

Asset Management Software Quote Breakdown

Vendor	Annual (1) Year Subscription Costs	One Time Costs	Total 1st Year
✓ Asset Systems (Ingenium)	\$ 14,950.00	\$ 6,135.00	\$ 21,085.00
RedBeam	\$ 21,143.83	\$ 3,659.80	\$ 24,833.58
ASAP Systems (BarCloud)	\$ 44,955.00	\$ 796.00	\$ 43,911.00

comparisson



Preliminary Asset Ingenium Subscription Pricing For Hidalgo County Texas

We are pleased to present the following subscription pricing for Asset Ingenium. This service is hosted using Microsoft Azure Servers and includes all maintenance, enhancements and updates which we will apply to your system during periodic preannounced maintenance windows. All subscriptions are renewable annually. Below are the details about your subscription.

Configuration Details	
Pricing Tier	11E
Asset Limit*	50,000
Ingenium Phone/Tablet Application	Included
Ingenium Mobile Direct Form	Included
Ingenium SL Depreciation	Included
Maximum Concurrent Users	50
Pricing Details	
Annual Subscription	\$ 17,450
Reduction to 25 users	- 2,500
One-time Costs from page 2	<u>6,135</u>
 Net Cost through August 31, 2023	 <u>\$ 21,085</u>

Asset Ingenium supports all wedge, Bluetooth and legacy scanners operating on Microsoft Windows Mobile software. All subscriptions are subject to terms and condition of the End User License Agreement which is available upon request. To order the above products and services, please sign, and return this proposal to us.

Accepted by:

Signature _____ Date: _____

Name: _____ Title: _____

*Asset limit of 70,000 will apply to the initial 6 months of usage at no additional cost and thereafter revert to 50,000.



The following items are needed for the initial implementation of Asset Ingenium. No annual renewal fees are required for any of the items below:

One-time Costs

Account Set-up	\$ 500
Database Conversion (Estimate)	975
Process Integration (Not to Exceed)	1,500
S800 Bluetooth Scanners - 2	760
Standard Bar Code Labels (1,000)	N/A
System Implementation Training Web based - 4 hours	<u>2,400</u>
Total One-time Costs	<u>\$ 6,135</u>

The training included is designed to cover the software and discuss implementation issues. Travel expenses, if any, are billed at cost in addition to the above fees.

Installation is subject to the availability of trainers but in most cases, can be accomplished within 10 days.

Subject to Commissioners Court review, the Annual Subscription automatically renews each year upon the anniversary at the then current subscription renewal fee. The User Reduction Credit applies during each renewal period. County may terminate this agreement without cause upon thirty (30) days written notice.



Quote

3325 Paddocks Parkway
 Suite 250
 Suwanee GA 30024
 Phone 678-389-7200
 www.ssfid.com

Date	Quote #
8/9/2022	ES67844

Bill To
TX-Hildago County 100 N. Closner Blvd. Edinburg TX 78539

Ship To
TX-Hildago County 100 N. Closner Blvd. Edinburg TX 78539

Account Rep	Memo	Terms	Shipping Via					
Team SST Account	RedBeam SaaS - 1 Year	Not Established	Best Way GROUND					
Item	Qty	Units	Description	Rate	Tax	Amount	SVC Start	SVC End
RB-SAAS-1YR	25		RedBeam Asset Tracking - Software as a Service - 1 Year License Term Per Named User \$995.00 per User			21,143.83		
RB-TC52	2		Zebra TC52 Mobile Computer Pre-Configured with RedBeam Asset Tracking SaaS, WLAN, 5.0" Display, 4GB/32GB, 2D SE4710, 5MP Front Camera, 4150 maH Battery, MM PTT, VOIP Ready, GMS, USA, Canada, and PR Only \$1,375.00 per Unit			2,750.00		
CBL-TC51-USB1-01	2	Ea.	Zebra EVM, TC51/56 Rugged Charge/USB Communication Cable	78.45	Yes	156.90		
PWR-WUA5V12W0US	2	Ea.	Zebra EVM, TC51/TC56 Power Supply, 100-240 VAC, 5B, 2.5A With US Plug	28.10	Yes	56.20		
SG-TC5X-EXO1-01	2	Ea.	Zebra EVM, Accessory, TC5X Exoskeleton, With Hand Strap * MOBILESCANNER OPTIONS * - COMPREHENSIVE EXTENDED WARRANTY -	67.35	Yes	134.70		
Z1AE-TC52XX-3C00	2	Ea.	ZEBRA EVM, Onecare Service, TC52XX, Essential, Purchased Within 30 Days of Hardware, 3 Year, Comprehensive, Standard Logistics, Dashboard	281.00	Yes	562.00		
Shipping and sales tax calculated at time of order.						Subtotal	24,803.63	
						Shipping Cost (Best Way GROUND)	29.95	
						Total	\$24,833.58	

© RedBeam is a registered trademark of Strategic Systems & Technology Corporation. Prices are valid for 30 days. Software, support contracts, and extended warranties are non-returnable items. Tax and freight are estimates and may be updated at time of order. This transaction is governed by all policies listed on our web site: www.ssfid.com. Information contained in this document is intended for the recipient only and should be treated as confidential under applicable law.



ES67844



Barcode Inventory Systems
Affordable and Customized to Your Business!

Company: Hidalgo County Purchasing Dept.	Quote #: 220809DT1
	Date: 8/9/2022
Attn: Wendy Lopez	Page: 1 of 2
Phone: 956-318-2626 ext: 4852	Salesperson: David Thompson
Fax:	Phone: (408) 906-8701
Email: wendy.lopez@co.hidalgo.tx.us	Fax: (408) 227-2721
	Email: dthompson@asapsystems.com

ASAP Systems BarCloud Asset Professional Quote

Line	Stock #	Description	Qty	Price	Extended	Notes
------	---------	-------------	-----	-------	----------	-------

Recurring Fees

Software & Licensing						
1	BCA-B-A	BarCloud Asset Professional Annual Subscription	25	\$ 1,740.00	\$ 43,500.00	Per concurrent user
2	BCAM-B-A	Smart Device License (per device)	2	\$ 180.00	\$ 360.00	For iPad/iPhone/Android
Support						
3	BRNZASPT	Bronze Annual Support	1	\$1,095.00	\$ 1,095.00	
Annual Fees:					\$ 44,955.00	

One-Time Fees

Professional Services						
4	PAATRIN	Online Training	4	\$ 199.00	\$ 796.00	4 Hours Total
5	PAATRIN	Best Practice Training and Q&A			No Cost	30 Minutes Total
One-Time Fees:					\$ 796.00	

Promotions

6	TRAINDISC	Training Course Discount*	-4	\$ 199.00	\$ (796.00)	*Offer expires 06/30/2022
7	BCA2-5	BarCloud Asset Users 2-5 at 15% off*	-4	\$ 261.00	\$ (1,044.00)	*Offer expires 06/30/2022
Total Savings:					\$ (1,840.00)	

Quote Summary

First Year Subscription + One-Time Fees + Total Savings **Quote Total: \$ 43,911.00 USD**

Optional Incentives			Total Multi-Year Savings	
Option 1	Subscribe for 2 years and get the 2nd year at a 20% discount*	Two Years Total:	\$ 80,094.00	\$8,772.00
Option 2	Subscribe for 3 years and get the 2nd year at a 25% discount, and the 3rd year at a 35% discount*	Three Years Total:	\$ 107,505.00	\$26,316.00
Option 3	Subscribe for 5 years and get the 2nd year at a 25% discount, the 3rd year at a 35% discount, the 4th year at a 40% discount, and the 5th year at a 45% discount*	Five Years Total:	\$ 160,134.00	\$63,597.00
(Your Best Available Option)				
All Multi Years Incentives must be paid in full up front.				

I _____, hereby opt to purchase the checked options below and I authorize ASAP Systems to bill me for the above total. My signature therefore represents a formal purchase order from our company.

- One Year Subscription
- Two Year Subscription including the Optional Incentives
- Three Year Subscription including the Optional Incentives
- Five Year Subscription including the Optional Incentives

(Signature)

(Date)

Business Information (Please Fill Out Upon Sign Up)

Billing Address:

Shipping Address (If Applicable):

Street: _____

Street: _____

City/Town: _____

City/Town: _____

State: _____

State: _____

Zip Code: _____

Zip Code: _____

This quote expires in 30 days. Hardware pricing is subject to change.

Price does not include sales tax, shipping, or handling if applicable.

Additional customization hourly charges may be applied to interface with non-standard ASAP Systems components such as scanners, printers, labels, etc. and applications such as enterprise software, databases, etc.

***Training is scheduled in one hour increments. No less than 30 minutes are to be used at any given time.**

****Data Transfer is optional and is limited to the import of the common files.**

It does not include the export from the customer's current system and cannot be requested during a regular training session.

Assistance and Implementation is scheduled according to customer needs and billing will be added upon completion.

Support Included in Your Subscription

***** Bronze Annual Support**

Wiki included

4 emails and/or live chats

2 telephone and remote support incidents for one year during business hours

Maximum 24 hour response time

Complimentary Support Tickets

ASAP Systems www.asapsystems.com
355 Piercy Rd Phone (408) 227-2720
San Jose, CA 95138 Fax (408) 227-2721

Thank you for this opportunity to quote:

David Thompson

David Thompson