



Proposal

Q010910

Please Issue Purchase Order to:
 Exerplay, Inc
 PO Box 1160, Cedar Crest, NM 87008
 fax to 505-281-0155

Proposal Date	Salesperson
8/11/2025	Marissa Pecina 956-358-3972 Marissa@exerplay.com

TX: Hidalgo County: Precinct 2, Lopezville Park
 Buyboard Equip - 679-22

Quantity	Item Code	Description	Unit Price	DISC.	Total Extended
		LANDSCAPE STRUCTURES, INC.			
1.00	LSI DESIGN	PlayBooster (5-12 years) Design 1182841-01-04 EXER 1	203,645.00	5%	193,462.75
1.00	237671B	SkyWays® Single Post Pyramid (16'x16') Shade 10' Entrance Height 1	6,600.00	5%	6,270.00
3.00	237671C	SkyWays® Single Post Pyramid (16'x16') Shade 12' Entrance Height 1	7,110.00	5%	20,263.50
2.00	237671D	SkyWays® Single Post Pyramid (16'x16') Shade 14' Entrance Height 1	7,190.00	5%	13,661.00
1.00	FREIGHT	Freight/Shipping Charges for Playground (150-25-292)	12,750.00		12,750.00
1.00	FREIGHT	Freight/shipping charges for Shade (150-25-266)	1,725.00		1,725.00
1.00	INSTALL	Installation of Playground and Shade (012)	75,000.00		75,000.00
		SAFETY SURFACING			
1.00	INSTALL	Concrete Border, 257 LF (1025)	5,783.00		5,783.00
1.00	INSTALL	Concrete Flat work (Music Area, Playground, Entry Points, Sidewalks) (1025)	61,579.00		61,579.00
1.00	SURFACING	6,147 of Poured-In-Place- Surfacing 50% Black, 50% Standard Color, 4.25 Thickness (1824)	117,319.00	5%	111,453.05
1.00	BOND	Payment/Performance Bond	17,568.16		17,568.16

THIS PROPOSAL IS SUBJECT TO THE ATTACHED TERMS AND CONDITIONS

Taxes subject to change

Proposal prepared by: Mary Croft

Subtotal	519,515.46
Tax Total:	0.00
Total	519,515.46

Accepted by: _____
 Print Name: _____ Signature: _____ Date: _____



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General Terms and Conditions:

Pricing for all listed items is good for 30 days from date of quote. ExerPlay reserves the right to revise pricing if any quote approvals are received after the 30-day timeframe, or if any portion of the quote is changed or removed. This may result in a delay in ordering materials for this project.

Pricing is for the listed items only and unless specifically shown on the quote, does not include freight, installation, engineering, offloading, storage, security, site preparation, permitting, security/temporary fencing, hard dig conditions, saw cutting, core drilling, field painting, electrical, concrete slabs, masonry work, ABC compaction, curbing, hand digging, excavation, spoil & waste removal, certification classes, background checks/badging, private line locating, or any applicable taxes or bonds. To obtain a performance/payment bond, please add 3.5% of the total to this quote.

Any necessary permits (federal, state, and/or local building) or special inspections are the responsibility of the General Contractor or End Owner.

Any applicable taxes shown on the quote are calculated based on state, city or county rates and project-specific requirements. Any Requests to remove taxes are subject to approval and MUST include an applicable tax-exempt certificate.

Please provide a signed quote, Purchase Order, or Contract to request an order. Further information such as shipping, colors, contact info, etc., may be needed before an order can be placed. Contract terms are subject to review and approval.

Notwithstanding anything to the contrary in any Contract Documents, ExerPlay shall have no duty to defend or indemnify Owner, Customer, or any other party for that portion of any claim arising out of the sole negligence of the indemnified party.

Billing and Payment Terms:

Current Customers: Unless otherwise negotiated and agreed upon, ExerPlay's payment terms are Net 30 from the date of the invoice, with approved credit; and Net 45 for contracted projects. ExerPlay's process is to bill the customer when the equipment ships. Surfacing and installation are billed upon completion. Bonds are billed when ordered. Late payments may be subject to finance fees and/or legal action.

New Customers: New customers may be required to pay a deposit on equipment at time of order. Deposit amount to be determined, based on credit. The remainder of that equipment, including freight, will be billed when it ships. Surfacing and installation are billed upon completion. Bonds are billed when ordered.

If paying by credit card, there will be a 3.5% fee added to the invoice.



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Installation Terms:

If installation is included on the quote, the following guidelines must be followed:

1. It is recommended that any Landscape Structures Equipment be installed by a certified Landscape Structures installer, and that all other equipment be installed by a CPSI Certified installer. ExerPlay reserves the right to request proof of certification.
2. Playground equipment MUST be installed over ADA compliant wood fiber or rubber surfacing. This area is not ADA compliant without surfacing and an accessible route up to and into the playground area. Please contact us for more information.
3. Installation price does NOT include prevailing wages, Davis-Bacon wages, or TERO wages unless otherwise specified. Any changes in wage requirements at time of order are subject to updated pricing.
4. Installation price is based on normal soil conditions. Unusual or hard dig soil conditions that require the use of a jack hammer, or other such equipment, will incur additional charges by reason of such conditions and supervisory fee, and for an extension of the time of completion. Installation price does not include removal of anything which may hinder installation of equipment, unless otherwise specified on our quote.
5. If Hard Dig conditions are known, please advise so we can quote accordingly to avoid any delays or additional fees. Hard Dig conditions will be considered anything that cannot be excavated with a standard Bobcat mounted hydraulic auger. Hard Dig conditions will require a change order at a Time & Material rate. If an auger truck is required to complete digging, it will be at the expense of the General Contractor or Owner, if a spoil report is not provided at the time of quoting.
6. Finish grade is to be provided by others prior to arrival of installer.
7. Installer must have free and clear access to the install location(s). The installer is not responsible for damage done to existing surfacing/ landscaping that may occur when equipment & vehicles are being used in the normal course of construction. Reasonable access to the job site for a Bobcat is assumed as a part of this quote.
8. Line-item pricing is for informational purposes only and is based upon being awarded the total project. All items are to be installed concurrently if specific areas are not ready for installation, and an additional mobilization fee will be required via Change order unless otherwise specified on the quote.
9. If any materials need to be unloaded on site by the installer, unloading must be coordinated at the same time as the installation. If special arrangements need to be made, an additional trip charge for unloading may apply.
10. Our installation team will call 811 to conduct a line location service; however, often-times they do not mark lines on the actual property where the installation will be done. The owner is responsible for blue-staking the job site and staking out any underground utilities prior to installation. Owner is responsible should damage occur.
11. Neither ExerPlay nor Installers are responsible for vandalism, theft of equipment or subsequent repairs or replacement. Security fencing can be provided upon request and added to the quote.
12. The job site MUST be ready, and area leveled, when the installer arrives to begin the job, unless specifically noted on the quote. Any downtime or site delays caused by Owner or General Contractor will incur additional fees.
13. If equipment is to be shipped to the installer's yard, it will be held for a maximum of 6 months from delivery, with intent to install in that time frame; otherwise, storage fees may occur.

General Contractor is responsible for:

1. Adequate storage and layout area as well as security of equipment while on site.
2. Water, power, sanitary facilities, and trash container on site.
3. Free and clear vehicle access to site and all areas under the scope of work.
4. Movement of any utilities conflicting with the installation of the equipment (installer is not responsible for landscape irrigation).
5. Once the installers are on site, any delays or additional work incurred by the installation crew and caused by others (owners or other contractors) will be charged on a cost-plus basis.
6. Any additional costs, i.e. demolition, relocation, excavation, surfacing materials, and labor due to abnormal soil conditions, are not included in price.
7. Please notify ExerPlay of any changes immediately. If any changes are made which we are not aware of, and which alter the installation, then all additional costs will be passed on to the GC.

PlayCAD Quote

Date:03/26/2025
By:SLA

Rep Organization:
Contact Person:

Quote No:

Project Title:

Location:

NOTE: These progress documents represent design options and should not be interpreted as FINAL DESIGN.
(NOT READY TO ORDER)

PlayBooster (5-12 years)						
PHASE-1 Direct Bury Aluminum			UNIT		TOTAL	
QTY	NO.	DESCRIPTION	WEIGHT (lb)	PRICE (US \$)	WEIGHT (lb)	PRICE (2025)
PlayBooster®						
Bridges & Ramps						
1	121416B	123"Disc Challenge w/Handhold Panels 16"Deck Diff Attached To 24"Dk DB			220.0	5,670.00
1	120325A	Ramp Berm Exit Plate Concrete Wall			30.0	550.00
1	156233A	Ramp w/Barriers			554.0	7,005.00
3	156232A	Ramp w/Guardrails w/Curbs Meets ASTM	435.0	5,635.00	1305.0	16,905.00
Climbers Other						
1	219509A	GeoPlex Climber 56"Dk			64.0	1,280.00
Climbers W/Permalene Handholds						
1	345323A	Croquet Climber 56"Dk 2"SM			58.0	2,050.00
1	345317A	Logo Climber 64"Dk DB			93.0	1,970.00
1	345309A	Lollipop Climber 48"Dk DB			63.0	1,950.00
1	122914B	Loop Arch 56"Dk DB			80.0	2,065.00
1	148434A	Loop Pole Perm Handholds 32"Dk DB			57.0	1,500.00
1	156916A	Pod Climber No Handsupports 24"Dk DB Right Mounted Handhold			38.0	1,095.00
1	156916B	Pod Climber w/Handloop 24"Dk DB Left Mounted Handhold			42.0	1,225.00
1	157427B	Pod Climber w/Handloop 40"Dk DB Right Handhold			69.0	1,935.00
1	122913B	Snake Climber 64"Dk DB			130.0	2,565.00
1	145624C	Vertical Ascent 64"Dk			95.0	1,815.00
1	345305D	Vertical Ladder 72"Dk DB			57.0	1,245.00
Decks						
2	122197A	90* Triangular Tenderdeck	66.0	1,155.00	132.0	2,310.00
1	152911B	Curved Transfer Module Right 40"Dk DB			240.0	3,695.00
1	154752A	Hex Deck w/One Extension			472.0	6,115.00
4	178710A	Hexagon Tenderdeck	285.0	3,925.00	1140.0	15,700.00
1	121948B	Kick Plate 16"Rise			23.0	255.00
3	121948A	Kick Plate 8"Rise	13.0	150.00	39.0	450.00
2	111231A	Triangular Tenderdeck	62.0	1,060.00	124.0	2,120.00

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2	119646A	Tri-Deck Extension	51.0	1,030.00	102.0	2,060.00
1	121949A	Tri-Deck Kick Plate 8"Rise			13.0	225.00
Enclosures						
3	191031A	Accessible Panel Curb	5.0	145.00	15.0	435.00
1	345282A	Bubble Panel Above Deck			38.0	1,135.00
1	217909A	DigiFuse Barrier Panel Above Deck Art Part #1041/ - 000000054			41.0	1,735.00
2	345273B	Handhold Panel	12.0	225.00	24.0	450.00
1	345281A	Marble Panel Above Deck			64.0	3,135.00
1	345295A	Navigator Reach Panel Above Deck			28.0	925.00
1	345297A	Ring-a-Bell Reach Panel Above Deck			31.0	1,310.00
1	188835A	Sign Language Panel Above Deck			44.0	1,160.00
1	345299A	Trail Tracker Reach Panel Above Deck			19.0	625.00
Motion & More Fun						
1	120901A	Grab Bar			5.0	255.00
Posts						
3	111404G	100"Alum Post DB	26.0	390.00	78.0	1,170.00
5	111404F	108"Alum Post DB	28.0	395.00	140.0	1,975.00
3	111404E	116"Alum Post DB	29.0	415.00	87.0	1,245.00
3	111404D	124"Alum Post DB	30.0	475.00	90.0	1,425.00
10	111404C	132"Alum Post DB	31.0	495.00	310.0	4,950.00
4	111404B	140"Alum Post DB	34.0	500.00	136.0	2,000.00
4	111404A	148"Alum Post DB	36.0	530.00	144.0	2,120.00
Slides						
1	123331B	Double Slide 48"Dk DB			137.0	2,760.00
1	130390A	Double Swoosh Slide 72"Dk DB1			174.0	3,155.00
1	148426A	Firepole Perm Handholds 40"Dk DB			56.0	1,030.00
1	130800F	Gemini SlideWinder2 72"Dk DB 4 Straight 2 Right1			458.0	10,470.00
1	123333B	Rollerslide 56"Dk DB			524.0	12,695.00
Freestanding Play Climbers						
1	158997A	Pod Climber 10" DB			13.0	370.00
1	120711A	Pod Climber 16" DB			14.0	375.00
1	120712A	Pod Climber 24" DB			15.0	390.00
Custom						
1	CP008984	UPCHARGE CUSTOM DIGIFUSE® PANEL ART (APPROVAL REQ'D) for (1) DigiFuse®			35.2	760.00

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ready standard panel (Bubble, PB/PS
Barrier, Periscope, Hole, Arch sign),
Panel Only

Motion & More Fun

1	247189A	Chill Spinner DB			92.0	2,740.00
2	152179A	Saddle Spinner DB 16"Height	40.0	990.00	80.0	1,980.00
1	248819B	We-Go-Round w/Perf Panels - 3 seats DB Only1			2158.0	39,545.00

Shade

1	237671B	SkyWays Single Post Pyramid 16'x16' Shade 10' Entry Height1			571.0	6,600.00
3	237671C	SkyWays Single Post Pyramid 16'x16' Shade 12' Entry Height1	583.0	7,110.00	1749.0	21,330.00
2	237671D	SkyWays Single Post Pyramid 16'x16' Shade 14' Entry Height1	595.0	7,190.00	1190.0	14,380.00

Signs

1	182503C	Welcome Sign (LSI Provided) Ages 5-12 years Direct Bury			24.0	0.00
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Sports & Fitness

1	100041A	Curved Balance Beam DB			71.0	1,095.00
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Swings

1	221292A	5" Arch Swing Frame 8' Beam Height Only			204.0	3,665.00
2	221293A	5" Arch Swing Frame Additional Bay 8' Beam Height Only	124.0	2,230.00	248.0	4,460.00
2	174018A	Belt Seat ProGuard Chains for 8' Beam Height	8.0	165.00	16.0	330.00
1	237294A	Friendship Swing w/5" Arch Frame Additional Bay ProGuard Chains			214.0	4,810.00
2	176038A	Full Bucket Seat ProGuard Chains for 8' Beam Height	14.0	465.00	28.0	930.00
1	218671C	Molded Bucket Seat (2-5 yrs) w/Harness ProGuard Chains for 8' Beam Height			50.0	1,140.00
1	177351A	Molded Bucket Seat (5-12 yrs) w/Harness ProGuard Chains for 8' Beam Height			48.0	1,140.00

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(NOT READY TO ORDER)

SUMMARY		CONCRETE (cu-ft)	FOOTINGS (count)	LABOR (hours)	WEIGHT (lb)	PRICE (2025)
PlayBooster (5-12 years) PHASE-1		197.2	96	179.3	14,703.2	245,955.00
Total Safety Zone Area = 4669 sq. ft.						
ALL PHASES	PlayBooster®	103.2	69	121.5	7,883.0	139,915.00
	Freestanding Play	94.0	27	57.8	6,820.2	106,040.00
	Total	197.2	96	179.3	14,703.2	245,955.00

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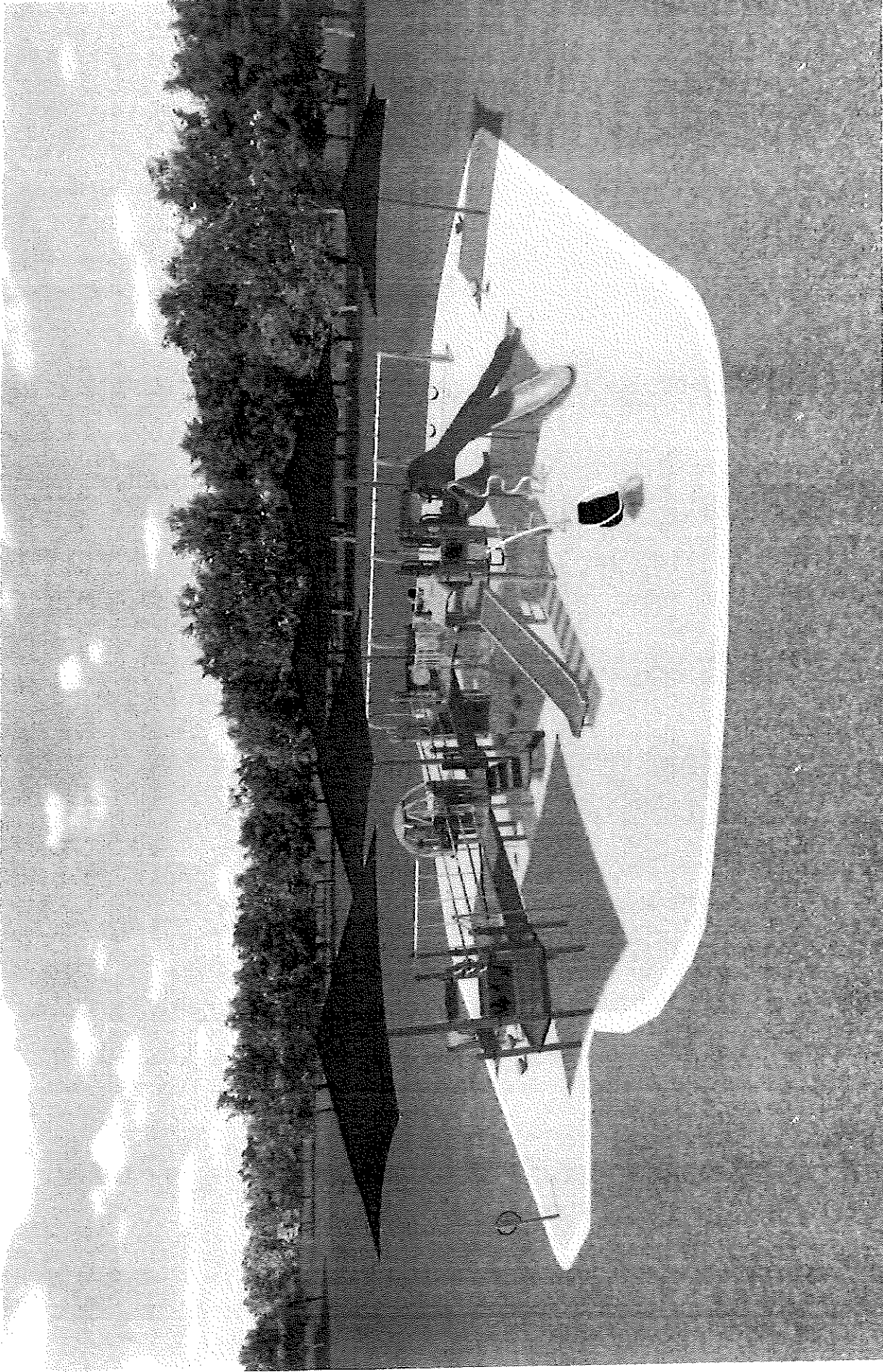
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- [View additional quote terms here.](#)

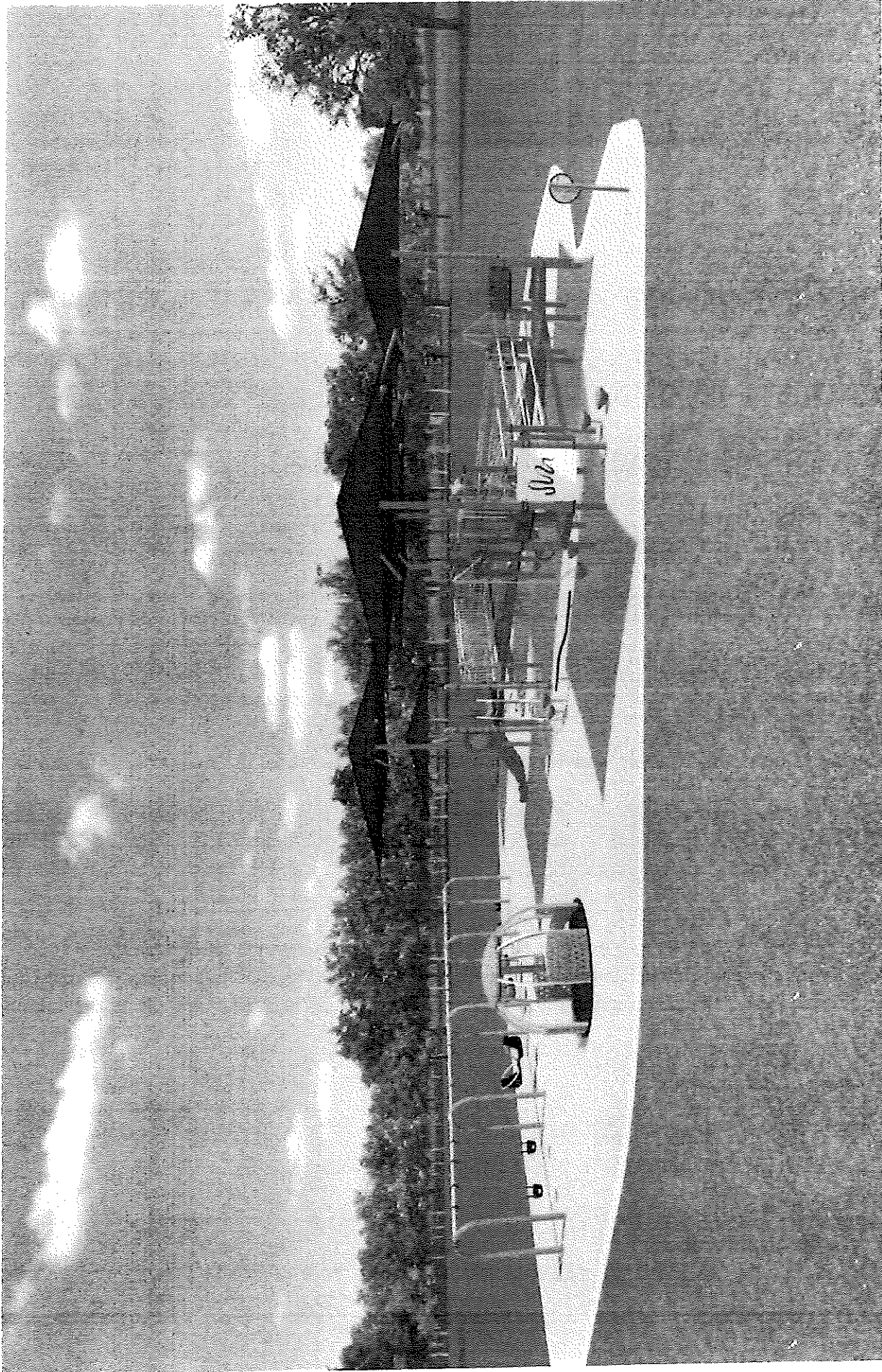


Hidalgo County Precinct 2, Loop

slc landscape
structures

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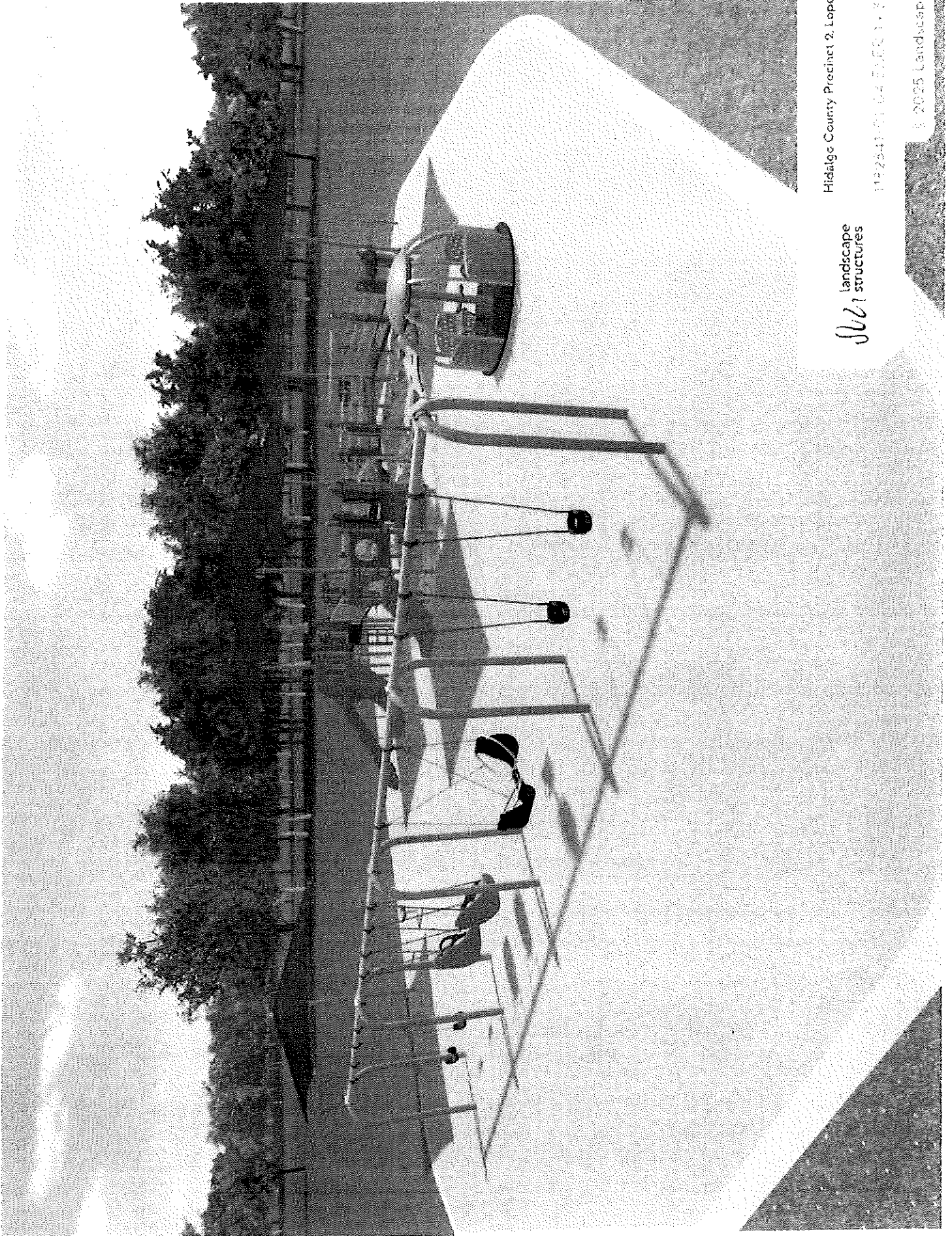


Hidalgo County Precinct 2, Lepe

landscape
structures

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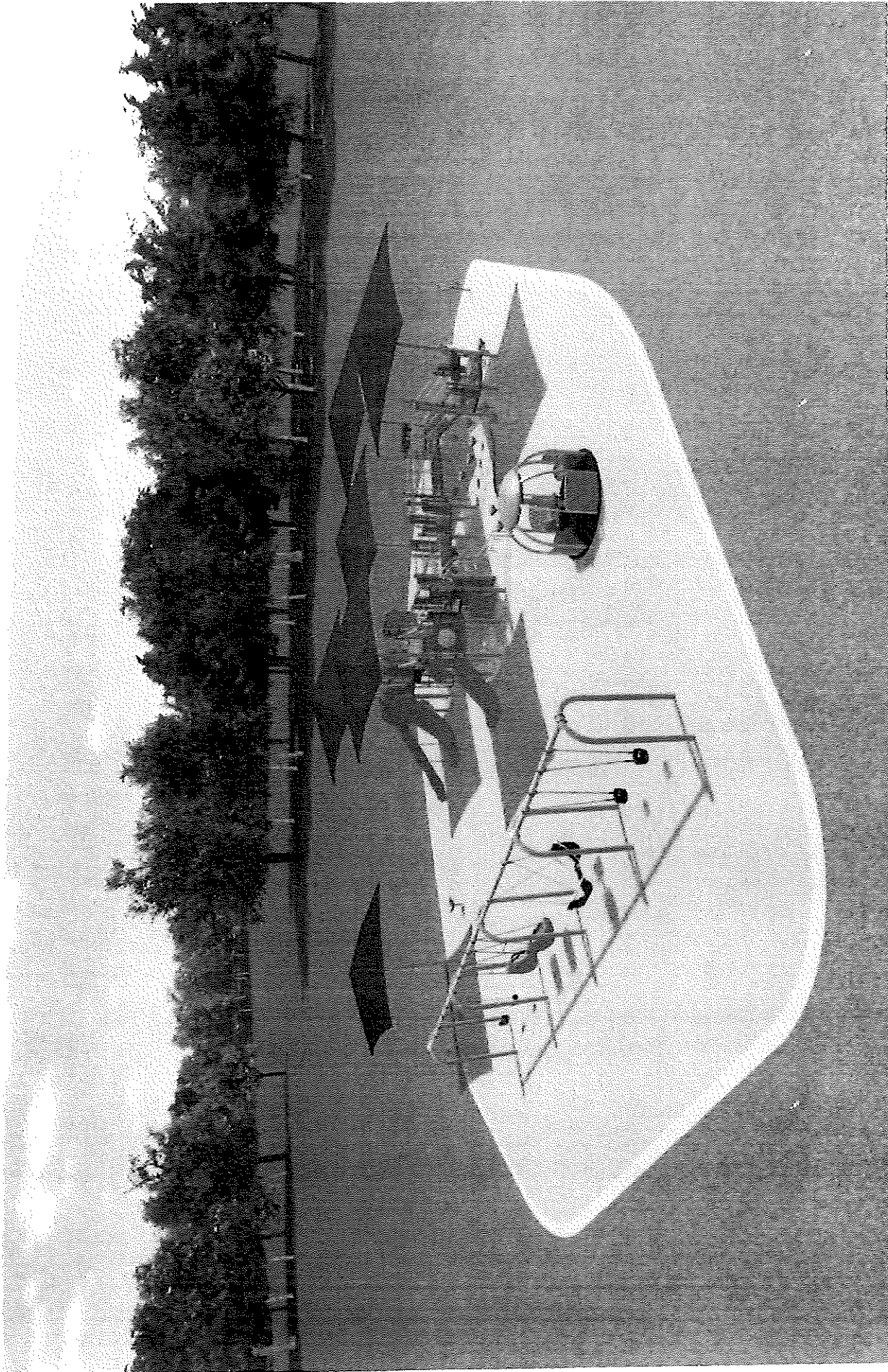


Hidalgo County Precinct 2, Lope

landscape
structures

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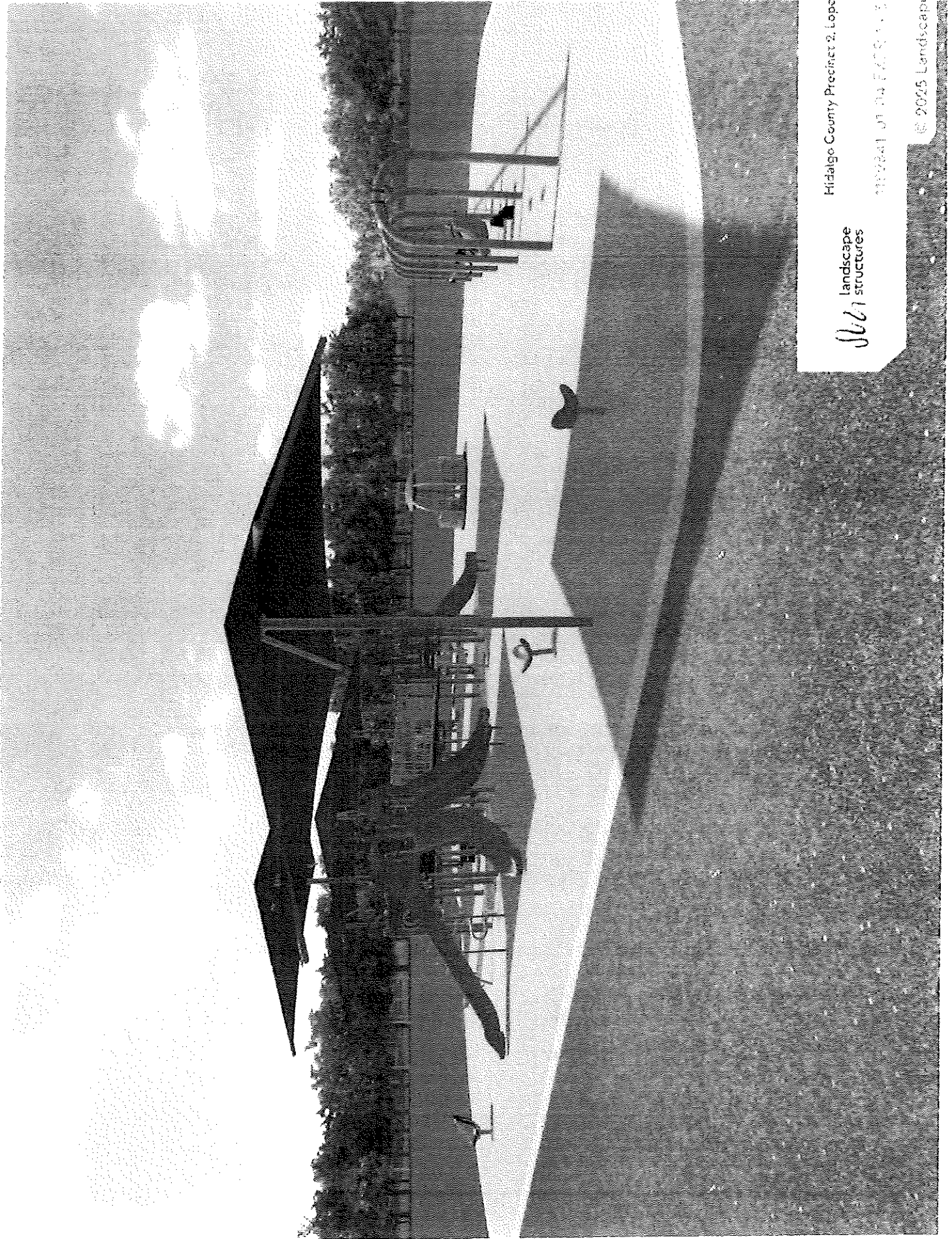


Hidalgo County Precinct 2, Loop


landscape
structures

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Hidalgo County Precinct 2, Lope

 landscape
structures

11/22/24 | 01.04.2025.1.3

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BuyBoard Current Vendors - Texas

Vendor	Address Line 1	City	State	ZIP	Effective	Expiration	Contract
EVERWhite Corporation(E)(I)(T)	90 Industrial Drive	Ivyland	PA	18974	11/1/2024	10/31/2027	Classroom & Teaching Aids, Supplies, & Equipment 750-24
Ewing Irrigation Products, Inc.(E)(I)(T)	3441 E. Harbor Dr.	Phoenix	AZ	85034	6/1/2023	5/31/2026	Field and Turf Irrigation Products, Landscaping Products, and Specialty Conditioners/Soils 705-23
Ewing Irrigation Products, Inc.(E)(I)(T)	3441 E. Harbor Dr.	Phoenix	AZ	85034	6/1/2023	5/31/2026	Grounds Maintenance Equipment, Parts, and Supplies 706-23
Excel Energy Group, Inc.(E)(I)(T)	3003 East 17th Street	Russellville	AR	72802	12/1/2022	11/30/2027	Job Order Contracting for Energy Conservation and Efficiency 681-22
Excel Energy Group, Inc.(E)(I)(T)	3003 East 17th Street	Russellville	AR	72802	4/1/2023	3/31/2026	Energy Saving Lighting Products 690-23
Excell Environmental Inc dba Excell Fueling Systems(M)(E)(I)(T)	PO Box 1675	Buda	TX	78610	12/1/2023	11/30/2026	Electric Vehicle & Other Charging Stations 719-23
Excell Environmental Inc dba Excell Fueling Systems(M)(E)(I)(T)	PO Box 1675	Buda	TX	78610	7/1/2025	6/30/2028	Fueling Systems and Equipment 772-25
Exemplis LLC dba SitOnIt Seating(E)(I)	6415 Katella Avenue	Cypress	CA	90630	4/1/2025	3/31/2028	Furniture for School, Office, Science, Library and Dormitory 767-25
ExerPlay, Inc.(E)(I)(T) ✓	12220 N Hwy 14 Suite I	Cedar Crest	NM	87008	10/1/2022	9/30/2025	Parks and Recreation Equipment, Products, and Installation 679-22
Exploros(E)(I)(T)	P.O. Box 81	Wayland	MA	01778	4/1/2023	3/31/2026	Software as a Service (SaaS), Cybersecurity Assessments and Related Products and Services 692-23
Express Booksellers(E)(I)(T)	9026 Diplomacy Row	Dallas	TX	75247	6/1/2023	5/31/2026	Library Books, Used Textbooks, and Other Books 702-23
EZ Dock of Texas, L.P.(E)(I)(T)	3500 Raider Dr.	Hurst	TX	76053	10/1/2022	9/30/2025	Parks and Recreation Equipment, Products, and Installation 679-22
Ezee Fiber Texas LLC(E)(I)(T)	14850 Woodham Dr. Ste. B-105	Houston	TX	77073	2/1/2025	1/31/2028	Telecommunication Products and Services 758-25
EZYPA Operations LLC(E)(I)(T)	12620 Grimes Ranch Ct	Round Rock	TX	78681	2/1/2025	1/31/2028	Telecommunication Products and Services 758-25
Facilitch Inc. dba Business Interiors (M)(E)(I)(T)	1111 Valley View Ln.	Iring	TX	75061	4/1/2025	3/31/2028	Furniture for School, Office, Science, Library and Dormitory 767-25
Facilities Sources(M)(E)(I)(T)	13124 Player St.	Houston	TX	77045	4/1/2024	3/31/2029	Job Order Contracting (RSMMeans) 728-24
Facility Armor LLC(E)(I)(T)	1000 Cobb International Drive, Suite J	Kennesaw	GA	30152	4/1/2025	3/31/2028	Gymnasium & Outdoor Sport Field Equipment and Supplies 765-25

(M) - MWBE (E) - EDGAR Received (D) - Designated Dealer (I) - No Israel Boycott (T) - No Foreign Terrorist Orgs