

# COUNTY OF HIDALGO - URBAN COUNTY PROGRAM

## Price Quotation Form

Price Quotation Form must be submitted to Urban County for pre-approval prior to the purchase. Use additional forms as needed.

**VENDOR #1** Name: McKesson Person Contacted: Isaac Brown  
 Phone #: 1-804-362-1803

Item #	Description of Items	Quantity	Price Per unit	Total Amount
1	Quidel Sofia 2 instruments	2	1,545.00	3,090.00
2	Flu Kits	3	359.38	1,078.14
3	Strep A boxes	3	112.66	337.98
4				
5				
6				
<b>TOTAL:</b>				<b>4,506.12</b>

**VENDOR #2** Name: Fisher Scientific Person Contacted: Roger Virden  
 Phone #: 1-412-334-4561

Item #	Description of Items	Quantity	Price Per unit	Total Amount
1	Quidel Sofia 2 instruments	2	1,533.73	3,067.46
2	Flu Kits	3	346.32	1,038.96
3	Strep A boxes	3	112.53	337.59
4				
5				
6				
<b>TOTAL:</b>				<b>4,444.01</b>

**VENDOR #3** Name: Medline Person Contacted: Ivan Kortes  
 Phone #: 1-224-216-0400

Item #	Description of Items	Quantity	Price Per unit	Total Amount
1	Quidel Sofia 2 instruments	2	1,200.00	2,400.00
2	Flu Kits	3	346.25	1,038.75
3	Strep A boxes	3	83.75	251.25
4				
5				
6				
<b>TOTAL:</b>				<b>3,690.00</b>

Recommendation: Medline- lowest quote price.

Requested by: *Orlito* 9-21-23  
 (USE BLUE INK) Date

**UCP APPROVAL**  
 Division Manager or Director  
*Guadalupe Garcia* 9/21/23  
 (USE BLUE INK) Date



# URBAN COUNTY PROGRAM

1916 TESORO ST. • PHARR, TEXAS 78577 • (956) 787-8127 FAX (956) 318-2988 • E-MAIL:ucp@co.hidalgo.tx.us

## REQUEST FOR QUOTE

### Project Name: CDBG-CV HC Health Facility Improvements

Hidalgo County Urban County Program is requesting a quote for the procurement of (2) Sophia analyzer With RSV and Flu start packs and 3 boxes of Strep A tests.

All quotes must contain a price and terms of a delivery date with a validity period of at least forty five (45) days. If you are unable to provide us with a quote please indicate so in writing.

All questions or discussions on this request for quotation must be directed to:  
**Lupita V. Garcia, CDBG Division Manager.**

All quotes must be submitted no later than **Monday, September 30, 2023 by 3:00 pm**  
Note: Notice of tax exempt (if selected) tax exempt form shall be provided.

Contact: <b>Lupita V. Garcia, UCP CDBG Division Manager</b>	Phone: (956) 787-8127 x 2237 Email: <a href="mailto:guadalupe.garcia@co.hidalgo.tx.us">guadalupe.garcia@co.hidalgo.tx.us</a>		
Description	Qty.	Unit Price	Extended Price
1. Quidel Sofia 2 instruments	2	1,200.00	2,400
2. Flu-Kits	3	346.25	1,038.75
3. Strep A- boxes	3	83.75	251.25
4.			
<b>Shipping/Freight/Fuel Surcharge</b>	<b>1</b>	<b>0</b>	<b>0</b>
<b>Total</b>		<b>3,690.00</b>	

**Ivan Kortés**

**9/21/23**

\_\_\_\_\_  
Representative Name

\_\_\_\_\_  
Date

[ikorkes@medline.com](mailto:ikorkes@medline.com)

**224-216-0400**

\_\_\_\_\_  
Email Address

\_\_\_\_\_  
Phone




**We make  
healthcare  
run better™**

Custom

Customer: 0002017587  
HIDALGO HHS  
1304 S 25TH AVE  
EDINBURG, TX 78542-7205

This pricing is valid until 12/1/2023 unless otherwise specified  
will be a

Product Image	Product #	Product Name
	<u>QDL20299</u>	ANALYZERS: SOFIA 2 IMMUNOASSAY ANALYZER
	<u>QDL20218</u>	TESTS: SOFIA TEST, FLUORESCENT IMMUNOASSAY, INFLUENZA A + B
	<u>QDL20274</u>	TESTS: SOFIA TEST, FLUORESCENT IMMUNOASSAY, CLIA WAIVED, STREP A

In some cases, images may be stock and not representative of final product.

ner Quote

Date: 3/6/2023  
 Sales Rep: Ivan Korkes  
[IKorkes@medline.com](mailto:IKorkes@medline.com)

and or based on contract tier eligibility and effective dates. Exact freight and tax added at the time of invoice.

Product Description	Pkg / Order UoM	Price	Qty	Total
<ul style="list-style-type: none"> <li>• Small benchtop analyzer that uses advanced fluorescence detection with ultraviolet LED energy source</li> <li>• Collects hundreds of data points on test strip contained inside of Sofia FIA Test Cassette</li> <li>• Uses proprietary algorithms to analyze data, interpret signals and determine results automatically to give objective result</li> <li>• Offers easy-to-use interface, customizable settings, flexible workflow, barcode technology and Virena connectivity</li> <li>• Results are reported automatically on the screen and can be stored in Sofia 2, optionally printed on an external printer, or sent to Virena</li> </ul>	1 EA / EA	\$1,200.00	2	\$2,400.00
<ul style="list-style-type: none"> <li>• Test utilizes advanced immunofluorescence-based technology</li> <li>• Objective result helps eliminate subjectivity of visual result</li> <li>• Store at room temperature</li> </ul>	25 EA / BX	\$346.25	3	\$1,038.75
<ul style="list-style-type: none"> <li>• Test utilizes advanced immunofluorescence-based technology</li> <li>• Objective result helps eliminate subjectivity of visual result</li> <li>• Store at room temperature</li> </ul>	25 EA / BX	\$83.75	3	\$251.25



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<b>Description</b>	<b>Qty.</b>	<b>Unit Price</b>	<b>Extended Price</b>
1. Quidel Sofia 2 instruments	<b>2</b>	1533.73	3067.46
2. Flu-Kits	<b>3</b>	346.32	1038.96
3. Strep A- boxes	<b>3</b>	112.53	337.59
<b>Shipping/Freight/Fuel Surcharge</b>	<b>1</b>	0	0
<b>Total</b>			4444.01

Roger Virden  
Representative Name

09/18/23  
Date

Roger.virden@thermofisher.com  
Email Address

412-334-4561  
Phone

# Sales Quotation



Part of Thermo Fisher Scientific

FISHER SCIENTIFIC COMPANY LLC  
4500 TURNBERRY DRIVE  
HANOVER PARK IL 60133-5491

[Review and Place Order](#)


[Click here or go through your purchasing system to fishersci.com quotes](#)

**\*Please reference this Quote Number on all correspondence.**

Don't have a profile? Register on [fishersci.com](https://fishersci.com)

For complete Terms and Conditions, please [click here](#).

Quote Comments: FREE SHIPPING

Nbr	Qty	UN	Catalog Number	Description	Unit Price	Extended Price
1	2	EA	23043086	 SOFIA 2 ANALYZER RX Quidel Sofia 2 Fluorescent Immunoassay Analyzer, Item Description: Immunoassay Analyzer, Recommended Applications: Healthcare Vendor Catalog # 20299 Hazardous Material This item is being sold as 1 per each Original Catalog Number 20299 Medical Device Product - Non-Returnable	1,533.73	3,067.46
2	3	PK	23043070	SOFIA FLU AB TEST KT 25T/PK RX Quidel Sofia Influenza A+B FIA Kit, Detectable Analytes: Detect influenza viral Antigens in nasal swab from symptomatic patients, Quantity: Each, Influenza A and B FIA Kit, Recommended Applications: Healthcare, Sample Type: Nasopharyngeal Wash/Aspirate, Nasal Swab, Nasopharyngeal Swab Vendor Catalog # 20218 This item is being sold as 25 each per pack Original Catalog Number 20218 Medical Device Product - Non-Returnable	346.32	1,038.96
3	3	PK	23043083	SOFIA STREP A WVD 25TST/PK RX Quidel Sofia Strep A FIA CLIA-Waived, Streptococcus A FIA	112.53	337.59

*Quote Nbr	Creation Date	Due Date	Page
3261-0395-65	09/18/2023		1 of 2
Payment Terms		Delivery Terms	
NET 30 DAYS		DEST	
Valid To		Prepared By	
12/31/2023		VIRDEN, ROGER	
Customer Reference		Sales Representative	
SOFIA ITEMS		ROGER VIRDEN	
To place an order	Ph: 800-766-7000	Fx: 800-926-1166	
Submitted To:		Customer Account: 094967-001	
VERONICA CUATE		HIDALGO COUNTY HEALTH & HUMAN SERVICES	
956-383-6221		1304 SOUTH 25TH AVENUE	
		EDINBURG TX 78542	

# Sales Quotation



**Fisher Scientific**

Part of Thermo Fisher Scientific

Quote Nbr	Customer Reference	Page
3261-0395-65	SOFIA ITEMS	2 of 2

Nbr	Qty	UN	Catalog Number	Description	Unit Price	Extended Price
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(CLIA-Waived), Packaging Quantity: 25 Test Kit, Detectable Analytes:  
Group A Streptococcal Antigen, For Use With: Sofia analyzer  
Vendor Catalog # 20274  
This item is being sold as 25 each per pack  
Original Catalog Number 20274  
Medical Device

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MERCHANDISE TOTAL

4,444.01

**NOTES:**

We now offer highly competitive financing with low monthly payments. Please contact your local sales representative for more information.

Tell us about your recent customer service experience by completing a short survey. This should take no longer than three minutes. Enter the link into your browser and enter the passcode: USA-PGH-CS2

<http://survey.medallia.com/fishersci>



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2. Flu- kits	3	359.38	1078.14
3. Strep A- boxes	3	112.66	337.98
4.			
<b>Shipping/Freight/Fuel Surcharge</b>	1	0	0
<b>Total</b>		4,506.12	

Isaac Brown  
Representative Name

[Isaac.brown@mckesson.com](mailto:Isaac.brown@mckesson.com)

\_\_\_\_\_  
Email Address

9/14/23  
Date

804-362-1803

\_\_\_\_\_  
Phone



Quote Name: Sofia 2  
 Account #: 87472442 HIDALGO COUNTY HEALTH DEPARTMENT  
 Address: ATTN: LAB1304 S 25TH AVE BLDG  
 B, EDINBURG, TX, 78542-7205

Quote Number: CPQ-733762  
 Effective From: 09-14-2023  
 Expires On: 10-14-2023

UEI: XFHRZSRBK6Q1  
 TIN: 20-2046702  
 DUNS: 05-142-0107

Sales Rep: Isaac Brown

Total Items: 3

Item #	Item Description	Vendor Name	Catalog Number	Qty	UOM	Case / Pack	Product Category	MCK Cross	Usage 3 Mo	Taxable	Final Price	Extended Price
1058938	Analyzer, Sofia 2 Immunoassayd/s	Quidel Corp	20299	2	EA	EA	Lab-Respiratory Testing		0		\$1,545.00	\$3,090.00
853965	Test Kit, Influenza A&b Sofia(25/kt 12kt/cs) Quidel	Quidel Corp	20218	3	KT	12KT/CS	Lab-Respiratory Testing		0		\$359.38	\$1,078.14
951139	Test Kit, Strep A+ Sofia (25/kt 12kt/cs)	Quidel Corp	20274	3	KT	12KT/CS	Lab-Respiratory Testing		0		\$112.66	\$337.98

Quote Sub Total: \$4,506.12  
 Additional Freight: \$0.00  
 Estimated Taxes: \$0.00  
 Quote Total: \$4,506.12

**Important Notice:**

- Any delivery requirements in the original quote request are subject to product availability
- Unless GPO eligibility was provided by customer to the Mckesson sales representative, this quote is not based on GPO pricing
- Quote valid for 30 days
- Equipment items may require a 4-6 week lead time unless a specific timeframe is specified
- Drop-ship items ship directly from vendor
- To place an order based on this quote, please reply to your Account Manager
- Large PPE order and Covid Test Kits are not eligible for return, unless such return is the result of a recall or defective condition.
- The pricing provided is contingent on standard commercial shipping, labeling, and marking requirements within the continental United States
- Product availability is based on inventory at the time of order and subject to restrictions imposed by manufacturers
- Mckesson is not a manufacturer of items and therefore is not able to prevent industry-standard supply chain issues such as manufacturer backorders, discontinuations, or allocations due to high demand or short supply. Additionally, Mckesson will provide the products offered in our quote unless Mckesson is contractually prohibited by the manufacturer to provide said products.
- Please note that taxes or fees may be added upon receipt of order and applied to your final invoice. Please contact your account manager to update your tax exemption status or to address questions regarding additional fees, such as freight, special orders and drop-shipment.
- Items marked with VA FSS or GSA MAS indicate contracted items. Items without this indicator are open market items. A full list of items can be accessed at mckesson.com/fss.

- McKesson Medical-Surgical Government Solutions is not the Department of Veterans Affairs Pharmaceutical Prime Vendor (PPV). Therefore, all orders placed with MMSGGS are not eligible for PPV pricing.