

Billing Address:  
HIDALGO COUNTY  
730 BREYFOGLE STE B  
MISSION, TX 78572  
US

Quote Date:11/09/2021  
Expiration Date:02/07/2022  
Quote Created By:  
Roxanne Perez  
rperez1@stcradios.com

End Customer:  
HIDALGO COUNTY  
CHIEF RICHARD SALDANA  
ricardo.saldana@co.hidalgo.tx.us  
(956) 318-2615

Line #	Item Number	Description	Qty	Sale Price	Ext. Sale Price
	APX™ 8000 Series	APX8000			
1	H91TGD9PW7AN	APX 8000 ALL BAND PORTABLE MODEL 3.5	12	\$4,960.35	\$59,524.20
1a	QA05509AA	DEL: DELETE UHF BAND	12	-\$584.00	-\$7,008.00
1b	Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	12	\$375.95	\$4,511.40
1c	H38BS	ADD: SMARTZONE OPERATION	12	\$1,095.00	\$13,140.00
1d	Q361AN	ADD: P25 9600 BAUD TRUNKING	12	\$219.00	\$2,628.00
1e	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	12	\$3.65	\$43.80
1f	Q629AH	ENH: AES ENCRYPTION AND ADP	12	\$346.75	\$4,161.00
1g	Q498AU	ENH: ASTRO 25 OTAR W/ MULTIKEY	12	\$540.20	\$6,482.40
1h	QA03399AA	ADD: ENHANCED DATA APX	12	\$109.50	\$1,314.00
1i	Q887AU	ADD: 5Y ESSENTIAL SERVICE	12	\$227.00	\$2,724.00
1j	H842AU	ADD: SINGLE UNIT PACKING	12	\$0.00	\$0.00
2	HMN4101B	AUDIO ACCESSORY- HEADSET,IMPRES RSM NO DSPLY W JACK, NO CHNL	12	\$247.50	\$2,970.00
3	PMNN4486A	BATT IMPRES 2 LIION R IP67 3400T	12	\$122.25	\$1,467.00



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.  
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 -- #: 36-1115600

Line #	Item Number	Description	Qty	Sale Price	Ext. Sale Price
4	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	12	\$117.75	\$1,413.00
	Product Services				
5	LSV00Q01073A	DEVICE TEMPLATE	1	\$100.00	\$100.00
6	LSV00Q00202A	DEVICE PROGRAMMING	12	\$100.00	\$1,200.00
	APX™ 8500				
7	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	6	\$3,760.96	\$22,565.76
7a	G806BL	ENH: ASTRO DIGITAL CAI OP APX	6	\$375.95	\$2,255.70
7b	G51AT	ENH:SMARTZONE	6	\$1,095.00	\$6,570.00
7c	G361AH	ENH: P25 TRUNKING SOFTWARE APX	6	\$219.00	\$1,314.00
7d	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	6	\$3.65	\$21.90
7e	GA01670AA	ADD: APX E5 CONTROL HEAD	6	\$475.96	\$2,855.76
7f	G444AH	ADD: APX CONTROL HEAD SOFTWARE	6	\$0.00	\$0.00
7g	G67EH	ADD: REMOTE MOUNT E5 MP	6	\$216.81	\$1,300.86
7h	G843AH	ADD: AES ENCRYPTION AND ADP	6	\$346.75	\$2,080.50
7i	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	6	\$540.20	\$3,241.20
7j	QA03399AA	ADD: ENHANCED DATA APX	6	\$109.50	\$657.00
7k	GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED	6	\$0.00	\$0.00
7l	G89AC	ADD: NO RF ANTENNA NEEDED	6	\$0.00	\$0.00
7m	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	6	\$0.00	\$0.00
7n	W22BA	ADD: STD PALM MICROPHONE APX	6	\$52.56	\$315.36
7o	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	6	\$43.80	\$262.80
7p	GA00318AF	ENH: 5 YEAR ESSENTIAL SVC	6	\$352.00	\$2,112.00
8	HAD4017A	ANT ROOF MT WB VHF 146/174	6	\$42.71	\$256.26



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 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Sale Price	Ext. Sale Price
9	HAF4013A	7/8/900 MHZ WIDEBAND LOW PROFILE, 3DB GAIN THROUGH HOLE NMO MOUNT	6	\$36.55	\$219.30
10	HAG4000B	MACKINAW MOBILE GPS ANTENNA	6	\$102.85	\$617.10
11	EQ000103A02	MULTIPLEXER, ALL BAND, APX8500, VEHICLE	6	\$169.15	\$1,014.90
12	CB000091A02	CABLE, COAXIAL, CABLE, COAXIAL, QMA PLUG TO QMA PLUG CONNECTOR	6	\$25.60	\$153.60
13	CB000091A03	CABLE, COAXIAL, QMA PLUG TO MINI-UHF JACK CONNETOR	12	\$41.86	\$502.32
14	CB000091A04	CABLE, COAXIAL, QMA PLUG TO SMA JACK CONNETOR	6	\$47.23	\$283.38
Product Services					
15	LSV00Q01073A	DEVICE TEMPLATE	1	\$100.00	\$100.00
16	LSV00Q00202A	DEVICE PROGRAMMING	6	\$100.00	\$600.00
17	LSV00Q00203A	DEVICE INSTALLATION	6	\$350.00	\$2,100.00

**Grand Total**
**\$146,070.50(USD)**
**Notes:**

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



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 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800

<b>Purchase Order Checklist</b>	
<b>Marked as PO/ Contract/ Notice to Proceed on Company Letterhead (PO will not be processed without this)</b>	
<b>PO Number/ Contract Number</b>	
<b>PO Date</b>	
<b>Vendor = Motorola Solutions, Inc.</b>	
<b>Payment (Billing) Terms/ State Contract Number</b>	
<b>Bill-To Name on PO must be equal to the <i>Legal</i> Bill-To Name</b>	
<b>Bill-To Address</b>	
<b>Ship-To Address (If we are shipping to a MR location, it must be documented on PO)</b>	
<b>Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO )</b>	
<b>PO Amount must be equal to or greater than Order Total</b>	
<b>Non-Editable Format (Word/ Excel templates cannot be accepted)</b>	
<b>Bill To Contact Name &amp; Phone # and EMAIL for customer accounts payable dept</b>	
<b>Ship To Contact Name &amp; Phone #</b>	
<b>Tax Exemption Status</b>	
<b>Signatures (As required)</b>	

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# DAILEY-WELLS COMMUNICATIONS

3440 E. Houston St., San Antonio, TX 78219

To: Mario Betancourt  
 For: Hidalgo County, Office of Emergency Management  
 Phone: 956-318-2615  
 Date: November 2, 2021  
 email: [mario.betancourt@hidalgo.tx.us](mailto:mario.betancourt@hidalgo.tx.us)

From: Edward Martinez  
 Major Accounts Representative  
 Dailey-Wells Communications  
 361-548-5660 Cell  
 210.893.6702 Fax  
[emartinez@dwcomm.com](mailto:emartinez@dwcomm.com)

## XL-200M Mobile, UHF / VHF, 7 / 800 MHz, Trunking P25 Phase I, Universal Mount

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	XZ-MPM1M	MOBILE, XL-200M, MULTIBAND	6	\$ 3,510.00	26%	\$ 2,597.40	\$ 15,584.40
2	XZ-PL4J	FEATURE, VHF BAND	6	\$ 500.00	26%	\$ 370.00	\$ 2,220.00
3	XZ-PL4K	FEATURE, UHF BAND	6	\$ 500.00	26%	\$ 370.00	\$ 2,220.00
4	XZ-PL4L	FEATURE, 7800 MHZ BAND	6	\$ 500.00	26%	\$ 370.00	\$ 2,220.00
5	XZ-PKGPT	FEATURE PACKAGE, P25 TRUNKING	6	\$ 1,500.00	26%	\$ 1,110.00	\$ 6,660.00
6	XZ-PL4U	FEATURE, XL200M SINGLE-KEY DES ENCRYPTION	6	\$ 0.01	100%	\$ -	\$ -
7	XZ-PL9E	FEATURE, SINGLE-KEY AES ENCRYPTION	6	\$ 0.01	100%	\$ -	\$ -
8	XZ-PKG8F	FEATURE, 256-AES, 64-DES ENCRYPTION	6	\$ 695.00	26%	\$ 514.30	\$ 3,085.80
9	XZ-CP6A	CONTROL UNIT, XL-CH	6	\$ 1,500.00	26%	\$ 1,110.00	\$ 6,660.00
10	XZ-MA4A	KIT, MOUNTING XL-MOBILE UNIVERSAL Front and Remote	6	\$ 600.00	26%	\$ 444.00	\$ 2,664.00
11	XZ-AN8A	ANTENNA, ELEMENT, FLEXIBLE, V/U/700/800	6	\$ 210.00	26%	\$ 155.40	\$ 932.40
12	XZ-AN6J	ANTENNA, BASE, STD ROOF MOUNT LOW LOSS	6	\$ 80.00	26%	\$ 59.20	\$ 355.20
13	XZ-MC6A	MICROPHONE, XL, STANDARD MOBILE	6	\$ 105.00	26%	\$ 77.70	\$ 466.20
TOTAL FOR RADIO PACKAGE:				\$ 9,700.02		\$ 7,178.00	
14	Shipping	Shipping / Handling	6	\$ 20.00	0%	\$ 20.00	\$ 120.00
						<b>Sub Total</b>	<b>\$ 43,188.00</b>

Note1: Radio programming and installation is not included in this quote.

Note2: These radio are configured for individual vehicle configuration

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**XL-200P PORTABLE, UHF / VHF / 700 / 800 MHz, Trunking P25 Phase I**

Item	Part #	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	XL-PFM2M	PORTABLE, XL-200P, FULL, MIDNT BLK	12	\$ 2,900.00	26%	\$ 2,146.00	\$ 25,752.00
2	XL-PKGF1	FEATURE PACKAGE, ALL BANDS, V+U+7/800	12	\$ 1,500.00	26%	\$ 1,110.00	\$ 13,320.00
3	XL-PKGP1	FEATURE PACKAGE, P25 TRUNKING	12	\$ 1,500.00	26%	\$ 1,110.00	\$ 13,320.00
4	XL-PL4U	FEATURE, SINGLE-KEY DES ENCRYPTION	12	\$ 0.01	100%	\$ -	\$ -
5	XL-PL9E	FEATURE, SINGLE-KEY AES ENCRYPTION	12	\$ 0.01	100%	\$ -	\$ -
6	XL-PKG8F	FEATURE, 256-AES, 64-DES ENCRYPTION	12	\$ 695.00	26%	\$ 514.30	\$ 6,171.60
7	XL-PA3V	BATTERY, LI-ION, 3100 MAH	24	\$ 150.00	26%	\$ 111.00	\$ 2,664.00
8	XL-NC5Z	ANTENNA, FLEX, HELICAL, 136-870 MHZ	12	\$ 110.00	26%	\$ 81.40	\$ 976.80
9	XL-CH4X	CHARGER, 1-BAY	12	\$ 170.00	26%	\$ 125.80	\$ 1,509.60
10	XL-AE4B	SPEAKER MICROPHONE, EMERG BUTTON	12	\$ 225.00	26%	\$ 166.50	\$ 1,998.00
11	XL-HC4K	CASE, LEATHER, PREMIUM, BELT LOOP, D-SWIVEL	12	\$ 145.00	26%	\$ 107.30	\$ 1,287.60
12	XL-HC3L	BELT CLIP, METAL	12	\$ 30.00	26%	\$ 22.20	\$ 266.40
		<b>TOTAL FOR RADIO PACKAGE:</b>		<b>\$ 7,425.02</b>		<b>\$ 5,494.50</b>	
13	Shipping	Shipping / Handling	12	\$ 20.00	0%	\$ 20.00	\$ 240.00
						<b>Sub Total</b>	<b>\$ 67,506.00</b>
						<b>Extended Total</b>	<b>\$ 110,694.00</b>

Note 1: Radio programming and installation is not included in this quote.

Purchase Order

Bill to:

Ship To:

Terms: Net 30 Days  
 Shipping: Pre-Pay & add to invoice  
 Price valid until December 30, 2021