

The Interlocal Purchasing System

Purchasing Made Personal



Printed 2 December 2024

americansurveillanceco.com

American Surveillance Co

EMAIL PO & VENDOR QUOTE TO: TIPSPO@TIPS-USA.COM
PO MUST REFERENCE VENDOR TIPS CONTRACT NUMBER

	<u>PAYMENT TO</u>	<u>TIPS CONTACT</u>
ADDRESS	55 Galonsky Street, Suite 103	NAME Charlie Martin
CITY	Brownsville	PHONE (866) 839-8477
STATE	TX	FAX (866) 839-8472
ZIP	78521	EMAIL tips@tips-usa.com

DISADVANTAGED/MINORITY/WOMAN BUSINESS ENTERPRISE: Y

HUB: Y

SERVING STATES

AL | AK | AZ | AR | CA | CO | CT | DE | DC | FL | GA | HI | ID | IL | IN | IA | KS | KY | LA | ME | MD | MA | MI | MN | MS | MO | MT | NE | NV | NH | NJ | NM | NY | NC | ND | OH | OK | OR | PA | RI | SC | SD | TN | TX | UT | VT | VA | WA | WI | WY | PR

Overview

Security Products and Security Services

AWARDED CONTRACTS "View EDGAR Doc" on Website

Contract	Comodity	Exp Date	EDGAR
230202	Security Systems Products and Services	04/30/2026	See EDGAR Certification Doc.
230105	Technology Solutions Products and Services	05/31/2028	See EDGAR Certification Doc.

CONTACTS BY CONTRACTS

230105

Eduardo Camarillo	Finance Director	(956) 504-5656	ecamarillo@americansurveillanceco.
Jaime Escobedo	President CEO	(956) 504-5656	jescobedo@americansurveillanceco.

230202

Eduardo Camarillo	Finance Director	(956) 504-5656	ecamarillo@americansurveillanceco.
Jaime Escobedo	President CEO	(956) 504-5656	jescobedo@americansurveillanceco.



Jose Vela <jose.avela@co.hidalgo.tx.us>

24-0430 Requesting Price Verification and Compliance.

Karen Walton <Karen.Walton@tips-usa.com>
To: Jose Vela <jose.avela@co.hidalgo.tx.us>

Mon, Dec 2, 2024 at 2:45 PM

Please find attached the current contract pricing for American Surveillance Co's contract #230105. For the purposes of public information request, the vendor waived confidentiality per attached.

Per the response to "Discount Offered" attribute question, with the possible exception of limited goods/services specifically identified and excluded from this discount in Vendor's original proposal, the minimum discount proposed for this contract is 10%.



Karen Walton
Purchase Order Compliance

The Interlocal Purchasing System

Direct: (903) 575-2761
TIPS Office: (866) 839-8477
Email: Karen.Walton@tips-usa.com
4845 US Hwy 271 N | Pittsburg, TX 75686



While TIPS does all that it can to comply with and exceed the bidding requirements for most public entities, because the laws applicable vary by entity type, location, spend amount, purchase type, and the purchaser's local policies, TIPS cannot legally advise any Member/End-User when a TIPS purchase is appropriate. It is always up to the Member/End-User to review our processes and determine if we meet their needs for any particular purchase or entity.

From: Jose Vela <jose.avela@co.hidalgo.tx.us>
Sent: Monday, December 2, 2024 1:55 PM
To: bids <bids@tips-usa.com>
Subject: 24-0430 Requesting Price Verification and Compliance.

Some people who received this message don't often get email from jose.avela@co.hidalgo.tx.us. Learn why this is important

[EXTERNAL SENDER - CAUTION: This email originated from outside of the organization.]

[Quoted text hidden]

4 attachments

Confidentiality Claim Form.pdf
190K

230105 Pricing Form 1.xlsx
29K

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Audio/Video, Fire, Security and Surveillance Products/Services – ESC Region 19 Allied States Cooperative
RFP NUMBER: 24-7488
RFP OPENING DATE: April 9, 2024
CONTRACT TERM: Date of award until May 31, 2025, with 4 annual extension options.
FUNDING SOURCE: Various
RFP's ISSUED: 36
RESPONSES: 1437
ADVERTISEMENT DATES: El Paso Times – March 11, 2024 & March 18, 2024

RECOMMENDED FOR AWARD: **A/V Concepts & Security, LLC**
Advanced Security Contractors, Inc. (HUB)
Aegis Special Systems, LLC (HUB)
American Surveillance Co (American Surveillance Company Inc.) (HUB)
API National Service Group (API National Service Group Inc.)
~~APIC Solutions, Inc (APIC Solutions Texas, LLC)~~ * Updated 11/22/24
Assurance Fire Protection, LLC
AVES Audio Visual Systems Inc (HUB)
AVX (D.W. Collins Inc)
Black Fire & Security Services LLC
Car-Mac Special Systems LLC (Carlos L Macias)
Century Fire Systems, LLC
Dantek Systems (Dantek Systems Inc.)
Electripro, Inc. dba Integrated Technologies and Design (HUB)
EP Trident Fire Protection, LLC
GarCom, Inc. (HUB)
HB Pro Sound (H.B. Electronics, Inc.) (HUB)
Henderson Fire Protection Inc.
Intraworks Inc.
L & L Special Systems LLC
Plan B Networks, Inc
Pyrocom System Inc. (PyroCom systems Inc.)
Resident Technology (David Felix)
Saucedo Lock Co. (DACAMA LLC)
Sound & Signal Systems of Texas
Southwest Sonitrol (Southwest Sonitrol Inc.; Sonitrol of El Paso)
System Integrations (MJAMPL Inc.)
Team 1st Technologies LLC
Technology World LLC (DBA Sentry) (HUB)
The Cable Source (The Cable Source Ltd.Co.)
Virtual Technologies Inc
TOTAL (estimated) \$25,000,000.00/year

EXPLANATIONS:

Award of this solicitation will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Audio/Video, Fire, Security and Surveillance Products/Services for those procurements made

with federal, state or local funds. Evaluation and award recommendation were based on 70% pricing and 30% references. AISYS Consulting (AISYS Consulting, LLC) and Johnson Controls (Johnson Controls US Holdings; Johnson Controls Fire Protection LP) withdrew their submittals. IntegriWard, LLC. and Matrix Special Systems, Inc. submitted a proposal however were not considered; vendors are delinquent on reporting and/or administrative fee payment. RECON Security Corporation submitted a proposal however was not considered; vendor does not meet the scope of work. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet.

SPECIFICATIONS, PREPARATION AND EVALUATION PROVIDED BY:

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Patty Delgado - ESC Region 19

Special Conditions

(apply to all)

1. Vendors awarded this contract will be utilized on an as-needed basis.
2. Vendors must attach their pricelist for all applicable products being proposed. To include all tools, ladders, extensions, scissor lifts, and trade supply materials needed to perform the work.
3. The discounts provided will include delivery unless otherwise stated at the time bids are submitted or in those instances where parts must be sent overnight.
4. No submittals will be considered or evaluated for possible award unless price lists are submitted from either the company, manufacturer, or wholesale supplier.
5. Any required permits will be the responsibility of the vendor and may invoice the client as a passthrough cost only.
6. Vendors must attach a fee schedule to include all applicable fees/rates. Hourly rates to include rates for service/maintenance work, estimating/consulting, inspection, installation, repair, monitoring, rates for certified technicians, rate for helpers, etc. (to include after hours (6 p.m.) holidays, weekends, etc.).
7. Vendors must submit a copy of their licenses and permits as well as other documentation in compliance with local, state, and federal laws.
8. Vendor must provide proof of authorized sales and service agency from any manufacturers they submit for award consideration.
9. Vendors may be required to provide bonds at the discretion of the member.
10. All cleanup and removal from work site will be the responsibility of the awarded vendor.
11. All work performed under this contract will come with a one-year warranty as to workmanship and functionality.

Audio/Video, Security and Low Voltage Equipment Supplies and Installation

1. Clients reserve the option to purchase their own materials to ensure the quality of their choice.
2. Vendor agrees to have full crew working to expedite work and be willing to work after hours and on weekends to eliminate interruptions.
3. Awarded vendors will show the ability to procure, install, configure, and certify elements of any associated scope of work, to include owner acceptance as well as adherence and continuance of all manufacturers' warranty.
4. Bids are to include equipment and installation by manufacturer/factory certified installer, end user training and items which contain electrical power distribution (i.e., UPS back up, power conditioners and power supplies) are to include installation by a licensed electrician.
5. Awarded vendors will be responsible for turnkey purchase, installation & operation for orders received.

Fire & Security Alarm

1. This RFP will be for installation, service, and monitoring of new systems installed by the vendor as well as taking over existing installed systems for both fire and security monitoring.
2. Awarded vendors agree to change out or take over existing accounts by coordinating with existing vendors on change-outs for any equipment that may be owned by the current vendor.
3. Awarded vendors will submit the names of all licensed fire alarm technicians on staff with proposals for award consideration.
4. All work performed on ASC member's property will only be performed by licensed fire alarm technicians.
5. Vendors must comply with all adopted standards in Chapter 6002 Fire Detection and Alarm Device Installation and TAC 34.600 Fire Alarm Rules.
6. All work performed by the awarded vendor must comply with the International Building Code (IBC).
7. All work, goods and services must comply with NFPA (National Fire Protection Association) and NEC (National Electrical Code).
8. Vendors wishing to be considered for award must own and provide the manufacturer, model number, year purchased, and serial number of a smoke detector sensitivity machine along with proof of service and maintenance in accordance with the manufacturer's specifications and provide clients with a copy of the annual calibration certificate.
9. A copy of all employees' licenses for security intrusion alarm installers by the state vendor wishes to service will be submitted with proposals for award consideration.
10. Vendors wishing to be considered for award must submit a copy of their Class B Security Contractor Company license.
11. Awarded vendors must provide activity reports to each ASC member's designated contact person of the system's status when requested during the contract term.
12. All required inspection certifications of fire systems will be provided to the ASC member's designated person along with the Texas State Fire Marshall and El Paso Fire Department or the state in which the vendor wishes to provide services.
13. If vendor intends to use a separate monitoring service from itself, the name, address, contact person, phone number, and email address must be included with the proposal for award consideration.
14. Awarded vendors agree to provide shop certified drawings to ASC members that are agreed upon by both parties prior to commencement of any work.

Approved By: _____
Dr. Armando Aguirre

Date: _____
April 30, 2024