



Jose Vela <jose.avela@co.hidalgo.tx.us>

25-0214 Compliance Check.

Karen Walton <Karen.Walton@tips-usa.com>
To: Jose Vela <jose.avela@co.hidalgo.tx.us>

Tue, Apr 8, 2025 at 1:39 PM

Please find attached the current contract pricing for Silsbee Ford's contract #240901. For the purposes of public information request, the vendor waived confidentiality per attached.

Per the response to "Discount Offered" attribute question, with the possible exception of limited goods and services specifically identified and excluded from this discount in Vendor's original proposal, the minimum discount proposed for this contract is 0%.



Karen Walton

Purchase Order Compliance

The Interlocal Purchasing System

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While TIPS does all that it can to comply with and exceed the bidding requirements for most public entities, because the laws applicable vary by entity type, location, spend amount, purchase type, and the purchaser's local policies, TIPS cannot legally advise any Member/End-User when a TIPS purchase is appropriate. It is always up to the Member/End-User to review our processes and determine if we meet their needs for any particular purchase or entity.

From: Jose Vela <jose.avela@co.hidalgo.tx.us>
Sent: Tuesday, April 8, 2025 10:54 AM
To: bids <bids@tips-usa.com>
Subject: 25-0214 Compliance Check.

Some people who received this message don't often get email from jose.avela@co.hidalgo.tx.us. [Learn why this is important](#)

[EXTERNAL SENDER - CAUTION: This email originated from outside of the organization.]

[Quoted text hidden]

4 attachments

scaap_fy23_vehicles_(1).pdf
107K

TIPS PRICING FORM 1 - GOODS/ITEMS PRICING

TIPS permits Vendors to utilize either or both of the two goods/items pricing proposal options (and sub-options) identified below with the "Discount-Off Catalog" option being much more optimal, usable, and preferred to the "Cost-Plus Markup Option." If Vendor utilizes the Cost-Plus Markup method anywhere in its proposal, Vendor cannot and will not be listed as federally compliant for TIPS purposes unless Vendor also certifies "Yes" in response to the Attribute entitled, "2 CFR Part 200 - Prohibition of Cost-Plus." Vendor is welcome to propose either or both options, and with either option Vendor is able to update their pricing and add/remove items during the life of the contract. It is Vendor's responsibility to ensure that all items listed, whether by description, product number, SKU, UPC or other, fall within the scope of this solicitation category. Please read the "Vendor Pricing Submission" portion of the solicitation document before submitting questions about this form to TIPS.

Option 1 - Discount-Off Catalog Method

This goods/items pricing proposal method is highly preferred over the "Cost-Plus Markup Method" because it is versatile and allows Vendor to efficiently add and update its goods/items pricing and does not automatically jeopardize federal fund purchases. Vendor is asked

SECTION "A" - Providing "Catalog Pricing" through Line-Item Pricing

If Vendor desires to list the "catalog pricing" of goods/items that you sell by line-item, you are welcome to do so here in Section "A" of Pricing Form 1. You are welcome to modify the columns and column titles as long as TIPS can identify the item's name and "catalog price."

Product Name	Product #	Description	Units description - (each, dozen, hour, day, etc)	MSRP or Catalog Pricing	% Discount (Greater than Minimum Discount offered in Attribute Except in Limited Circumstances. See Attribute.)	TIPS Member Customer Price (after TIPS discount, if any)
Example 1: Widget A	12345AB	gadget part	each	\$100.00	15.00%	\$85.00
Example 2: All Acme Product Line	see Acme catalog located at www.Acme.com	All Acme products available from our company		see Acme catalog located at www.Acme.com	10.00%	
Example 3: All Acme Product Line	Catalog pricing to be provided upon request	All Acme products available from our company		Catalog pricing to be provided upon request	10.00%	

Insert Line-items below this line. You may add cells as needed.

Product Name	Product #	Description	Units description - (each, dozen, hour, day, etc)	MSRP or Catalog Pricing	% Discount (Greater than Minimum Discount offered in Attribute Except in Limited Circumstances. See Attribute.)	TIPS Price
Pricing is available for Ford Fleet Government customers as determined by the Ford Motor						
Sport Utility Vehicle. Base model (must have cruise control not including power package); 2.3 liter dual-overhead cam, I4 engine; automatic transmission complete with all manufacturer's standard equipment.	K7D	EXPLORER SPORT UTILITY RWD, OPTIONS DISCOUNTED 5% OFF MSRP, DELIVERY \$2.00/MILE	1 EACH		0	\$39,707.00
U0G ESCAPE S FWD SMALL SUV,	U0G	ESCAPE ACTIVE FWD SMALL SUV, OPTIONS DISCOUNTED 5% OFF MSRP, DELIVERY \$2.00/MILE	1 EACH		0	\$27,973.00
U0E ESCAPE HYBRID PHEV FWD SMALL SUV,	U0E	ESCAPE HYBRID PHEV FWD SMALL SUV, OPTIONS DISCOUNTED 5% OFF MSRP, DELIVERY \$2.00/MILE	1 EACH		0	\$38,101.00
U1F EXPEDITION SSV RWD FULL SIZE SUV,	U1F	EXPEDITION SSV RWD FULL SIZE SUV, OPTIONS DISCOUNTED 5% OFF MSRP, DELIVERY \$2.00/MIL	1 EACH		0	\$54,195.00
K1F EXPEDITION MAX SSV RWD FULL SIZE SUV,	K1F	EXPEDITION MAX SSV RWD FULL SIZE SUV, OPTIONS DISCOUNTED 5% OFF MSRP, DELIVERY \$2.00 MILE	1 EACH		0	\$57,415.00