

**COUNTY OF HIDALGO - URBAN COUNTY PROGRAM  
Price Quotation Form**

Price Quotation Form must be submitted to Urban County for pre-approval prior to the purchase. Use additional forms as needed.

**VENDOR #1** Name: Henry Schein Person Contacted: Kenny Beenler  
Phone #: 1-775-327-3215

Item #	Description of Items	Quantity	Price Per unit	Total Amount
1	Clinitek Advantus	1	9,019.99	9,019.99
2	No/Shipping Fee/ Free shipping	1		
3	36 Month Warranty	1		
4				
5				
6				
<b>TOTAL:</b>				<b>9,019.99</b>

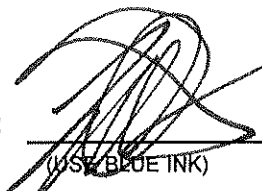
**VENDOR #2** Name: McKesson Person Contacted: Issac Brown  
Phone #: 1-804-362-1803

Item #	Description of Items	Quantity	Price Per unit	Total Amount
1	Clinitek Advantus	1	9,930.00	9,930.00
2	No/Shipping Fee/ Free shipping	1		
3	60 Month Warranty	1		
4				
5				
6				
<b>TOTAL:</b>				<b>9,930.00</b>

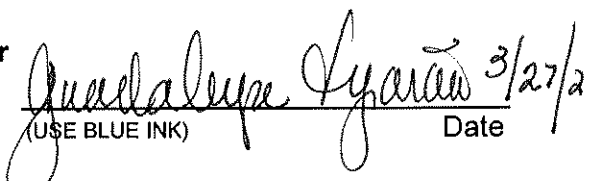
**VENDOR #3** Name: Medline Person Contacted: Ivan Kortes  
Phone #: 1-224-216-0400

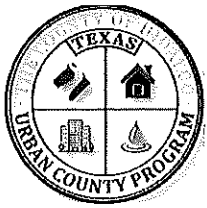
Item #	Description of Items	Quantity	Price Per unit	Total Amount
1	Clinitek Advantus	1	9,963.20	9,963.20
2	No/Shipping Fee/ Free shipping	1		
3	60 Month Warranty	1		
4				
5				
6				
<b>TOTAL:</b>				<b>9,963.20</b>

Recommendation: McKesson- has the lowest responsible/best value price of equipment with 60 months of covered warranty. They will provide a two week delivery after PO is issued.

Requested by:  2-28-23  
(USE BLUE INK) Date

**UCP APPROVAL**  
Division Manager or  
Director

 3/27/23  
(USE BLUE INK) Date



# URBAN COUNTY PROGRAM

1916 TESORO ST. • PHARR, TEXAS 78577 • (956) 787-8127 FAX (956) 318-2988 • E-MAIL:ucp@co.hidalgo.tx.us

## REQUEST FOR QUOTE

**Project Name: CDBG-CV HC Health Facility Improvements**

Hidalgo County Urban County Program is requesting a quote for the procurement of one (1) Semi-automated urine work area.

All quotes must contain a price and terms of a delivery date with a validity period of at least forty five (45) days. If you are unable to provide us with a quote please indicate so in writing.

All questions or discussions on this request for quotation must be directed to:  
**Lupita V. Garcia, CDBG Division Manager.**

All quotes must be submitted no later than **Monday, February 27, 2022 by 3:00 pm**

Note: Notice of tax exempt (if selected) tax exempt form shall be provided.

Contact: <b>Lupita V. Garcia, UCP CDBG Division Manager</b>	Phone: (956) 787-8127 x 2237 Email: <a href="mailto:guadalupe.garcia@co.hidalgo.tx.us">guadalupe.garcia@co.hidalgo.tx.us</a>		
Description	Qty.	Unit Price	Extended Price
Semi-automated urine chemistry analyzer with flexible operation. Test Format- Dry chemistry reagent strips Test Measurement- Color change measured by reflectance photometry using dual readings at reactive and reference wavelengths Sample processing- Single or batch mode, with automatic calibration on every strip Tests measured- Leukocyte, Nitrite, Protein, Blood, Glucose, Ketone, Bilirubin, Urobilinogen, pH, and Specific Gravity Bidirectional interface setup with barcode and sediment terminal.	1	9019.99	9019.99
<b>Shipping/Freight</b>	1		
<b>Total</b>			9019.99

Kenny Beenler

02/22/23

Representative Name

Date

Kenny.beehler@henryschein.com

775-327-3215

Email Address

Phone



CORPORATE OFFICE  
 135 Duryea Road • Melville, NY 11747  
 1.800.472.4346  
 www.henryschein.com



# Quote Confirmation

SHIP TO:

Hidalgo County Health Dpt  
 1304 S 25th Ave  
 Ivan Gilberto Melendez Baez  
 Edinburg TX 785427205

BILL TO:

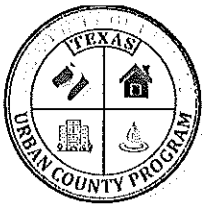
Hidalgo County Health Dpt  
 1304 South 25th St  
 Attn: Accounts Payable  
 Edinburg, TX 78542-7205

Hidalgo County Health Dpt  
 1304 South 25th St  
 Attn: Accounts Payable  
 Edinburg TX 785427205

ACCOUNT #	TOTAL AMOUNT
861859	9,019.99
ORDER NUMBER	ORDER DATE
39075427 SQ	02/22/23
PAGE #	
1	

LINE NO	ITEM CODE	UNIT SIZE DRUG CLASS	DESCRIPTION & STRENGTH	QTY. ORD SHIPPED	SHIPPING DETAILS CUSTOMER I.D.#	UNIT PRICE	EXTENSION
1	1284779	1/Kt PU	CLINITEK ADVANTUS ANALYZE 36M Warranty 1.000	1 1	QUOTE 02/22	9,019.99	9,019.99

ACCOUNT #	TOTAL AMOUNT
861859	9,019.99
ORDER NUMBER	ORDER DATE
39075427 SQ	02/22/23
PAGE #	
1	



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Description	Qty.	Unit Price	Extended Price
Semi-automated urine chemistry analyzer with flexible operation. Test Format- Dry chemistry reagent strips Test Measurement- Color change measured by reflectance photometry using dual readings at reactive and reference wavelengths Sample processing- Single or batch mode, with automatic calibration on every strip Tests measured- Leukocyte, Nitrite, Protein, Blood, Glucose, Ketone, Bilirubin, Urobilinogen, pH, and Specific Gravity Bidirectional interface setup with barcode and sediment terminal.	1	9930.00	9930.00
Shipping/Freight	1		
<b>Total</b>			9930.00

Isaac Brown

02/20/23

Representative Name

Date

[Issac.brown@mckesson.com](mailto:Issac.brown@mckesson.com)

804-362-1803

Email Address

Phone



Quote Name: Hidalgo Count Lab  
 Account #: 87472442 HIDALGO COUNTY HEALTH DEPARTMENT  
 Address: ATTN: LAB1304 S 25TH AVE BLDG  
 B, EDINBURG, TX, 78542-7205

UEI: XFHRZSRBK6Q1  
 TIN: 20-2046702  
 DUNS: 05-142-0107

Quote Number: CPQ-630666  
 Effective From: 02-20-2023  
 Expires On: 03-22-2023

Total Items: 1

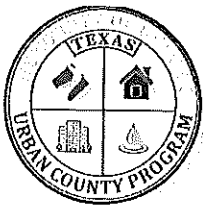
Sales Rep: Isaac Brown

Item #	Item Description	Vendor Name	Catalog Number	Qty	UOM	Case / Pack	Product Category	MCK Cross	Usage 3 Mo	Taxable	Final Price	Extended Price
1222090	Promo Pkg, Clinitek Advantus +10 Sg Urine Start Kit 5yr Warr	Siemens Medical Solutions Diag	2023START AD-5	1	EA	EA	Lab-Instrument Driven Testing		0		\$9,930.00	\$9,930.00

Quote Sub Total: \$9,930.00  
 Additional Freight: \$0.00  
 Estimated Taxes: \$0.00  
 Quote Total: \$9,930.00

**Important Notice:**

- Any delivery requirements in the original quote request are subject to product availability
- Unless GPO eligibility was provided by customer to the McKesson sales representative, this quote is not based on GPO pricing
- Quote valid for 30 days
- Equipment items may require a 4-6 week lead time unless a specific timeframe is specified
- Drop-ship items ship directly from vendor
- To place an order based on this quote, please reply to your Account Manager
- Large PPE order and Covid Test Kits are not eligible for return, unless such return is the result of a recall or defective condition.
- The pricing provided is contingent on standard commercial shipping, labeling, and marking requirements within the continental United States
- Product availability is based on inventory at the time of order and subject to restrictions imposed by manufacturers
- McKesson is not a manufacturer of items and therefore is not able to prevent industry-standard supply chain issues such as manufacturer backorders, discontinuations, or allocations due to high demand or short supply. Additionally, McKesson will provide the products offered in our quote unless McKesson is contractually prohibited by the manufacturer to provide said products.
- Please note that taxes or fees may be added upon receipt of order and applied to your final invoice. Please contact your account manager to update your tax exemption status or to address questions regarding additional fees, such as freight, special orders and drop-shipment.



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Semi-automated urine chemistry analyzer with flexible operation. Test Format- Dry chemistry reagent strips Test Measurement- Color change measured by reflectance photometry using dual readings at reactive and reference wavelengths Sample processing- Single or batch mode, with automatic calibration on every strip Tests measured- Leukocyte, Nitrite, Protein, Blood, Glucose, Ketone, Bilirubin, Urobilinogen, pH, and Specific Gravity Bidirectional interface setup with barcode and sediment terminal.	1	9963.20	9963.20
<b>Shipping/Freight</b>	1		
<b>Total</b>			9963.20

Ivan Korkes

02/22/23

Representative Name

Date

ikorkes@medline.com

224-216-0400

Email Address

Phone



We make  
healthcare  
run better™

Three Lakes Drive, Northfield, IL 60093 | 1.800.MEDLINE (633.5463) | [medline.com](http://medline.com)

Customer Quote

Customer: 0002017587

HIDALGO County HHS  
1304 S 25TH AVE  
EDINBURG, TX 78542-7205

Date: 02/22/2023

Sales Rep: Korkes, Ivan (S6511)  
[IKorkes@medline.com](mailto:IKorkes@medline.com)

This pricing is valid until 03/24/2023 unless otherwise specified or based on contract tier eligibility and effective dates. Exact freight and tax will be added at the time of invoice.

Product Image	Product #	Product Name	Product Description	Pkg / Order UoM	Price
<b>SIEMENS</b>	BAH23STARTAD5	ANALYZERS: CLINITEK ADVANTUS URINE CHEMISTRY STARTER KIT, 5-YEAR WARRANTY	<ul style="list-style-type: none"> <li>Kits contain CLINITEK Advantus Analyzer with bar code Reader, 5 Multistix 10 SG Reagent strips, and Chek-Stix UA Diptube Liquid QC</li> <li>1-, 3-, or 5-year warranty</li> </ul>	1 EA / KT	\$9,963.20

In some cases, images may be stock and not representative of final product.



Guadalupe Garcia <guadalupe.garcia@co.hidalgo.tx.us>

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## Urine Analyzer Equipment-LAB-16

1 message

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**Veronica Cuate** <veronica.cuate@hchd.org>

Thu, Feb 23, 2023 at 4:18 PM

To: Guadalupe Garcia <guadalupe.garcia@co.hidalgo.tx.us>, Eduardo Olivarez <eddie.olivarez@hchd.org>, Rigoberto Hinojosa <rigoberto.hinojosa@hchd.org>

Please see 3 quotes for the UA instrument. Let me know if you need additional information.

--


Mrs. Veronica Cuate, MBA, BSMT  
Lab Manager III  
Health & Human Services Department  
1304 South 25th Avenue  
Edinburg, Texas 78542  
(956) 383-6221


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### 7 attachments


 **Henry Shein-UA.pdf**  
95K


 **Mckesson-UA.pdf**  
51K

 **Medline-UA.xlsx**  
151K

 **Price Quotation Form for UA instrument.xlsx**  
38K

 **Request for Quote Form Urine Chemistry Analyzer-medline.docx**  
3892K

 **Request for Quote Form Urine Chemistry Analyzer-Henry Schein.docx**  
3892K

 **Request for Quote Form Urine Chemistry Analyzer-Mckesson.docx**  
3892K



Guadalupe Garcia <guadalupe.garcia@co.hidalgo.tx.us>

---

**Re: Urine Analyzer Equipment-LAB-16**

1 message

---

Veronica Cuate <veronica.cuate@hchd.org>

Fri, Feb 24, 2023 at 8:25 AM

To: Guadalupe Garcia <guadalupe.garcia@co.hidalgo.tx.us>

Cc: "flores, nellie" <nellie.flores@co.hidalgo.tx.us>, "avila, patricio" <patricio.avila@co.hidalgo.tx.us>, Eduardo Olivarez <eddie.olivarez@hchd.org>, Rigoberto Hinojosa <rigoberto.hinojosa@hchd.org>

I understand, I had removed it from the quote request since you mentioned we can't ask for the service. In this case they are providing 60m free with the instruments vs the lower quote only providing the 36m free so the 2nd lowest is the best deal for us.

On Fri, Feb 24, 2023 at 8:16 AM Guadalupe Garcia <guadalupe.garcia@co.hidalgo.tx.us> wrote:

Veronica:

Good morning, I need to get some feedback from purchasing, as we discussed yesterday, recommendation is always for the lowest bidder. You are recommending the second lowest based on the extended warranty. However, my dilemma is that warranty was not a line item when requesting the quotes.

I need some clarification from Purchasing, then I will respond with a definite answer and we can move forward.

Otherwise the process and documents look good. Please continue to use the same method to obtain the three quotes, however, I would recommend that you include all items for which you will consider are necessary for recommendation. Let me know if you have any questions and have a blessed Friday.

**Guadalupe V. Garcia.**

**Division Manager II, CDBG**

Hidalgo County-Urban County Program

956-787-8127 Ext. 2237

<https://www.hidalgocounty.us/618/Urban-County>

1 Peter 4:8. There is no fear in love.

On Thu, Feb 23, 2023 at 4:20 PM Veronica Cuate <veronica.cuate@hchd.org> wrote:

Please see 3 quotes for the UA instrument. Let me know if you need additional information.

--

Mrs. Veronica Cuate, MBA, BSMT

Lab Manager III

Health & Human Services Department

1304 South 25th Avenue

Edinburg, Texas 78542

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--  
Thank you,

Mrs. Veronica Cuate

Lab Manager III

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Guadalupe Garcia <guadalupe.garcia@co.hidalgo.tx.us>

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## Re: Urine Analyzer Equipment-LAB-16

1 message

Fri, Feb 24, 2023 at 9:14 AM

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To: Veronica Cuate <veronica.cuate@hchd.org>

Cc: "flores, nellie" <nellie.flores@co.hidalgo.tx.us>, "avila, patricio" <patricio.avila@co.hidalgo.tx.us>, Eduardo Olivarez <eddie.olivarez@hchd.org>, Rigoberto Hinojosa <rigoberto.hinojosa@hchd.org>

Veronica:

Now that we have the quotes and you know which vendor you are recommending based on lowest responsible/best value, we need to get the necessary documents for them to be approved before Hidalgo County Commissioner's Court for each vendor for each piece of equipment.

The following are required from the vendor that is being awarded:

An HB 1295 Form- attached is the letter we send to the vendor so they can get the form completed.

IRS W-9 form- see attached.

Certificate Regarding Debarment- see attached form. (vendore must have a UEI number and have an active Status on SAM.gov.

Let me know if you have any questions.

**Guadalupe V. Garcia.**

**Division Manager II, CDBG**

Hidalgo County-Urban County Program

956-787-8127 Ext. 2237

<https://www.hidalgocounty.us/618/Urban-County>

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Thank you,

Mrs. Veronica Cuate  
Lab Manager III

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**4 attachments**

-  **1 D f APPENDIX F CERTIFICATE REGARDING DEBARMENT.pdf**  
34K
-  **IRS FORM W-9.pdf**  
130K
-  **IV (A ) (b) Sams.Gov.-UEI Registration Checklist.pdf**  
4300K
-  **Letter regarding form HB 1295..docx**  
195K