



Gallagher

Insurance | Risk Management | Consulting

December 19, 2022

Dear Merlen Munoz

RFP #22-0048-10-13
Self-Funded Health Plan – Stop Loss Reinsurance Services

Thank you for the opportunity to provide you with a recommendation in regard to the above referenced stop-loss proposals. Aetna is our recommendation based on the following items:

- Aetna is not putting a laser on any individual;
- Aetna has direct and immediate reimbursement;
- Aetna has provided a second year rate cap;
- Aetna is providing the county with a Administration Fee Credit in the 2022 year;
- No new lasers at renewal.

Please let me know if we can be of further assistance.

Sincerely,

Bobby Rogers

Bobby Rogers Account Executive