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**RICOH**  
imagine. change.

**Ricoh**  
Multifunction Devices & Managed Print Services

A large banner with a dark, textured background. In the center is the Ricoh logo, which consists of the word "RICOH" in red and "imagine. change." in white below it. Below the logo, the word "Ricoh" is written in a large white font, and "Multifunction Devices & Managed Print Services" is written in a smaller white font below that.

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OVERVIEW

**CONTRACT DOCUMENTATION**

MANAGED PRINT SERVICES

RECORDS DIGITIZATION

ENTERPRISE CONTENT MANAGEMENT

CLOUD & IT SERVICES/ANALYTICS

DIGITAL LOCKERS

CLASSROOM INNOVATION

SUCCESS STORIES

FAQS

U.S. Communities and National IPA, both wholly-owned subsidiaries of OMNIA Partners, have come together as OMNIA Partners, Public Sector. All public sector participants already registered with National IPA or U.S. Communities continue to have access to all contracts, with certain exceptions, in the portfolio and do not need to re-register to use a legacy National IPA, legacy U.S. Communities, or new OMNIA Partners contract. U.S. Communities and National IPA remain separate legal entities and lead agency contracts completed under each brand are effective and available for use through the contract's approved term. In the event we believe re-registration is necessary for any reason, OMNIA Partners will let you know.

## Multifunction Devices and Related Services



# Fairfax County, VA

## Contract Number: 4400003732

3 year, 5 month initial term, February 11, 2013 - June 30, 2016.

Option to renew for (6) additional (1) year periods or any combination thereof.

The Ricoh contract, available through OMNIA Partners, is renewed for three (3) years, effective July 1, 2019 through June 30, 2022.

## Executive Summary

- [Uniform Guidance](#)
- [AZ Compliance](#)

## Master Agreement Documents

- [Contract Number 4400003732](#)
- [New Jersey LFN 2012-10 Packet Check List](#)
- [Notice of Award](#)
- [Contract Amendments](#)
- [Current Renewal Letter](#)
- [Master Lease Agreement](#)
- [Equipment Sale and Maintenance Agreement](#)
- [Cooperative Purchasing in New Jersey](#)
- [Piggybacking in New York](#)

## Solicitation Process

- [RFP 2000000264](#)
- [Attachment A](#)
- [Attachment A 1](#)
- [Attachment B](#)
- [Attachment C](#)
- [2000000264 Addenda](#)
- [RFP Posting Document](#)

**REQUEST CONTRACT  
INFORMATION**

## Video: Focus on Forward





**Strong  
partnership.  
Powerful  
results.**

**RICOH**



Today, state and local government organizations, K–12 districts and institutions of higher education face unprecedented pressure to maintain or enhance service levels — despite static or shrinking budgets. In the face of these challenges, organizations need new and better ways of operating. They also need innovative solutions designed to help optimize costs, enhance security, address sustainability and improve workflows.

Through our relationship with OMNIA Partners (subsidiary U.S. Communities), Ricoh and our network of dealers are uniquely positioned to help address these challenges. Led by Fairfax County, Virginia, contract #4400003732 has been competitively solicited on a national level. This process enables most state, local and educational institutions to engage Ricoh or our dealers through a simplified procurement process. The streamlined process accelerates the ability to tap into the benefits of Ricoh devices, as well as services and solutions.

### **The right information at the right time in the right form**

We're more than just printers and copiers. We transform the way people work and communicate. With our expertise in capturing, managing and transforming information, we deliver a broad portfolio of services and technologies that empower digital workplaces. By providing you with the ability to collaborate anytime, anywhere with real-time exchanges of ideas, we can help you innovate, grow and work smarter.

Ricoh is committed to assisting governmental agencies and nonprofit organizations in transforming the way you work. Through our relationship with OMNIA Partners, Ricoh is uniquely positioned to help your organization take full advantage of the latest workplace technology. OMNIA Partners participants now have a publicly-solicited cooperative contract that allows them to take advantage of the full power of Ricoh's technology and services portfolio. Ricoh is assisting organizations, both public and private, in addressing their information security and compliance, sustainability, process improvement and cost optimization efforts.

Contact your local Ricoh representative to learn more or go to [www.omniapartners.com/publicsector/ricoh](http://www.omniapartners.com/publicsector/ricoh)

### **Ricoh contract benefits**

- Purchasing power of Fairfax County, Virginia and 80,000+ OMNIA Partners participating agencies
  - Over 1,000 installed devices in Fairfax County public schools
- Breadth of catalog options on contract, including:
  - MFPs, printers, wide format, production
  - Projectors, short throw, interactive flat panel displays
  - Scanners
  - Unified communication systems
  - Print shop/ mailroom equipment
  - MDS, IT services, professional services
- Strong Service Level Agreements (SLAs)
- Competitive bid process already fulfilled
  - National solicitation
  - Completed by public entity
  - Evaluated by multiple agencies
- No cost to participate
- Public and non-profit organizations are eligible

**OMNIA**<sup>®</sup>  
PARTNERS



# Contact Information

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## Get in Touch

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<input type="text" value="Email**"/>	

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I agree\*

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