

DLT Solutions, LLC
APPENDIX C – PRICING INDEX
DIR-CPO-5677
Software (COTS) and Related Services

Brand	Category	DISCOUNT OF MSRP/List Price	Unit of Measure
1-Software			
Anthology	SaaS / Training Administration and Readiness Solution	2.73%	Per User
Autodesk	SaaS and Software Digital Design Solution	2.00%	Annual Subscription
BitSight	SaaS Subscription Cybersecurity Solution	2.00%	Varies Depending on Customer Requirements
Blackboard	Software /Learning Management System (LMS)	2.00%	Per License
BMC	Software Solution for Managing IT Operations, including Service Management, Automation, Workflow orchestration and Monitoring.	19.00%	Per User
Checkmarx	Software / Security Testing Solution Application	8.00%	Varies Depending on Customer Requirements
CrowdStrike	Software License Cybersecurity Solution	2.73%	Per License
Devo	SaaS Archiveing and Software Only, Unlimited Storage, Encryption Included	8.40%	Varies Depending on Customer Requirements
Eptura	SaaS / A Comprehensive Workplace Management Solution (Assets, Space, Visitor Access, etc..)	5.00%	Per User
Google	Software licenses for Enterprise Applications	5.00%	Varies Depending on Customer Requirements
Infor	Software / An Enterprise Resource Planning (ERP) Solutions that helps businesses manage day-o-day activities such as Procurement, Project Management, Business Operations, Financials and Sales, and Automating of Complex Process etc..	8.00%	Varies Depending on Customer Requirements
LogRhythm	Subscription / Software Licenses to monior and respond to Cybersecurity Threats solutions	2.00%	Varies Depending on Customer Requirements
Medallia, Inc.	Software / Customer Experience Management Solution	5.00%	Varies Depending on Customer Requirements
MicroStrategy	Software / Business Intelligence Solution	4.00%	Varies Depending on Customer Requirements

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Nuix	Software / Data Analytics Solution	6.13%	Varies Depending on Customer Requirements
One Identity	Software / User Identity Management Solution	5.00%	Varies Depending on Customer Requirements
OneStream	SaaS / Financial Management Solution	2.00%	Per User
Pluralsight	Software / Information Technology Training Solution	2.00%	Varies Depending on Customer Requirements
Progress	Software / A Development, Deployment and Business Applications Solution	2.00%	Per Month or Per Year
Quest	Software / Information Technology Management, and Data Protection Solution	5.00%	Varies Depending on Customer Requirements
2. Related Services			
Autodesk	Software Maintenance, Support and other Related Services provided by manufacturer.	2.00%	Annually
CheckMarx	Technical Support and other Related Services provided by manufacturer.	8.00%	Per User
DEVO	Software Technical and Account Management, Implementation, Training and other Related Services provided by manufacturer.	8.40%	Varies depending on Customer Requirements
Eptura	Technical Support and other Related Services provided by manufacturer.	5.00%	Per User
LogRhythm	Technical Support and other Related Services provided by manufacturer.	12.00%	Varies depending on Customer Requirements
MicroStrategy	Technical Support, Training and other Related Services provided by manufacturer.	4.00%	Varies depending on Customer Requirements

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NetDocuments	Technical Support Services through Manufacturer	2.00%	Varies depending on Customer Requirements
OneStream	Implementation Services and other Related Services provided by manufacturer.	2.00%	Varies depending on Customer Requirements
Pluralsight	Technical Support, Training and other Related Services provided by manufacturer.	2.00%	Per User
DLT Solutions	Implementation	12.00%	Per Hour
DLT Solutions	Configuration	12.00%	Per Hour
DLT Solutions	Architec Solution	12.00%	Per Hour
DLT Solutions	Project Management	12.00%	Per Hour
DLT Solutions	System Admnistration	12.00%	Per Hour
DLT Solutions	Training	12.00%	Per Hour
DLT Solutions	Maintenance, Technical Support and other Related Services NOT provided by Manufacturer	12.00%	Per Hour

NOTE: Vendor's quote to DIR Customers shall include the Administrative Fee. The fee will be added to the Firm Fixed Price and/or MSRP after the DIR Discount % off MSRP is applied.