

COUNTY OF HIDALGO - URBAN COUNTY PROGRAM

Price Quotation Form

Price Quotation Form must be submitted to Urban County for pre-approval prior to the purchase. Use additional forms as needed.

VENDOR #1 Name: Cepheid Person Contacted: Maria Prine
 Phone #: 1-405-423-8323

Item #	Description of Items	Quantity	Price Per unit	Total Amount
1	Genexpert GX-IV Clinical Chemistry Analyzer	1	48,791.00	48,791.00
2	Genexpert power supply	1	1,050.00	1,050.00
3	RIF-MTB Test Cartridge	4	740.02	2,960.08
4	RIF Ampicin Resistant TB Neg			
5	RIF Ampicin Resistant TB Pos			
6				
TOTAL:				52,801.08

VENDOR #2 Name: McKesson Person Contacted: Issac Brown
 Phone #: 1-804-362-1803

Item #	Description of Items	Quantity	Price Per unit	Total Amount
1	Genexpert GX-IV Clinical Chemistry Analyzer	1	45,890.95	45,890.95
2	Genexpert power supply	1	1,076.09	1,076.09
3	RIF-MTB Test Cartridge	4	740.02	2,960.08
4	RIF Ampicin Resistant TB Neg			
5	RIF Ampicin Resistant TB Pos			
6				
TOTAL:				49,927.12

VENDOR #3 Name: Medline Person Contacted: Ivan Kortes
 Phone #: 1-224-216-0400

Item #	Description of Items	Quantity	Price Per unit	Total Amount
1	Genexpert GX-IV Clinical Chemistry Analyzer	1	43,925.41	43,925.41
2	Genexpert power supply	1	936.10	936.10
3	RIF-MTB Test Cartridge	4	610.00	2,440.00
4	RIF Ampicin Resistant TB Neg	1	86.67	86.67
5	RIF Ampicin Resistant TB Pos	1	251.43	251.43
6				
TOTAL:				47,639.61

Recommendation: Medline- has the lowest responsible/best value price of equipment and supplies

Requested by:  4-5-23
 (USE BLUE INK) Date

UCP APPROVAL
 Division Manager or
 Director

Guadalupe Garcia ^{4/5/23}
 (USE BLUE INK) Date



URBAN COUNTY PROGRAM

1916 TESORO ST. • PHARR, TEXAS 78577 • (956) 787-8127 FAX (956) 318-2988 • E-MAIL:ucp@co.hidalgo.tx.us

REQUEST FOR QUOTE

Project Name: CDBG-CV HC Health Facility Improvements

Hidalgo County Urban County Program is requesting a quote for the procurement of one (1) NAAT Molecular Analyzer with Laptop.

All quotes must contain a price and terms of a delivery date with a validity period of at least forty five (45) days. If you are unable to provide us with a quote please indicate so in writing.

All questions or discussions on this request for quotation must be directed to:
Lupita V. Garcia, CDBG Division Manager.

All quotes must be submitted no later than **Monday, April 28, 2022 by 3:00 pm**

Note: Notice of tax exempt (if selected) tax exempt form shall be provided.

Contact: Lupita V. Garcia, UCP CDBG Division Manager		Phone: (956) 787-8127 x 2237 Email: guadalupe.garcia@co.hidalgo.tx.us	
Description	Qty.	Unit Price	Extended Price
CLINICAL CHEMISTRY ANALYZERS: GENEXPERT GX-IV CLINICAL CHEMISTRY ANALYZER, LAPTOP INTERFACE, 3 MODULES	1	\$43,925.41	\$43,925.41
CLINICAL CHEMISTRY ANALYZER ACCESSORIES: GENEXPERT UNINTERRUPTIBLE POWER SUPPLY (UPS)	1	\$936.1	\$936.1
TESTING KITS: XPERT RIF-MTB TEST CARTRIDGE, 10 TESTS	4	\$610.00	\$2,440.00
QC TEST KITS: QC PANEL, RIFAMPICIN-RESISTANT TB NEG, 12/BOX	1	\$86.67	\$86.67
QC TEST KITS: QC PANEL, RIFAMPICIN-RESISTANT TB POS, 18/BOX	1	\$251.43	\$251.43
Shipping/Freight	1		
Total			\$47,639.61

Ivan Korkes

03/16/23

Representative Name

Date

ikorkes@medline.com

224-216-0400

Email Address

Phone



**We make
healthcare
run better.**


Three Lakes Drive, Northfield, IL 60093 | 1.800.MEDLINE (633.5463) | medline.com

Customer Quote

Customer: 0002017587
 HIDALGO COUNTY HHS
 1304 S 25TH AVE
 EDINBURG, TX 78542-7205

Date: 03/16/2023
 Lab Specialist: Ivan Korkes
IKorkes@medline.com

This pricing is valid until 06/21/2023 unless otherwise specified or based on contract tier eligibility and effective dates. Exact freight and tax will be added at the time of invoice.

Product Image	Product #	Product Name	Product Description	Pkg / Order UoM	Qty	Price	Total
	CEQGXI3L	CLINICAL CHEMISTRY ANALYZERS: GENEXPERT GX-IV CLINICAL CHEMISTRY ANALYZER, LAPTOP INTERFACE, 3 MODULES	<ul style="list-style-type: none"> • SCALABLE PCR TEST SYSTEM ALLOWS YOU TO EXPAND TEST MODULES AS YOUR TESTING NEEDS GROW, AND COMES WITH A DESKTOP OR LAPTOP COMPUTER SO YOU CAN INTERFACE WITH A LABORATORY INFORMATION SYSTEM (LIS) AND ELECTRONIC MEDICAL RECORD (EMR) VIA C360 SOFTWARE • SIMPLE WORKFLOW WITH MINIMAL HANDS-ON TIME AND WALK-AWAY CAPABILITIES FOR UNPARALLELED EFFICIENCY • XPRT CLOSED CARTRIDGE TEST TECHNOLOGY REDUCES THE RISK OF CONTAMINATION AND ENABLES RANDOM-ACCESS, MIX-AND-MATCH TESTING CAPABILITIES FOR OPTIMAL FLEXIBILITY • FULLY AUTOMATED SAMPLE EXTRACTION, PCR AMPLIFICATION, AND DETECTION FOR FAST AND ACCURATE PCR RESULTS, USUALLY IN LESS THAN AN HOUR 	1 EA / EA	1	\$43,925.41	\$43,925.41



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run better™

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Customer Quote

Customer: 0002017587

HIDALGO COUNTY HHS
1304 S 25TH AVE
EDINBURG, TX 78542-7205

Date: 03/16/2023

Lab Specialist: Ivan Korkes
IKorkes@medline.com

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Product Image	Product #	Product Name	Product Description	Pkg / Order UoM	Qty	Price	Total
	CEQ8500386	CLINICAL CHEMISTRY ANALYZER ACCESSORIES: GENEXPERT UNINTERRUPTIBLE POWER SUPPLY (UPS)	<ul style="list-style-type: none"> • ACCESSORIES FOR GENEXPERT AND GENEXPERT INFINITY SYSTEMS • IMPROVE THE FUNCTIONALITY OF YOUR EXISTING GENEXPERT SYSTEM 	1 EA / EA	1	\$936.10	\$936.10
	CEQXMTBRIF10	TESTING KITS: XPRT RIF-MTB TEST CARTRIDGE, 10 TESTS	<ul style="list-style-type: none"> • FOR THE DETECTION OF MTB AND RIFAMPIN RESISTANCE MUTATIONS • TEST RESULTS IN LESS THAN TWO HOURS • TEST CARTRIDGE IS COMPATIBLE WITH GENEXPERT CLINICAL CHEMISTRY ANALYZER SYSTEM • CLOSED CARTRIDGE IS DESIGNED FOR CLINICIAN EFFICIENCY AND TO REDUCE THE RISK OF CONTAMINATION 	1 KT / KT	4	\$610.00	\$2,440.00
	MOG8238	QC TEST KITS: QC PANEL, RIFAMPICIN-RESISTANT TB NEG, 12/BOX	<ul style="list-style-type: none"> • RIFAMPICIN-RESISTANT MYCOBACTERIUM TUBERCULOSIS CONTROLS • FOR IN VITRO DIAGNOSTIC USE 	12 EA / BX	1	\$86.67	\$86.67



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run better™

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Customer Quote


Customer: 0002017587

HIDALGO COUNTY HHS
1304 S 25TH AVE
EDINBURG, TX 78542-7205

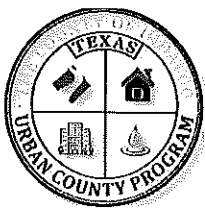
Date: 03/16/2023

Lab Specialist: Ivan Korkes
IKorkes@medline.com

This pricing is valid until 06/21/2023 unless otherwise specified or based on contract tier eligibility and effective dates. Exact freight and tax will be added at the time of invoice.

Product Image	Product #	Product Name	Product Description	Pkg / Order UoM	Qty	Price	Total
	MOG8206	QC TEST KITS: QC PANEL, RIFAMPICIN-RESISTANT TB POS, 18/BOX	<ul style="list-style-type: none"> • RIFAMPICIN-RESISTANT MYCOBACTERIUM TUBERCULOSIS CONTROLS • FOR IN VITRO DIAGNOSTIC USE 	18 EA / BX	1	\$251.43	\$251.43
						Total	\$47,639.61

In some cases, images may be stock and not representative of final product.



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Contact: Lupita V. Garcia, UCP CDBG Division Manager		Phone: (956) 787-8127 x 2237 Email: guadalupe.garcia@co.hidalgo.tx.us	
Description	Qty.	Unit Price	Extended Price
CLINICAL CHEMISTRY ANALYZERS: GENEXPERT GX-IV CLINICAL CHEMISTRY ANALYZER, LAPTOP INTERFACE, 2 MODULES	1	\$45,890.95	\$45,890.95
CLINICAL CHEMISTRY ANALYZER ACCESSORIES: GENEXPERT UNINTERRUPTIBLE POWER SUPPLY (UPS)	1	\$1,076.09	\$1,076.09
TESTING KITS: XPRT RIF-MTB TEST CARTRIDGE, 10 TESTS	4	\$740.02	\$2,960.08
QC TEST KITS: QC PANEL, RIFAMPICIN-RESISTANT TB NEG, 12/BOX	1		
QC TEST KITS: QC PANEL, RIFAMPICIN-RESISTANT TB POS, 18/BOX	1		
Shipping/Freight	1		
Total			49,927.12

Isaac Brown

03/07/23

Representative Name

Date

Issac.brown@mckesson.com

804-362-1803

Email Address

Phone

Quote Name: Hidalgo County Cepheid
 Account #: 87472442 HIDALGO COUNTY HEALTH DEPARTMENT
 Address: ATTN: LAB1304 S 25TH AVE BLDG
 B, EDINBURG, TX, 78542-7205

Quote Number: CPQ-639371
 Effective From: 03-07-2023
 Expires On: 05-06-2023

UEI: XFHRZSRBK6Q1
 TIN: 20-2046702
 DUNS: 05-142-0107

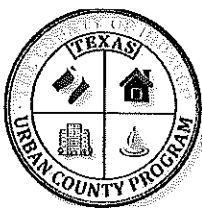
Total Items: 3
 Sales Rep: Isaac Brown

Item #	Item Description	Vendor Name	Catalog Number	Qty	UOM	Case / Pack	Product Category	MCK Cross	Usage 3 Mo	Taxable	Final Price	Extended Price
1030777	Power Supply, F/diagnostic System Univ D/s	Cepheid	850-0386	1	EA	EA	Lab-Molecular		0		\$1,076.09	\$1,076.09
1016678	Reagent, lvd Xpert Mtb/rif N/sif Room Temp (10/ea)	Cepheid	GXMTB/RIF-US-10	4	EA	EA	Lab-Molecular		0		\$740.02	\$2,960.08
1224451	Diagnostic Sys, Genexpert Iv R2 2-module Laptop 10c D/s	Cepheid	GXIV-2-L-10C	1	EA	EA	Lab-Molecular		0		\$45,890.95	\$45,890.95

Quote Sub Total: \$49,927.12
 Additional Freight: \$0.00
 Estimated Taxes: \$0.00
 Quote Total: \$49,927.12

Important Notice:

- Any delivery requirements in the original quote request are subject to product availability
- Unless GPO eligibility was provided by customer to the McKesson sales representative, this quote is not based on GPO pricing
- Quote valid for 30 days
- Equipment items may require a 4-6 week lead time unless a specific timeframe is specified
- Drop-ship items ship directly from vendor
- To place an order based on this quote, please reply to your Account Manager
- Large PPE order and Covid Test Kits are not eligible for return, unless such return is the result of a recall or defective condition.
- The pricing provided is contingent on standard commercial shipping, labeling, and marking requirements within the continental United States
- Product availability is based on inventory at the time of order and subject to restrictions imposed by manufacturers
- McKesson is not a manufacturer of items and therefore is not able to prevent industry-standard supply chain issues such as manufacturer backorders, discontinuations, or allocations due to high demand or short supply. Additionally, McKesson will provide the products offered in our quote unless McKesson is contractually prohibited by the manufacturer to provide said products.
- Please note that taxes or fees may be added upon receipt of order and applied to your final invoice. Please contact your account manager to update your tax exemption status or to address questions regarding additional fees, such as freight, special orders and drop-shipment.



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CLINICAL CHEMISTRY ANALYZER ACCESSORIES: GENEXPERT UNINTERRUPTIBLE POWER SUPPLY (UPS)	1	\$1,050.00	\$1,050.00
TESTING KITS: XPERT RIF-MTB TEST CARTRIDGE, 10 TESTS	4	\$740.02	\$2,960.08
QC TEST KITS: QC PANEL, RIFAMPICIN-RESISTANT TB NEG, 12/BOX	1		
QC TEST KITS: QC PANEL, RIFAMPICIN-RESISTANT TB POS, 18/BOX	1		
Shipping/Freight	1		
Total			52,801.08

Marita Prine

03/15/23

Representative Name

Date

Marita.henly@cephheid.com

1-405-423-8323

Email Address

Phone

Budgetary Quote



Cepheid
 US 904 Caribbean Dr
 Sunnyvale CA, 94089
 USA

Quote Number :

Quote Date: 3/15/2023
 Quote Expire: 5/14/2023
 Print Date: 3/15/2023
 Contact: 0

Phone : (641) 743-2123

Fax :

Sold-To :	New	Ship-To:	New
Sold-To Name:	Hidalgo County HHS	Ship-To Name:	Hidalgo County HHS
Sold-To Address:	1304 S 25th Ave	Ship-To Address:	1304 S 25th Ave
Sold-To City, State, Zip Code:	Edinburg TX 78539	Ship-To City, State, Zip Code:	Edinburg TX 78539
Sold-To Country:	USA	Ship-To Country:	USA
Agreement Type:	0		

Attention: Veronica Cuata
 Phone: 956-292-7000
 Sales Rep: Cara Espejel

Pricing is contingent upon approval of a valid Letter of Participation (LOP).

PLEASE EMAIL BUDGETARY ORDERS TO:

Cara Espejel

Reagents						
LINE	ITEM NO.	QTY	UOM	UNIT PRICE (USD)	NET PRICE	EXTENDED PRICE
1	GXBCRABL-US-10			\$1,300.00	\$3,719.18	\$3,719.18
2	GXCARBAR-10			\$590.00	\$1,687.94	\$1,687.94
3	GXCDFFEPI-10			\$400.00	\$1,144.36	\$1,144.36
4	GXCDFFICILE-10			\$400.00	\$1,144.36	\$1,144.36
5	GXCING-10			\$408.00	\$1,167.25	\$1,167.25
6	GXFIFV-10			\$650.00	\$1,859.59	\$1,859.59
7	GXGBS-100N-10			\$320.00	\$915.49	\$915.49
8	GXGBS-LB-10			\$320.00	\$915.49	\$915.49
9	GXGBS-LBXC-10			\$320.00	\$915.49	\$915.49
10	GXMRSASA-BC-10			\$700.00	\$2,002.64	\$2,002.64
11	GXMRSASA-SSTI-10			\$810.00	\$2,317.34	\$2,317.34
12	GXMRSA-100N-10			\$460.00	\$1,316.02	\$1,316.02
13	GXMRSANXG-10			\$440.00	\$1,258.80	\$1,258.80
14	GXMTBRIF-US-10	12	EA	\$740.00	\$2,117.07	\$2,117.07
15	GXNOV-10			\$590.00	\$1,687.94	\$1,687.94
16	GXSACOMP-10			\$610.00	\$1,745.16	\$1,745.16
17	GXTV-10			\$408.00	\$1,167.25	\$1,167.25
18	GXVANA-10			\$450.00	\$1,287.41	\$1,287.41
19	XPRSMVP-10			\$1,090.00	\$3,089.78	\$3,089.78
20	XPRSTREPA-10			\$420.00	\$1,201.58	\$1,201.58
21	XPRSFLU-10			\$530.00	\$1,516.28	\$1,516.28
22	XPRSFLURSV-10			\$690.00	\$1,974.03	\$1,974.03
23	XPSARS-COV2-10			\$500.00	\$1,430.45	\$1,430.45
24	XP3COV2/FLURSV-10			\$1,100.00	\$3,147.00	\$3,147.00
Emergency Use Authorization Only						
LINE	ITEM NO.	QTY	UOM	UNIT PRICE (USD)	NET PRICE	EXTENDED PRICE
25	GXMPX-10			\$500.00	\$1,444.80	\$1,444.80

Instruments						
LINE	ITEM NO.	QTY	UOM	UNIT PRICE (USD)	NET PRICE	EXTENDED PRICE
26	GXIV-2-L-10C	1	EA	\$50,300.00	\$48,791.00	\$48,791.00
Module Add						
LINE	ITEM NO.	QTY	UOM	UNIT PRICE (USD)	NET PRICE	EXTENDED PRICE
Accessories						
LINE	ITEM NO.	QTY	UOM	UNIT PRICE (USD)	NET PRICE	EXTENDED PRICE
27	850-0386	1	EA	\$1,050.00	\$1,050.00	\$1,050.00
Service						
LINE	ITEM NO.	QTY	UOM	UNIT PRICE (USD)	NET PRICE	EXTENDED PRICE

Note: This information is provided for budgetary purposes only and is subject to change. Pricing is subject to formal quotation, applicable terms and conditions, local taxes, and promotional requirements.

Non-Infinity Instrument Terms

YOUR PURCHASE ORDER MUST REFERENCE THE QUOTE NUMBER ABOVE. PRICE ADJUSTMENTS MAY NOT BE ALLOWED AFTER SHIPMENT.

Cepheid warrants that the Products (i) shall be free from defects in material and workmanship for a period of one year after shipment, (ii) conform to Cepheid's published specifications for the Products, and (iii) are free of liens and encumbrances when shipped to Customer. Your purchase is governed by any direct agreement between you and Cepheid and any applicable agreement(s) with your GPO and/ or IDN. If no such agreements are in effect, the Terms and Conditions available at https://www.cephheid.com/en_US/support/ordermanagement shall govern your purchase and by submitting a purchase order, you agree to such Terms and Conditions. No terms or conditions in a purchase order that are contrary or in addition to those in any of the foregoing agreements shall apply. Except as otherwise agreed upon by Cepheid: standard orders ship via FedEx 2-Day; quoted freight charge is an estimate only and final charges will be prepaid and added to the invoice, and ALL SALES ARE FINAL AND ARE NON-RETURNABLE AND NON-REFUNDABLE. Customer's preferred carrier and account number are required if shipped collect. Please fax Purchase Orders to 408-716-2840, or email a PDF version of the Purchase Order to ordermanagement@cephheid.com.

Service with POS Terms

AN ADDITIONAL 5% DISCOUNT HAS BEEN APPLIED FOR FULL UPFRONT PAYMENT FOR THE FULL TERM OF THE AGREEMENT AT TIME OF PURCHASE ONLY. THE ADDITIONAL 5% DISCOUNT IS ONLY VALID FOR UPFRONT PAYMENT.

Service Terms

YOUR PURCHASE ORDER MUST REFERENCE THE QUOTE NUMBER ABOVE

Service Agreement coverage will begin upon warranty expiration. The warranty begins at time of system shipment.

Please fax Purchase Orders to 408-716-2442, or email a PDF version of the purchase order to service.agreements@cephheid.com

Advantage Service Agreement Terms

Advantage Service Agreement includes:

24x7 Phone Support

Onsite 5x10 hours (8-6)

Annual Preventative Maintenance Check-up performed by FSE

Covers Parts, Labor & Travel

Software Upgrades Included

98% Uptime Guarantee

Standard Terms

YOUR PURCHASE ORDER MUST REFERENCE THE QUOTE NUMBER ABOVE. PRICE ADJUSTMENTS MAY NOT BE ALLOWED AFTER SHIPMENT.

Cepheid warrants that the Products shall be free from defects in material and workmanship for a period of one year after shipment, (ii) conform to Cepheid's published specifications for the Products, and (iii) are free of liens and encumbrances when shipped to Customer. Your purchase is governed by any direct agreement between you and Cepheid and any applicable agreement(s) with your GPO and/or IDN. If no such agreements are in effect, the Terms and Conditions available at <https://www.cephid.com/en/US/support/order-management> shall govern your purchase and by submitting a purchase order, you agree to such Terms and Conditions. No terms or conditions in a purchase order that are contrary or in addition to those in any of the foregoing agreements shall apply. Except as otherwise agreed upon by Cepheid: standard orders ship via FedEx 2-Day; quoted freight charge is an estimate only and final charges will be prepaid and added to the invoice, and ALL SALES ARE FINAL AND ARE NON-RETURNABLE AND NON-REFUNDABLE. The customer's preferred carrier and account number are required if shipped collect. Please fax Purchase Orders to 408-716-2840, or email a PDF version of the Purchase Order to ben.madison@cephid.com

Total :	\$75,240
Shipping & Handling :	
Total Tax :	
Grand Total :	\$75,240

GPO:	
Payment Terms:	\$ -
Freight Terms:	\$ -
FOB Point:	FOB Destination
Ship Via:	FEDEX 2DAY (3:00 PM SECOND BUSINESS)
Sales Person:	Cara Espejel