

COUNTY OF HIDALGO - URBAN COUNTY PROGRAM

Price Quotation Form

Price Quotation Form must be submitted to Urban County for pre-approval prior to the purchase. Use additional forms as needed.

VENDOR #2 Name: Casco Industries, Inc. Person Contacted: Dino Perez
 Phone #: (956) 491-8498

Item #	Description of Items	Quantity	Price Per unit	Total Amount
1	(Bauer-Legacy 2 / 8-E3 / 230 Volt) 4-Stage Open High Pressure Breathing Air Compressor 13 CFM, 4 Stage, 10 HP, P2 Bsecurus Purificaton Sy, Three Phase	1	20,755.00	20,755.00
2	(Bauer-CO) Legacy 2-Co-Retro Monitor	1	3,951.00	3,951.00
3	(Bauer-CFS5.5/S2 Packages) Dual Fill, Top Mount Four Bank Cascade Panel. Ajustable Regulator, Regulated Pressure Gauge, Fill Control Valve and Fill Pressure Gauge.	1	13,644.00	13,644.00
4	(SCBAS-SSS-460-STD) 4 Cylinder Storage Bank, 6000psi and Rack	1	7,657.00	7,657.00
5	(Casco-Install) Install and pluming of compressor, fill station, and cylinders. Not to include electrical connection. Electrical connection is to be done by licensed electrician provided by Edcouch FD.	1	550.00	550.00
6	Freight	1	1,800.00	1,800.00
TOTAL:				48,357.00

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VENDOR #1 Name: Delta Fire & SafetyLA Person Contacted: Robert Andrus
Phone #: 337-250-2838

Item #	Description of Items	Quantity	Price Per unit	Total Amount
1	American Airworks - Compressor, Fast 90V Silent, 6000, 9SCFM, 7.5HP E1 230v	1	19,147.27	19,147.27
2	American Airworks - AirCal 1000, Monitor, w/CO Sensor	1	4,737.10	4,737.10
3	American Airworks - Boombox, 2 Position, Containment Class 2, NFPA 1901, 5500 PSI, Tall, Cascade Panel, Includes: Inlet Gauges, Control Valves, Adjustable Pressure Regulator, 4" Regulated Fill Pressure Gauge, SCBA Pressure Gauges, SCBA Control Valves and Dual Fill Whips	1	11,390.97	11,390.97
4	American Airworks - (4) cylinders, ISO, 6000, 510CF, w/702 Valve Rack, DOT-1 Each, Wall, w/One Clamp Set, w/Bolt-Nut (4ft of channel with 4 clamps)	1	1,596.00	6,384.00
	Nut/Nipple, 75500, CGA702, BR	4	16.00	64.00
5	Install and plumbing of compressor, fill station, and cylinders. Not to include electrical connection. Electrical connection is to be done by licensed electrician provided by Fire Dept.	1	1,200.00	1,200.00
6	Freight Charges	1	1,200.00	1,200.00
			TOTAL:	44,123.34

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VENDOR #3 Name: HEAT Safety Equipment LLC Person Contacted: Jimmie-John Durant
 Phone #: 210-624-2320

Item #	Description of Items	Quantity	Price Per unit	Total Amount
1	EagleAir® Model BHB10W3D2U BlackhawkCFS BreathingAir Compressor System – 13.3 cfm charging rate, 6000 psig, driven by a 10-hp three-phase electric motor	1	31,500.16	31,500.16
2	Air Monitor System (combination CO/moisture monitor)	1	7,152.28	7,152.28
2	2 Fill, Dual function, top mount, four bank cascade panel. air direction valve allowing the operator to select "filling from storage" or "filling direct from the compressor." remote fill hose connection including bulkhead fitting, adjustable regulator (for up to 6000 psig service), gauge, isolation valve, and quick connect/disconnect.	1	18,724.89	18,724.89
4	Four (4) 6000 psig UN/ISO cylinders (cascade-piped), SCBA spacer kit and four bank cascade control as per the attached specifications.	1	8,473.29	8,473.29
5	Install and plumbing of compressor, fill station, and cylinders. Not to include electrical connection. Electrical connection is to be done by licensed electrician provided by Fire Dept.	1	2,000.00	2,000.00
6	Freight	1	680.00	680.00
TOTAL:				68,530.62

Recommendation: UCP request to go with lowest quote - Delta Fire & SafetyLA

Requested by: *Elaine P* (USE BLUE INK) Date: 3/10/23
 Division Manager: *Guadalupe Garcia* (USE BLUE INK) Date: 3/13/23



URBAN COUNTY PROGRAM

1916 TESORO ST. • PHARR, TEXAS 78577 • (956) 787-8127 FAX (956) 318-2988 • E-MAIL:ucp@co.hidalgo.tx.us

REQUEST FOR QUOTE

Hidalgo County Urban County Program is requesting a quote for the procurement of emergency equipment for the City of Progreso, Texas Fire Station.

All quotes must contain a price and terms of a delivery date with a validity period of at least forty five (45) days. If you are unable to provide us with a quote please indicate so in writing.

All questions or discussions on this request for quotation must be directed to: **Eloisa Peña**

All quotes must be submitted no later than Friday, Tuesday March 7, 2023 by 3:00 pm

Note: Notice of tax exempt (if selected) tax exempt form shall be provided.

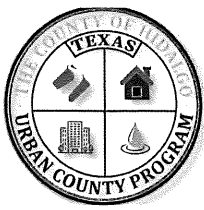
Contact: Eric Trevino		Phone: (956) 787-8127 x2235 Email: eloisa.pena@co.hidalgo.tx.us	
Description	Qty	Unit Price	Extended Price
(Bauer-LEGACY 2/13-E1 or E3) - Set to Fill 4500 psi Legacy 4-Stage Breathing Air Compressor, 6000 psi	1	20,755.00	20,755.00
(Bauer-Co2) LEGACY 2-CO-RETRO monitor	1	3,951.00	3,951.00
2 Fill, Dual function, top mount, four bank cascade panel. air direction valve allowing the operator to select "filling from storage" or "filling direct from the compressor." remote fill hose connection including bulkhead fitting, adjustable regulator (for up to 6000 psig service), gauge, isolation valve, and quick connect/disconnect.	1	13,644.00	13,644.00
(SCBAS-SSS-460-STD) 4 Cylinders Storage and Rack	1	7,657.00	7,657.00
Install and plumbing of compressor, fill station, and cylinders. Not to include electrical connection. Electrical connection is to be done by licensed electrician provided by Fire Dept.		550.00	550.00
Freight	1	1,800.00	1,800.00
Total		48,357.00	48,357.00

Dino Perez
Representative Name

dperez@cascoindustries.com
Email Address

3/6/2023
Date

956-491-8498
Phone



URBAN COUNTY PROGRAM

1916 TESORO ST. • PHARR, TEXAS 78577 • (956) 787-8127 FAX (956) 318-2988 • E-MAIL:ucp@co.hidalgo.tx.us

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Contact: Eric Trevino		Phone: (956) 787-8127 x2235 Email: : eloisa.pena@co.hidalgo.tx.us	
Description	Qty	Unit Price	Extended Price
American Airworks - Compressor, Fast 90V Silent, 6000, 9SCFM, 7.5HP E1 230v	1	19,147.27	19,147.27
American Airworks - AirCal 1000, Monitor, w/CO Sensor	1	4,737.10	4,737.10
American Airworks - Boombox, 2 Position, Containment Class 2, NFPA 1901, 5500 PSI, Tall, Cascade Panel, Includes: Inlet Gauges, Control Valves, Adjustable Pressure Regulator, 4" Regulated Fill Pressure Gauge, SCBA Pressure Gauges, SCBA Control Valves and Dual Fill Whips	1	11,390.97	11,390.97
American Airworks – (4) Cylinders, ISO, 6000, 510CF, w/702 Valve Rack, DOT-1 Each, Wall, w/One Clamp Set, w/Bolt-Nut (4ft of channel with 4 clamps)	4	1,596.00	6,384.00
Nut/Nipple, 7500, CGA702, BR	4	16.00	64.00
Install and plumbing of compressor, fill station, and cylinders. Not to include electrical connection. Electrical connection is to be done by licensed electrician provided by Fire Dept.		1200	1,200.00
Freight Charges	1	1200.00	1,200.00
Total			44,123.34

Robert Andrus

3/7/2023

Representative Name

Date

rob@deltafas.com

337-250-2838

Email Address

Phone



URBAN COUNTY PROGRAM

1916 TESORO ST. • PHARR, TEXAS 78577 • (956) 787-8127 FAX (956) 318-2988 • E-MAIL:ucp@co.hidalgo.tx.us

REQUEST FOR QUOTE

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Contact: Eric Trevino		Phone: (956) 787-8127 x2235 Email: eloisa.pena@co.hidalgo.tx.us	
Description	Qty	Unit Price	Extended Price
EagleAir® Model BHB10W3D2U BlackhawkCFS Breathing Air Compressor System – 13.3 cfm charging rate, 6000 psig, driven by a 10-hp three-phase electric motor	1	31,500.16	31,500.16
Air Monitor System (combination CO/moisture monitor),	1	7,152.28	\$7,152.28
2 Fill, Dual function, top mount, four bank cascade panel. air direction valve allowing the operator to select "filling from storage" or "filling direct from the compressor." remote fill hose connection including bulkhead fitting, adjustable regulator (for up to 6000 psig service), gauge, isolation valve, and quick connect/disconnect.	1	18,724.89	18,724.89
Four (4) 6000 psig UN/ISO cylinders (cascade-piped), SCBA spacer kit and four bank cascade control as per the attached specifications.	1	8,473.29	8,473.29
Install and plumbing of compressor, fill station, and cylinders. Not to include electrical connection. Electrical connection is to be done by licensed electrician provided by Fire Dept.	1	2,000.00	2,000.00
Freight	1	680.00	680.00
Total		\$68,530.62	\$68,530.62

Jimmie-John Durant
Representative Name

jimmie-john@heatsafetyequipment.com
Email Address

03/10/2023
Date

(210) 624-2320
Phone



HEADQUARTERS: SHREVEPORT, LA 71148-8007

SERVING HOUSTON

SOLD TO: Hidalgo Co. Urban County Program		SHIP TO:	
ATTN:		ATTN:	
PHONE:		PHONE:	
EMAIL:		EMAIL:	

CREDIT CARD:	DIST	CUST PO NUMBER	SALES REP	SALES REP REF #	
NAME/EXP DATE			136		
NUMBER/CODE/ZIP		TERMS	FREIGHT	DATE	FORM TYPE
TRANSACTION ID#		30	ADD	3/2/2023	QUOTE

ITEM	LOC	DESCRIPTION	QTY	SHIPPED	PRICE	AMOUNT
					\$ -	\$ -
		(Bauer-LEGACY 2/13-E1 or E3) - Set to Fill 4500 psi	1		\$ 20,755.00	\$ 20,755.00
		Legacy 4-Stage Breathing Air Compressor, 6000 psi			\$ -	\$ -
					\$ -	\$ -
		(Bauer-Co2)	1		\$ 3,951.00	\$ 3,951.00
		LEGACY 2-CO-RETRO monitor			\$ -	\$ -
					\$ -	\$ -
		(Bauer-CFS5.5/2S Package)	1		\$ 13,644.00	\$ 13,644.00
		2 Fill, Dual function, top mount, four bank cascade panel.			\$ -	\$ -
		air direction valve allowing the operator to select			\$ -	\$ -
		"filling from storage" or "filling direct from the compressor."			\$ -	\$ -
		remote fill hose connection including bulkhead fitting,			\$ -	\$ -
		adjustable regulator (for up to 6000 psig service), gauge,			\$ -	\$ -
		isolation valve, and quick connect/disconnect.			\$ -	\$ -
					\$ -	\$ -
		(SCBAS-SSS-460-B)	1		\$ 7,657.00	\$ 7,657.00
		4-6000 psi Cylinders with Storage Rack			\$ -	\$ -
					\$ -	\$ -
		(Casco-Install)	1		\$ 550.00	\$ 550.00
		Install and plumbing of compressor, fill station,			\$ -	\$ -
		and cylinders. Not to include electrical connection.			\$ -	\$ -
		Electrical connection is to be done by licensed			\$ -	\$ -
		electrician provided by Fire Dept.			\$ -	\$ -
					\$ -	\$ -
		Casco has a service tec. located in the RGV is available			\$ -	\$ -
		for service or repair. Training on use and function of			\$ -	\$ -
		compressor will be performed at no added cost.			\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -

ADDITIONAL COMMENTS BELOW	DIST TOTAL: \$ -	Subtotal	\$ 46,557.00
Freight is a estimate and subject to change based upon date of order.		Tax	\$ -
		ADD Freight	\$ 1,800.00
		TOTAL	\$ 48,357.00



Delta Fire & Safety LA
 235 Eastpark Drive
 Eunice LA 70535
 United States

Quote
 #EST4592
 3/6/2023

Bill To
Hidalgo County 100 N Closner Edinburg TX 78539 United States

Ship To
Hidalgo County 100 N Closner Edinburg TX 78539 United States

Expires	Exp. Close	Terms	Contract	Sales Rep	Partner	Shipping Method
4/6/2023	1/25/2023	Net 30		Robert Andrus		Delta - LA

Quantity	Item	Description	Rate	Amount
1	AC94590-VE1-6M	Compressor, Fast 90V Silent, 6000, 9SCFM, 7.5HP E1 230v 60Hz, w/ Magnetic Starter, 13,000 @ 80F -20,000 @ 68F Filtration, Automatic Stop Switch, Automatic Moisture Drain, High Temp Shutdown, Low Oil Shutdown, Interstage Gauges, Visual Oil Level Site Glass, Digital Controller, SN:	\$19,147.27	\$19,147.27
2	American Airworks: AC80049-10	Hose, 7000, 3/16x10Ft, w/Crimps (Connect compressor to AirCal monitor / AirCal monitor to air control panel)	\$0.00	\$0.00
1	American Airworks: AC95565	AirCal 1000, Monitor, w/CO Sensor] Unit S/N: _____ CO Sensor S/N: _____	\$4,737.10	\$4,737.10
1		Boombox, 2 Position, Containment Class 2, NFPA 1901, 5500 PSI, Tall, Cascade Panel, Includes: Inlet Gauges, Control Valves, Adjustable Pressure Regulator, 4" Regulated Fill Pressure Gauge, SCBA Pressure Gauges, SCBA Control Valves and Dual Fill Whips Panel S/N: _____ Boombox S/ N: _____	\$11,390.97	\$11,390.97
4	AC40060	Cylinder, ISO, 6000, 510CF, w/702 Valve	\$1,596.00	\$6,384.00
4	American Airworks: AC70080	Rack DOT-1 Each Wall, w/One Clamp Set, w/ Bolt-Nut (3ft of Channel with 3 Clamps)	\$0.00	\$0.00
4	AC10034	Nut/Nipple, 7500, CGA702, BR	\$16.00	\$64.00
4	AC20016	Elbow, 6000, 90, 1/4 FNPTx]IC-M, ST	\$0.00	\$0.00
4	American Airworks: AC80049-10	Hose, 7000, 3/16x10Ft, w/Crimps (Connect compressor to AirCal monitor / AirCal monitor to air control panel)	\$0.00	\$0.00
1	LAAE: SERVICE TECHNICIAN	Install and plumbing of compressor, fill station, and cylinders. Not to include electrical connection. Electrical connection is to be done by licensed electrician provided by Fire Dept.	\$1,200.00	\$1,200.00

Shipping & Handling charges, Pre-Pay and
 Add; Charges to be added to final invoice.



Delta Fire & Safety LA
235 Eastpark Drive
Eunice LA 70535
United States

Quote
#EST4592
3/6/2023

Subtotal	\$42,923.34
Shipping Cost	\$1,200.00
Tax Total (%)	\$0.00
Total	\$44,123.34

H E A T Safety Equipment LLC.

5465 Curran Rd.
 Von Ormy, Texas 78073
 Ph. (210) 624-2320

Quotation

DATE	Quotation No.
12/9/2022	Q22-02695

NAME / ADDRESS
Progreso Fire Department PO Box 699 Progreso, Texas 78579

P.O. NO.

ITEM	DESCRIPTION	QTY	COST	TOTAL
Comp-ATO	(Qty. One) EagleAir® Model BHB10W3D2U BlackhawkCFS Breathing Air Compressor System – 13.3 cfm charging rate, 6000 psig, driven by a 10-hp three-phase electric motor and complete with two SCBA certified containment fill station and standard accessories plus remote air intake capability, enhanced shutdown indicator light package, Air Monitor System (combination CO/moisture monitor), four (4) 6000 psig UN/ISO cylinders (cascade-piped), SCBA spacer kit and four bank cascade control as per the attached specifications. The design of the Blackhawk allows it to be shipped in two pieces. The two modules are designed to be mounted next to each other. Estimated unit shipping weight for the compressor module is 1,800 lbs. and the approximate shipping dimensions are 54”(W) x 54”(D) x 84”(H). Estimated unit shipping weight for the fill station module is 2,050 lbs. and the approximate shipping dimensions are 46”(W) x 54”(D) x 84”(H).	1	67,850.62	67,850.62
COMPLABOR	BREATHING COMPRESSOR LABOR shipping included	8	85.00	680.00
Total				\$68,530.62



Please resubmit your quote for Urban County

7 messages

Eloisa Pena <eloisa.pena@co.hidalgo.tx.us>
To: jimmie-john@heatsafteyequipment.com

Thu, Mar 2, 2023 at 3:18 PM

Good afternoon,

This is Eloisa Peña filling in for Eric Trevino with Urban County. I'll be assisting with the quotes. Please re-submit your quote for the same items with updated dates by no later than Monday March 3, 2023

If you have any questions please let me know.

--

Eloisa Peña

UCP Coordinator II
1916 Tesoro St.
Pharr, Texas 78577
956-787-8127 ext. 2235

Eloisa Pena <eloisa.pena@co.hidalgo.tx.us>
To: jimmie-john@heatsafteyequipment.com

Tue, Mar 7, 2023 at 8:58 AM

Good morning,

This is Eloisa Peña filling in for Eric Trevino with Urban County. I'll be assisting with the quotes. Please re-submit your quote for the same items with updated dates by today.

If you have any questions please let me know.

Thank You,
[Quoted text hidden]

Jimmie-John Durant <jimmie-john@heatsafteyequipment.com>
To: Eloisa Pena <eloisa.pena@co.hidalgo.tx.us>

Tue, Mar 7, 2023 at 9:17 AM

I tried to contact you on Friday. I am unsure what cities you are representing so that I can resend any quotes.

Thanks

Jimmie-John Durant
HEAT Safety Equipment
210-624-2320

[Quoted text hidden]

Eloisa Pena <eloisa.pena@co.hidalgo.tx.us>
To: Jimmie-John Durant <jimmie-john@heatsafteyequipment.com>

Tue, Mar 7, 2023 at 10:42 AM

Good morning,

My apologies for the confusion. Attached is the Form for the City of Progreso Fire Station and Equipment.

If you have any questions please let me know.


Thank you,

 2022 Heat Safety Quote Form_2.pdf
550K

Eloisa Pena <eloisa.pena@co.hidalgo.tx.us>
To: "Verylon@heatsafteyequipment.com" <Verylon@heatsafteyequipment.com>

Fri, Mar 10, 2023 at 3:02 PM

[Quoted text hidden]
[Quoted text hidden]

 2022 Heat Safety Quote Form_2.pdf
550K

Verylon Durant <verylon@heatsafteyequipment.com>
To: Eloisa Pena <eloisa.pena@co.hidalgo.tx.us>

Fri, Mar 10, 2023 at 3:04 PM

Price quote Q22-02695 is still a valid price until the end of March 2023

[Quoted text hidden]

Eloisa Pena <eloisa.pena@co.hidalgo.tx.us>
To: Verylon Durant <verylon@heatsafteyequipment.com>

Fri, Mar 10, 2023 at 3:05 PM

Thank you for the clarification.
[Quoted text hidden]