



December 5, 2024

***By Email***

Ived Sepulveda  
Hidalgo County Health and Human Services  
1304 S 25Th Ave  
Edinburg TX 78542-7205

Dear Ived Sepulveda,

This letter provides Cepheid's response to all requests for sole-source representations. Cepheid is currently the sole manufacturer of Xpert<sup>®</sup> reagents, and GeneXpert<sup>®</sup> systems are manufactured exclusively for Cepheid. Xpert reagent test cartridges are designed and manufactured to only be used with Cepheid's instruments. Cepheid is currently the only authorized provider of service for GeneXpert systems to customers within the United States, excluding territories.

For customers with acute care facilities within the United States, excluding territories, Cepheid is currently the only authorized distributor of Xpert reagents and GeneXpert systems. For customers with non-acute care facilities within the United States, excluding territories, which purchased directly from Cepheid before November of 2015, Cepheid is also currently the only authorized distributor of Xpert reagents and GeneXpert systems for the specific non-acute care sites that previously bought directly from Cepheid.

Customers with non-acute care facilities that did not buy directly from Cepheid before November of 2015 may be able to purchase Xpert reagents and GeneXpert systems from Cepheid's authorized distributors, which currently are Henry Schein Inc., Medline Industries Inc., and McKesson Corp.

Please let us know if you have any questions or need additional information.

Sincerely,

A handwritten signature in black ink, appearing to read "Vy Tran".

Vy Tran  
Cepheid  
Manager, Service Contracts Administration  
Email: [Vy.Tran@cepheid.com](mailto:Vy.Tran@cepheid.com)

