

## Section 125 Voluntary Products - Accident Scoring & Evaluation Grid

Project No.: 21-0621-ABV  
Agenda Item 82543

Carrier	Aetna	Aflac	Allstate	Guardian	Kemper(17b)	Manhattan Life	MetLife	Mutual of Omaha
Listed Agent(s)	RJ Garza & Co	No agent information provided; Aflac will contract with any agent the County appoints	Bob Trevino Insurance; Brown & Brown Lone Star Insurance Services DBA Alamo Insurance Group	Brown & Brown Lone Star Insurance Services DBA Alamo Insurance Group; Any other Broker Licensed in TX	Cuellar & Associates, LLC	Bob Trevino Insurance	Brown & Brown Lone Star Insurance Services DBA Alamo Insurance Group; Puro Aseguro, Inc.; Salazar Insurance Group	Salazar Insurance Group*; Puro Aseguro Inc.*; Lone Star Insurance Services; Jeffrey Everitt & Associates; New Kirk & New Kirk  *Partnering as agents on carrier's offered plans
Evaluator 1	79	41	66	81	39	79	57	48
Evaluator 2	92	69	72	76	59	74	78	68
Evaluator 3	76	84	81	78	57	79	79	80
Evaluator 4	92	65	74	85	53	91	95	65
Evaluator 5	92	69	72	76	59	74	78	68
<b>Total</b>	<b>431</b>	<b>328</b>	<b>365</b>	<b>396</b>	<b>267</b>	<b>397</b>	<b>387</b>	<b>329</b>
<b>RANKING</b>								

Carrier	Sunlife	Sunlife (17c)	The Hartford	The Standard	UNUM	Voya	Wellfleet Workforce
Listed Agent(s)		Cuellar & Associates, LLC	No agent information provided. Hartford will contract with any agent the County appoints	Brown & Brown Lone Star Insurance Services DBA Alamo Insurance; Jeff Everitt & Associates, Inc.	Bob Trevino Insurance/Workplace Benefit Advisors; Lonestar Insurance; RJGRS; Salazar Insurance Group; Brown & Borwn Lone Star Insurance Services DBA Alamo Insurance Group; RJ Garza Investments, LLC DBA RJ Garza & Co.; First Financial Group of America; Puro Aseguro Inc.; Keith & Keith Insurance; Pete Jaramillo Insurance Services; Valley Risk Consulting Inc.; Cuellar & Associates, LLC; Tamez Financial Group	RJG Retirement Services	Lone Star Insurance Services
Evaluator 1	55	59	75	59	49	72	52
Evaluator 2	68	71	76	70	62	73	73
Evaluator 3	80	80	82	81	78	79	79
Evaluator 4	72	65	91	66	63	96	76
Evaluator 5	68	71	76	70	62	73	73
<b>Total</b>	<b>343</b>	<b>346</b>	<b>400</b>	<b>346</b>	<b>314</b>	<b>393</b>	<b>353</b>
<b>RANKING</b>							

\*Scoring & Evaluation Completed by Pct.1, Pct. 2, Pct. 3, Pct. 4, County Judge's Office

## Section 125 Voluntary Products - Cancer Scoring & Evaluation Grid

**Project No.:** 21-0621-ABV

**Agenda Item** 82543

Carrier		Aflac	Guardian	Kemper (17B)	Metlife	Wellfleet Workforce
Listed Agent(s)	No agent information provided; Aflac will contract with any agent the County appoints	Brown & Brown Lone Star Insurance Services DBA Alamo Insurance Group; Any other Broker Licensed in TX	Cuellar & Associates, LLC	Brown & Brown Lone Star Insurance Services DBA Alamo Insurance Group; Puro Aseguro, Inc.; Salazar Insurance Group	Lone Star Insurance Services	
Evaluator 1	40	86	41	54	54	
Evaluator 2	67	82	59	76	72	
Evaluator 3	83	80	53	76	76	
Evaluator 4	65	91	53	96	71	
Evaluator 5	67	82	59	76	72	
<b>Total</b>	<b>322</b>	<b>421</b>	<b>265</b>	<b>378</b>	<b>345</b>	
<b>RANKING</b>						

\*Scoring & Evaluation Completed by Pct.1, Pct. 2, Pct. 3, Pct. 4, County Judge's Office

## Section 125 Voluntary Products - Critical Illness Scoring & Evaluation Grid

Project No.: 21-0621-ABV  
Agenda Item 82543

Carrier	Aetna	Aflac	Allstate	Guardian	Hartford	Kemper (17b)	Manhattan Life	Metlife
Listed Agent(s)	RJ Garza & Co.	No agent information provided; Aflac will contract with any agent the County appoints	Bob Trevino Insurance; Brown & Brown Lone Star Insurance Services DBA Alamo Insurance Group	Brown & Brown Lone Star Insurance Services DBA Alamo Insurance Group; Any other Broker Licensed in TX	No agent information provided. Hartford will contract with any agent the County appoints	Cuellar & Associates, LLC	Bob Trevino Insurance	Brown & Brown Lone Star Insurance Services DBA Alamo Insurance Group; Puro Aseguro, Inc.; Salazar Insurance Group
Evaluator 1	80	41	66	85	81	37	80	56
Evaluator 2	91	69	74	78	76	61	76	75
Evaluator 3	76	78	76	79	82	50	78	79
Evaluator 4	89	69	72	90	93	53	90	91
Evaluator 5	91	69	74	78	76	61	76	75
<b>Total</b>	<b>427</b>	<b>326</b>	<b>362</b>	<b>410</b>	<b>408</b>	<b>262</b>	<b>400</b>	<b>376</b>
<b>RANKING</b>								

Carrier	Mutual of Omaha	Sunlife	Sunlife (17c)	The Standard	UNUM	Voya Employee Benefits (Reliastar)	Wellfleet Workforce
Listed Agent(s)	Salazar Insurance Group*; Puro Aseguro Inc.*; Lone Star Insurance Services; Jeffrey Everitt & Associates; New Kirk & New Kirk  *Partnering as agents on carrier's offered plans		Cuellar & Associates, LLC	Brown & Brown Lone Star Insurance Services DBA Alamo Insurance; Jeff Everitt & Associates, Inc.	Bob Trevino Insurance/Workplace Benefit Advisors; Lonestar Insurance; RJGRS; Salazar Insurance Group; Brown & Brown Lone Star Insurance Services DBA Alamo Insurance Group; RJ Garza Investments, LLC DBA RJ Garza & Co.; First Financial Group of America; Puro Aseguro Inc.; Keith & Keith Insurance; Pete Jaramillo Insurance Services; Valley Risk Consulting Inc.; Cuellar & Associates, LLC; Tamez Financial Group	RJG Retirement Services	Lone Star Insurance Services
Evaluator 1	48	53	56	60	47	68	58
Evaluator 2	68	68	72	66	64	71	73
Evaluator 3	82	79	79	81	76	77	76
Evaluator 4	70	75	60	64	64	89	76
Evaluator 5	68	68	72	66	64	71	73
<b>Total</b>	<b>336</b>	<b>343</b>	<b>339</b>	<b>337</b>	<b>315</b>	<b>376</b>	<b>356</b>
<b>RANKING</b>							

\*Scoring & Evaluation Completed by Pct.1, Pct. 2, Pct. 3, Pct. 4, County Judge's Office

# Section 125 Voluntary Products - Dental Scoring & Evaluation Grid

Project No.: 21-0621-ABV  
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Carrier	Ameritas	Guardian	UNUM
Listed Agent(s)	Brown & Brown Lone Star Insurance Services DBA Alamo Insurance Group	Brown & Brown Lone Star Insurance Services DBA Alamo Insurance Group; Any other Broker Licensed in TX	Bob Trevino Insurance/Workplace Benefit Advisors; Lonestar Insurance; RJGRS; Salazar Insurance Group; Brown & Borwn Lone Star Insurance Services DBA Alamo Insurance Group; RJ Garza Investments, LLC DBA RJ Garza & Co.; First Financial Group of America; Puro Aseguro Inc.; Keith & Keith Insurance; Pete Jaramillo Insurance Services; Valley Risk Consulting Inc.; Cuellar & Associates, LLC; Tamez Financial Group
Evaluator 1	89	87	52
Evaluator 2	90	80	65
Evaluator 3	77	81	79
Evaluator 4	99	89	68
Evaluator 5	90	80	65
<b>Total</b>	<b>445</b>	<b>417</b>	<b>329</b>
<b>RANKING</b>			

\*Scoring & Evaluation Completed by Pct.1, Pct. 2, Pct. 3, Pct. 4, County Judge's Office

# Section 125 Voluntary Products - Disability Scoring & Evaluation Grid

**Project No.:** 21-0621-ABV  
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Carrier	The Standard	UNUM
<b>Listed Agent(s)</b>	Brown & Brown Lone Star Insurance Services DBA Alamo Insurance; Jeff Everitt & Associates, Inc.	Bob Trevino Insurance/Workplace Benefit Advisors; Lonestar Insurance; RJGRS; Salazar Insurance Group; Brown & Borwn Lone Star Insurance Services DBA Alamo Insurance Group; RJ Garza Investments, LLC DBA RJ Garza & Co.; First Financial Group of America; Puro Aseguro Inc.; Keith & Keith Insurance; Pete Jaramillo Insurance Services; Valley Risk Consulting Inc.; Cuellar & Associates, LLC; Tamez Financial Group
Evaluator 1	58	52
Evaluator 2	66	67
Evaluator 3	77	78
Evaluator 4	64	70
Evaluator 5	66	67
<b>Total</b>	<b>331</b>	<b>334</b>
<b>RANKING</b>		

\*Scoring & Evaluation Completed by Pct. 1, Pct. 2, Pct. 3, Pct. 4, County Judge's Office

## Section 125 Voluntary Products - Hospital Indemnity Scoring & Evaluation Grid

Project No.: 21-0621-ABV  
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Carrier	Aetna	Aflac	Allstate	Guardian	Hartford	Manhattan Life Assurance
Listed Agent(s)	RJ Garza & Co	No agent information provided; Aflac will contract with any agent the County appoints	Bob Trevino Insurance; Brown & Brown Lone Star Insurance Services DBA Alamo Insurance Group	Brown & Brown Lone Star Insurance Services DBA Alamo Insurance Group; Any other Broker Licensed in TX	No agent information provided. Hartford will contract with any agent the County appoints	Bob Trevino Insurance
Evaluator 1	80	37	67	83	81	82
Evaluator 2	92	67	70	77	76	74
Evaluator 3	71	82	80	82	81	73
Evaluator 4	90	64	73	92	86	91
Evaluator 5	92	67	70	77	76	74
<b>Total</b>	<b>425</b>	<b>317</b>	<b>360</b>	<b>411</b>	<b>400</b>	<b>394</b>
<b>RANKING</b>						

Carrier	Metlife	Sunlife	Sunlife (17c)	The Standard	Voya	Wellfleet Workforce
Listed Agent(s)	Brown & Brown Lone Star Insurance Services DBA Alamo Insurance Group; Puro Aseguro, Inc.; Salazar Insurance Group		Cuellar & Associates, LLC	Brown & Brown Lone Star Insurance Services DBA Alamo Insurance; Jeff Everitt & Associates, Inc.	RJG Retirement Services	Lone Star Insurance Services
Evaluator 1	59	54	57	60	70	53
Evaluator 2	76	73	73	68	73	72
Evaluator 3	76	79	79	80	81	80
Evaluator 4	89	73	61	67	91	76
Evaluator 5	76	73	73	68	73	72
<b>Total</b>	<b>376</b>	<b>352</b>	<b>343</b>	<b>343</b>	<b>388</b>	<b>353</b>
<b>RANKING</b>						

\*Scoring & Evaluation Completed by Pct.1, Pct. 2, Pct. 3, Pct. 4, County Judge's Office

# Section 125 Voluntary Products - Term Life Scoring & Evaluation Grid

**Project No.:** 21-0621-ABV  
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<b>Carrier</b>	<b>Aflac</b>
<b>Listed Agent(s)</b>	No agent information provided; Aflac will contract with any agent the County appoints
Evaluator 1	40
Evaluator 2	69
Evaluator 3	84
Evaluator 4	68
Evaluator 5	69
<b>Total</b>	<b>330</b>
<b>RANKING</b>	

\*Scoring & Evaluation Completed by Pct.1, Pct. 2, Pct. 3, Pct. 4, County Judge's Office

# Section 125 Voluntary Products - Universal Life Scoring & Evaluation Grid

**Project No.:** 21-0621-ABV  
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Carrier	Allstate	Texas Republic Life Insurance Company
Listed Agent(s)	Bob Trevino Insurance; Brown & Brown Lone Star Insurance Services DBA Alamo Insurance Group	Jeff Everitt & Associates; Melba Figueroa; Bob Trevino; Lonestar Insurance Services
Evaluator 1	68	50
Evaluator 2	72	84
Evaluator 3	78	77
Evaluator 4	74	91
Evaluator 5	72	84
<b>Total</b>	<b>364</b>	<b>386</b>
<b>RANKING</b>		

\*Scoring & Evaluation Completed by Pct.1, Pct. 2, Pct. 3, Pct. 4, County Judge's Office

## Section 125 Voluntary Products - Vision Scoring & Evaluation Grid

Project No.: 21-0621-ABV  
Agenda Item 82543

Carrier	Aetna	Aflac	Ameritas	Avesis	Guardian	MetLife	UNUM
Listed Agent(s)	RJ Garza & Co.	No agent information provided; Aflac will contract with any agent the County appoints	Brown & Brown Lone Star Insurance Services DBA Alamo Insurance Group	Brown & Brown Lone Star Insurance Services, Inc. DBA Alamo Insurance Group	Brown & Brown Lone Star Insurance Services DBA Alamo Insurance Group; Any other Broker Licensed in TX	Brown & Brown Lone Star Insurance Services DBA Alamo Insurance Group; Puro Aseguro, Inc.; Salazar Insurance Group	Bob Trevino Insurance/Workplace Benefit Advisors; Lonestar Insurance; RJGRS; Salazar Insurance Group; Brown & Brown Lone Star Insurance Services DBA Alamo Insurance Group; RJ Garza Investments, LLC DBA RJ Garza & Co.; First Financial Group of America; Puro Aseguro Inc.; Keith & Keith Insurance; Pete Jaramillo Insurance Services; Valley Risk Consulting Inc.; Cuellar & Associates, LLC; Tamez Financial Group
Evaluator 1	75	37	89	82	81	56	49
Evaluator 2	88	69	91	71	80	76	67
Evaluator 3	77	82	80	79	81	83	80
Evaluator 4	92	68	97	89	84	90	64
Evaluator 5	88	69	91	71	80	76	67
<b>Total</b>	<b>420</b>	<b>325</b>	<b>448</b>	<b>392</b>	<b>406</b>	<b>381</b>	<b>327</b>
<b>RANKING</b>							

\*Scoring & Evaluation Completed by Pct. 1, Pct. 2, Pct. 3, Pct. 4, County Judge's Office

# Section 125 Voluntary Products - Whole Life Scoring & Evaluation Grid

Project No.: 21-0621-ABV  
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Carrier	Aflac	Manhattan Life Assurance	UNUM	Voya (Relistar)
Listed Agent(s)	No agent information provided; Aflac will contract with any agent the County appoints	Bob Trevino Insurance	Bob Trevino Insurance/Workplace Benefit Advisors; Lonestar Insurance; RJGRS; Salazar Insurance Group; Brown & Borwn Lone Star Insurance Services DBA Alamo Insurance Group; RJ Garza Investments, LLC DBA RJ Garza & Co.; First Financial Group of America; Puro Aseguro Inc.; Keith & Keith Insurance; Pete Jaramillo Insurance Services; Valley Risk Consulting Inc.; Cuellar & Associates, LLC; Tamez Financial Group	RJG Retirement Services
Evaluator 1	39	82	52	67
Evaluator 2	67	74	67	73
Evaluator 3	84	77	79	79
Evaluator 4	63	95	63	91
Evaluator 5	67	74	67	73
<b>Total</b>	<b>320</b>	<b>402</b>	<b>328</b>	<b>383</b>
<b>RANKING</b>				

\*Scoring & Evaluation Completed by Pct.1, Pct. 2, Pct. 3, Pct. 4, County Judge's Office