

Michael De La Rosa

3:11 PM (37 minutes ago)

to Merlen, Ashley, me, Julie, Robert, Carolina, Elaine

In preparation for the county's upcoming renewal, Aflac Group recommends that the county consolidate their current Term Life offering from 4 plans to 2 plan options. Based off current reporting, we show that the 10 year and 30 year plan options have the most enrollment. If the county agrees to move forward with our recommendation to consolidate plans, Aflac Group is able to offer support around the current premium discrepancies and has approval to forgive the premium discrepancies for the 2023 plan year. This means that Aflac Group will bring the policies whole from a premium perspective for the insureds that have a current discrepancy, with the understanding that if the insured elects to continue coverage into 2024, their premium will be updated to reflect the correct rate based off plan elected, age at time of application, tobacco status and total benefit amount.

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