




MEMORANDUM

TO: Hidalgo County Commissioner's Court

FROM: Ignacio Amezcua MBA, CTCM, CTCD 

DATE: July 12, 2024

RE: Sole Source Declaration for ESi Acquisition, Inc., **"WebEOC Software Subscription"**

The Hidalgo County Emergency Management Department seeks to procure the purchase of WebEOC Software Suite from ESi Acquisition, Inc.

ESi Acquisition, Inc., a Juvare Company ("ESi"), is the sole developer and licensor of the ESi WebEOC branded Software. As the only entity with access to the ESi WebEOC Software source code, ESi is the only entity, which may accurately diagnose software errors, and defects, issue corrections and fully integrated enhancements, and warrant performance of the ESi WebEOC Software. ESi also provides professional services that are specialized in nature and focused on configuration and technical support for the proprietary software technology. These services frequently requires access to ESi proprietary information and are not available through or resold by any third parties, The WebEOC Software Core Subscription services and supporting Emergency Management and Municipal Operations Modules also are available exclusively from ESi.

In Accordance with the Texas Local Government Code Chapter 262.024 (a)(7)(A),
(a) A contract for the purchase of any of the following items is exempt from the requirement established by section 262.023 if the commissioners court by order grants the exemption:
(7) Any item that can be obtained from only one source, including:
(A) Items for which competition is precluded because of the existence of patents, copyrights, secret processes, or monopolies.

Therefore, for the reason stated herein, we humbly request that the Hidalgo County Commissioners' Court declare a Sole Source Vendor, for the purpose of procuring the purchase with ESi Acquisition, Inc. This sole source declaration will remain in effect through the life term of the contract, unless otherwise revoked by the Hidalgo County Commissioners Court.