




MEMORANDUM SOLE SOURCE DECLARATION

TO: Hidalgo County Commissioner's Court
FROM: Ignacio Amezcua MBA, CTCM, CTCD 
DATE: September 19, 2023
RE: Sole Source Declaration for HemoCue America

Since 1982 HemoCue America has been a pioneer in the medical field by developing a diagnostic hematology system that provides rapid lab-quality results for patients.

Furthermore, HemoCue America provides the following attributes to identify as a sole source:

- HemoCue is the manufacturer of the HB 301 Hemoglobin Testing System analyzer with required HB 301 cuvettes.
- HemoCue America is the sole distributor of HemoCue products in the U.S.A.
- HemoCue products cannot be sold through third party distributors.
- HemoCue America provides special pricing for County WIC programs making it more affordable.
- HemoCue trainers and repair associates are the only associates authorized to provide trainings and repair assistance.

In Accordance with the Texas Local Government Code Chapter 262.024 (a)(7)(A), (a)A contract for the purchase of any of the following items is exempt from the requirement established by section 262.023 if the commissioners court by order grants the exemption:
(7)Any item that can be obtained from only one source, including:
(A)Items for which competition is precluded because of the existence of patents, copyrights, secret processes, or monopolies;

Therefore, for the reason stated herein, we humbly request that the Hidalgo County Commissioners' Court declare a Sole Source Vendor, for the purpose of procuring the purchase with HemoCue America. This sole source declaration will remain in effect through the life term of the contract, unless otherwise revoked by the Hidalgo County Commissioners Court.