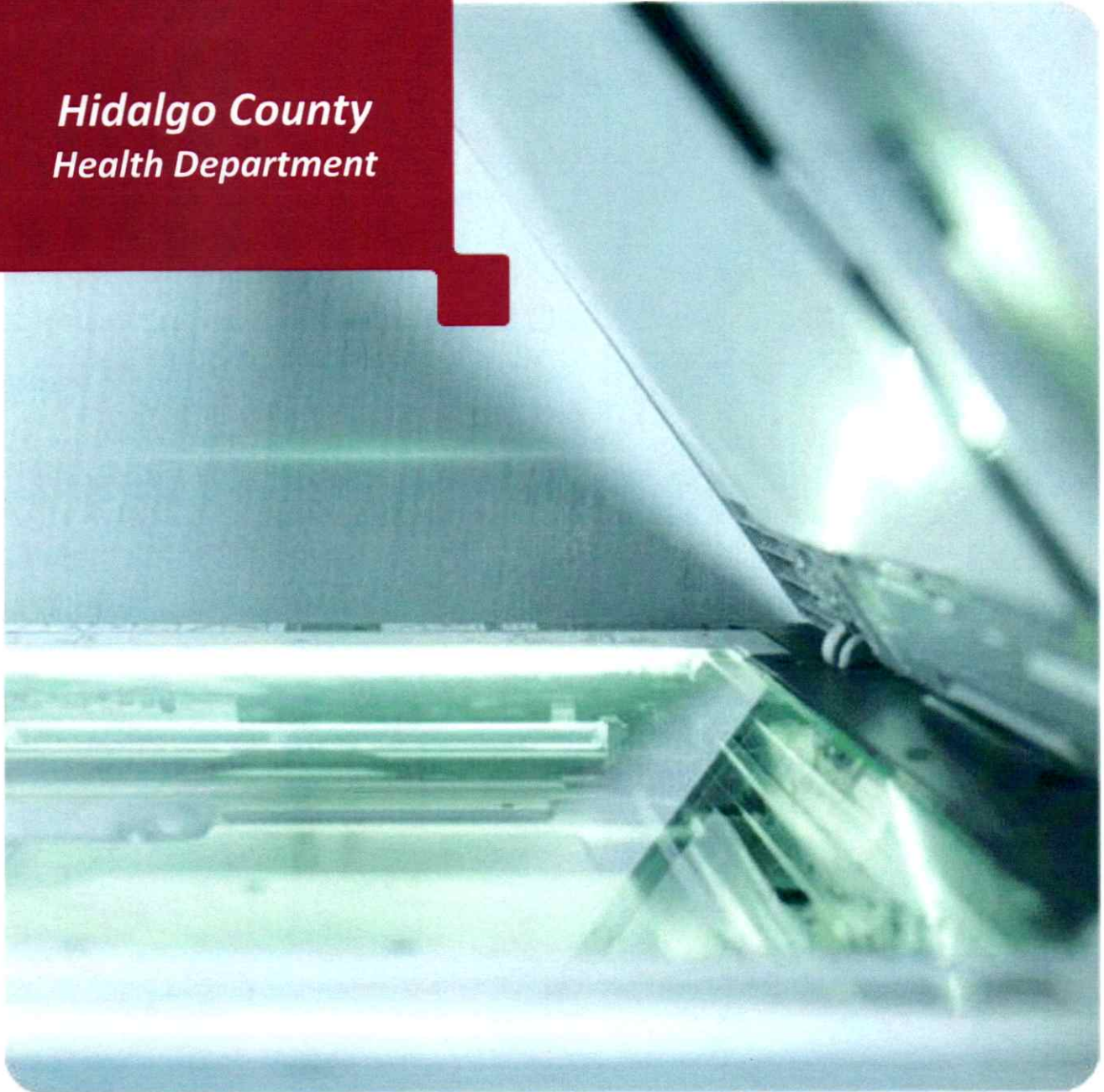


**Upgrade Proposal for
Document Copying &
Printing Solutions**

***Hidalgo County
Health Department***



PREPARED BY:

Aissa Acevedo – Account Manager

Mobile: (956) 607-6465

Email: Aissa.Acevedo@Ricoh-USA.com

Proposal Submitted: January 4, 2023

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Current Situation Analysis

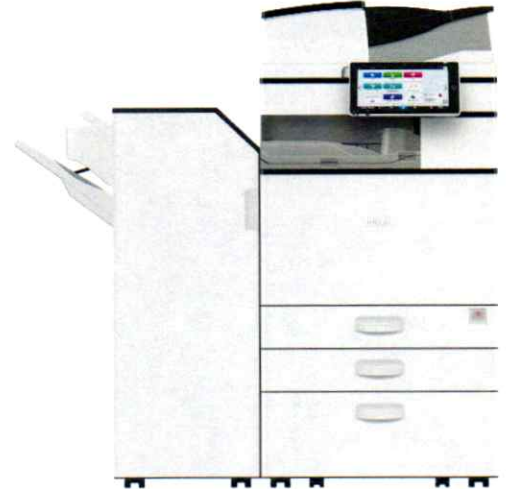
36 Month Lease Lease End Date: 3/31/2023			\$3,230.76		
Service & Maintenance Guaranteed Minimum Images			90,000/Month Annual Overages: B/W @ \$0.0064 1,080,000 / Year		
LOCATION	ADDRESS	CURRENT MODEL DESCRIPTION	Configuration	C -SERIAL NUMBER	AMV (over 12 mos)
Mission Clinic	211 S SCHUERBACH RD MISSION, TX	RICOH MP 5055SP	50 PPM B&W 2 Trays & LCIT PB Finisher / Stapler & OCR	C85199181	9,691
Mission Environmental	722 N BREYFOGLE MISSION, TX	RICOH MP 5055SP	50 PPM B&W 2 Trays & LCIT PB Finisher / Stapler & OCR	C85199191	93*
Edinburg Clinic	3105 E RICHARDSON RD EDINBURG, TX	RICOH MP 5055SP	50 PPM B&W 2 Trays & LCIT PB Finisher / Stapler & OCR	C85199182	8,518
Hidalgo Clinic	702 E Ramon Ayala HIDALGO, TX	RICOH MP 5055SP	50 PPM B&W 2 Trays & LCIT PB Finisher / Stapler & OCR	C85199183	4,545
Elsa Clinic	708 E EDINBURG AVE ELSA TX	RICOH MP 5055SP	50 PPM B&W 2 Trays & LCIT PB Finisher / Stapler & OCR	C85199184	3,299
Weslaco Clinic	1901 N BRIDGE AVE WESLACO, TX	RICOH MP 5055SP	50 PPM B&W 2 Trays & LCIT PB Finisher / Stapler & OCR	C85199185	8,059
McAllen Clinic	300 E HACKBERRY AVE MCALLEN, TX	RICOH MP 5055SP	50 PPM B&W 2 Trays & LCIT PB Finisher / Stapler & OCR	C85199180	6,080
Central Office Environmental	2818 South Business 281	RICOH MP 5055SP	50 PPM B&W 2 Trays & LCIT PB Finisher / Stapler & OCR	C85199186	3,788
Pulmonary Clinic	1304 S 25TH AVE EDINBURG, TX	RICOH MP 5055SP	50 PPM B&W 2 Trays & LCIT PB Finisher / Stapler & OCR	C85199187	9,430
TB Dept	1304 S 25TH AVE EDINBURG, TX	RICOH MP 5055SP	50 PPM B&W 2 Trays & LCIT PB Finisher / Stapler & OCR	C85199188	1,039
Pharr Clinic	300 W HALL ACRES RD, Ste. B PHARR, TX	RICOH MP 5055SP	50 PPM B&W 2 Trays & LCIT PB Finisher / Stapler & OCR	C85199189	12,562
Alamo COVID	427 E DURANTA STE 107 Alamo TX	RICOH MP 5055SP	50 PPM B&W 2 Trays & LCIT PB Finisher / Stapler & OCR	C85199190	10,172
TOTAL AVERAGE MONTHLY VOLUME					86,967
*Meter not reporting daily – May not be connected to network					

Ricoh IM5000

Black/White Multifunctional Device

Key Features

- 50-PPM monochrome Copy/Print Speeds
- 10.1" Soft Key Smart Operation Panel with integrated USB/SD Card ports for Scan To/Print From functionality
- 220 Sheet Single Pass Document Feeder
- 3,200-sheet paper capacity
2 – 550 Sheet Paper Trays with 100-Sheet Bypass
And 2,000 Sheet Large Capacity Internal Tray
- 1,000 Sheet External Finisher / Stapler
- Scan to/Print from USB/SD Card with OCR
- Configured to Print & Scan -Providing both black & white and color scanning
Scan-to-Email, Scan-to-Folder, Scan-to-URL and Network TWAIN Scanning
- DOSS (Data Overwrite Security System) For ISO 15408 Compliance
- Energy Star® compliant



DIR Contract - Investment Details for Either Purchase or 36 Month Lease

Equipment Breakdown	DIR Purchase Pricing	Discounted 36 Mo Pricing	Budget Code
Ricoh IM5000 #418828	\$5,841.15	\$150.00	780
Bridge Unit BU3090	\$114.50	\$2.84	780
Finisher SR3260	\$972.50	\$24.10	780
LCIT PB3290	\$1,052.50	\$26.08	780
OCR Unit Type M13	\$186.93	\$5.10	780
ESP XG-PCS-15D	\$192.50	\$4.77	780
Network & Scan Connect – Seg 4 / PS-NWSC4	\$329.00	\$8.15	780
Equipment Totals	\$8,689.08	\$221.04	
Service (8,000 B/W impressions monthly @ \$0.006) (Overages billed quarterly @ \$0.006)		\$48.00	430
	GRAND TOTAL PER MONTH	\$269.04	
	X12 Devices	\$3,228.48	

Pricing Components Include: Equipment, Delivery, Installation, Operator Training, Maintenance, Toner, Staples and Service performed by Ricoh Customer Service Technicians (You will incur no additional charges for parts or labor).

9 MONTHS REMAINING IN FISCAL YEAR: 04/01/2023-12/31/2023

State of Texas DIR Contract Number: DIR-CPO-4435

36 MONTH LEASE AND SERVICE TERM

GOLD SERVICE INCLUDES: PARTS, LABOR, TONER & STAPLES

*To the extent permitted by the laws and Constitution of The State of Texas, equipment is to be leased in accordance with the terms and conditions of State of Texas Department of Information Resources Contract No. DIR-CPO-4435 Appendix E Master Lease Agreement. It is acknowledged and agreed that this Purchase Order constitutes a "Schedule" as defined in the Master Lease Agreement.

Includes Full and Final Upgrade and Payoff of Contract: 429301-3748148

Ship To:

Hidalgo County – Health Department

1304 S 25th Ave.

Edinburg, TX 78539

Contact: Luisana Elizondo / Phone: 956-383-6221 x 7257 / Luisana.elizondo@hchd.org

Bill To:

Hidalgo County – Health Department

1304 S 25th Ave

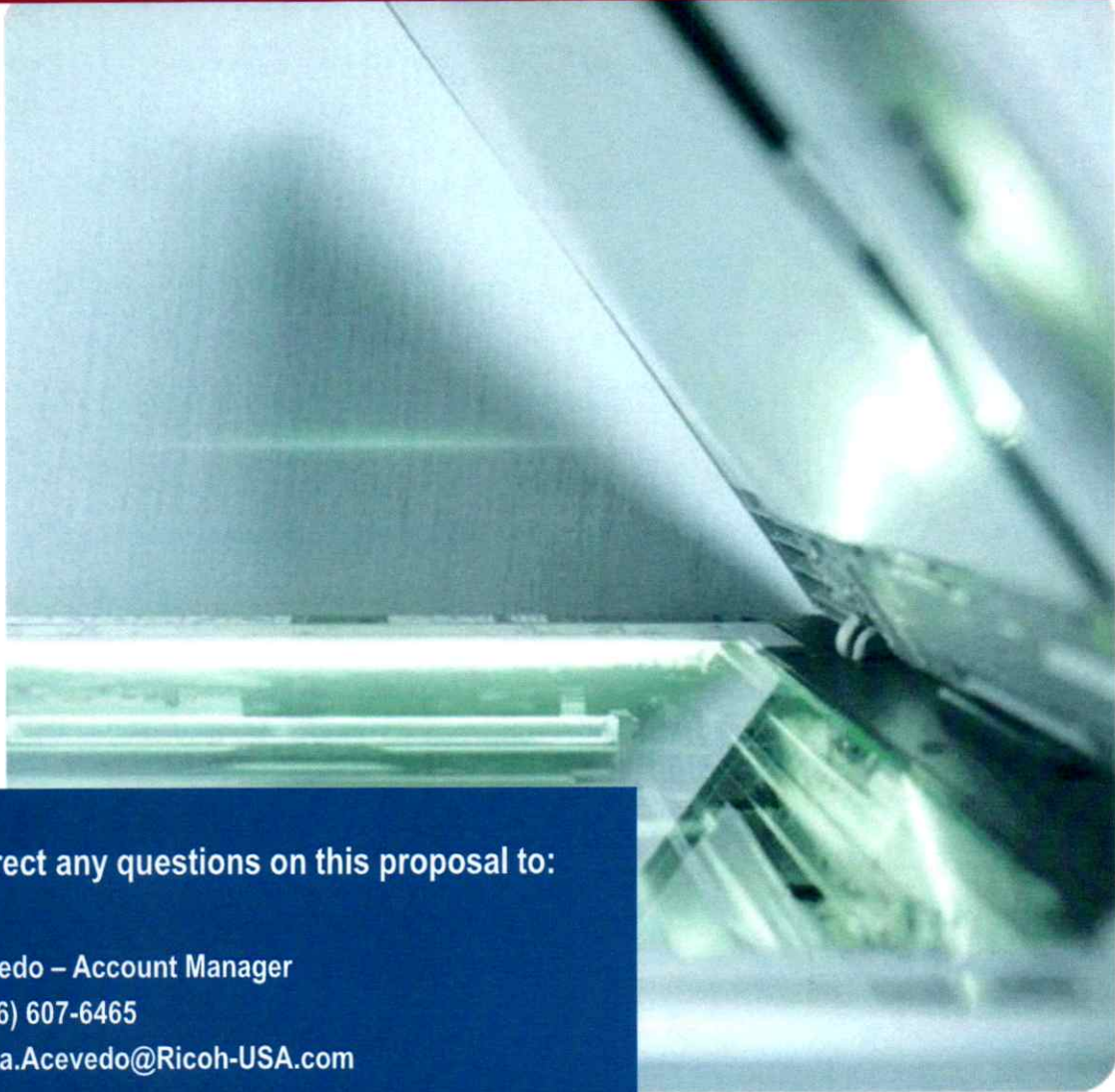
Edinburg, TX 78539

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Proposed Solution Showing Savings

Department	Configuration	Copy Allowance	36 Mo. Lease Monthly Cost
Mission Clinic	50 PPM B&W, 2 – 550 Sheet Paper Trays, 1 – 2,000 Sheet LCIT with Finisher/Stapler	8,000	\$221.04
Mission Environmental	50 PPM B&W, 2 – 550 Sheet Paper Trays, 1 – 2,000 Sheet LCIT with Finisher/Stapler	8,000	\$221.04
Edinburg Clinic	50 PPM B&W, 2 – 550 Sheet Paper Trays, 1 – 2,000 Sheet LCIT with Finisher/Stapler	8,000	\$221.04
Hidalgo Clinic	50 PPM B&W, 2 – 550 Sheet Paper Trays, 1 – 2,000 Sheet LCIT with Finisher/Stapler	8,000	\$221.04
Elsa Clinic	50 PPM B&W, 2 – 550 Sheet Paper Trays, 1 – 2,000 Sheet LCIT with Finisher/Stapler	8,000	\$221.04
Weslaco Clinic	50 PPM B&W, 2 – 550 Sheet Paper Trays, 1 – 2,000 Sheet LCIT with Finisher/Stapler	8,000	\$221.04
McAllen Clinic	50 PPM B&W, 2 – 550 Sheet Paper Trays, 1 – 2,000 Sheet LCIT with Finisher/Stapler	8,000	\$221.04
Central Office Environmental	50 PPM B&W, 2 – 550 Sheet Paper Trays, 1 – 2,000 Sheet LCIT with Finisher/Stapler	8,000	\$221.04
Pulmonary Clinic	50 PPM B&W, 2 – 550 Sheet Paper Trays, 1 – 2,000 Sheet LCIT with Finisher/Stapler	8,000	\$221.04
TB Dept	50 PPM B&W, 2 – 550 Sheet Paper Trays, 1 – 2,000 Sheet LCIT with Finisher/Stapler	8,000	\$221.04
Pharr Clinic	50 PPM B&W, 2 – 550 Sheet Paper Trays, 1 – 2,000 Sheet LCIT with Finisher/Stapler	8,000	\$221.04
Alamo COVID	50 PPM B&W, 2 – 550 Sheet Paper Trays, 1 – 2,000 Sheet LCIT with Finisher/Stapler	8,000	\$221.04
Total Monthly Hardware Payment			\$2,652.48
Monthly Maintenance & Service 96,000 Black & White Clicks Per Month With Overages Billed Annually @ \$0.006 1,152,000 Images Annually			\$576.00
MONTHLY GRAND TOTAL FOR ALL DEVICES			\$3,228.48
<p>9 MONTHS REMAINING IN FISCAL YEAR: 04/01/2023-12/31/2023 State of Texas DIR Contract Number: DIR-CPO-4435 36 Month LEASE AND SERVICE TERM GOLD SERVICE INCLUDES: PARTS, LABOR, TONER & STAPLES 96,000 BW impressions Monthly @ \$576.00 Overages billed annually. BW overage rate @ \$0.006 *To the extent permitted by the laws and Constitution of The State of Texas, equipment is to be leased in accordance with the terms and conditions of State of Texas Department of Information Resources Contract No. DIR-CPO-4435 Appendix E Master Lease Agreement. It is acknowledged and agreed that this Purchase Order constitutes a "Schedule" as defined in the Master Lease Agreement. Includes Full & Final Upgrade of Contract 429301-3748148 Ship To: Hidalgo County – Health Department 1304 S 25th Ave. Edinburg, TX 78539 Contact: Luisana Elizondo / Phone: 956-383-6221 x 7257 / Luisana.elizondo@hchd.org</p>			

www.ricoh-usa.com



Please direct any questions on this proposal to:

Aissa Acevedo – Account Manager

Mobile: (956) 607-6465

Email: Aissa.Acevedo@Ricoh-USA.com

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SIG - ST OF TX DIR-CPO-4435

Purchase / Lease

Schedule to Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Agreement.

Pricing valid for 90 Days.

Lease rates are subject to quarterly review and adjustment, unless otherwise noted in the Ricoh Master Agreement.

Lease payments exclude taxes.

EDP Code	Description	Product Category	SRP	Contract Price	Lease 24 MTH Payments	Lease 36 MTH Payments	Discounted 36 Month Payment	Lease 48 MTH Payments	Lease 60 MTH Payments
418828	IM 5000	Copier/MFP	\$16,689.00	\$5,841.15	\$268.92	\$188.64	\$150.00	\$154.96	\$136.02
418376	1 BIN TRAY BN3130	ACCESSORY	\$589.00	\$294.50	\$13.00	\$9.12		\$7.49	\$6.58
418335	BOOKLET FINISHER SR3270	ACCESSORY	\$4,065.00	\$2,032.50	\$89.73	\$62.95		\$51.71	\$45.39
418345	BRIDGE UNIT BU3090	ACCESSORY	\$229.00	\$114.50	\$5.06	\$3.55	\$2.84	\$2.91	\$2.56
100478FNG	CABINET TYPE F	ACCESSORY	\$275.00	\$137.50	\$6.07	\$4.26		\$3.50	\$3.07
418337	FINISHER SR3260	ACCESSORY	\$1,945.00	\$972.50	\$42.94	\$30.12	\$24.10	\$24.74	\$21.72
418385	FINISHER SR3280	ACCESSORY	\$3,649.00	\$1,824.50	\$80.55	\$56.50		\$46.42	\$40.74
418378	INTERNAL FINISHER SR3250	ACCESSORY	\$1,605.00	\$802.50	\$35.43	\$24.85		\$20.42	\$17.92
418339	INTERNAL MULTI-FOLD UNIT FD3010	ACCESSORY	\$3,905.00	\$1,952.50	\$86.20	\$60.47		\$49.67	\$43.60
418343	INTERNAL SHIFT TRAY SH3080	ACCESSORY	\$495.00	\$247.50	\$10.93	\$7.67		\$6.30	\$5.53
418358	LCIT RT3040	ACCESSORY	\$2,105.00	\$1,052.50	\$46.47	\$32.60		\$26.78	\$23.50
418360	LCIT PB3290	ACCESSORY	\$2,105.00	\$1,052.50	\$46.47	\$32.60	\$26.08	\$26.78	\$23.50
418352	PAPER FEED UNIT PB3300	ACCESSORY	\$1,745.00	\$872.50	\$38.52	\$27.02		\$22.20	\$19.48
418327	PUNCH UNIT PU3070 NA	ACCESSORY	\$1,099.00	\$549.50	\$24.26	\$17.02		\$13.98	\$12.27
418381	PUNCH UNIT PU3080 NA	ACCESSORY	\$1,099.00	\$549.50	\$24.26	\$17.02		\$13.98	\$12.27
418332	PUNCH UNIT PU3090 NA	ACCESSORY	\$1,099.00	\$549.50	\$24.26	\$17.02		\$13.98	\$12.27
417493	IEEE 802.11A/G/N INTERFACE UNIT TYPE M19	ACCESSORY	\$815.00	\$407.50	\$17.99	\$12.62		\$10.37	\$9.10
417430	OCR UNIT TYPE M13	ACCESSORY	\$385.00	\$186.93	\$8.93	\$6.37	\$5.10	\$5.11	\$4.36
418889	POSTSCRIPT3 UNIT TYPE M45	ACCESSORY	\$659.00	\$406.52	\$19.42	\$13.86		\$11.12	\$9.49
MX417518RA	FAX MEMORY UNIT TYPE M19 64MB	ACCESSORY	\$105.00	\$52.50	\$2.32	\$1.63		\$1.34	\$1.17
418871	FAX OPTION TYPE M45	ACCESSORY	\$1,569.00	\$841.76	\$37.16	\$26.07		\$21.41	\$18.80
006428MIU	ESP XG-PCS-15D	ACCESSORY	\$385.00	\$192.50	\$8.50	\$5.96	\$4.77	\$4.90	\$4.30
417111	OPTIONAL COUNTER INTERFACE UNIT TYPE M12	ACCESSORY	\$89.00	\$44.50	\$1.96	\$1.38		\$1.13	\$0.99
418893	SMART CARD READER BUILT-IN UNIT TYPE M45	ACCESSORY	\$125.00	\$62.50	\$5.97	\$4.26		\$3.42	\$2.92
413009	RICOH UNICODE FONT PKG FOR SAP 1 LIC	SOFTWARE	\$350.00	\$297.50	\$14.21	\$10.14		\$8.14	\$6.95
PS-NW5C4	TS NETWORK & SCAN CONNECT - SEG4	NW5C	\$470.00	\$329.00	\$14.53	\$10.19	\$8.15	\$8.37	\$7.35
418886	IPDS UNIT TYPE M45	ACCESSORY	\$1,825.00	\$845.00	\$40.36	\$28.81		\$23.11	\$19.73
EQ-RETURN-SEG2PLUS	RETURN CHARGE - SEGMENT 2 OR GREATER DEVICES	Lease Return	\$440.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
Purchase Price					\$8,689.08	\$277.43	\$221.04	\$48.00	\$269.04
Service									
36 Mo Total Price									\$3,228.48
X12									

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SLG - ST OF TX DIR-CPO-4435

Full Maintenance

Schedule to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Agreement.

Pricing valid for 90 Days.

Lease rates are subject to quarterly review and adjustment, unless otherwise noted in the Ricoh Master Agreement.

Lease payments exclude taxes.

Coverage Level Legend:
BRONZE - parts, labor
SILVER - parts, labor, supplies

EDP Code	Description	Service Offering	Service Type	Coverage Level	Per Unit Base Charge	Base Frequency	BW Allowance	Color Allowance	BW CPC	Color CPC	Supplies Included	Production 11x17 Click
418828	IM 5000	1	USAGE	8X5X4 GOLD	\$0.00	MTH	0		0.0064		YES	DOUBLE CLICK
							Monthly B&W Allowance	8,000	\$51.20			
							Monthly B&W Allowance	8,000 @ \$0.0060	\$48.00			
							Discounted Service					