



Hidalgo County Head Start Program Policy Council Agenda

DATE: February 15, 2023

SUBJECT: Discussion/Approval on Request to Purchase Eight (8) Newline Multi Media Player and Eight (8) Newline Visual Communication Solution with a Five (5) Year License Through The Hidalgo County's Membership/Participation With OMNIA Partners, Public Sector Awarded Vendor CDW-G (Contract #R210401)

RATIONALE/NEED: This would allow Head Start to obtain the best pricing under the OMNIA Partners, Public Sector program.

RECOMMENDATION: Administration recommends approval.

COST: Head Start Program (DHHS) funds are available.

RELATED INFORMATION INCLUDED: Proposal/Participant Info

INITIATED BY: Ambrosio Tovar, Procurement Director

REVIEWED BY: Mr. Edmundo Garcia, Assistant Director

PROGRAM DIRECTOR'S APPROVAL: _____



Thank you for choosing CDW. We have received your quote.

Hardware Software Services IT Solutions Brands Research Hub

Review and Complete Purchase

ANGELICA SALINAS,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NFQF093	2/3/2023	SCHOLASTIC 5YR	6422909	\$6,360.00

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Newline Multi Media Player for Digital Signage Mfg. Part#: NEW-MEDIAPLAY Contract: OMNIA ESCR4 R210401 Tech Sol. Products/Services (R210401)	8	7193541	\$425.00	\$3,400.00
NEWLINE VISUAL COMM SOLUTION LTC 5Y Mfg. Part#: EPRNVCS-005 Electronic distribution - NO MEDIA Contract: OMNIA ESCR4 R210401 Tech Sol. Products/Services (R210401)	8	7193552	\$370.00	\$2,960.00

SUBTOTAL	\$6,360.00
SHIPPING	\$0.00
SALES TAX	\$0.00
GRAND TOTAL	\$6,360.00

PURCHASER BILLING INFO

Billing Address:
HIDALGO COUNTY HEAD START PROGRAM
ACCTS PAYABLE
1901 W STATE HIGHWAY 107
MCALLEN, TX 78504-9552
Phone: (956) 383-0706
Payment Terms: NET 30 Days-Govt/Ed

DELIVER TO

Shipping Address:
HIDALGO COUNTY HEAD START PROGRAM
ANGELICA SALINAS
1901 W STATE HIGHWAY 107
MCALLEN, TX 78504-9552
Phone: (956) 383-0706
Shipping Method: DROP SHIP-GROUND

Please remit payments to:

CDW Government
75 Remittance Drive
Suite 1515
Chicago, IL 60675-1515



Sales Contact Info

Jim Donato | (877) 695-5826 | jimmdon@cdwg.com



Technology Solutions, Products, and Services
Executive Summary

Lead Agency: Region 4 ESC

Solicitation: 21-04

RFP Issued: December 1, 2020

Pre-Proposal Date: December 15, 2020

Response Due Date: January 19, 2021

Proposals Received: 17



Awarded to:

Contract # R210401

The Board of Directors of Region 4 Education Service Center (ESC) issued RFP 21-04 on December 1, 2020, to establish a national cooperative contract for Technology Solutions, Products, and Services.

The solicitation included cooperative purchasing language in Section I. Scope of Work:

NATIONAL CONTRACT

Region 4 ESC, as the Principal Procurement Agency, defined in Appendix D, has partnered with OMNIA Partners to make the resultant contract (also known as the "Master Agreement" in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through OMNIA Partners' cooperative purchasing program. The Region 4 is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a "Participating Public Agency"). Appendix D contains additional information about OMNIA Partners and the cooperative purchasing agreement.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Region 4 ESC website
- OMNIA Partners, Public Sector website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, IL
- Times Union, NY
- Daily Journal of Commerce, OR, 2020
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT
- Las Vegas Review Journal, NV
- The Herald-News, IL

On January 19, 2021 proposals were received from the following offerors:

- Avaya Inc.
- CDW Government LLC
- Compulink Technologies, Inc.
- GovConnection, Inc. dba Connection – Public Sector Solutions
- Double Line, Inc.
- Edlio LLC
- Active Internet Technologies, LLC, dba “Finalsite”
- HP Inc.
- Iron Bow Technologies, LLC
- Office Depot, LLC
- Phoenix Business Inc dba Phoenix Business Consulting
- ThunderCat Technology, LLC
- vCloud Tech Inc.
- Vertosoft LLC
- WalkerCom, Inc.
- Waypoint Business Solutions, LLC
- World Wide Technology

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee determined that CDW-Government LLC demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to members.

Region 4 ESC executed agreements with a contract effective date of June 1, 2021.

Contract Highlights:

Broad array of offerings ranges from discrete hardware and software products to integrated IT solutions such as mobility, security, data center optimization, cloud computing, virtualization, and collaboration. CDW-G is technology “agnostic,” with a product portfolio that includes more than 100,000 products from more than 1,000 brands. Providing products and solutions through sales and service delivery teams, consisting of nearly 6,000 customer-facing coworkers, including more than 2,000 field sellers, highly skilled technology specialists and advanced service delivery engineers.

Contract includes:

Offers top tier customer service as well as a complete catalog of products and services. A comprehensive product and service offering including desktops, notebooks, servers, software, peripherals, cloud computing, consulting/analysis, design, technical support, leasing/financing, trade-ins, repair, configuration/system configurations, implementation, training, maintenance, installation, system testing, upgrades, and imaging.

Term:

Initial three-year agreement from June 1, 2021 through May 31, 2024 with the option to renew for two (2) additional one-year periods through May 31, 2026.

Pricing/Discount:

Pricing is a fixed percent discount off the CDW-G Advertised Price by product catalog.

OMNIA Partners, Public Sector Web Landing Page:

<https://www.omniapartners.com/publicsector/suppliers/cdw-g/contract-documentation#c35648>