



Quote For:

**Hidalgo County Constable Pct 4
Attn: Horaldo Sanchez**

Reference:

Sourcewell #010720-WCH

Quote By:

**WatchGuard Video / Motorola Solutions
Dave Childress**

Date: 01-31-22

FACT SHEET

MOTOROLA SOLUTIONS

Motorola Solutions is a global leader in mission-critical communications. Our technology platforms in communications, command center software, video security & analytics, and managed & support services make cities safer and help communities and businesses thrive.

We have a rich history of firsts, including pioneering mobile communications in the 1930s, making equipment that carried the first words from the moon in 1969 and developing the first commercial handheld cellular phone in 1983.

Today, our global employees are committed to designing and delivering the solutions our customers refer to as their lifeline. At Motorola Solutions, we are ushering in a new era in public safety and security.

TECHNOLOGY PLATFORMS



**MISSION-CRITICAL
COMMUNICATIONS**



**COMMAND CENTER
SOFTWARE**



**VIDEO SECURITY &
ANALYTICS**



**MANAGED &
SUPPORT SERVICES**

AWARDS

The Wall Street Journal Management Top 250,
No. 92, November 2019

WayUp Top 100 Internship Programs, August 2019

Fortune World's Most Admired Companies,
No. 3 in Networks and Other Communications
Equipment, January 2019

Forbes World's Best Employers, October 2018

Dow Jones Sustainability North American Index,
September 2018

CHAIRMAN & CEO

Greg Brown

HEADQUARTERS

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MEDIA CONTACT

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BY THE NUMBERS

\$7.3 BILLION

in annual sales (2018)

\$637 MILLION

in R&D spending (2018)

\$3.3 BILLION

in acquisitions spending since 2016

17,000+ EMPLOYEES

in 60 countries

100,000+ CUSTOMERS

in over 100 countries

6,900+ PATENTS

granted and pending

13,000 NETWORKS


across the globe





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		WatchGuard Video 415 E. Exchange Allen, TX 75002 (P) 800-605-6734 (F) 212-383-9661			
Issued To:	Hidalgo County Constable Pct 4 - Attention: Horaldo Sanchez			Date:	01-31-22
Project Name:	Sourcewell #010720-WCH			Quote ID:	WDC-0728-01

Qty	Item #	Description
(12)	IV-4RE-SH-ZS-10 \$4,210.00 Each	4RE Standard DVR with HD Zero Sightline Camera, Cabin Camera <u>Hardware</u> <ul style="list-style-type: none"> • 4RE Standard DVR Camera System • HD Zero Sightline Front Camera • Touch Screen Display • Integrated 200GB automotive grade hard drive • 32GB USB removable thumb drive • Rear facing cabin camera • Internal GPS • 1 Yr Hardware Warranty • Cabling and your choice of mounting bracket. <u>Software</u> <ul style="list-style-type: none"> • 4RE Firmware • Record-After-the-Fact® (RATF) technology • Multiple Resolution Encoding • H.264 High Profile Video Compression
Subtotal Price (Excluding sales tax)		\$50,520.00 

Qty	Item #	Description
(12)	IV-ACK-WF-CP-DM \$200.00 Each	MikroTik Configured Wireless Kit, 802.11n, Drill Mount <ul style="list-style-type: none"> • MikroTik Configured Wireless Kit, 4RE In-Car 802.11n • Radio, Antenna, PoE, 2-10' Ethernet Cables • Drill Mount
Subtotal Price (Excluding sales tax)		\$2,400.00 

Qty	Item #	Description
(1)	I4RE-WRLKIT-103 \$230.00	MikroTik Configured Wireless Access Point, 802.11n, 5GHz, SXT, AP (Sector) <ul style="list-style-type: none"> • MikroTik Configured Wireless Access Point, 802.11n, 5GHz, SXT, AP
Subtotal Price (Excluding sales tax)		\$230.00 

Qty	Item #	Description
(12)	FRT-ICV-01 \$25.00 Each	Shipping - ICV Unit <ul style="list-style-type: none"> Freight delivery for each In Car Video Unit
Subtotal Price (Excluding sales tax)		\$300.00

Qty	Item #	Description
(12)	ELC-SAH-UNL-ASD \$495.00 Each	Evidencelibrary.com, Software and Hosting, Unlimited Assigned, Annually per device
Subtotal Price (Excluding sales tax)		\$5,940.00 

Qty	Item #	Description
(12)	CAM-4RE-PAN-NHD \$0.00 Each	PANO CAM UPGRADE
Subtotal Price (Excluding sales tax)		\$0.00

Quote Notes:

1. This Quote is valid for 90 days from the Quote Date. Pricing may change thereafter.
2. Any sales transaction resulting from this Quote is based on and subject to the applicable Motorola's Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents.
3. Motorola's Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.
4. Payment Terms: Equipment-Net 30 days upon shipment; Installation-Net 30 days upon completion; Services and Subscription Agreements-Net 30 days from receipt of Order.
5. The pricing in this Quote does not include any applicable taxes (e.g. sales/use tax).
6. UNLESS OTHERWISE NOTED IN THIS QUOTE / ORDER, INSTALLATION OF EQUIPMENT IS NOT INCLUDED

Quoted by: Dave Childress - Regional Sales Manager - 281-782-2544 - dave.childress@motorolasolutions.com

Total Price	\$59,390.00 (Excluding sales tax) 
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WATCHGUARD 4RE®

HD PANORAMIC IN-CAR VIDEO SYSTEM

Simple controls, HD cameras, wireless uploads and full integration with body-worn cameras have made the WatchGuard 4RE the world leader for in-car video policing.



KEY FEATURES

INTUITIVE CONTROL – Icon-driven user interface and direct access keys make operation quick and simple.

FULLY INTEGRATED WITH BODY CAMERA – The WatchGuard 4RE In-Car system and one or more body-worn cameras can work seamlessly, capturing synchronized video of an event from multiple vantage points.

UPLOAD ANYWHERE, ANYTIME – Recorded events are uploaded wirelessly via cellular network from vehicle to evidence storage with no officer involvement.

SMART, EVENT-BASED RESOLUTION RECORDING – Record simultaneously in HD and SD and automatically save using a resolution configured to the event category.

FULL PANORAMIC HD COVERAGE – See everything in front of the patrol car with the stunning video quality of a rotatable HD camera and an HD panoramic camera, all in one compact, rugged housing.

NEVER MISS AN INCIDENT – RECORD AFTER THE FACT provides the power to go back in time and capture important evidence days after it happened, even when record wasn't pressed.

Dual Drive Architecture – Video is continuously recorded to the internal Solid State Hard Drive (SSHD) and all active recordings are written to both the internal hard drive and the removable USB Flash Drive, providing event transfer options and backup.



Full Coverage, Full Detail
Panoramic X2 Camera



Zero Impact On Line Of Sight
Zero Sightline (Zs) Camera



12X Optical Zoom
Hd Mini Zoom Camera



Infrared Illumination
Infrared Cabin Camera



Added Viewing
Side Or Rear-Facing Camera

SPECIFICATIONS

Hard Drive Storage Capacity
200GB

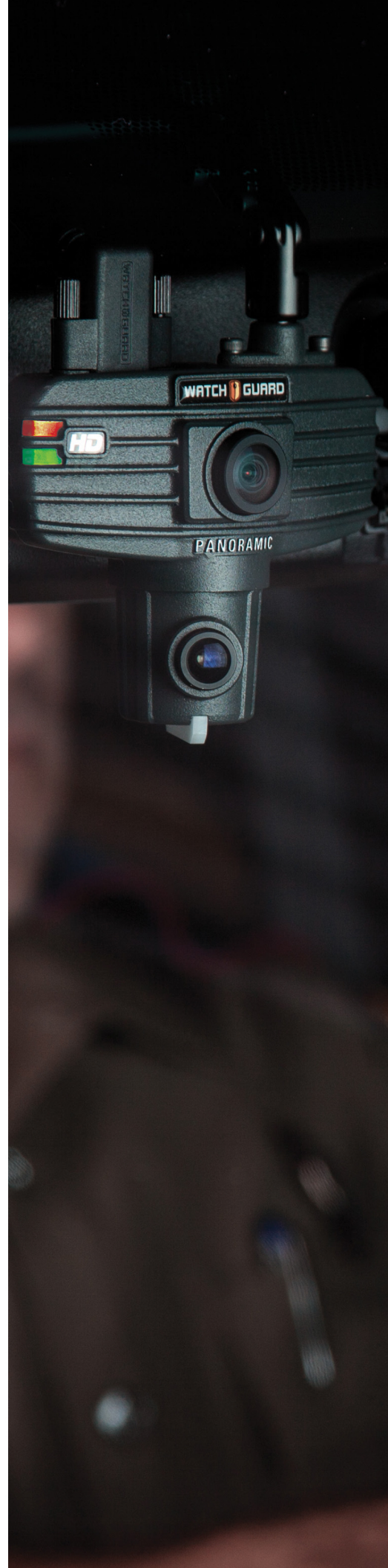
Certified to Military Specification
MIL STD 810-G

Operation Conditions
-40° F to 185° F

Integrated and GPS for Speed and Location
YES

Integrated Crash Detection
YES

Hours of Recording
Up to 80 hours



For more information, visit motorolasolutions.com/in-car



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Date: December 2021

WatchGuard Video, Inc. / Motorola Solutions, Inc. Sourcewell
Contract 010720-WCH Detailed Price List - Effective December 2021

4RE IN-CAR SYSTEM FULLY BUILT KITS

Description/Information

Sales Part #	Description	MSRP	Discount % off MSRP	Contract Price	Comments
IV-4RE-AH-PX-10	4RE Audio Mezz DVR with HD Panoramic Front Camera, Cabin Camera	\$6,114	20%	\$5,095	Includes all mounting hardware, cabling, antennas and accessories needed for installation
IV-4RE-AS-MZ-10	4RE Audio Mezz DVR with HD Mini Zoom Front Camera, Cabin Camera	\$6,114	20%	\$5,095	Includes all mounting hardware, cabling, antennas and accessories needed for installation
IV-4RE-EH-PX-12	4RE Elite DVR with HD Panoramic Front Camera, Cabin Camera, 2 Auxiliary Cameras	\$6,792	20%	\$5,660	Includes all mounting hardware, cabling, antennas and accessories needed for installation
IV-4RE-EH-ZS-12	4RE Elite DVR with Zero Sightline Camera, Cabin Camera, 2 Auxiliary Cameras	\$6,552	20%	\$5,460	Includes all mounting hardware, cabling, antennas and accessories needed for installation
IV-4RE-EH-ZS-13	4RE Elite DVR with Zero Sightline Camera, Cabin Camera, 3 Auxiliary Cameras	\$6,786	20%	\$5,655	Includes all mounting hardware, cabling, antennas and accessories needed for installation
IV-4RE-SH-MZ-10	4RE Standard DVR with HD Mini Zoom Camera, Cabin Camera	\$5,994	20%	\$4,995	Includes all mounting hardware, cabling, antennas and accessories needed for installation
IV-4RE-SH-MZ-11	4RE Standard DVR with HD Mini Zoom Front Camera, Cabin Camera, Auxiliary Camera	\$6,228	20%	\$5,190	Includes all mounting hardware, cabling, antennas and accessories needed for installation
IV-4RE-SH-PX-10	4RE Standard DVR with HD Panoramic Front Camera, Cabin Camera	\$5,994	20%	\$4,995	Includes all mounting hardware, cabling, antennas and accessories needed for installation
IV-4RE-SH-ZS-10	4RE Standard DVR with HD Zero Sightline Camera, Cabin Camera	\$5,754	20%	\$4,795	Includes all mounting hardware, cabling, antennas and accessories needed for installation
IV-4RE-SH-ZS-11	4RE Standard DVR with HD Zero Sightline Front Camera, Cabin Camera, Auxiliary Camera	\$5,988	20%	\$4,990	Includes all mounting hardware, cabling, antennas and accessories needed for installation
IV-4RE-SS-M----	4RE Standard DVR with Motorcycle Camera	\$6,354	20%	\$5,295	Includes all mounting hardware, cabling, antennas and accessories needed for installation
IV-BND-V3-MZ-10	4RE/V300 Bundle, Standard DVR with HD Mini Zoom Front Camera, Cabin Camera, WiFi Base for V300 and Smart PoE Switch.	\$5,706	20%	\$4,755	Includes all mounting hardware, cabling, antennas and accessories needed for installation
IV-BND-V3-PX-10	4RE/V300 Bundle, Standard DVR with HD Panoramic Front Camera, Cabin Camera, WiFi Base for V300 and Smart PoE Switch.	\$5,706	20%	\$4,755	Includes all mounting hardware, cabling, antennas and accessories needed for installation
IV-BND-V3-ZS-10	4RE/V300 Bundle, Standard DVR with HD Zero Sightline Front Camera, Cabin Camera, WiFi Base for V300 and Smart PoE Switch.	\$5,466	20%	\$4,555	Includes all mounting hardware, cabling, antennas and accessories needed for installation
IV-BND-VW-MZ-10	4RE/VISTA WiFi Bundle, Standard DVR with HD Mini Zoom Front Camera, Cabin Camera, WiFi Base for VISTA and Smart PoE Switch.	\$5,706	20%	\$4,755	Includes all mounting hardware, cabling, antennas and accessories needed for installation
IV-BND-VW-PX-10	4RE/VISTA WiFi Bundle, Standard DVR with HD Panoramic Front Camera, Cabin Camera, WiFi Base for VISTA and Smart PoE Switch.	\$5,706	20%	\$4,755	Includes all mounting hardware, cabling, antennas and accessories needed for installation
IV-BND-VW-ZS-10	4RE/VISTA WiFi Bundle, Standard DVR with HD Zero Sightline Front Camera, Cabin Camera, WiFi Base for VISTA and Smart PoE Switch.	\$5,466	20%	\$4,555	Includes all mounting hardware, cabling, antennas and accessories needed for installation

4RE IN-CAR SYSTEM

Description/Information

Sales Part #	Description	MSRP	Discount % off MSRP	Contract Price	Comments
4RE-STD-SSD-256	4RE, HD DVR, Gen 2, 256GB SSD, Self Encrypting Drive	\$5,754	20%	\$4,795	SSD; Self Encrypting drive 256 GB - Requires provisioning scripts
4RE-STD-GPS-RV2	4RE High Definition In-Car Video System - 200GB HDD	\$5,754	20%	\$4,795	WGA00480-101 is Standard 4RE DVR only. No cameras, mounts or cables included.
4RE-STD-SSD-64G	4RE High Definition In-Car Video System - 64GB SSD	\$5,754	20%	\$4,795	64GB Solid State Drive WGA00480-110 is 4RE DVR only. No cameras, mounts
4RE-ELT-AMZ-200	4RE High Definition In-Car Video System Audio Mezz - 200GB HDD	\$5,874	20%	\$4,895	Support for dual-mics. WGA00480-605 is 4RE DVR only. No cameras, mounts or cables included.
4RE-ELT-SSD-AMZ	4RE High Definition In-Car Video System Audio Mezz- 64GB SSD	\$5,874	20%	\$4,895	Support for dual-mics WGA00480-615 is 4RE DVR only. No cameras, mounts
4RE-ELT-GPS-200	4RE Elite, High Definition In-Car Video System - 200GB HDD	\$6,084	20%	\$5,070	Support for up to six (6) cameras WGA00480-601 is 4RE DVR only. No cameras, mounts
4RE-ELT-GPS-SSD	4RE Elite, High Definition In-Car Video System - 64GB SSD	\$6,084	20%	\$5,070	Support for up to six (6) cameras WGA00480-610 is 4RE DVR only. No cameras, mounts
CAM-4RE-PAN-NHD	Front Camera, 4RE, HD Panoramic, (Reduced EMI)	\$240	20%	\$200	\$200 Upgrade
CAM-4RE-HMZ-UWD	Front Camera, 4RE, HD Mini Zoom	\$240	20%	\$200	\$200 Upgrade
IV-ACK-WF-C-DM	Configured MikroTik 802.11n with Drill Mount Antenna	\$240	20%	\$200	Configured MikroTik Groove52HPn5GHz 802.11n with Drill Mount WiFi 5GHz Vehicle Antenna and 17ft Antenna Cable
IV-ACK-WF-CP-DM	Configured MikroTik 802.11n, Drill Mount Antenna and PoE Adapter (Radio, Antenna, PoE, 2x10' Ethernet Cables)	\$240	20%	\$200	Configured MikroTik Groove52HPn5GHz 802.11 , Drill Mount WiFi 5GHz Vehicle Antenna, 17ft Antenna Cable and PoE Adapter with 2 x 10ft Ethernet Cables
IV-ACK-WF-C-MM	Configured MikroTik 802.11n with Magnetic Mount Antenna	\$240	20%	\$200	MikroTik Groove52HPn5GHz 802.11 , WiFi 5GHz Vehicle Antenna with Magnetic Mount Antenna with 12ft cable
IV-ACK-WF-N-DM	Unconfigured MikroTik 802.11n with Drill Mount Antenna	\$240	20%	\$200	Unconfigured MikroTik Groove52HPn5GHz 802.11n with Drill Mount WiFi 5GHz Vehicle Antenna and 17ft Antenna Cable
IV-ACK-WF-NP-DM	Unconfigured MikroTik 802.11n with Drill Mount Antenna and PoE Adapter (Radio, Antenna, PoE, 2x10' Ethernet Cables)	\$240	20%	\$200	Unconfigured MikroTik Groove52HPn5GHz 802.11 , Drill Mount WiFi 5GHz Vehicle Antenna, 17ft Antenna Cable and PoE Adapter with 2 x 10ft Ethernet Cables
4RE-WRL-KIT-103	Configured MikroTik 802.11ac with 5GHz WiFi Drill Mount Antenna and PoE Adapter	\$300	20%	\$250	Configured MikroTik Groove 52-AC5GHz802.11ac , Drill Mount WiFi 5GHz Vehicle Antenna and PoE Adapter with 2 x 10ft Ethernet Cables Antenna Cables Sold separately: WGP01394-001 17ft Antenna Cable Drill Mount WGP01394-003 12ft Antenna Cable Magnetic Mount
WGA00428-103-K2	Unconfigured MikroTik 802.11ac with 5GHz WiFi Drill Mount Antenna	\$276	20%	\$230	Unconfigured MikroTik Groove 52-AC5GHz802.11ac with Drill Mount WiFi 5GHz Vehicle Antenna Antenna Cables Sold separately: WGP01394-001 17ft Antenna Cable Drill Mount WGP01394-003 12ft Antenna Cable Magnetic Mount
MIC-WRL-TRN-400	Transmitter, Hi-Fi Microphone	\$414	20%	\$345	

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V300 Aware Holster Trigger					
YDM-HLS-TRG-KIT	Holster Trigger Sensor, Primer, USB Charging Cable	\$312	20%	\$260	Yardram Holster Trigger Kit including: S-XHA-AA Holster Aware Sensor, Primer Ampule, USB Cable
YDM-TSR-TRG-X26	Holstr for Taser X26P with Intergrated Sensor, Belt Clip, Right Hand Draw	\$504	20%	\$420	Yardarm Connected Holster for a Taser X26P with attached Holster Aware Sensor, CEW Tags, Belt Clip, thumb release for a right-handed office
YDM-TSR-TRG-X02	Holstr for Taser X2 with Intergrated Sensor, Belt Clip, Right Hand Draw	\$504	20%	\$420	Yardarm Connected Holster for a Taser X2 with attached Holster Aware Sensor, CEW Tags, Belt Clip, thumb release for a right-handed office
YDM-TSR-TGL-X26	Holstr for Taser X26P with Intergrated Sensor, Belt Clip, Left Hand Draw	\$504	20%	\$420	Yardarm Connected Holster for a Taser X26P with attached Holster Aware Sensor, CEW Tags, Belt Clip, thumb release for a left-handed office
YDM-TSR-TGL-X02	Holstr for Taser X2 with Intergrated Sensor, Belt Clip, Left Hand Draw	\$504	20%	\$420	Yardarm Connected Holster for a Taser X2 with attached Holster Aware Sensor, CEW Tags, Belt Clip, thumb release for a left-handed office
YDM-HLS-TRG-2YW	Yardram Holster Trigger 2 Years Extended Warranty	\$90	20%	\$75	Yardram Holster Trigger Extended warranty from time of purchase for S XHA-AA Holster Aware Sensor

EVIDENCE LIBRARY

Sales Part #	Description	MSRP	Discount % off MSRP	Contract Price	Comments
SFW-ELX-KIT-350	Software Installation Disc, Evidence Library Express 3.5 w/ Case and Document	Included	-	Included	
SFW-ELX-VWR-350	Evidence Library Express Viewer, ELX3.5	Included	-	Included	Included with ELX3
KEY-EL4-SRV-001	Evidence Library On Premise Site License -Enterprise Software	\$1,200	20%	\$1,000	One-time site license fee. Includes 1st year of SW Maintenance and CLOUD-SHARE.
KEY-EL4-DEV-001	Evidence Library On Premise In-Car Device License	\$180	20%	\$150	One-time device license fee, per 4RE.
KEY-EL4-DEV-002	Evidence Library On Premise BWC Device License	\$180	20%	\$150	One-time device license fee, per VISTA.
KEY-EL4-DEV-003	Evidence Library On Premise InCar Combo-Discount Device License Key	\$90	20%	\$75	Discounted 4RE device license if the agency is purchasing or already has VISTAS.
KEY-EL4-DEV-004	Evidence Library On Premise BWC Combo-Discount Device License Key	\$90	20%	\$75	Discounted VISTA device license if the agency is purchasing or already has 4RES.
KEY-EL5-DEV-005	Evidence Library On Premise Device (BWC or ICV) Device License Key	\$234	20%	\$195	Updated pricing for EL5 device license fee. Applies to any WG device
WGV-CLD-UNL-101	Cloud Storage - Unlimited - Monthly - Per Device	\$30	20%	\$25	Hybrid Cloud storage MONTHLY cost per device. For On Premise Evidence Library ONLY. Requires that Routine video retention policy be kept on premise, all critical video can be stored in the cloud
ELC-SAH-AUP-ASD	Evidencelibrary.com, Software and Hosting, Actual Usage Assigned, Annually per device	\$294	20%	\$245	Actual cost of storage is additional - assigned
ELC-SAH-AUP-SHD	Evidencelibrary.com, Software and Hosting, Actual Usage Shared, Annually per device	\$414	20%	\$345	Actual cost of storage is additional - pooled
ELC-SAH-UNL-ASD	Evidencelibrary.com, Software and Hosting, Unlimited Assigned, Annually per device	\$594	20%	\$495	unlimited storage and software - assigned
ELC-SAH-UNL-SHD	Evidencelibrary.com, Software and Hosting, Unlimited Shared, Annually per device	\$834	20%	\$695	unlimited storage and software - pooled
ELC-GRS-AUP-MTH	Evidencelibrary.com, Geo Redundant Storage, Billed on Previous Monthly Usage per GB	Usage	-	Usage	Geo Redundant Storage is a duplicate copy of data stored at a different Azure Gov Datacenter at least 1000 miles away