will result in frequent and significant price increases. Some of our major partners have already provided Insight with cost increases, in some instances multiple times per day, while other providers are still assessing their situations. Due to the situation it is possible this quote may be subject to cost changes for Insight which will necessitate changes to the quoted pricing or withdrawal of the quote.

TOTAL \$5,388,090.87

BY ACCEPTING THIS SALES QUOTE, CLIENT AGREES TO THE ATTACHED TERMS AND CONDITIONS WITHOUT MODIFICATION

|

July 31, 2020

Omnia Partners 4400006644
(RFP2000001701)
Statement of Work # 16803

Public WiFi 2020

1. PARTIES

"Insight"

Insight Public Sector, Inc.
6820 S. Harl Avenue
Tempe, AZ 85283
Attn: Michael Mitchell

"Client"

Hidalgo County
100 N. Clossner Boulevard
Edinburg, TX 78539
Attn: Daniel Salinas

2. SCOPE OF SERVICES

Insight is pleased to perform the following services ("Services") under the terms and conditions of this SOW.

2.1. Service Description

The following is a high-level description of the Services Insight will provide:

Insight's compelling capabilities uniquely position us to help clients deliver meaningful outcomes. We are equipped with strategic acquisitions, new services development, and deep partner relationships to help Client manage their IT today and transform for tomorrow. Our services include full planning, design, implementation, and support for Client's standalone Open Access Mesh WiFi internet network that will provide free public internet access to designated areas within each precinct of the county.

This is a comprehensive solution using equipment from leading manufacturers.

Planning Phase

Core and Access Network

- Design and implement a new wired LAN to support the Mesh WiFi internet network zones within each Precinct
- Design and implement a new core network and security infrastructure to support the standalone Open Access Mesh WiFi internet network

Wireless Network

- Develop an RF predictive model for coverage, identifying ingress/egress points, and exclusion

Design Phase

Core and Access Network Design

- Develop network and security design following best practices

Wireless Network Design

- Perform requested site surveys to validate selection of mounting assets, and issues with assets (e.g. power), no assets available, and interference problems

Installation Phase

Core and Access Network Installation

- Install Cisco Catalyst 9300 switches and UPS at each precinct
- Install Cisco Catalyst 9500 switch, UPS and Palo Alto Security Appliance at Client's NOC

Wireless Network

- Work with the Client to deploy the wireless network based on approved network design

Maintenance and Support Phase

Core and Access Network

- Provide configuration, optimization and software revision services, remote support, and manufacturer software support and technician dispatch services

Wireless Network

- Provide SmartWAVE cloud controller services, data analytics reporting, network monitoring, network optimization, software revision upgrades, remote support, manufacturer software support, and technician dispatch

2.1.1. Scope and Approach

Insight will perform the following Services:

Planning Phase

Core and Access Network Planning

- Identify key user communities, applications, systems, and security
- Gather existing network diagrams and other documentation describing the current technical environment
- Review current network architecture and design
- Confirm site facilities and other logistics (e.g., cable plant, closet connectivity, rack space, and power availability)
- Review device configuration standards (e.g., SNMP, security, naming, IOS)
- Review Client's change control process (e.g., change window scheduling, planning for # of changes per change window)
- Conduct planning meetings and develop implementation plan
 - Confirm re-use of any existing hardware or cabling
 - Confirm cabling requirements
- Plan installation resources at each location required
- Plan for new hardware deployment
- Confirm LAN hardware BOM and delivery
- Plan change windows and schedule

Wireless Network Planning Phase - RF Predictive Analysis

The purpose of this phase is to better understand the area, requirements, and determine the components and architecture of the network. Based on boundaries, general coverage and capacity requirements, redundancy requirements, device type, fiber location information, and any other asset agreements provided by Client, Insight will perform the following work:

- Gather Building, GIS and land use data and generate estimated number of nodes based on provided information and general area types
- Cut Clutter to depict RF Environment obstacles for outdoor radio locations
- Utilize tools-based software analysis to identify:
 - Potential issues with Backhaul/Capacity Injection
 - Topology, trees, and building/housing coverage issues

- Potential mounting assets required to meet general coverage area requirements
- Potential access coverage/exclusion area issues
- Create a preliminary high level design document containing:
 - Network requirements
 - AP estimates from Land use and general drive area
 - Preliminary BOM for materials required
 - Radio and antenna mounting recommendations
- Provide predictive model for coverage, identifying ingress/egress points, and exclusion areas
 - Section 9 provides initial predictive coverage models that were initially scoped. Additional modeling will be performed for each zone previously scoped as well as additional zones as they are identified

Design Phase

Core and Access Network Design Phase

- Develop network design following best practices:
 - Scalability
 - Configuration
 - Availability
 - Redundancy
 - Performance
 - Security
- Develop physical and facilities requirements
- Review IOS code version for implementation

Wireless Network Design Phase - RF Field Site Survey

The purpose of this phase is to validate the network architecture developed during the Planning Phase and collect data regarding mounting assets and locations. During this stage, Insight will perform the following work:

- Perform requested site surveys to validate selection of mounting assets, and issues with assets (e.g. power), no assets available, and interference problems
- Conduct basic analysis of access coverage, backhaul/capacity links, redundancy, and hop counts
- Identify and document mounting solutions at each surveyed location
- Conduct an RF sweep at each AP location
- Conduct an RF drive sweep of the coverage area
- Confirm any scope and materials changes with the client via written approval prior to moving to the Installation Phase per precinct
- Client will sign off on the Design per precinct plans
 - Any material changes will be approved by Client
 - Insight will provide the precinct district designs and present to Client

Installation Phase

Core and Access Network Installation

- Implement the following equipment, within each precinct:
 - Cisco Catalyst 9300 Series Switches per design
 - APC Smart-UPS
- Implement the following equipment, within the NOC:
 - Palo Alto Networks PA-5220 with cold standby security appliance
 - Install and configure
 - Palo Alto DNS Security services
 - Palo Alto Threat Prevention services
 - Palo Alto PANdb URL Filtering services
 - Palo Alto WildFire Security services
 - Cisco Catalyst 9500 Series switch
- Develop detailed software configurations
- Upgrade switches and security appliances to recommended OS versions
- Deploy equipment
 - Rack and power equipment, including UPS if applicable
 - Connect cabling from switch interfaces to network infrastructure
- Execute implementation/cutover
 - Assist with user and systems testing
 - Finalize operational turnover documentation

Wireless Network Installation

Upon completion of review of the design phase, Insight will work with the Client to deploy the wireless network. During this phase, Insight will provide the following services:

- Configure and test Management Platform
- Configure and test all wired and wireless radio equipment included in the bill of materials
- Install all mounting hardware for radio equipment
- Install and align all directional antennas
- Install grounding wire, surge protection and weatherproof all connectors on outdoor radio equipment with external antennas
- Move wireless equipment to production
- Perform post installation point coverage test using AirMagnet or similar software for radio service areas
- Document the final implementation

Electrical Remediation Services

- Install photocontrol adapter - Photocontrol Service include installation of photocontrol adapters on existing streetlight that do not have a removable photocontrol unit
 - Remove existing photocontrol socket from Client's light fixture

- Wire in new photocontrol adapter (included) that includes an integrated socket for removeable photocontrol and a streetlight power tap adapter that includes a transformer, if needed, to power access points
- Secure new photocontrol adapter to fixture using self-tapping screws as needed
- Test photocontrol on light fixture
- Test for proper power at Power Tap Adapter outlet

Tower Construction

Using downloaded LIDAR DATA (about 50GB) for the assigned area (2018-2019 years), Insight created terrain data with 0.5 meter of resolution with trees and houses and performed a line of sight study to determine tower heights.

Based on the results, this network deployment will require the construction of the following towers:

- 70FT Towers: 21 New Towers Required ranging from 50-70FT
- 25FT Non-Pen SLEDs: 2 New SLEDs Required on School Buildings
- 120FT Water Tank: Use Existing Water Tank in P2-Z3
- 70FT Fire Station 3 Tower: Use Existing Tower in P2-Z4
- 130FT Water Tank: Use Existing Water Tank in P3-Z3
- Insight included and additional three (3) New Towers ranging from 50-70FT in the event the two (2) Water Tanks and one (1) Fire Station Tower are not conducive to the network design.

Tower	Tower #	Minimum RMP BS Location	BS1 Location (Internet Access)			BS2 Location			BS3 Location			BS4 Location			BS5 Location	Minimum RMP BS2 Link	
			Asset ID	BS Sector / ASE Units	Location	Asset ID	BS Sector / ASE Units	Location	Asset ID	BS Sector / ASE Units	Location	Asset ID	BS Sector / ASE Units	Location			
P1Z1	1	1	Tower 75 Ft	8	P1 Sport complex												
P1Z2	3	3	Tower 75 Ft	8	SO Substation	Tower 75 Ft	8	Sanitation	Tower 75 Ft	8	S-E Quadrant					2	
P1Z3	2	2	Tower 75 Ft	8	Mary Hoge Middle School	Tower 75 Ft	4	Hidalgo County Constable Precinct 1									
P1Z4	1	1	Tower 75 Ft	8	Margo Elementary School												
P2Z1	2	2	Tower 75 Ft	4	Lopezville Park	Tower 60 Ft	4	Veterans Blvd & Kennedy Dr									
P2Z2	1	1	Tower 75 Ft	6	San Juan Community Resource Center and Park												
P2Z3	1	1	Water Tank 120 Feet	10	WT at South Tower Rd											1	
P2Z4	4	4	FS3 Tower 70 Ft	6	FS 3				25 Ft Roof Tower	6	Garda Elementary School	Tower 50 Ft	6	Carmen Anaya Elementary School	Tower 60 Ft	6	J C Kelly Elementary School
P3Z1	2	2	Tower 50-60 Ft	8	Sullivan City WIC	Tower 50-60 Ft	8	Rosendo Benavides Elementary								1	
P3Z2	2	3	Water Tank 130 Feet	8	WT by school				Tower 6 Ft	8	TBD					1	
P3Z3	1	1	Tower 60 Ft	5	Seguin Elementary School												
P3Z4	2	2	Tower 60 Ft	8	Emiliano Zapata Elementary School	Tower 50-60 Ft	6	TBD								1	
P4Z1	1	1	Tower 60 Ft	4	Ponce Park												
P4Z2	1	1	Tower 60 Ft	8	Carmen Avila Elementary School												
P4Z3	1	1	Tower 75 Ft	8	J. Ekonomedes High School											1	
P4Z4	1	1	Tower 60 Ft	6	San Carlos Community Resource												
Total Towers	26																

Maintenance and Support Phase

Insight will provide ongoing maintenance and support for Year 1 for the specific equipment installed within this scope of work that includes the following:

- WiFi Access Point (AP) Support includes SmartWAVE cloud controller services, data analytics reporting, network monitoring, network optimization, software revision upgrades, remote support, manufacturer software support, and technician dispatch
- Provide configuration, optimization and software revision services, remote support, and manufacturer software support, and technician dispatch for network core and access equipment
- Point to Point and Point to Multipoint Radio Support includes network monitoring, network optimization, software revision upgrades, remote support, and technician dispatch and/or Tower Climbs as necessary to support the installed system
- Insight will provide 8x5xNBD response to county support requests, to include 5-day repair/replacement (requires purchase of spare APs and limited to Spares available)
- Insight will optimize the network based on changes in the RF environment
- Price includes replacement of surge protection units as needed
- This does not include network surveys, application research and development, changes to the existing configuration, or other professional services, other than as required to maintain and optimize the wireless network
- This does not include relocation of wireless hardware, or repair as a result of force majeure or other acts beyond our control

The pricing for Year 2-3 Support Services includes the following:

- WiFi Access Point (AP) Support includes SmartWAVE cloud controller services, data analytics reporting, network monitoring, network optimization, software revision upgrades, and manufacturer software support
- Provide configuration, optimization and software revision services, remote support, and manufacturer software support and technician dispatch for network core and access equipment
- Support includes up to 144 hours of remote network engineering support annually. If additional hours are required they can be added to the contract by Client via an signed and approved Change Order
- If Support hours are exhausted, engineering time will be spent to optimize the 1 Backhaul Layer, 2 Capacity Injection Layer, and then 3 Mesh AP Layer
- Support includes 1 full time field technician with a bucket truck
- Technician dispatch services are best effort response time based on network outages
 - If no outages, then best efforts will be provided to perform maintenance activities such as inspections, re-weathering, etc.
- This does not include network surveys, application research and development, changes to the existing configuration, or other professional services, other than as required to maintain and optimize the wireless network
- This does not include relocation of wireless hardware, or repair as a result of force majeure or other acts beyond our control

2.1.2. Location

Performance of the Services will be onsite/remote.

- 100 N. Closner Boulevard, Edinburg, TX 78539

2.2. Project Management

Insight will provide the following project management and technical direction:

Project Manager

- Serve as the primary point of contact on all project issues, needs, and concerns
- Provide team leadership and guidance
- Provide resource management
- Facilitate kickoff meeting to review scope and project expectations, discuss IT infrastructure design, assess Client readiness (hardware, software, infrastructure pre-requisites, etc.), discover any possible problems/risks, formulate an appropriate work breakdown structure for primary project tasks, and create project timeline/schedule (including potential downtimes and maintenance windows)
- In conjunction with Client, measure and communicate weekly progress against mutually agreed-upon milestones
- Maintain a project log proactively to identify and communicate key decisions made, action items to be completed, risks/issues that may impact scope, schedule, and lessons learned; and mitigate and/or escalate any critical risks or issues under Insight's control, as needed
- Manage Client expectations and satisfaction throughout the life of the project
- Schedule and coordinate the necessary resources to support the project
- Schedule and conduct project team update/status meetings
- Prepare written status reports for Client at mutually agreed-upon intervals
- Monitor, manage, and communicate changes to the project's scope, budget, schedule, and resources; complete Change Request (CR) documentation as required; and obtain signed CRs for mutually agreed upon changes
- Facilitate closeout meeting, as needed

Program Manager

- Provide oversight and act as the primary escalation point for the program
- Maintain contact and communication with all Insight project team members and project stakeholders to ensure conformance with requirements of project delivery and Client expectations
- Develop a program-level governance model and work with Client to obtain endorsement for successful implementation
- Oversee program to ensure consistency of project practices (Change Requests, issue management, risk management, decision tracking, etc.); follow and contribute to standard Client implementation methodologies and best practices
- Work with Client to identify the program success criteria and document dependencies, risks, and issues associated with the successful completion of the program
- Develop program communications plan and associated documents, drive cross-project delivery consistency, and coordinate cross-project communications
- Maintain frequent program-level written and verbal communications with all program stakeholders and participants ensuring communications are understood by recipients
- Identify and manage program-level dependencies and critical paths
- Identify, escalate, and document program issues as necessary
- Provide team leadership and guidance throughout the program

- Work closely with the Insight Project Managers and key Client team members and stakeholders to ensure that the program is effectively executed
- Provide a Program Schedule highlighting Deliverables, corresponding milestones, planned project events, and timelines
- Deliver program-level summaries at agreed-upon intervals

2.3. Deliverables

Insight will provide the following Deliverables:

Overall Project

Project Deliverables Provided by The Team

- Signed Scope of Work
- Project Contact List
- Project Escalation List
- Project Kick off Deck
- Meeting Minutes and Agendas
- Project schedules
- Project RAID LOG
- Weekly Status Reports
- Equipment Inventory
- Design Approvals for each Precinct (prior to moving to implementation)

Design Phase Deliverables

Upon completion of the Wireless Network Planning and Design Phases, Insight will provide the necessary documentation required to begin the configuration, commissioning and deployment of the network. Deliverables will include the following:

- Create Survey and Design Document
- Create updated BOM and Cost Estimate for Implementation
- Identify Client Network Requirements
- Define basic network configurations for nodes plus identify any site/node specific parameters
- Create configuration spreadsheet with design information
- Conduct as-needed design review meetings and provide document updates as needed

Installation Phase Deliverables

- As-built documentation of installed network to include all outdoor wireless radio equipment
- As-built design document to include heat map of final installation
- Provide an AP Inventory to include Serial Numbers and MAC Addresses
- Develop operational turnover documentation to transition the installed network to Maintenance and Support

Maintenance Phase Deliverables

- As-built documentation of installed network to include all outdoor wireless radio equipment

Project Management

Project Manager

- Communications/escalation contact list
- Weekly status reports on the progress of the project

Program Manager

- Weekly status reports on the process of the program

2.4. Insight Responsibilities

Insight is responsible for the following:

1. Timeline:
 - a. Due to funding and time limitations, Insight's goal is to complete the project by December 31, 2020. Insight will work with Hidalgo County in good faith to complete the project to the satisfaction to both parties.
 - b. Details for each phase of the project per precinct must be included in the Timeline.
 - c. All Client parties to include other agencies, departments, and cooperatives associated with this project must understand the timeline and be cooperative with Insight to help facilitate the project in a timely and cooperative manner.
2. Insight will provide the applicable and necessary labor, supervision, maintenance, consultation, and/or materials to perform the Services and provide the Deliverables described in this SOW. For purposes of this SOW, "Deliverables" means any materials produced in the course of performing Services listed or specifically required to be delivered to Client under this SOW.

2.5. Client Responsibilities

The estimated duration and associated fees presented in this SOW are based on the following Client Responsibilities. Should any element(s) of these be lacking during execution of Services, additional time, associated fees, and expenses may be required.

Client is responsible for the following:

1. Client will provide a single project contact and/or for each individual precinct with decision-making authority to support the scope of services described in this SOW and ensure the proper personnel are scheduled to review each completed Service or Deliverable upon notification of completion by Insight.
2. Client will provide approval for cable termination locations prior to Insight starting work.
3. Client will provide a project contact with decision-making authority to support the scope of services described in this SOW and ensure the proper personnel are scheduled to review each completed Service or Deliverable upon notification of completion by Insight.
4. If applicable, Client will provide site contacts for each Client location. Each such contact will provide Insight with sufficient detail regarding his/her site, and will coordinate or perform required onsite work, as reasonably requested by Insight and Client IT, for the duration of the project.
5. Client will provide Insight the necessary access to internal experts, location(s), critical systems, applications, workspace, and equipment (telephones, LAN connectivity, printer access, passwords, keys, etc., as applicable) required at each field location to complete the project. Access to Client systems will be provided to Insight via either onsite direct access or remote/VPN access. If Client does not allow remote/VPN access to Client systems and remote work is necessary, then Client will make local resources available to be utilized by Insight to accommodate for this lack of access. If Client cannot provide access or local resources, then

additional project duration, labor hours, travel expenses, and other costs may be incurred and due to Insight by Client.

6. Client will provide the necessary hardware, software, tools, and permits required for the successful completion of the project prior to Insight's arrival. Further, Client is responsible for all licensing requirements to be compliant per their own agreements.
7. Client is responsible for all product and material, including distribution and transport of Client-owned product and material, unless otherwise specified in writing. Product and material is defined as any item purchased, owned and/or provided by Client (or others) that Insight is required to use for fulfillment of any Services described herein.
8. Client is responsible for providing adequate and secure onsite storage for all Client-owned product and material unless otherwise specified in writing.
9. If applicable, Client will be responsible for: (a) back-up and/or data migration of existing data unless otherwise agreed to by Insight; (b) computer system and network designs; and (c) component selection as it relates to the performance of the computer system and/or the network.
10. Client is responsible for maintaining physical, electronic, and procedural controls to ensure the confidentiality, integrity, and availability of Client's information on all applicable Client computing systems used to store or transmit Client's information, in accordance with current applicable industry standards and best practices.
11. Client is responsible for managing and maintaining: (a) reasonable firewalls and, if appropriate, encryption; (b) regular back-ups of Client's information; and (c) least-privileged-based access controls (including provisioning, de-provisioning, authentication, authorization, and accountability controls).
12. Client and its employees, contractors, and agents will: (a) cooperate with any reasonable request of Insight, (b) provide input throughout the project and will review progress at review meetings requested by Insight; and (c) provide Insight with access to all of Client's information, documentation and technology, necessary for Insight to perform the Services, including a list of all Client and third-party contacts necessary for Insight to do so. Such cooperation, input, access, and license are critical to this project, and Client's representation at all review meetings is essential. If applicable, Insight is hereby granted and shall have a nonexclusive, royalty-free license, during the term of the Services, to access and use the Client Technology solely for the purposes of delivering the Services to Client. "Client Technology" shall mean any intellectual property owned by Client that will be used by Insight in performing the Services under this SOW.

2.6. Project-Specific Assumptions

The estimated duration and associated fees presented in this SOW are based on the following assumptions. Should any element(s) of these be lacking during execution of the Services, additional time, associated fees, and expenses may be required.

1. Insight will provide Client with weekly project status updates so that percent completion can be signed off prior to invoicing.
2. Propagation modeling will be based on AP placement on Street Lights and traffic signals and assumes we have right of way and there is no cost for asset usage.
3. Material list and quantities are subject to change upon completion of an active site survey. Any changes in cost or scope that are required will be presented to Client and approved via a change order process.
4. Final Designs any required updates will be approved by Client prior to moving to the implementation phase.
5. Client will provide necessary right of ways for installations and permitting.
6. Project Timeline is understood and Insight will track the efforts and implementation to the known due date of December 31, 2020. Insight cannot guarantee 100% project completion

due to potential changing requirements and or discoveries during the assessment phase. Insight will make best efforts to complete the project.

7. Client will need to approve all designs within 3 business days after Insights presentations.
8. Client will sign off using an Insight provided design sign off form once a design is approved.
9. All AP control will be hosted in the SmartWAVE Cloud Controller Platform .
10. Project design assumes installation of equipment on Street Lights and Traffic Signals at the street level
11. Project design assumes Street Light or Electrical outlet will support 30W for each Mesh AP (MAP) location and 60W for each Root AP (RAP) location
12. Project design assumes that 24/7 power is available at all installation locations
13. Project design assumes all equipment located on Street Lights or Power Poles and can be powered with a photocell power cable on all Street Lights and an AC outlet on all Power Poles.
14. Project design assumes that Street Lights will have a removable 3-prong photocell adapter
15. Project scope, pricing and timeline assumes installation of APs using certified low-voltage technicians after the electrical power box is installed by a certified electrician.
16. Tower Construction Assumptions
 - a. Tower steel include climb and waveguide ladders and leg-to-leg templates
 - b. Tower hardware includes 4' lightning rod and safety climb kit
 - c. Prices are based on sequential installation at one time
 - i Sites which can be worked concurrently will result in reduced mobilization and freight prices
 - d. Pricing does not include site work such as clearing, grading, fencing, or any other site work except as needed to drill/excavate for the foundation and grounding system
 - e. Grounding price is based on a standard halo ring around tower base and bonding to tower legs
 - i Additional grounding for fencing, and other structures will be at additional costs
 - f. Tower electrical design assumes electrical will be installed to the adjoining facilities exterior conduit for underground to above ground transition
 - g. Tower electrical design assumes Insight will be allowed to penetrate the adjoining facilities exterior wall for electrical conduit and cabling to be brought indoors, if needed
 - h. Tower electrical design assumes Insight will be allowed to install new emt conduit above the ceiling for path to electrical service panel, if needed
 - i. Tower electrical design assumes Insight will be given access to the adjoining facilities electrical service panel to add a 110v breaker
 - j. Radio and Antenna mounting hardware are priced separately
 - k. Radio, Antennas and cabling installation are priced separately
17. Maintenance does not include force-majeure or support of any electrical work and or additional materials.
18. ALL PRODUCTS ARE PROVIDED BY INSIGHT "AS IS." INSIGHT MAKES NO REPRESENTATION, GUARANTEE, OR WARRANTY, EXPRESS OR IMPLIED, WITH RESPECT TO ANY PRODUCTS. Insight will transfer to Client, to the extent transferable, whatever transferable warranties and indemnities Insight receives from the manufacturer of the Products.

19. Insight will supply marked-up prints with drop locations and a corresponding cable schedule. Insight has reviewed these prints and cable schedule for accuracy. Deviation from these prints or the cable schedule is not acceptable unless prior approval is received from the Insight project manager. If a drop location appears to be unworkable, the Insight project manager should be notified immediately via fax or email.
20. Drop location and drop count is controlled by Insight. Drops may not be relocated without written approval from Insight. If a Client employee requests a change, he or she must be referred to the Insight project manager.
21. All requests for additional material must be submitted via fax or email.
22. Insight is not responsible for delays or repeated tasks caused by factors outside Insight's control. These factors include, but are not limited to, availability of Client personnel, equipment, and telecommunication provider services.
23. Estimated Duration outlined in this SOW is for Services only, and does not include material delivery lead time.
24. All products are provided by Insight "as is." Insight makes no representation, guarantee, or warranty, express or implied, with respect to any products. Insight will transfer to Client, to the extent transferable, whatever transferable warranties and indemnities Insight receives from the manufacturer of the Products.
25. All material supplied by Insight that is unused at the completion of the project must be returned, including scrap wire.
26. All requests for additional material must be submitted via fax or email for a T&M project and via signed CR for a fixed fee project.
27. If applicable, any onsite skills transfer that takes place during this project will not replace the manufacturer's formal system implementation and administration classes.
28. Each party agrees that personnel will not be asked to perform, nor volunteer to perform, engineering and/or consulting tasks that lie outside the skill sets and experience of personnel. Personnel have the right to decline a service request if the request falls outside their scope of experience and expertise.
29. The following are considered out-of-scope and are not part of the Services:
 - a. Formal user training
 - b. Maintenance and support services does not include network surveys, application research and development, changes to the existing configuration, or other professional services, other than as required to maintain and optimize the wireless network
 - c. Maintenance and support services does not include relocation of wireless hardware, or repair as a result of force majeure or other acts beyond our control

2.7. Change Request Procedure

If an alteration to the scope of work in this SOW, including Deliverables, hours needed to complete work, milestones and related pricing, is identified by either party; it shall be brought to the attention of the other party's management by completing and submitting a Change Request Form, which is incorporated into this SOW as Attachment 1. Each party's respective management will review the form to determine whether a modification to the scope is necessary and what effect the implementation of such change may have on the project. If any such change causes an increase or decrease in the cost or time required for performance of the work, the price and/or delivery schedule shall be equitably adjusted and identified within the Change Request Form. Estimated turn-around time for such determination is 5 days. If both parties mutually agree to implement the change in scope, the Change Request Form will be incorporated into the SOW as an addendum when signed by authorized representatives of both parties. If either party rejects a request for a change in scope or if the parties cannot agree on an adjustment, Insight shall proceed to fulfill its obligations in accordance with this SOW as previously agreed upon.

Note: When contract 4400006644 (RFP2000001701) expires, no Change Requests for additional Services will be accepted.

3. SCHEDULE

3.1. Start Date

The project start date will be mutually determined upon receipt of this signed SOW and, if applicable, a valid Purchase Order (PO). A minimum lead time of 14 business days from receipt of both documents may be required for scheduling purposes.

If Client causes any delays to the delivery start date, which was agreed upon by both parties in writing (email is acceptable), Client will incur additional fees based upon such delay, including but not limited to, travel expenses already incurred, if any, and/or other equitable relief as a remedy for such delay. The delays and charges will be defined and communicated through the Change Request process described in this SOW.

Services will be performed over a consecutive timeframe unless otherwise provided herein. If Client requests or causes a change in the schedule that prohibits Services from being delivered in a consecutive timeline, an additional lead time of 20 business days (from written confirmation to resume Services) may be required, new resources may be assigned, and there may be additional fees.

3.2. Estimated Duration

The Services' duration will be approximately 20 weeks.

4. PRICING/INVOICING

4.1. Fixed Fee

As consideration to Insight for performance of the Services, Client shall pay Insight the following fixed fee:

Description	Insight List Price	Minimum Contract Discount	Maximum Contract Price	Actual Fixed Fee
Materials/Equipment	\$9,254,248.00	15%	\$7,866,110.80	\$5,103,135.32
Professional Services	\$9,271,968.00	15%	\$7,881,182.80	\$6,810,873.67
Annual Maintenance	\$491,685.00	15%	\$417,938.50	\$375,000.00
Annual Maintenance	\$491,685.00	15%	\$417,938.50	\$375,000.00
Towers	\$3,575,244.32	15%	\$3,038,957.67	\$2,553,745.94
Electrical Remediation	\$620,000.00	15%	\$527,000.00	\$442,857.14
Services Total	\$23,704,830.32	15%	\$20,149,128.27	\$15,660,612.08

Estimated Fixed Fee price will be confirmed upon completion of Site Survey and Design

Client will reimburse Insight for any taxes incurred. If Client believes they are tax-exempt and/or the services provided are not subject to any taxes, Client will provide Insight with the proper documentation required by the taxing jurisdiction where the services are performed.

*The terms and conditions of the Omnia Partners Contract #4400006644 (RFP2000001701) do not apply.

4.1.1. Invoicing

Insight will invoice Client monthly for Services performed based upon a percentage complete and taxes incurred (if applicable) and subject to the Texas Prompt Payment Act.

4.2. Pricing Notes

1. Pricing is valid for 30 days from the date of this SOW.
2. Pricing and estimated time to complete this engagement are based upon Client providing necessary access to internal experts, location(s), all critical systems, applications, and hardware required to complete the project.
3. Client acknowledges that cancellation of this engagement may cause Insight to incur non-refundable travel expenses and other costs. Accordingly, if Client cancels this engagement less than 10 business days, but more than 3 business days prior to the start date of this engagement, Client shall pay Insight the fees equivalent to 10% of the total cost of this engagement, or \$2,500.00, whichever is less. If Client cancels this engagement less than 3 business days prior to the start date of this engagement, Client shall pay Insight all fees due for this engagement as if it had been fully performed or \$12,500.00, whichever is less. Such cancellation shall be in writing and shall be effective when received by Insight.
4. If an Insight resource arrives on site per an agreed-upon schedule and is unable to start or complete the project due to any Client, site, and/or equipment issues, a fee equal to time expended and applicable travel expenses will be incurred. Insight will have 10 business days to schedule the return visit, if required.
5. Insight is not responsible for delays or repeated tasks caused by factors outside Insight's control. These factors include, but are not limited to, availability of Client personnel, equipment, and facilities.

6. In order for Insight to accept Purchase Orders against this contract, Client must be registered with the Omnia. Registration can be completed by going to <https://www.omniapartners.com/publicsector>.
7. Pricing is based on outdoor WiFi coverage surrounding homes in the area only as specified (i.e., does not cover school grounds, farm lands, businesses, etc.).
8. Pricing assumes that all Street Lights, traffic signals and buildings can be used for equipment mounting locations.
9. Pricing assumes that adequate 120V power is located at all Base Station locations.
10. Pricing does not include structural analysis or PE stamped drawings.
11. Pricing does not include Street Light or Power Pole construction materials or installation services.
12. Pricing is based on the items listed and subject to change upon completion of the design phase.
13. Material list and quantities are subject to change upon completion of an active site survey.
14. Pricing assumes internet services are provided by others.
15. Pricing includes 1st year of post installation support to include truck roll and/or tower climbs as required to maintain the network.
16. Pricing includes annual inspection of Backhaul Layer Radio installations and Capacity Injection Layer Base Station installations.
17. Tower Construction Pricing Assumptions:
 - a. Prices are based on sequential installation at one time
 - i. Sites which can be worked concurrently will result in reduced mobilization and freight prices
 - b. Pricing does not include site work such as clearing, grading, fencing, or any other site work except as needed to drill/excavate for the foundation and grounding system
 - c. Client will be responsible for tower location prep work and costs
 - d. Grounding price is based on a standard halo ring around tower base and bonding to tower legs
 - i. Additional grounding for fencing, and other structures will be at additional costs
 - e. Radio and antenna mounting hardware are priced separately
 - f. Radio, antennas, and cabling installation are priced separately
18. Client will assume ownership of equipment upon installation and signoff for each zone.
19. Maintenance does not include force-majeure or electrical work.
20. Client is responsible for providing electrical at all poles that do not currently have lighting.
21. Any light poles that do not have a removeable photocell will require electrical remediation.
 - a. Services pricing includes a budget for electrical remediation services based on an estimated number of poles that fit this criteria

5. SPECIAL TERMS AND CONDITIONS

5.1. Order of Precedence

Where the terms and conditions of this SOW conflict with the terms and conditions of the Omnia Partners Contract 4400006644 (RFP2000001701), the terms and conditions of Contract 4400006644 (RFP2000001701) shall prevail.

5.2. Project Kickoff

A project kickoff meeting will be held to review project expectations, discuss IT infrastructure design, discover any possible problems/risks, and formulate an appropriate plan (including a firm engagement schedule and downtimes).

5.3. Constraints

Work that is not included in the Scope section is considered to be out of scope. Any out-of-scope work must be verified and pre-authorized by Insight prior to commencement through the Change Request process.

5.4. Acceptance

After Insight delivers a Service or Deliverable to Client, if such Service or Deliverable does not substantially conform to the requirements in the applicable SOW, then Client must provide Insight with written notice adequately detailing such non-conformance no later than 5 days following the date such Service or Deliverable was provided to Client. If Client fails to provide notice within this 5-day period, the Service and Deliverable will be deemed accepted.

5.5. Reference

Insight may use the Services as a reference for external purposes. This may include verbal endorsements, printed advertisements, and other marketing references to prospective customers and third parties. Any reference activity will be mutually agreed upon in writing by Insight and Client.

5.6. Case Study

Insight may ask Client to serve as an account case study for Insight. If Client agrees, Insight will prepare a marketing release for publication of non-confidential aspects of the Services (to be reviewed in advance by Client), in conjunction with Client's name.

5.7. Intellectual Property

Insight retains all right, title and interest in, without limitation, any works of authorship, know-how, or any invention, device, process, method, development, design, specifications, technique, apparatus, reports, schematic or technical information (whether patentable or not), documentation, software or enhancements, improvements, alterations, interfaces, workflows, and best practices developed, invented, created or reduced to practice by Insight ("Insight IP") which may be used in carrying out the Services, including any modifications or improvements made to Insight IP during or as a result of the Services to be performed under this Agreement. Upon payment in full of all amounts due Insight, all works of authorship developed, invented or created by Insight specifically for Client in accordance with the details specified in the applicable SOW as part of the Services performed by Insight and as more particularly described in a SOW to this Agreement ("Work Product"), except for any Insight IP contained within such Work Product, shall be owned by Client. Insight hereby grants Client a worldwide, non-exclusive, royalty-free, perpetual, without the right of sublicense, license to use Insight IP in the course of Client's internal, business operations.

5.8. Terms and Conditions

The General Terms and Conditions attached are incorporated and made part of this SOW.

General Terms and Conditions

1. Entire Agreement. The scope of services, special terms associated with the Services and these General Terms and Conditions are together one agreement between Insight and Client, collectively referred to as the "SOW". Contract 4400006644 (RFP2000001701) and this SOW, together with all attachments, exhibits and addenda, form the entire agreement between the parties. Where these General Terms and Conditions conflict with the terms and conditions of the Omnia Partners Contract 4400006644 (RFP2000001701), the terms and conditions of Contract 4400006644 (RFP2000001701) will prevail.

2. Term. This SOW begins on the date last signed by the Authorized Representative of each party and will expire upon the completion of the Services or as otherwise provided under Section 3 below.

3. Termination. Insight or Client may terminate this SOW with or without cause with 30 calendar days prior written notice to the other party. Termination does not relieve Client's duty to pay for Services performed, or expenses incurred, in accordance with this SOW.

4. Invoicing/Payment. Services will be invoiced in accordance with this SOW. Client must pay all invoices in full within 30 days of the invoice date, unless otherwise specified under the SOW Special Terms, Conditions and Assumptions. All payments must reference the invoice number. Unless otherwise specified, all invoices shall be paid in the currency of the invoice.

(a) **Credit/Late Payment.** Insight retains the right to decline or extend credit and to require that the applicable purchase price be paid prior to performance of Services on the basis of changes in Client's financial condition and/or payment record. Insight also reserves the right to charge interest of 1.5% per month or the maximum allowable by applicable law, whichever is less, for any undisputed past due invoices. Client is responsible for all costs of collection, including reasonable attorneys' fees, for any payment default on undisputed invoices. In addition, Insight may terminate all further work if payment is not received in a timely manner.

(b) **Taxes.** Federal, state and local sales, use and excise taxes and all similar taxes and duties, (excluding taxes based on Insight's income, assets or net worth), are the sole responsibility of Client and will be separately itemized on the invoice. Client may provide Insight a tax exemption certificate, which will be subject to review and acceptance by Insight.

5. Services.

(a) **Licenses.** Client is solely responsible for acquiring and maintaining valid software licenses for authorized and installed software products (whether installed on Client's machines by Insight as individual products or part of a software image, or by any other party or method).

(b) **Intellectual Property Rights.** Insight retains all right, title and interest in any pre-existing intellectual property that is owned by Insight ("Insight IP"), and which may be used in carrying out the Services, including any modifications or improvements made to Insight IP during or as a result of the Services to be performed under this SOW. Except for Insight IP and upon payment in full of all amounts due Insight, all documents, drawings, specifications, information, patents, patent applications, inventions, developments or processes or any copyrightable material originated and developed by Insight specifically for Client as part of the Services to be performed by Insight under this SOW ("Work Product") shall be owned by Client. Insight hereby grants Client a worldwide, non-exclusive, royalty-free, perpetual, without the right of sublicense, license to use Insight IP in the course of Client's internal, business operations.

6. Limited Service Warranty. Insight represents and warrants that:

(a) It has the full power and authority to enter into this SOW;

(b) It has all other rights necessary for the performance of its obligations under this SOW, without violating any rights of any other party;

(c) Services performed by Insight will: (i) be performed in a timely, competent, professional and workmanlike manner; (ii) substantially conform to the written specifications under this SOW for 30 calendar days from completion, or for such other warranty period as may be indicated under the Special Terms, Conditions and Assumptions of this SOW; (iii) be in compliance with all laws, rules and regulations applicable to Insight's performance under this SOW; and

(d) The use of Work Product shall not infringe on any U.S. patents, copyrights, trademarks, or trade secrets of any third party

7. Warranty Disclaimer. THE EXPRESS WARRANTIES IN THIS SECTION 6 ARE IN LIEU OF, AND INSIGHT EXPRESSLY DISCLAIMS, ALL OTHER WARRANTIES IN RELATION TO THE SERVICES, EXPRESS OR IMPLIED, INCLUDING WITHOUT LIMITATION, ANY IMPLIED WARRANTY OR CONDITION OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, NON-INFRINGEMENT, SATISFACTORY QUALITY, OR ARISING FROM A COURSE OF DEALING, LAW, USAGE, OR TRADE PRACTICE TO THE EXTENT PERMITTED IN LAW. TO THE EXTENT AN IMPLIED WARRANTY CANNOT BE EXCLUDED, SUCH WARRANTY IS LIMITED IN DURATION TO THE WARRANTY PERIOD.

No agent or employee of Insight or any other party is authorized to make any warranty in addition to those made in Section 6. Insight will have no obligation with respect to any warranty Claim if the Claim is the result of damage caused by unauthorized modification, or any abuse or misuse by Client or any third party not performing under the direction of Insight, or damage caused by disaster such as fire, flood, wind or lightning.

8. Remedies. In addition to the remedies contained in Contract 4400006644 (RFP2000001701), Insight shall provide the Client the following remedies:

(a) **Services.** Client's remedy for non-conforming Services discovered upon completion or during the warranty period shall be the re-performance of any deficient Services at Insight's expense. No re-performance shall extend any warranty period. If Insight is unable to remedy any deficient Services within 30 days of notice or such additional time as may be agreed upon by the parties, Insight will, at its option, provide a credit or refund of any fees paid for the specific non-conforming Services.

(b) **Credits.** Any credits issued to Client by Insight for any reason must be applied by Client within 2 years from the date the credit is issued. If not used within such period, credits will automatically expire.

9. Confidential Information. Insight and Client will maintain in confidence and safeguard all Confidential Information, as defined in this SOW, of the other party, its affiliates, and its clients. Confidential Information will include, but is not limited to trade secrets, know-how, inventions, techniques, data, client lists, financial information, and sales and marketing plans of the other party, its affiliates, or its clients. Both Insight and Client recognize and acknowledge the confidential and proprietary nature of any Confidential Information as well as acknowledge the irreparable harm that could result to the other party, its affiliates, or its clients if such Confidential Information is disclosed to a third party or used for unauthorized purposes. Insight and Client agree to use any Confidential Information only for the purpose of conducting business with each other and their clients in the manner contemplated by this SOW. Insight and Client will restrict disclosures of any Confidential Information to only those personnel who have a need to know and will bind such personnel to obligations of confidentiality to the same extent that each party is bound by this SOW. Upon completion or termination of this SOW or upon request of Insight or Client, the other party will promptly return all materials incorporating any such Confidential Information and any copies thereof to the owner of such Confidential Information. For purposes of this SOW, the obligations will not apply to information that has already entered the public domain other than by Insight's or Client's breach of this SOW; was acquired by Insight or Client before receiving such information from the other party without restriction as to use or disclosure; is hereafter rightfully furnished to Insight or Client without restriction as to use or disclosure by a third party authorized to make such disclosure; or is information that was independently developed by Insight or Client without reference to Confidential Information. In addition, Insight and Client agree that the terms of this SOW and any resultant purchase order are not Confidential Information pursuant to this provision and can and will be shared with Omnia Partners.

10. Indemnification. See Contract 4400006644 (RFP2000001701) for Indemnification provisions.

11. Limitation of Liability. See Contract 4400006644 (RFP2000001701) for Limitation of Liability provisions.

12. Security and Backup. Client is responsible for the security of its network, including the backup and other protection of its system and data, against loss, damage or destruction by third parties. Insight will not be liable for any damages resulting from security breaches of Client's network or data, except to the extent caused by Insight's sole negligence or willful acts or omissions. This disclaimer is in addition to, and not instead of, any other disclaimers and limitation of liability in this SOW.

13. Insurance. See Contract 4400006644 (RFP2000001701) for Insurance provisions.

14. Notices. Any notice required or permitted to be given hereunder must be in writing and is considered received: (1) when personally delivered; (2) one (1) business day after having been sent by overnight mail via a professional carrier; or (3) when sent via facsimile or electronic mail, receipt confirmed, with an original document placed in the mail within 5 business days of the date of that facsimile or electronic mail. All business communication will be sent to the addresses set forth above or to other persons or addresses as either party designates in writing to the other. Legal notices must be sent with a copy for Insight addressed to: Insight, 6820 South Harl Avenue, Tempe, AZ 85243, Attn: Legal Department.

15. Governing Law. This SOW will be governed by the substantive laws of the State of Texas without giving effect to any conflict-of-law rules.

16. Non-Solicitation & Non-Hire. Both parties agree that during the time that Insight is rendering Services under the terms of this SOW and for one year following the cessation of such Services, neither party will directly or indirectly solicit, offer employment or hire any current or former employee or consultant employed by or hired by the other party involved in the performance of this SOW. This provision does not restrict the right of either party to solicit or recruit generally in the media and does not prohibit either party from hiring an employee of the other who answers any advertisement or who otherwise voluntarily applies for hire without having been initially personally solicited or recruited by the hiring party.

17. General. Any subsequent additions, deletions or modifications to this SOW are not binding unless agreed upon in writing by authorized representatives of both Parties. If any part of this SOW is for any reason found to be invalid, illegal or unenforceable, all other parts will still remain in effect. A delay or failure to exercise or partially exercise any right under this SOW does not operate as a waiver, nor will it preclude future exercise of that right or permit, or sanction any subsequent breach of any term or condition. Neither party may assign its duties or rights under this SOW, whether by operation of law or otherwise, except with the other party's prior written consent; provided that Insight will have the right to assign this SOW to its affiliates. Insight may subcontract any or all of its obligations hereunder to one or more qualified parties without Client's prior consent, unless otherwise restricted in this SOW. Insight is not responsible for default or delays caused by Client's failure to provide accurate instructions, information, access to facilities or suitable product or application environment. Neither party will be liable for any delays in the performance of this SOW due to circumstances beyond its control, including but not limited to acts of nature, acts of

government in its sovereign or contractual capacity, national emergencies, acts of terrorism, transportation delays, labor disturbances, work stoppages, material shortages, or loss of electrical power, telecommunications or similar infrastructure. Client represents and warrants that no technical data furnished under this SOW will be exported from the United States except in compliance with all requirements of the International Traffic in Arms Regulations (ITAR) and Export Administration Regulations (EAR). The provisions of this SOW, which by sense and content are intended to survive, including but not limited to the sections related to payment, warranties, remedies, indemnification, confidentiality and limits of liability, will survive the expiration or termination of this SOW. Insight is an independent contractor to Client. No personnel employed or engaged by Insight to perform the Services for Client will be considered Client's employees, agents, partners, joint venture partners, or franchisors. Insight has sole responsibility for the direction of its employees and has the right to fire, hire, suspend, layoff, transfer or reassign employees at will without the consent of Client.

Signature Page Follows

6. DOCUMENT MANAGEMENT

Role	Party	Name
Project Sponsor	Hidalgo County	Daniel Salinas
Services Account Executive	Insight	Michael Mitchell
Account Executive	Insight	Steve Capps
Technical Approver	Insight	Billy Tew
Service Leaders	Insight	Billy Tew and John Brooks
Scope and Price	Insight	Michael Mitchell
Contract Specialist	Insight	Daniel Olivares III

8. ATTACHMENT – CHANGE REQUEST SAMPLE



CHANGE REQUEST FORM CHANGE REQUEST #		
Client	Original Project Name	Original SOW Number
Insight Services Manager	Client Project Sponsor	Request Date
Purchase Order to Apply to Changes:		State/Federal Contract Reference (if applicable)
Change Request Summary		
Original Scope Task		
Reason for Change		
Description of Change		
Project Schedule		
Project Pricing		
Deliverables		
Signatures		
This is a sample CR - not for execution.		

9. ATTACHMENT A – NETWORK DESIGN OVERVIEW

NOTE: The zones in this section were identified as potential coverage areas for deployment. Total AP counts to meet these Zone locations to include the Park locations is 2,161. The total AP count in the project is currently planned for 2,520 AP installations. The additional AP locations will be identified based on a number of parameters to include, but not limited to, connectivity needs, assets available, time to install, and equipment availability.

The initial coverage areas, as shown below, was designed to support the deployment of 2,161 APs. The deployment of 2,161 APs required the following mix of poles for deployment:

Pole Type	Current Qty (2,161 APs)	Proposed Qty (2,520 APs)
Photocells	1,179	1,375
Power Poles	823	960
New Poles	159	185
TOTALS	2,161	2,520

Based on these averages, it is estimated that the project will require 1,375 Photocells, 960 Power Poles and 185 New Poles to deploy 2,520 APs across all zones and Precincts. The proposed quantities and ratios may change due to final locations and zones selected.

9.1. Network Architecture

This section provides a high-level overview of the network design architecture. The network will be designed and deployed in phases as follows:

- Backhaul Layer – Comprised of fiber and wireless point to point (PTP) equipment within a Zone to provide connectivity between multiple Base Stations.
- Capacity Injection Layer – Comprised of wireless point to multipoint (PTMP) to extend connectivity from Towers (or building Base Station locations) to the street level to inject bandwidth into the Mesh Layer.
- Mesh Access Layer – Comprised of WiFi Mesh nodes that include (1) Root Access Points (RAPs) that are APs connected to a CPE from the Capacity Injection Layer and (2) Mesh Access Points (MAPs) that are APs that extend WiFi to clients in the area.

9.1.1. Equipment Proposed

Within a Zone, Mimosa PTP equipment using 5GHz and 24GHz frequencies will be used to connect the towers and Base Station locations within a zone.

Within a Zone, Mimosa PTMP equipment using 5GHz frequencies will be used to extend the network from Tower sites to street level Mesh Clusters to inject capacity into the Mesh Layer.

Within a Zone, Ruckus Mesh WiFi equipment using 5GHz and 2.4GHz frequencies will be used to extend the WiFi network at the street level to provide connectivity to WiFi based client devices.

9.1.2. Design Specifics for the Proposed Coverage Areas

Tower Facilities (Excel Sheet Provided as an Attachment)

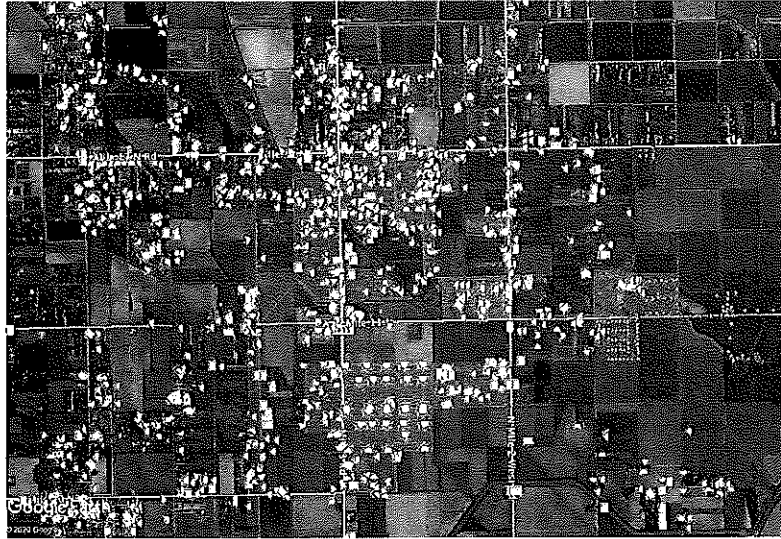
Tower	M-Post 8177 BS Asset #	811 Location (Internet Access)			812 Location			813 Location			814 Location			815 Location			M-Post 8177 BS Asset #
		Asset	BS Sector/ASL Units	Location	Asset	BS Sector/ASL Units	Location	Asset	BS Sector/ASL Units	Location	Asset	BS Sector/ASL Units	Location	Asset	BS Sector/ASL Units	Location	
8	2	Tower 35 Ft	8	80 Substation	Tower 35 Ft	4	Intercon	Tower 35 Ft	8	54 Glendon						3	
1		Tower 35 Ft	8	Mary Hoga Middle School	Tower 35 Ft	4	Hidalgo County Civic Center										
1	3	Tower 35 Ft	8	Mingo Elementary School													
2	2	Tower 35 Ft	4	Leporelle Park	Tower 60 Ft	4	Veterans Blvd & Gonzales Dr										
2	1	Tower 35 Ft	6	San Juan Community Business Center and Park													
1	1	Wireless Tower 35	10	WT at South Tower 35												5	
4	4	350 Tower 35 Ft	6	HS				35 Ft Roof Tower	8	Garza Elementary School	Tower 35 Ft	8	Garza Area Elementary School	Tower 60 Ft	6	JC Kelly Elementary School	
2	2	Tower 50-60 Ft	8	Salinas City WIC	Tower 50-60 Ft	2	Rosendo Sanchez Elementary									8	
2	3	Wireless Tower 35	3	WT by school				Tower 35 Ft	8	TBD						2	
1	1	Tower 60 Ft	5	Regala Elementary School													
2	2	Tower 60 Ft	8	San Antonio Elementary School	Tower 55-65 Ft	6	TBD									1	
1	1	Tower 60 Ft	8	Garza Area Elementary School													
1	1	Tower 35 Ft	8	Albuquerque High School												1	
1	1	Tower 60 Ft	6	San Carlos Community Resource													

9.1.3. P1-Z1



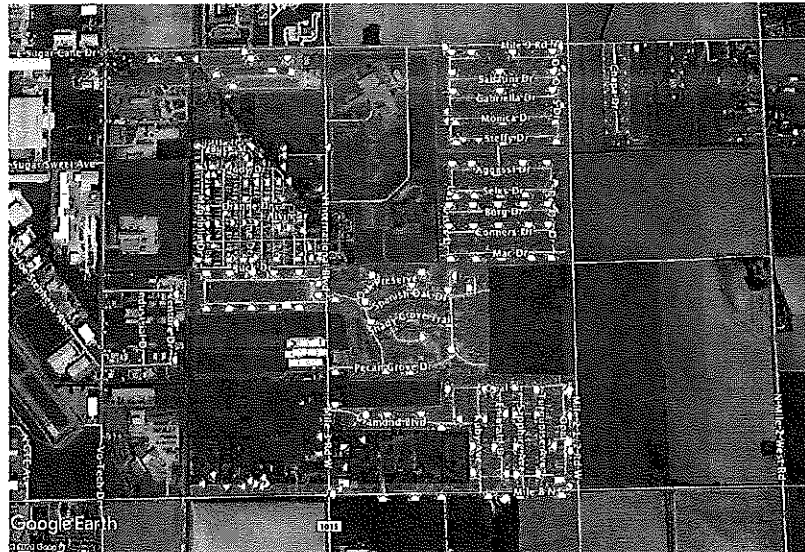
Photocell 87
Power Poles 0
New Poles 43
Total Poles 130

9.1.4. P1 Z2



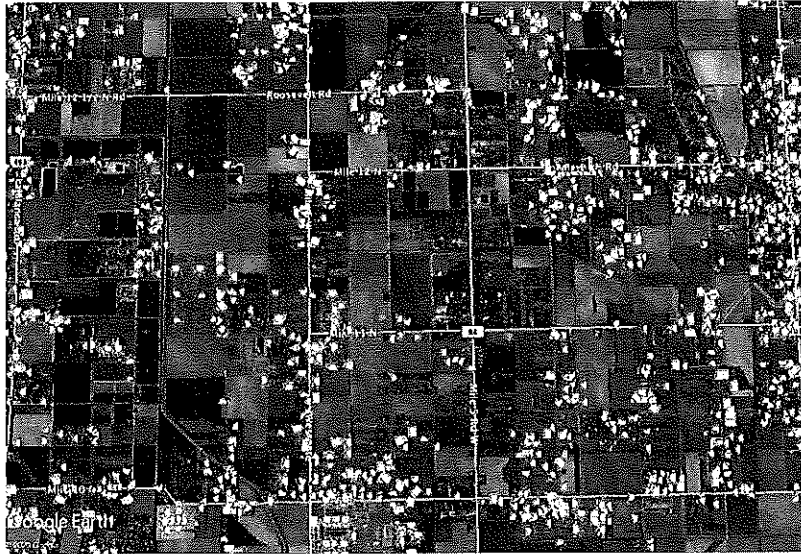
Photocell	185
Power Poles	20
New Poles	0
Total Poles	205

9.1.5. P1 Z3



Photocell	67
Power Poles	6
New Poles	0
Total Poles	73

9.1.6. P1 Z4



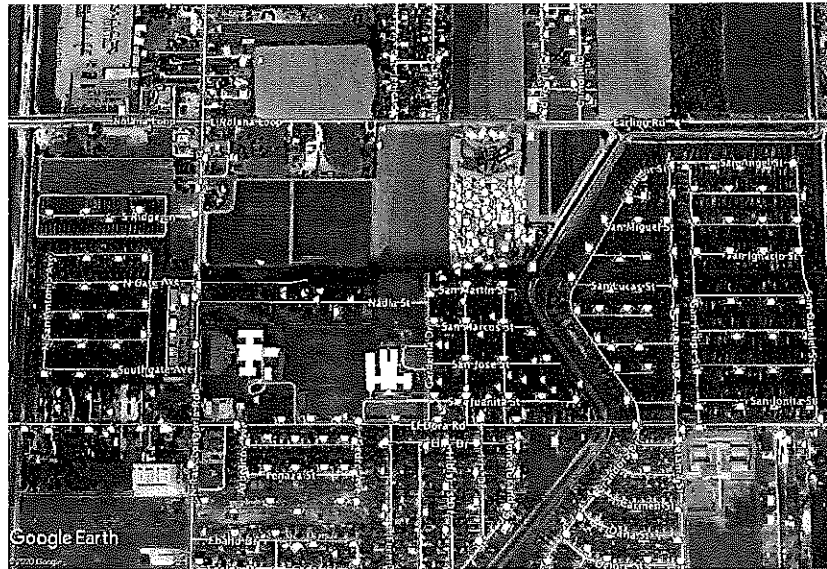
Photocell	256
Power Poles	0
<u>New Poles</u>	<u>0</u>
Total Poles	256

9.1.7. P2 Z1



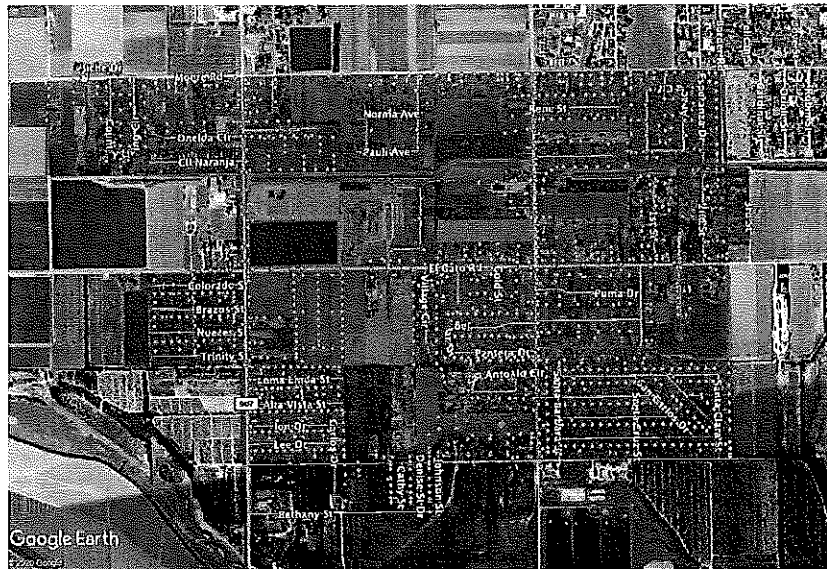
Photocell	63
Power Poles	46
<u>New Poles</u>	<u>0</u>
Total Poles	109

9.1.8. P2 Z2



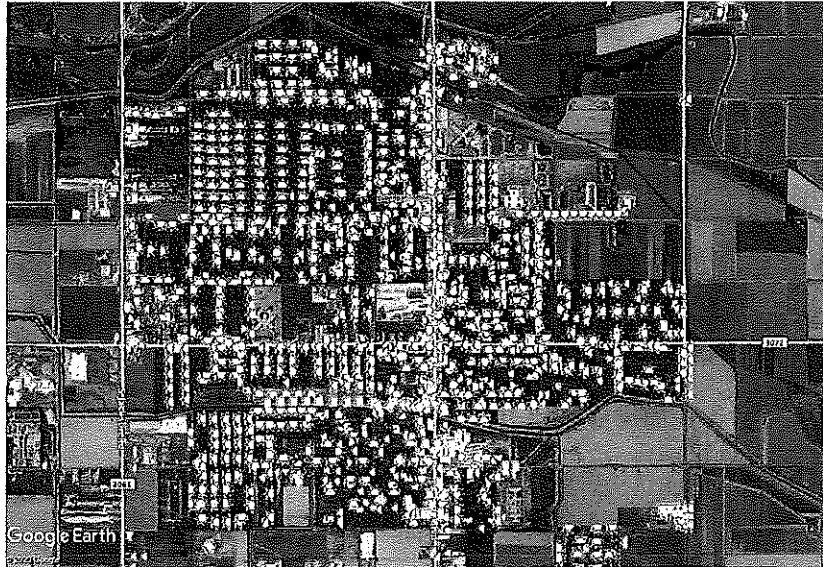
Photocell	60
Power Poles	0
<u>New Poles</u>	<u>0</u>
Total Poles	60

9.1.9. P2 Z3



Photocell	0
Power Poles	106
<u>New Poles</u>	<u>0</u>
Total Poles	106

9.1.10.P2 Z4



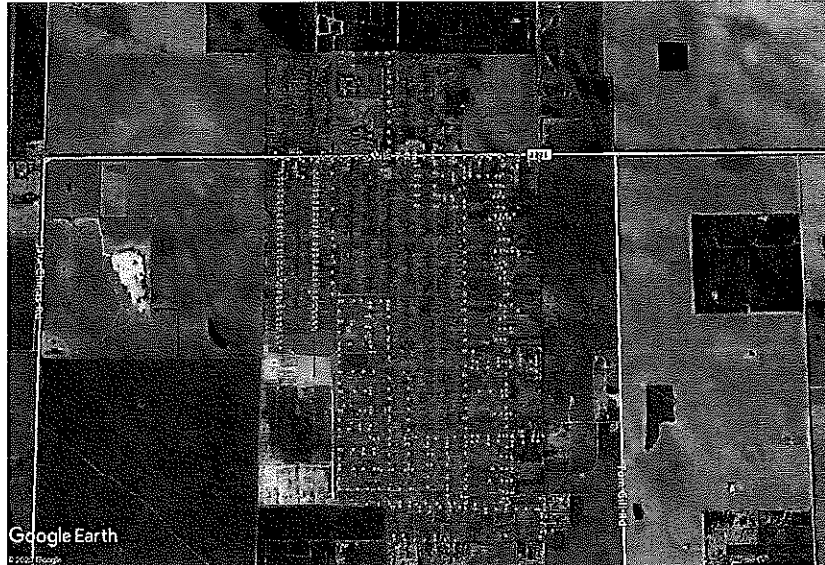
Photocell	335
Power Poles	0
<u>New Poles</u>	<u>0</u>
Total Poles	335

9.1.11.P3 Z1



Photocell	0
Power Poles	141
<u>New Poles</u>	<u>28</u> (South of Expy 83)
Total Poles	169

9.1.12.P3 Z2



Photocell	0
Power Poles	127
<u>New Poles</u>	<u>61</u>
Total Poles	188

9.1.13.P3 Z3



Photocell	0
Power Poles	75
<u>New Poles</u>	<u>10</u> (North of San Isidro St)
Total Poles	85

9.1.14.P3 Z4



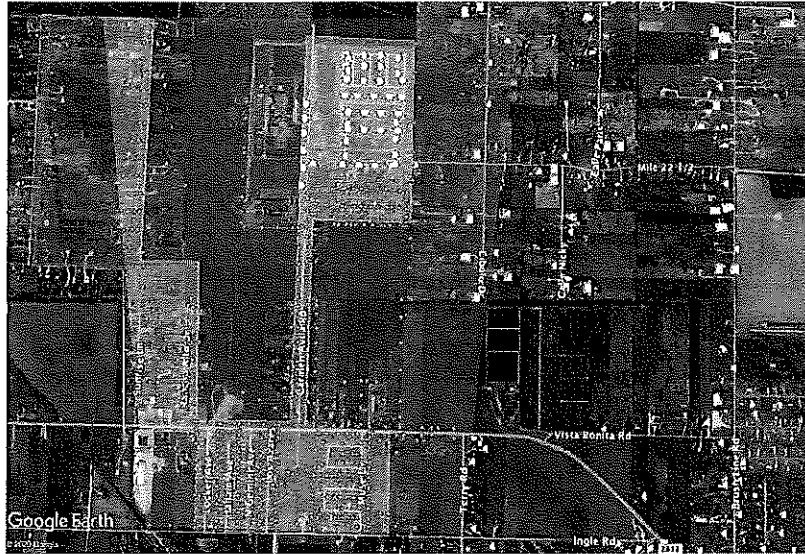
Photocell	0
Power Poles	117
<u>New Poles</u>	<u>0</u>
Total Poles	117

9.1.15.P4 Z1



Photocell	0
Power Poles	54
<u>New Poles</u>	<u>0</u>
Total Poles	54

9.1.16.P4 Z2



Photocell	14
Power Poles	49
<u>New Poles</u>	<u>0</u>
Total Poles	63

9.1.17.P4 Z3



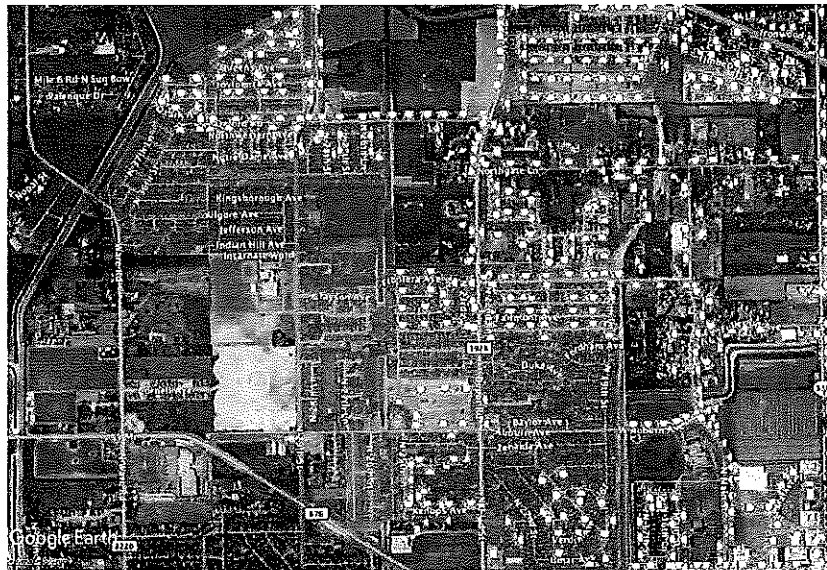
Photocell	23	
Power Poles	39	(Possibly photocell)
<u>New Poles</u>	<u>8</u>	(Optional)
Total Poles	70	(Assets are questionable in most of the area)

9.1.18.P4 Z4



Photocell	0
Power Poles	43
<u>New Poles</u>	<u>9</u>
Total Poles	52

9.1.19.P4 Zone Option

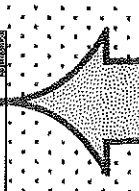


Photocell	89
Power Poles	0
<u>New Poles</u>	<u>0</u>
Total Poles	89

7. SIGNATURE BLOCK

By signing below, the undersigned agree they are bound by the terms of the Omnia Partners Contract 4400006644 (RFP2000001701) and this SOW, which includes the Statement of Work, Attachment 1, and the General Terms and Conditions.

Insight		Client	
By:	<u>Scott Friedlander</u> Scott Friedlander (Aug 7, 2020 13:17 EDT)	By:	<u>[Signature]</u>
	Authorized Representative		Authorized Representative
Print Name:	Scott Friedlander	Print Name:	
Title:	VP Insight Public Sector	Title:	
Date:	Aug 7, 2020	Date:	



The following section must be completed before this SOW can be processed:

Invoicing Procedures:

- Method (Client to select one option below):

Mail Invoice – Hard copy invoice will be mailed to:

Company Full Name:
Address:
Attention: Accounts Payable or:
Accounts Payable Contact:
Phone:

Email Invoice – Invoice copy will be sent electronically via email to:

- PO Process (Client to select one option below):

Client issues system-generated POs or internal reference numbers for service engagements.

Please fill in the PO Number below and attach a hard copy of the PO to this signed SOW. Note: Services cannot be performed until a hard copy of the PO is received, or Billing Reference is provided.

PO Number:
PO Release Number (if applicable):
Internal Billing Reference Number/Name:

Client does NOT issue system-generated PO for service engagements.

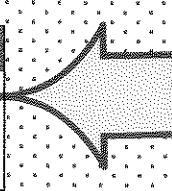
Accordingly, performance of and payment for any Services under this SOW do not require, and are not contingent upon, the issuance of any PO or other similar document.

APPROVED BY
COMMISSIONERS' COURT
ON: 8-4-20 MM

7. SIGNATURE BLOCK

By signing below, the undersigned agree they are bound by the terms of the Omnia Partners Contract 4400006644 (RFP2000001701) and this SOW, which includes the Statement of Work, Attachment 1, and the General Terms and Conditions.

Insight		Client	
By:	<hr/> <i>Authorized Representative</i>	By:	<i>David F. Lina</i> <hr/> <i>Authorized Representative</i>
Print Name:		Print Name:	
Title:		Title:	
Date:		Date:	



The following section must be completed before this SOW can be processed:

Invoicing Procedures:

1. Method (Client to select one option below):

Mail Invoice – Hard copy invoice will be mailed to:

- Company Full Name:
- Address:
- Attention: Accounts Payable or:
- Accounts Payable Contact:
- Phone:

Email Invoice – Invoice copy will be sent electronically via email to:

2. PO Process (Client to select one option below):

Client issues system-generated POs or internal reference numbers for service engagements.

Please fill in the PO Number below and attach a hard copy of the PO to this signed SOW. Note: Services cannot be performed until a hard copy of the PO is received, or Billing Reference is provided.

PO Number:

PO Release Number (if applicable):

Internal Billing Reference Number/Name:

Client does NOT issue system-generated PO for service engagements.

Accordingly, performance of and payment for any Services under this SOW do not require, and are not contingent upon, the issuance of any PO or other similar document.

APPROVED BY
COMMISSIONERS' COURT
ON: 8-4-20 MM

