

# Hidalgo County Head Start Program Policy Council Agenda

**DATE:** February 16, 2022

**SUBJECT:** Discussion/Approval on Request to Enter into a Thirty Six (36) Month Copier Capital Lease Agreement for Two (2) Copiers Through Hidalgo County’s Membership/Participation in the State of Texas Department of Information Resources (DIR) Awarded Vendor, Kyocera Document Solutions America, Inc., DIR Cooperative Contract (DIR-CPO-4428), with Delivery and Servicing to be Provided by Local Authorized Reseller Montano Investments, Inc., dba, Digital Office Systems

**RATIONALE/NEED:** These two copiers will be utilized in the Human Resources Department and Education Department.

**RECOMMENDATION:** Administration recommends approval.

**COST:** Head Start Funds are available.

**RELATED INFORMATION INCLUDED:** DIR Contract, Quote, Price Verification, SAM, Form 1295

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**INITIATED BY:** Ambrosio Tovar, Procurement Director

**REVIEWED BY:** Mr. Edmundo Garcia, Assistant Director

**PROGRAM DIRECTOR’S APPROVAL:** Jeres Flores

Home > [Explore DIR Contracts](#)

Contract Number

# DIR-CPO-4428

Contract Term Date: **08/09/23** ⓘ

Contract Expiration Date: **08/09/24** ⓘ

Vendor Information

**[Kyocera Document Solutions America, Inc.](#)**

**VENDOR CONTACT:**

[Tim Blount](#) ↗

Phone: (713) 725-6172

[Vendor Website](#) ↗

**DIR CONTACT:**

[Tara Lindgren](#) ↗

Phone: (512) 475-4963

Vendor ID: **1952819506801**

HUB Type: **Non HUB** ⓘ

RFO: **DIR-TSO-TMP-419**

Contract Status: **Active**

## Contract Overview

Kyocera Document Solutions of America, Inc. offers Print, Scan, Facsimile, Copier and Multifunction Devices and Related Services for purchase or lease. Customers can purchase directly through this DIR contract. This Contract is e-rated and may be used by state and local government, public education, other public entities in Texas, as well as public entities outside the state. Resellers are available for this contract. DIR has exercised the automatic renewal option for this Contract. This renewal extends the contract through 8/9/2023.

## Contract Details & Ordering Information

### Products & Services

[Commodity Codes](#)

[Brands](#)

[Contract Documents](#)

[How to Order](#)

[Resellers](#)

### MORE INFORMATION

[Vendor Website](#) ↗

Visit this Vendor's website to view the latest product, service, and pricing information.

### Products & Services

This contract offers the following products and services. Please contact the Vendor for the latest information.

- Copiers
- Maintenance - Printers Copiers Scanners - MFP
- Printers
- Printers Copiers Scanners - MFP - Supplies
- Lease Agreement - Printers Copiers Scanners - MFP
- Multifunction
- Printers Copiers Scanners - MFP - Peripherals
- Scanners

February 2, 2022

Proposal Prepared For  
**HIDALGO COUNTY HEAD START PROGRAM**

Attn: Mr. Tovar  
 DIR-CPO-4428

**COPYSTAR CS-7353CI**

Digital Copier | Network Print/Scan System | Network Fax System 12

73 B/W Copies Per Minute  
 10.1" Color Touch Screen Control Panel  
 Standard Duplex Unit  
 4.5 GB Ram Memory  
 \*Document Box  
 (DP-7110) 270 Dual Scan Feeder  
 (PH-7A) 2 & 3 Punch Unit  
 (DF-7110) 4k Sheet Finisher & Staple  
 (BF-730) Booklet & Tri Folding Unit

65 Color Copies Per Minute  
 Dual 500 Sheet Paper Drawers  
 150 Sheet Multi-Purpose Tray  
 250K Max Monthly Volume  
 Wireless Printing and Scanning  
 Mobile Printing  
 320 GB Hard Drive  
 Dual 1,500 Sheet Trays  
 Data Security Kit E  
 Surge Protector

**LEASE INVESTMENT**

(Qty 2) CS-7353ci

36 Months \$ 696.50

Itemized Pricing

CS-7353ci	\$ 8,632.11
DF-7110 4,000 Sheet Staple Finisher	\$ 1,158.63
PH-7A Punch Unit	\$ 310.51
Fax System 12	\$ 535.28
BF-730 Booklet & Tri Folding Unit	\$ 695.18
Surge Protector	\$ 108.81

**SERVICE AGREEMENT METER PLAN COLOR \$ .053 PER COPY BLACK \$ .007 PER COPY**

This service agreement will cover up to the full term of the lease and will cover FULL maintenance and replacement of any necessary parts and consumable supplies including Drum, Developer & Toner. The service agreement will exclude paper & staples only.

- Includes 3 Hours of Network Installation (Additional hours will be bill at \$85.00 per hour).
- IT Service after installation are not part of the service agreement and charge per hour
- Free Installation.
- No Property Taxes
- No Documentation Fee
- No Insurance Needed
- No Freight Cost at end of term

Thank You,

Daniel Montaña  
 Vice President



\_\_\_\_\_  
 Authorized Signature for approval of proposal as stated above

\_\_\_\_\_  
 Date



> PRINT > COPY > SCAN > FAX

TASKalfa 7353ci

Color Multifunctional System

# POWER, VERSATILITY AND SEAMLESS INTEGRATION.



Expertly engineered to streamline workflows and maximize the productivity your environment demands. Consistently up to the task, the **TASKalfa 7353ci** Black & White/Color Multifunction System effortlessly tackles your most challenging print, copy, scan and fax needs. You'll gain the advantage of crisp monochrome text and detailed graphics, with multiple finishing options that uphold the professional look your business counts on. Long-lasting and ultra-reliable, this multifunctional delivers the power and security to meet your high-speed, high-volume communication needs.

- > Speed: 73/65 B&W/Color Pages Per Minute w/Standard Dual Scan Document Processor/270 Sheets
- > Functions: Color Multifunctional System – Print/Scan/Copy/ Optional Fax
- > Security: Data Security Kit (E) (HDD Overwrite Mode and HDD Data Encryption)
- > Max Monthly Duty Cycle: 400,000 Pages Per Month
- > Resolution: Up to 1200 x 1200 dpi
- > Standard Paper Capacity: Standard 1,150 Sheets, Maximum 7,150 Sheets; Auto Selection/Switching
- > Paper Size: Statement to Ledger (5.5" x 8.5"-11" x 17"), 12" x 18"; Up to 12" x 48" Banner (Single Sheet)
- > Paper Weight: Trays / MPT: 14 lb Bond – 142 lb Index (52 – 256gsm)
- > Duplexing: Standard Stackless
- > Interfaces: Standard: 10/100/1000BaseTX, Hi-Speed USB 2.0, 4 USB Host Interfaces, 2 Expansion Slots  
Optional: 10/100/1000BaseTX (IB-50 for Dual NIC), IEEE 802.11 b/g/n (IB-51 for Wireless LAN Interface)
- > PDLs / Emulations: PRESCRIBE, PCL6 (PCL-XL / PCL5c), KPDL3 (PS3), XPS, OPEN XPS; Optional (UG-34): IBM ProPrinter, Line Printer, LQ-850
- > Fax Memory (Optional): Standard 170 MB



# TASKalfa 7353ci

# Color MFP

Includes Delivery and Installation. Contact your National Account Representative for lease rates.

Model	Description	DIR Price
<b>TASKalfa 7353ci</b>	73/65 PPM A3 Color MFP	\$ 8,632.11
<b>Accessories</b>		
DF-7110	4,000 Sheet Staple Finisher	1,158.63
PF-7130	500 Sheet Side Multi-Media Tray (Requires PF-730(B) or PF-740(B))	386.52
PF-730(B)	Dual 500 Sheet Paper Trays (Requires PF-7130 for installation.)	596.46
PF-740(B)	Dual 1,500 Sheet Paper Trays (Requires PF-7130 for installation.)	639.56
PF-7120	3,000 Sheet Side Large Capacity Tray - Letter	656.71
PH-7A	Punch Unit for DF-7120/7110	310.51
BF-730	Booklet and Tri Folding Unit for DF-7110	695.18
MT-730(B)	7 Bin Mailbox for DF-7110	463.45
Fax System 12	Fax Board	535.28
Keyboard Holder 10	Keyboard Tray Kit	68.31
Internet FAX Kit (A)	Internet Fax Kit [requires Fax System 12]	181.35
Banner Guide 10	MPT Guide attachment to assist the feeding of banner paper	187.40
UG-34	Optional Printer Emulation	338.52
UG-33	Upgrade Kit for Thin Print Support	84.63
IB-50	Gigabit EtherNet Board for Dual NIC	210.97
IB-51	Wireless LAN NIC (Does not work with Netgard)	284.72
DT-730(B)	Original Hard Copy Holder	27.20
NK-7110 (B)	Numeric Keypad	72.54
Surge Protector-MX (20A)	20 Amp Surge Protector	108.81

MAINTENANCE				
Model	Base Monthly	Copies Included Overage	Copy Charge Service & Supplies	Service Only
<b>TASKalfa 7353ci(</b> <i>Color</i> <b>)</b>	-	0	0.0406	-
<b>TASKalfa 7353ci(</b> <i>B/W</i> <b>)</b>	38.50	5500	0.0070	-

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<b>DIR</b> Contract No. DIR-CPO-4428															79	<b>State of Texas</b>	

Exclusions

Responsibility / Qualification

## KYOCERA DOCUMENT SOLUTIONS AMERICA, INC.

**DUNS** Unique Entity ID

**064465503**

**SAM** Unique Entity ID

**UKMYUL2G6Z54**

CAGE/NCAGE

**65678**

*Registration Status*      *Expiration Date*

Active

Aug 27, 2022

Purpose of Registration

**All Awards**

Physical Address

**225 Sand RD  
Fairfield, New Jersey  
07004-1575, United States**

Mailing Address

**PO Box 40008  
Fairfield, New Jersey  
07004, United States**

\*The DUNS number is currently the official Unique Entity ID

### Version

# CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.  
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

### OFFICE USE ONLY CERTIFICATION OF FILING

Certificate Number:  
2022-846857

Date Filed:  
02/03/2022

Date Acknowledged:

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

Kyocera Document Solutions America, Inc.  
Fairfield, NJ United States

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

Hildago County Head Start Program

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

C-22-001-02-22

Document management and document imaging software and hardware products and services.

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary

5 Check only if there is NO Interested Party.

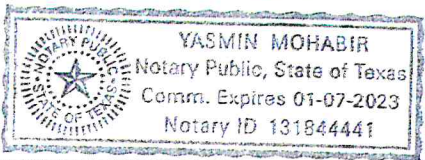
6 UNSWORN DECLARATION

My name is Tim Bloupt, and my date of birth is 8/9/1963.

My address is 139 WOODSHIRE LN, SOVR LAKE TX, 77659, USA.  
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in Jefferson County, State of Texas, on the 7<sup>th</sup> day of February, 2022.  
(month) (year)



[Signature]  
Signature of authorized agent of contracting business entity (Declarant)

[Handwritten Signature]