



Hidalgo County Head Start Program Policy Council Agenda

DATE: September 18, 2024

SUBJECT: Discussion/Approval on Request to Purchase Fire and Security Systems and Monitoring Services (Contract #654-21) Through the Hidalgo County's Membership/Participation With the Texas Association School Board (TASB) Buyboard's Multiple Awarded Vendor, Superior Alarms, for the Term of the TASB Contract Expiring on 11/30/2024

RATIONALE/NEED: This would allow the purchasing of the lowest and best pre-bided prices on Fire and Security Systems and Monitoring Services. Access Control System Services to be provided at Administration, Alamo Center, Donna Campus, San Carlos Campus, Edinburg North Campus, Donna Kitchen, and Palmview Kitchen.

RECOMMENDATION: Administration recommends approval.

COST: Head Start (HHS-ACF) funds are available.

RELATED INFORMATION INCLUDED: Participant Info, Proposals

INITIATED BY: Ambrosio Tovar, Procurement Director *A. Tovar*

REVIEWED BY: Dr. Nereyda Cantu, Assistant Program Director *N. Cantu*

EXECUTIVE DIRECTOR'S APPROVAL: *[Signature]*

Menu



Vendor Contract Information Summary

Vendor	Superior Alarms
Contact	Colin Ashburn
Phone	9566826005
Email	buyboard@superioralarms.com
Vendor Website	www.superioralarms.com
TIN	74-2420252
Address Line 1	600 Ash Avenue
Vendor City	McAllen
Vendor Zip	78501
Vendor State	TX
Vendor Country	USA
Delivery Days	10
Freight Terms	FOB Destination
Payment Terms	Net 30 days
Shipping Terms	Pre-paid and added to invoice
Ship Via	Common Carrier
Designated Dealer	No
EDGAR Received	Yes
Service-disabled Veteran Owned	No
Minority Owned	No
Women Owned	No
National	Yes
No Foreign Terrorist Orgs	Yes
No Israel Boycott	Yes
MWBE	No
ESCs	All Texas Regions
States	All States
Contract Name	Fire and Security Systems and Monitoring Services
Contract No.	654-21
Effective	12/01/2021
Expiration	11/30/2024
Accepts RFQs	Yes
Quote Reference Number	654-21
Return Policy	Superior Alarms will accept new parts for return within 30 days ARO if in manufacturer's sealed box. We will issue credit, exchange or refund depending on the circumstances.



600 Ash Avenue - P.O. Drawer 3097
McAllen, TX 78501
State Lic. B4881 - Fire Lic. ACR-86318-816
Tel. (956) 682-6005 - Fax (956) 213-1179

We send the police there in a hurry!

PROPOSAL

August 8, 2024

HIDALGO COUNTY HEAD START
ATTN: MR. TOVAR
P.O. BOX 0117
EDINBURG, TX
(956) 380-4149 office
(956) 756-8834 cell

INSTALLATION ADDRESS:
ADMINISTRATION BUILDING
1901 W. State Hwy 107
EDINBURG TX

ADD HR DOOR TO EXISTING DSX ACCESS CONTROL SYSTEM:

QTY	PART #	DESCRIPTION	PRICE:
1	1042PKG NV	CONTROLLER	\$2,860.00
1	RWS150/28	POWER SUPPLY FOR LOCK	\$400.00
3	1270	BATTERIES	\$75.00
1	ID PL6005	PROX READER	\$137.50
1	SD-927PKC-NEQ	RTE	\$69.50
1	SD70	DOOR POSITION SWITCH	\$5.60
1	ECL-ACC-500	MAGLOCKS	\$199.60
1	ECL-ACC-500S	SPACER	\$32.00
.3	22/6	CABLE SHIELDED PLENUM	\$57.00
.3	22/4	CABLE PVC	\$32.00
.3	22/2	CABLE PVC	\$24.00
.3	18/2	CABLE PVC	\$63.00
1	CAT5E	CAT5E PVC	\$65.00
1	FRT/CONSM	FREIGHT/CONSM	\$105.00
1	LABOR	LABOR/MISC	\$785.00

TOTAL INVESTMENT \$4,994.20+TAX EXEMPT

CUSTOMER TO PROVIDE DIRECT POWER TO DSX CONTROLLER & POWER SUPPLY

BUY BOARD #654-21



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August 8, 2024

HIDALGO COUNTY HEAD START
ATTN: MR. TOVAR
P.O.BOX 0117
EDINBURG, TX
(956) 380-4149 office
(956) 756-8834 cell

INSTALLATION ADDRESS:
ALAMO CAMPUS
303 S 7TH
ALAMO TX 78516

DSX ACCESS CONTROL SYSTEM:

QTY	PART #	DESCRIPTION	PRICE:
1	1042PKG NV	CONTROLLER	\$2,860.00
1	1042	CONTROLLER	\$1,392.00
1	RWS150/28	POWER SUPPLY FOR LOCK	\$400.00
1	UDS-1100	LANTRONIX	\$280.00
3	1270	BATTERIES	\$75.00
25	1386	ACCESS CARDS	\$175.00
4	ID PL6005	PROX READER	\$550.00
4	SD-927PKC-NEQ	RTE	\$278.00
5	SD70	DOOR POSITION SWITCH	\$28.00
5	ECL-ACC-500	MAGLOCKS	\$998.00
5	ECL-ACC-500S	SPACER	\$160.00
1	22/6	CABLE SHIELDED PLENUM	\$285.00
1	22/4	CABLE PVC	\$96.00
1	22/2	CABLE PVC	\$72.00
1	18/2	CABLE PVC	\$188.00
1	CAT5E	CAT5E PVC	\$65.00
1	FRT/CONSM	FREIGHT/CONSM	\$218.00
1	LABOR	LABOR/MISC	\$2,929.00

TOTAL INVESTMENT \$11,049.00+TAX EXEMPT

CUSTOMER TO PROVIDE DIRECT POWER TO DSX CONTROLLER & POWER SUPPLY



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PROPOSAL

September 10, 2024

HIDALGO COUNTY HEAD START
ATTN: MR. TOVAR
P.O.BOX 0117
EDINBURG, TX
(956) 380-4149 office
(956) 756-8834 cell

INSTALLATION ADDRESS:
DONNA CAMPUS
1402.SILVER AVE
DONNA TX

UPGRADE/ADD ON EXISTING DMP ACCESS TO DSX ACCESS SYSTEM:

QTY	PART #	DESCRIPTION
1	1042PKG NV	CONTROLLER
3	1042	CONTROLLER
1	RWS300B/28	POWER SUPPLY FOR LOCK
1	UDS-1100	LANTRONIX
3	1270	BATTERIES
25	1386	ACCESS CARDS
3	ID PL6005	PROX READER
2	SD-927PKC-NEQ	RTE
7	SD70	DOOR POSITION SWITCH
3	ECL-ACC-500	MAGLOCKS
3	ECL-ACC-500S	SPACER
1	22/6	CABLE SHIELDED PLENUM
1	22/4	CABLE PVC
1	22/2	CABLE PVC
1	18/2	CABLE PVC
1	CAT5E	CAT5E PVC
1	CONDUIT	CONDUIT, BOXES, CONNECTORS
1	LABOR	LABOR/PROGRAMMING/MISC

TOTAL INVESTMENT \$11,570.40+TAX EXEMPT BUY BOARD #654-21

**CUSTOMER TO PROVIDE DIRECT POWER TO DSX CONTROLLER & POWER SUPPLY
WE WILL UTILIZE ALL EXISTING WIRE/READERS/MAGLOCKS/RTE BUTTONS. CUSTOMER IS AWARE THAT IF
DEVICES DON'T WORK WE WILL PROVIDE A CHANGE ORDER WITH ADDITIONAL COST FOR PARTS
AND/OR LABOR.**



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McAllen, TX 78501
State Lic. B4881 - Fire Lic. ACR-86318-816
Tel. (956) 682-6005 - Fax (956) 213-1179

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PROPOSAL

August 16, 2024

HIDALGO COUNTY HEAD START
ATTN: MR. TOVAR
P.O.BOX 0117
EDINBURG, TX
(956) 380-4149 office
(956) 756-8834 cell

INSTALLATION ADDRESS:
SAN CARLOS CAMPUS
134 NORTH 86 TH
EDINBURG TX

UPGRADE OF EXISTING DMP ACCESS TO DSX ACCESS SYSTEM:

QTY	PART #	DESCRIPTION	PRICE:
1	1042PKG NV	CONTROLLER	\$2,860.00
1	1042	2-DOOR CARD	\$1,392.00
1	RWS150/28	POWER SUPPLY FOR LOCK	\$400.00
3	1270	BATTERIES	\$75.00
4	SD70	DOOR POSITION SWITCH	\$22.40
25	1386	ACCESS CARDS	\$175.00
1	CAT5E	CAT5E PVC	\$65.00
1	UDS-1100	LANTRONIX	\$280.00
1	FRT/CONSM	FREIGHT/CONSM	\$105.00
1	LABOR	LABOR/MISC	\$785.00

TOTAL INVESTMENT \$6,159.40+TAX EXEMPT

BUY BOARD #654-21

CUSTOMER TO PROVIDE DIRECT POWER TO DSX CONTROLLER & POWER SUPPLY
WE WILL UTILIZE ALL EXISTING WIRE/READERS/MAGLOCKS/RTE BUTTONS. CUSTOMER IS AWARE THAT IF
DEVICES DON'T WORK WE WILL PROVIDE A CHANGE ORDER WITH ADDITIONAL COST FOR PARTS
AND/OR LABOR.

We agree to the above system design and the terms listed below and authorize
Superior Alarms to begin work. We also agree to sign a commercial sales agreement.

Thank you for the opportunity to serve you with your security needs. If you have any
questions feel free to call me at 682-6005X1802.

Sincerely,
Flor Salazar
Sales Representative



600 Ash Avenue - P.O. Drawer 3097
McAllen, TX 78501
State Lic. B4881 - Fire Lic. ACR-86318-816
Tel. (956) 682-6005 - Fax (956) 213-1179

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PROPOSAL

August 16, 2024

HIDALGO COUNTY HEAD START
ATTN: MR. TOVAR
P.O. BOX 0117
EDINBURG, TX
(956) 380-4149 office
(956) 756-8834 cell

INSTALLATION ADDRESS:
EDINBURG NORTH CAMPUS
3500 E. FM2812
EDINBURG TX

UPGRADE OF EXISTING DMP ACCESS TO DSX ACCESS SYSTEM:

QTY	PART #	DESCRIPTION	PRICE:
1	1042PKG NV	CONTROLLER	\$2,860.00
1	1042	2-DOOR CARD	\$1,392.00
1	RWS150/28	POWER SUPPLY FOR LOCK	\$400.00
3	1270	BATTERIES	\$75.00
4	SD70	DOOR POSITION SWITCH	\$22.40
25	1386	ACCESS CARDS	\$175.00
1	CAT5E	CAT5E PVC	\$65.00
1	UDS-1100	LANTRONIX	\$280.00
1	FRT/CONSM	FREIGHT/CONSM	\$105.00
1	LABOR	LABOR/MISC	\$785.00

TOTAL INVESTMENT \$6,159.40+TAX EXEMPT

BUY BOARD #654-21

CUSTOMER TO PROVIDE DIRECT POWER TO DSX CONTROLLER & POWER SUPPLY
WE WILL UTILIZE ALL EXISTING WIRE/READERS/MAGLOCKS/RTE BUTTONS. CUSTOMER IS AWARE THAT IF
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AND/OR LABOR.

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Superior Alarms to begin work. We also agree to sign a commercial sales agreement.

Thank you for the opportunity to serve you with your security needs. If you have any
questions feel free to call me at 682-6005X1802.

Sincerely,
Flor Salazar
Sales Representative



600 Ash Avenue - P.O. Drawer 3097
 McAllen, TX 78501
 State Lic. B4881 - Fire Lic. ACR-86318-816
 Tel. (956) 682-6005 - Fax (956) 213-1179

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PROPOSAL

September 6, 2024

HIDALGO COUNTY HEAD START
 ATTN: MR. TOVAR
 P.O. BOX 0117
 EDINBURG, TX
 (956) 380-4149 office
 (956) 756-8834 cell

INSTALLATION ADDRESS:
CENTRAL KITCHEN
 2000 FORDYCE AVE
 DONNA, TX

DSX ACCESS CONTROL INSTALLATION:

QTY	PART #	DESCRIPTION
1	1042PKG NV	CONTROLLER
1	1042	CONTROLLER
1	RWS300B/28	POWER SUPPLY FOR LOCK
1	UDS-1100	LANTRONIX
3	1270	BATTERIES
50	1386	ACCESS CARDS
4	ID PL6005	PROX READER
4	SD-927PKC-NEQ	RTE
7	SD70	DOOR POSITION SWITCH
7	ECL-ACC-500	MAGLOCKS
7	ECL-ACC-500S	SPACER
1	22/6	CABLE SHIELDED PLENUM
1	22/4	CABLE PVC
1	22/2	CABLE PVC
1	18/2	CABLE PVC
1	CAT5E	CAT5E PVC
1	CONDUIT	CONDUIT, BOXES, CONNECTORS
1	LABOR	LABOR/MISC/PROGRAMMING

TOTAL INVESTMENT \$12,882.00+TAX EXEMPT

BuyBoard Catalog 654-21

We agree to the above system design and the terms listed below and to sign a commercial equipment agreement. We authorize Superior Alarms to begin work.

(Note: THIS PROPOSAL IS PROPRIETARY INFORMATION AND ANY DISCLOSURE TO ANY PARTY IS PROHIBITED.)

Sincerely,
Flor Salazar
Sales Representative



600 Ash Avenue - P.O. Drawer 3097
 McAllen, TX 78501
 State Lic. B4881 - Fire Lic. ACR-86318-816
 Tel. (956) 682-6005 - Fax (956) 213-1179

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PROPOSAL

September 6, 2024

HIDALGO COUNTY HEAD START
 ATTN: MR. TOVAR
 P.O. BOX 0117
 EDINBURG, TX
 (956) 380-4149 office
 (956) 756-8834 cell

INSTALLATION ADDRESS:
 PALMVIEW KITCHEN

DSX ACCESS CONTROL INSTALLATION:

QTY	PART #	DESCRIPTION
1	1042PKG NV	CONTROLLER
1	RWS150/28	POWER SUPPLY FOR LOCK
1	UDS-1100	LANTRONIX
3	1270	BATTERIES
50	1386	ACCESS CARDS
2	ID PL6005	PROX READER
2	SD-927PKC-NEQ	RTE
2	SD70	DOOR POSITION SWITCH
2	ECL-ACC-500	MAGLOCKS
2	ECL-ACC-500S	SPACER
1	22/6	CABLE SHIELDED PLENUM
1	22/4	CABLE PVC
1	22/2	CABLE PVC
1	18/2	CABLE PVC
1	CAT5E	CAT5E PVC
1	CONDUIT	CONDUIT, BOXES, CONNECTORS
1	LABOR	LABOR/PROGRAMMING/MISC

TOTAL INVESTMENT \$6,637.00+TAX EXEMPT

BuyBoard Catalog 654-21

We agree to the above system design and the terms listed below and to sign a commercial equipment agreement. We authorize Superior Alarms to begin work.

(Note: THIS PROPOSAL IS PROPRIETARY INFORMATION AND ANY DISCLOSURE TO ANY PARTY IS PROHIBITED.)

Sincerely,
Flor Salazar
 Sales Representative