

# SKOPENOW

Skopenow, Inc.  
12 East 49th  
NY, NY 10017

To Whom It May Concern:

I am writing to support the justification that the Skopenow Platform, including our situational awareness tool, and our person and business capabilities used to enhance investigations, data aggregation, and reporting, is a sole source product.

The integration of Skopenow's platform represents a groundbreaking merging of technology in the field of open-source intelligence and data analysis. The unique combination offers a comprehensive solution that addresses the multifaceted needs of modern investigative practices.

Workbench, Grid, and Link Analysis, tools within the Skopenow Platform, are designed to operate symbiotically, providing a seamless experience for users. This combination allows for a fluid transition from data discovery to preservation, enhancing the efficiency and effectiveness of investigations. The combination of Grid and Workbench enables the ingestion of data from thousands of public sources, ensuring a wide-ranging and thorough collection of relevant information. This extensive data coverage is unmatched by other platforms.

Within Skopenow's Platform, Grid grants access to the following unique data types: Armed Conflict, Blockchain Nodes, Compromised IP Ports, Concerts, Electrical Outages, Fire, Gang Territory, Internet Outages, Local News, Missing Children, National News, Natural Disaster, Non-Locational News, Nuclear Reactors, Satellite, Sex Offenders, Social Media, Sporting Events, Terrorism, Weather, Webcams, Outbreaks, Human Trafficking, Trends, Location Based News, Traffic Incidents, Historical Speed Data, Traffic Information, Insurance Fraud, Crime Data, Large Events, Environmental Hazards, Dark Web (list builder), Cyber Threat Intelligence, Weather, Airplane Traffic, and Maritime Traffic.

Skopenow's sophisticated identity and entity resolution technology in Workbench merges disparate sources, removing data silos and providing a single pane of glass to review content. This advanced analysis capability ensures that investigators have a clear and comprehensive understanding of the collected data.

Users can edit, refine, and control data returned from thousands of sources within a single solution, offering complete control over collections. This level of customization supports compliance and ensures that the data collection process aligns with legal and regulatory requirements. Additionally, Skopenow allows administrators to configure collection and retention protocols to support individual customer requirements.

Skopenow is ISO27001 compliant, SOC2 certified, and supports 28 CFR 23.20 standards for legally obtaining information for inclusion in law enforcement investigative systems. Skopenow preserves online evidence through automated screen, meta, and hash capture to support the validity and authenticity of collections for courtroom admissibility.

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As a US-owned and operated software as a service (SaaS) product, hosted by Amazon Web Services (AWS), Skopenow requires no installation or application and is accessible via any web browser with an internet connection, even on restrictive government networks. All processing and analysis is conducted within Skopenow's servers, allowing users to collect data anonymously without exposing their host machines.

Skopenow maintains that no other open source collections product integrates the ability to anonymously collect and analyze social media, physical data streams, and public records in a forensically sound method within a single solution. Skopenow warrants that no other items or products are available for purchase that would serve the same purpose or function.

Skopenow drives efficiency for trained investigators and offers a solution for successful collections in the absence of a trained investigator. Competitive products do not have adequate search algorithms or data systems in place for scalable operations. Organizations will enhance their current investigative practices as this product is designed to collate data while bringing information of interest to the attention of the user.

Skopenow is the exclusive manufacturer and developer of these products. Skopenow maintains all copyright privileges, and the products offered can only be purchased directly from Skopenow. No division of Skopenow has any right of sublicense to make a similar or competing product.

If you desire additional information, please contact me directly at (516) 220-5847 or [Rob@skopenow.com](mailto:Rob@skopenow.com).

Sincerely,

A handwritten signature in black ink, appearing to be the name 'Rob', enclosed within a large, loopy oval shape.