



Hidalgo County Head Start Program Policy Council Agenda

DATE: February 19, 2025

SUBJECT: Discussion/Approval on Request to Purchase Raptor Emergency Management/Visitor Safe System Through The Hidalgo County’s Membership/Participation With The Buyboard Awarded Vendor Raptor Technologies, LLC (Contract #759-25).

RATIONALE/NEED: This would allow the Hidalgo County Head Start Program to obtain the best pricing under the Buyboard contract. The Emergency Management/Visitor Safe System will be installed at the Hidalgo County Head Start Campuses of (1) Donna Campus (2) Edinburg Campus (3) Edinburg North Campus (4) Enrique Camarena Campus (5) Mission Campus (6) San Carlos Campus (7) San Juan Campus and (8) Alamo Satellite Office (9) LBJ Head Start Administrative Office.

RECOMMENDATION: Administration recommends approval.

COST: Head Start Program (DHHS) funds are available.
Cost of Management System \$38,158

RELATED INFORMATION INCLUDED: Participant Info/Proposal/
Form 1295 & ACK/Sam.gov/Price Verification

INITIATED BY: Ambrosio Tovar, Procurement Director *A. Tovar*

REVIEWED BY: Dr. Nereyda Cantu, Assistant Program Director for Operations

PROGRAM DIRECTOR’S APPROVAL: *[Signature]*

Menu



Vendor Contract Information Summary

Vendor	Raptor Technologies LLC
Contact	Lauri Yager Way
Phone	713-412-6133
Email	orders@raptortech.com
Vendor Website	https://raptortech.com/
TIN	45-4914152
Address Line 1	631 W 22Nd Street
Vendor City	Houston
Vendor Zip	77008
Vendor State	TX
Vendor Country	USA
Delivery Days	10
Freight Terms	FOB Destination
Payment Terms	Yes, payment terms comply.
Shipping Terms	Freight prepaid by vendor and added to invoice
Ship Via	Common Carrier
Designated Dealer	No
EDGAR Received	Yes
Service-disabled Veteran Owned	No
Minority Owned	No
Women Owned	No
National	No
No Foreign Terrorist Orgs	Yes
No Israel Boycott	Yes
MWBE	No
ESCs	All Texas Regions
States	All States
Contract Name	Technology Equipment, Products, Services and Software
Contract No.	759-25
Effective	02/01/2025
Expiration	01/31/2028
Accepts RFQs	Yes

2/11/2025 2:49 PM



Quote #: Q-103172-4
 Date: 1/30/2025 2:43 PM
 Expires On: 3/1/2025
 Federal Tax ID #: 45-4914152
 Contract #: 759-25

To:
 Hidalgo County Head Start
 1901 West State Highway 107
 McAllen, TX 78504
 United States

From:
 Michelle Clark
 mclark@raptortech.com
 (919) 623-8873

Subscription Term: 12 Months Billing Frequency: Annual

One-time Costs

PRODUCT	DESCRIPTION	UNIT PRICE	QTY	TOTAL
Implementation Fee	One-time fee for implementation (per location).	USD 350.00	9	USD 3,150.00
Visitor Management Brother Printer	Brother Label Printer	USD 250.00	9	USD 2,250.00
QL 3-Pack Label Rolls	Brother Printer Badge Rolls - 3-pack	USD 95.00	9	USD 855.00
Remote Training	Remote web and phone-based training.	USD 1,305.00	1	USD 1,305.00
Shipping and Handling Fee	Required on all new orders.	USD 42.00	9	USD 378.00
CR5400 ID Scanner	ID scanner for state issued identification cards -- 2 year limited warranty.	USD 670.00	9	USD 6,030.00
Emergency Management Implementation	One-time implementation fee (per site license).	USD 350.00	9	USD 3,150.00
Emergency Management Basic Training	Remote Training for Emergency Management.	USD 2,500.00	1	USD 2,500.00
Raptor Connect	Allows configuration for external systems to connect to Raptor Alert through a bi-directional API.	USD 0.00	9	USD 0.00
One-time Costs SUBTOTAL:				USD 19,618.00
One-time Costs TOTAL:				USD 19,618.00

Raptor Recurring Costs

PRODUCT	DESCRIPTION	UNIT PRICE	QTY	TOTAL
VisitorSafe License	Annual Software Access Fee (per site license). Renewal fee is due on the anniversary month of purchase. Raptor technical support is included.	USD 660.00	9	USD 5,940.00

PRODUCT	DESCRIPTION	UNIT PRICE	QTY	TOTAL
Raptor Alert and Drill Manager	Raptor Alert and Drill Manager Annual Software Access Fee (per site license). Renewal Fee is due on the anniversary month of purchase. Raptor technical support is included.	USD 1,430.00	9	USD 12,870.00
Raptor Recurring Costs SUBTOTAL:				USD 18,810.00
Raptor Recurring Costs TOTAL:				USD 18,810.00

SUBTOTAL:	USD 38,428.00
TOTAL:	USD 38,428.00

RECURRING COSTS IN THIS QUOTE: USD 18,810.00

Quote Notes:

Buy Board Contract 759-25

You may sign electronically; or you may print, sign and scan all pages of the document and email to mclark@raptortech.com or fax to 713-880-2577.

Issuing a purchase order for payment? Please email to mclark@raptortech.com.

Remit check payments to: Dept. 141, P.O. Box 4458, Houston, TX 77210-4458.

For any other questions, email accounting@raptortech.com.

To order additional or replacement equipment and supplies with a credit card, visit <http://www.shop.raptortech.com>.

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

Raptor Technologies, LLC
Houston, TX United States

Certificate Number:
2025-1262973

Date Filed:
01/30/2025

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

Hidalgo County Head Start Program

Date Acknowledged:
01/31/2025

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

C-25-001-02-25
Visitor safe and Raptor Drill Manager governed by BuyBoard Contract.

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary
	JMI Equity	Baltimore, MD United States	X	
	ThomaBravo	Chicago, IL United States	X	

5 Check only if there is NO Interested Party.

6 UNSWORN DECLARATION

My name is _____, and my date of birth is _____.

My address is _____, _____, _____, _____, _____.
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in _____ County, State of _____, on the _____ day of _____, 20____.
(month) (year)

Signature of authorized agent of contracting business entity
(Declarant)

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
 Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

Raptor Technologies, LLC
 Houston, TX United States

Certificate Number:
 2025-1262973

Date Filed:
 01/30/2025

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

Hidalgo County Head Start Program

Date Acknowledged:
 01/31/2025

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

C-25-001-02-25
 Visitor safe and Raptor Drill Manager governed by BuyBoard Contract.

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary
	JMI Equity	Baltimore, MD United States	X	
	ThomaBravo	Chicago, IL United States	X	

5 Check only if there is NO Interested Party.

6 UNSWORN DECLARATION

My name is _____, and my date of birth is _____.

My address is _____, _____, _____, _____, _____.
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in _____ County, State of _____, on the _____ day of _____, 20____.
(month) (year)

 Signature of authorized agent of contracting business entity
 (Declarant)

Ambrosio Tovar

From: Contract Admin <ContractAdmin@buyboard.com>
Sent: Wednesday, February 12, 2025 8:05 AM
To: Ambrosio Tovar
Subject: RE: Price Verification
Attachments: Price Verification

The product quoted is covered in the scope of the vendor's awards under the contract.

Melonie Perry
Contract Administrator



Due to the high volume of verification requests, members are asked to allow 2 business days for processing.