



Hidalgo County Head Start Program Policy Council Agenda

DATE: April 19, 2023

SUBJECT: Discussion/Approval on Request to Purchase a Play Structure with Safety Surface Through The Hidalgo County’s Membership/Participation With The Buyboard Awarded Vendor Exerplay, Inc. (Contract #679-22).

RATIONALE/NEED: This would allow Head Start to obtain the best pricing under the Buyboard contract. Playground structure to be placed at the Donna Head Start Campus.

RECOMMENDATION: Administration recommends approval.

COST: Head Start Program (DHHS) funds are available.

RELATED INFORMATION INCLUDED: Proposal/Participant Info/Sam.gov/Form 1295

INITIATED BY: Ambrosio Tovar, Procurement Director *A. Tovar*

REVIEWED BY: Mr. Edmundo Garcia, Assistant Director

PROGRAM DIRECTOR’S APPROVAL: _____

Cedar Crest NM 87008-1160

Toll Free 800.457.5444
www.exerplay.com



NUMBER

JC041023-5

QUOTATION prepared for:

Hidalgo County Head Start Program
Donna Head Start Campus

Please Issue Purchase Order to:

Exerplay, Inc
PO Box 1160, Cedar Crest, NM
87008 fax to 505-281-0155 or
email to: jeri@exerplay.com

ITEM	DESCRIPTION	QTY	COST	TOTAL
Project	PLAYGROUND EQUIPMENT, SITE PREP, SAFETY SURFACING, INSTALLATION LANDSCAPE STRUCTURES, INC.			
LSI	PlayBooster and PlayShaper (2-5 years) Design 23072G	1	100,920.00	100,920.00
BuyBoard	Contract #679-22		-5.00%	-5,046.00
Freight	Freight/Shipping Charges (150-23-532)	1	9,100.00	9,100.00
Install	Installation of Playground Equipment (FC)	1	33,948.53	33,948.53
	SITE PREP			
Site Prep	Site Preparation, priced per SF	3,005	1.95	5,859.75
Concrete Curbing	Concrete Curbing, priced per LF	320	23.40	7,488.00
Concrete	Concrete Slab, priced per SF	2,934	5.85	17,163.90
	SAFETY SURFACING			
PIP	Poured-in-Place-Outdoor Learning Area, 50% standard color, 50% black, Aromatic Binder, priced per SF	557	13.00	7,241.00
BuyBoard	Contract #679-22		-5.00%	-362.00
PIP	Poured-in-Place-Music Area, 50% standard color, 50% black, Aromatic Binder, priced per SF	799	13.00	10,387.00
BuyBoard	Contract #679-22		-5.00%	-519.30
PIP	Poured-in-Place-Main Play Area, 4" System, 50% standard color, 50% black, Aromatic Binder, priced per SF	497	18.85	9,368.45
BuyBoard	Contract #679-22		-5.00%	-468.45
PIP	Poured-in-Place-Main Play Area, 4" System, 50% standard color, 50% Aromatic Binder, priced per SF	927	18.40	17,056.80
BuyBoard	Contract #679-22		-5.00%	-852.80
	Add Option- To add padding under Outdoor Learning Area- Please add \$1,170 to this quote, plus 3.5% for bond			
	Add Option- To add padding under Music Area- Please add \$1,678 to this quote, plus 3.5% for bond			
Bond	Performance/Payment Bond	1	7,198.27	7,198.27

• CONTINUE ON PAGE 2 •



REP Quote prepared by Jeri Call

MP jeri@exerplay.com Page 1
PO Box 1160 DATE

Cedar Crest NM 87008-1160

NUMBER

Fax 505. 281.01554/10/2023

JC041023-5

Toll Free 800.457.5444 www.exerplay.com

QUOTATION prepared for:

Hidalgo County
Donna Head Start

Please Issue Purchase Order to:

Exerplay, Inc
PO Box 1160, Cedar Crest, NM 87008 fax
to 505-281-0155 or email to:
jeri@exerplay.com

ITEM	DESCRIPTION	QTY	COST	TOTAL
Msg 1	<p>Pricing is for the above listed material and installation only and does not include storage, security, site preparation, security fencing, preailing wages, TERO wages, permitting, or any applicable taxes or bonds. Any necessary permits or special inspections are the responsibility of the General Contractor or End Owner. To obtain a performance/payment bond, please add 3.5%, plus appropriate tax, of the total to this quote.</p> <p>- NOTE - ExerPlay reserves the right to rise pricing if any portion of this quote is changed or removed and may result in a delay in ordering materials for this project.</p>			
Terms	<p>Billing and Payment Terms: Unless otherwise negotiated and agreed upon, ExerPlays billing terms are Net 30 from the date of the invoice, with approved credit. ExerPlay's process is to bill the customer when their equipment ships. Installation is billed upon completion. Bonds are billed when ordered.</p> <p>New Customers are required to pay a deposit on equipment at time of order. Deposit amount to be determined, based on credit. The remainder of that equipment, including freight, will be billed when it ships. Installation is billed upon completion. Bonds are billed when ordered.</p> <p>If paying by credit card, there will be a 3.5% fee added to the in price.</p>			
MP	For more information please contact Marissa Pecina at 956-358-3972, or marissa@exerplay.com			

PRICING IS GOOD FOR 30 DAYS

TOTAL

\$218,483.04

jeri@exerplay.com



Vendor Contract Information Summary

Vendor ExerPlay, Inc.
 Contact michelle@exerplay.com
 Phone 800-457-5444
 Phone Extension 185
 Email michelle@exerplay.com
 Vendor Website www.exerplay.com
 TIN 85-0390320
 Address Line 1 12220 N Hwy 14 Suite I
 Vendor City Cedar Crest
 Vendor Zip 87008
 Vendor State NM
 Vendor Country USA
 Delivery Days 10
 Freight Terms FOB Destination
 Payment Terms Net 30
 Shipping Terms Freight prepaid by vendor and added to invoice
 Ship Via Common Carrier
 Designated Dealer No
 EDGAR Received Yes
 Service-disabled Veteran Owned No
 Minority Owned No
 Women Owned No
 National Yes
 No Foreign Terrorist Orgs Yes
 No Israel Boycott Yes
 MWBE No
 ESCs 1, 2, 3, 14, 15, 16, 17, 18, 19, 20
 States Alaska, Arizona, Hawaii, Nevada, New Mexico, Texas
 Contract Name Parks and Recreation Equipment, Products, and Installation
 Contract No. 679-22
 Effective 10/01/2022
 Expiration 09/30/2025
 Accepts RFQs Yes
 Quote Reference Number 679-22



EXERPLAY, INC.

Unique Entity ID WGAUPX6HU9T4	CAGE / NCAGE 00AA4	Purpose of Registration All Awards
Registration Status Active Registration	Expiration Date Jul 8, 2023	
Physical Address 12220 N HWY 14 STE I Cedar Crest, New Mexico 87008 United States	Mailing Address P.O. Box 1160 Cedar Crest, New Mexico 87008-1160 United States	

Business Information

Doing Business as (blank)	Division Name (blank)	Division Number (blank)
Congressional District New Mexico 01	State / Country of Incorporation New Mexico / United States	URL http://www.exerplay.com

Registration Dates

Activation Date Jul 22, 2022	Submission Date Jul 8, 2022	Initial Registration Date Jan 4, 2002
--	---------------------------------------	---

Entity Dates

Entity Start Date Jan 22, 1991	Fiscal Year End Close Date Dec 31
--	---

Immediate Owner

CAGE (blank)	Legal Business Name (blank)
------------------------	---------------------------------------

Highest Level Owner

CAGE (blank)	Legal Business Name (blank)
------------------------	---------------------------------------

Executive Compensation

Registrants in the System for Award Management (SAM) respond to the Executive Compensation questions in accordance with Section 6202 of P.L. 110-252, amending the Federal Funding Accountability and Transparency Act (P.L. 109-282). This information is not displayed in SAM. It is sent to USAspending.gov for display in association with an eligible award. Maintaining an active registration in SAM demonstrates the registrant responded to the questions.

Proceedings Questions

Registrants in the System for Award Management (SAM.gov) respond to proceedings questions in accordance with FAR 52.209-7, FAR 52.209-9, or 2. C.F.R. 200 Appendix XII. Their responses are displayed in the responsibility/qualification section of SAM.gov. Maintaining an active registration in SAM.gov demonstrates the registrant responded to the proceedings questions.

Exclusion Summary

Active Exclusions Records?

No

SAM Search Authorization

I authorize my entity's non-sensitive information to be displayed in SAM public search results:

Yes

Entity Types

Business Types

Entity Structure Corporate Entity (Not Tax Exempt)	Entity Type Business or Organization	Organization Factors (blank)
Profit Structure For Profit Organization		

Socio-Economic Types

Check the registrant's Repts & Certs, if present, under FAR 52.212-3 or FAR 52.219-1 to determine if the entity is an SBA-certified HUBZone small business concern. Additional small business information may be found in the SBA's Dynamic Small Business Search if the entity completed the SBA supplemental pages during registration.

Financial Information

Accepts Credit Card Payments Yes	Debt Subject To Offset No
--	-------------------------------------

EFT Indicator 0000	CAGE Code 00AA4
------------------------------	---------------------------

Points of Contact

Electronic Business

♀ Nancy J Graham	Exerplay Inc P.O. Box 1160 Cedar Crest, New Mexico 87008 United States
---------------------	---

NANCY GRAHAM	Exerplay Inc P.O. Box 1160 Cedar Crest, New Mexico 87008 United States
--------------	---

Government Business

♀ ELAINE HARKESS	Exerplay Inc - Gsa Coordinator 601 7TH Street S. Delano, Minnesota 55328 United States
---------------------	---

NANCY Graham	Exerplay Inc P.O. Box 1160 Cedar Crest, New Mexico 87008 United States
--------------	---

Service Classifications

NAICS Codes

Primary	NAICS Codes	NAICS Title
Yes	238990	All Other Specialty Trade Contractors
	236220	Commercial And Institutional Building Construction
	237990	Other Heavy And Civil Engineering Construction
	339920	Sporting And Athletic Goods Manufacturing
	423910	Sporting And Recreational Goods And Supplies Merchant Wholesalers
	451110	Sporting Goods Stores
	541320	Landscape Architectural Services
	541330	Engineering Services

Product and Service Codes

PSC	PSC Name
7830	Recreational And Gymnastic Equipment

Disaster Response

This entity does not appear in the disaster response registry.

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

Certificate Number:
2023-1005549

Date Filed:
04/11/2023

Date Acknowledged:

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

ExerPlay, Inc.
Cedar Crest, NM United States

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

County of Hidalgo

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

Buy Board Contract
Hidalgo County Head Start

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary

5 Check only if there is NO Interested Party.

6 UNSWORN DECLARATION

My name is Sarah Love, and my date of birth is 03/09/1976.

My address is 12220 N Hwy 14, Suite I, Cedar Crest, NM, 87008, USA.
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in Bernalillo County, State of NM, on the 11 day of April, 2023.
(month) (year)

Sarah Love
Signature of authorized agent of contracting business entity (Declarant)