

**Appendix C Pricing Index
Insight Public Sector, Inc.
DIR-TSO-4343**

Products	Customer Discount % off MSRP
APC	35.00%
Cohesity	15.00%
Cradlepoint	15.00%
Eaton	37.00%
Exterity	10.00%
F5 Networks	11.00%
FatPipe	26.00%
Forcepoint	20.00%
Fortinet	28.00%
Nutanix	9.00%
Plantronics	39.00%
Riverbed	28.00%
Singlewire	15.00%
Syn-Apps	5.50%
Tricentric	25.00%
Tripp Lite	39.50%
Wilson Electronics	10.00%
Belden	35.00%
Berk-Tek	35.00%
B-Line	27.00%
Cable Management Solutions	27.00%
CPI (Chatsworth Products, Inc.)	27.25%
CommScope	25.00%
Corning	25.00%
General Cable	37.50%
Great Lakes	25.00%
Hitachi Cable America	35.00%
Hoffman Enclosures	27.00%
Hubbel Premise Wiring	32.00%
Leviton	25.00%
Mohawk	37.00%
OCC	32.00%
Ortronics	35.00%
Panduit	25.00%
Seimon	32.00%
Sumitomo Electric Lightwave	32.00%
Superior Essex	35.00%
Valcom	42.50%
Related Services	
Insight Asset Management (Asset Tagging)	29.25%
Insight Trade-In and Asset Disposal	29.25%
Insight Warehousing	29.25%

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Insight Staging and Configuration	29.25%
Insight Integration Services	29.25%
Insight Project Management	29.25%
Insight Cabling	29.25%
Insight Training	29.25%
Insight Managed Services	2.00%
APC Maintenance & Support	31.00%
Cohesity Maintenance & Support	15.00%
Cradlepoint Maintenance	15.00%
Eaton Maintenance	10.00%
Exterity Maintenance & Support	10.00%
Exterity Training	10.00%
F5 Networks Maintenance & Support	7.00%
F5 Networks Training	7.00%
FatPipe Maintenance	10.00%
Forcepoint Maintenance & Support	5.50%
Fortinet Maintenance	15.00%
Fortinet Support & Training	2.00%
Nutanix Maintenance & Support	9.00%
Nutanix Training	9.00%
Riverbed Maintenance & Support	12.00%
Riverbed Training	12.00%
Singlewire Maintenance	5.00%
Syn-Apps Maintenance	5.50%
Tripp Lite Maintenance & Support	25.50%

DIR Customer price will include the 0.75% administrative fee