




MEMORANDUM SOLE SOURCE DECLARATION

TO: Hidalgo County Commissioner's Court

FROM: Ignacio Amezcua MBA, CTCM, CTCD 

DATE: July 18, 2023

RE: Sole Source Declaration for Artel, Inc. "PCS Pipette Calibration System and Software"

The Hidalgo County Health and Human Services, in conjunction with the Hidalgo Urban County Program, seeks to procure the purchase of PCS Pipette Calibration System, Artel Ware Software, PCS Consumables and Qual Assure Solutions from Artel, Inc.

Artel manufactures, markets and is the sole source provider of the PCS® instrument, ArtelWare Software™, PCS QualAssure® Solutions, PCS preventive maintenance services and warranty programs, and user training for said products.

The PCS instrument, ArtelWare Software, PCS consumables and QualAssure® Solutions (Blank Solution, QualAssure® Solutions) are the components of the PCS. The components must be used in combination to operate and achieve manufacturer specifications and results that are traceable to the International System of Units (SI). Alternative components are not available from other manufacturers as the technology is proprietary to Artel.

The PCS was developed by Artel based on its proprietary technology and is covered by numerous U.S. and foreign patents as listed at www.artel-usa.com/patents. In the U.S. and Canada, the PCS and ArtelWare Software™ are currently sold by Artel's staff of inside and outside marketing representatives.

In Accordance with the Texas Local Government Code Chapter 262.024 (a)(7)(A),
(a) A contract for the purchase of any of the following items is exempt from the requirement established by section 262.023 if the commissioners court by order grants the exemption:
(7) Any item that can be obtained from only one source, including:
(A) Items for which competition is precluded because of the existence of patents, copyrights, secret processes, or monopolies;

Therefore, for the reason stated herein, we humbly request that the Hidalgo County Commissioners' Court declare a Sole Source Vendor, for the purpose of procuring the purchase with Artel, Inc. This sole source declaration will remain in effect through the life term of the contract, unless otherwise revoked by the Hidalgo County Commissioners Court.