

Hidalgo County Head Start Program Policy Council Agenda

DATE: December 17, 2025

SUBJECT: Discussion/Approval on Request to purchase Play Structures through Hidalgo County’s Membership/Participation with Buyboard Purchasing Cooperative (Contract No. 781-25), from Play RGV, LLC in the Amount of \$549,985.45.

RATIONALE/NEED: This would allow Head Start to obtain the best pricing under the Buyboard contract. The play structures are to be placed at the Donna, Mission and San Juan Early Head Start Campuses.

RECOMMENDATION: Administration recommends approval.

COST: Head Start Program (DHHS) funds are available.

RELATED INFORMATION INCLUDED: Participant Info/Proposal/
Form 1295, SAM.gov, price verification

INITIATED BY: Ambrosio Tovar, Procurement Director *A. Tovar*

REVIEWED BY: Dr. Nereyda Cantu, Assist. Program Director of Operations *N. Cantu*

PROGRAM DIRECTOR’S APPROVAL: *ASR*



Vendor Contract Information Summary

Vendor PLAY RGV LLC
Contact Luis Montemayor
Phone 956-735-6212
Email luisemontemayor@playrgvllc.com
Vendor Website www.playrgvllc.com
TIN 81-4484335
Address Line 1 P.O. Box 2003
Vendor City La Joya
Vendor Zip 78560
Vendor State TX
Vendor Country USA
Delivery Days 10
Freight Terms FOB Destination
Payment Terms Same Terms as BUYBOARD
Shipping Terms Freight prepaid by vendor and added to invoice
Ship Via Common Carrier
Designated Dealer No
EDGAR Received Yes
Service-disabled Veteran Owned No
Minority Owned Yes
Women Owned Yes
Certificate Number 20503663
Certifying Agency HUB
National No
No Foreign Terrorist Orgs Yes
No Israel Boycott Yes
MWBE Yes
ESCs All Texas Regions
States All States
Contract Name Parks and Recreation Equipment, Products, and Installation
Contract No. 781-25
Effective 10/01/2025
Expiration 09/30/2028
Accepts RFQs Yes
Quote Reference Number 3292025



Proj.: Hidalgo County Head Starts Playground, PIP, Canopies & Installation
 Hidalgo County HeadStarts Donna Campus, San Juan Campus & Mission Campus

Scope: Turnkey Proj

Sales Quote 10272025

Hidalgo County HeadStarts Donna Campus, San Juan Campus & Mission Campus
 1901 W. State Hwy 107 McAllen, TX - 78504

BuyBoard Contract (No. 781-25)

Quote Valid from: 12/5-12/30/25

824 E. Expressway 83 La Joya, TX. 78560

ITEM DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
PLAY MART Playgrounds			
Fantasia (Infant)	3	\$10,995.00	\$32,985.00
Busy Bunny Center (Infant)	3	\$5,995.00	\$17,985.00
School Bus (Pre School)	3	\$12,995.00	\$38,985.00
Tipi and Scalloped Covering (Toddler)	3	\$1,995.00	\$5,985.00
Chime Panel Mini	3	\$2,995.00	\$8,985.00
Canopies Powder Coated Blue Pole & Blue Tarp 4 POSTS	3	\$53,995.00	\$161,985.00
Total for Playgrounds & Amenities			\$266,910.00
Scope of Work for P.I.P.			

Provide & Install 2212 sf of Standard color Perma Play (50% Color / 50% Black) On Concrete Base Perma Play: 2.5 in (4 ft Critical Fall Height) - 1323 Sq ft Center Area 50/50 Mix Green/Black Perma Play: 2.5 in (4 ft Critical Fall Height) - 889 Sq ft Trike Track Solid Black with Yellow Lines per Drawing Turn Down - 0 Sq ft Perma Play	6636	\$22.00	\$145,992.00
Provide Dumpster & Dispose of Refuse	3	\$2,000.00	\$6,000.00
Terms & Conditions			

<p>Terms and Conditions: 1. Installation Temperature - The required temperature for PLAY RGV LLC (PTS Surfacing) Perma Play and Turf system installations and curing periods is a minimum ambient temperature of 50° (and rising) and a maximum ambient temperature of 95° unless a Poor Weather Installation Rider has been signed by the customer. PLAY RGV LLC (PTS Surfacing) may at its discretion, choose to commence a cold weather installation on projects less than 1000sf in size. This decision is solely at the discretion of PLAY RGV LLC (PTS Surfacing) and will not affect the standard product warranty. 2. This proposal may be withdrawn if not accepted within forty-five (25) days of its issuance. PLAY RGV LLC (PTS, LLC) will consider reasonable requests to engage in negotiations for revisions to this proposal, including signing a subcontract that incorporates the terms and conditions of this proposal. A proposal not accepted within forty-five (25) days will be subject to price escalation for materials. 3. All work shall be performed according to industry standards. Areas to receive PLAY RGV LLC (PTS Systems) shall be free and clear of all debris. Any changes to the work that is not within the scope of work, or the terms and conditions of this proposal shall be performed only after execution of a written change order. Total proposal amount is subject to change as this proposal is based on customers drawings, descriptions, and specifications.</p>			
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<p>Surfacing) work: (a) Customer shall inspect all areas, playgrounds, drainage, curbs, concrete, asphalt, and compacted aggregate sub-base receiving PLAY RGV LLC (PTS Surfacing Systems) for proper: slope, depth, size, compaction (95%), installation, and fall zones to be free from any obstructing or incorrectly installed playground structures and submit written approval to PLAY RGV LLC (PTS Surfacing) within (10) days of commencement, (b) If customer does not provide written approval at least (10) days prior to commencement of PLAY RGV LLC (PTS Surfacing's) work, then any incurred costs as a result of inadequate job site conditions will be passed on and accepted by the customer. Fees for crew down time which is not caused by an act of god are \$2,000.00 per day. Fee per disposal/dumpster is \$1,700.00, (c) Any job site condition that does not meet PLAY RGV LLC (PTS Surfacing's) specification will require correction by the customer or the execution of a separate waiver agreement on the customer's behalf. 5. All work is contingent upon strikes, accidents, acts of god, and delays beyond the control of PLAY RGV LLC (PTS Surfacing, LLC). 6. In the event a customer requests a proposal for Aromatic binder and quote becomes an active project; (a) Customer assumes all responsibility for any yellowing/amber hue of the surface, (b) Customer also agrees that payment for the project will not breach the terms and conditions of this proposal. 7. This proposal is not valid until receiving Headstart Hidalgo</p>			
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<p>8. This proposal is subject to credit review and approval. All credit card payments will incur a 3% processing fee. Past due invoice will be billed at 1.5% per month (18% annum). In the case of any default, customer shall pay PLAY RGV LLC (PTS, LLC reasonable attorney fees and costs, including those on any appeal even if no suit or action is filed. 9. Cure Time - Allow surfacing system to cure for 48 hours to 72 hours contingent on the relative humidity and temperature. In colder temperatures, below 60 degrees F (15 degrees C), cure times may need to be extended to allow the surfacing system to fully cure and become tack free. Protect newly installed surfacing system from foot traffic or equipment usage until the surfacing system has fully cured. 10. Security is not included in this quote. The customer is responsible for ensuring all security during the project when PLAY RGV LLC (PTS Surfacing is not present installing the specified system, and immediately upon completion of the installation. In the event of vandalism or unexpected foot traffic during the curing.</p>			
<p>11. Proper maintenance of the safety surface system including the removal of particulate matter and routine inspection for granulation or surface damage are the responsibility of the owner/operator of the playgrounds per NRPA, CPSC and ASTM-F1487 guidelines. Use of unapproved or solvent based cleaners, power washing machines and cutting of the system are prohibited. Please view the maintenance document under additional resources.</p>			

Project Details: 1. Ready Date: 2. Deadline Date: 3. Time of Day Restrictions: Undisclosed 4. Day of Week Restrictions: Undisclosed 5. Limited Site Access: Undisclosed 6. Bonding Provided by PTS Surfacing: No 7. Prevailing Wage: No 8. Gmax & HIC Rating: 200 & 1000 9. Warranties: Perma Play - 5 Year (Standard) Scope of Work:			
		Total for P.I.P.	\$151,992.00
BuyBoard Contract (No. 781-25)	1	(\$8,990.00)	(\$8,990.00)
		Total Equipment	\$409,912.00
*Tax exempt certificate required at time of order, otherwise sales tax will be added.	TAX	Tax Exempt	
		Subtotal	\$409,912.00
Earth Work & Concrete Slabs for Play Areas.	3	\$19,995.00	\$59,985.00
Installation of Commercial Playground Equipment 428 hrs.	3	\$10,714.50	\$32,143.50
Freight	3	\$6,500.00	\$19,500.00
Bonding	1	\$28,454.95	\$28,454.95
			\$549,995.45
			\$549,995.45

Contact Info: Luis E. Montemayor 956-735-6212 luisemontemayor@playrgvllc.com www.playrgvllc.com

Please mail check to the following address: PLAY RGV LLC P.O. Box 2003 La Joya, TX. 78560



TENZO McAllen

Proposal

TENZO MCALLEN LLC 1002 Hoerner Rd MISSION TX 78572

Proposal #	5023
Date	10/14/2025
Buy Board	781-25

Bill To
HIDALGO COUNTY HEAD START 1901 W Hwy 107 McAllen Tx 78504

Ship To
Donna HS Center San Juan HS Center Mission HS Center

Contact Name
Dr Nereyda Cantu

Price Subject To Change Until
12/31/2025

Due Date
60 Business Days

Item	Description	Cost	Qty	Amount
Musical Station	Metallophone Drums	\$ 3,300.00	3	\$ 9,900.00
	Rainbow Xilophone	\$ 4,000.00	3	\$ 12,000.00
	Alto Park Music Instrumental	\$ 2,200.00	3	\$ 6,600.00
		\$ -	0	\$ -
Discovery panels	Camp walden panels	\$ 7,400.00	3	\$ 22,200.00
		\$ -	0	\$ -
School Bus	School Bus	\$ 8,000.00	3	\$ 24,000.00
		\$ -	0	\$ -
Teepee	Teepee	\$ 23,700.00	3	\$ 71,100.00
		\$ -	0	\$ -
Infant playground	Patriot Point Playground	\$ 9,500.00	3	\$ 28,500.00
		\$ -	0	\$ -
Chainlink fence	50' x 50' fence with a 48" door	\$ 6,500.00	3	\$ 19,500.00
		\$ -	0	\$ -
Shade Structures	50'x50' hip design	\$ 49,000.00	3	\$ 147,000.00
		\$ -	0	\$ -
Freight	Freight	\$ 27,000.00	1	\$ 27,000.00
		\$ -	0	\$ -
Pour in	concrete slab is included	\$ 67,500.00	3	\$ 202,500.00
Buy Board Fee	2%	\$ 11,613.30	1	\$ 11,613.30
Performance Bond	Performance Bond	\$ 22,500.00	1	
Insurance	Certificate of Insurance	\$ 2,500.00	1	
		\$ -	0	\$ -

Notes	Turn key project , Installation
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Notes	Bond Insurance upon Award
Notes	All equipment and materials must be Prepaid

	1 year warranty for installation.	Subtotal	\$ 580,665.00
			\$ -
		Total Invoice Amt	\$ 580,665.00
			\$ -
		TOTAL	\$ 580,665.00
			\$ -
		Balance	\$ 580,665.00



Fantastic Four Playground System

\$14,397.00

- 3 + Remove



Metro School Bus - Post Mounted

\$12,538.00

- 3 + Remove



Café Stand | Playground Activity Panel

\$2,202.00

- 3 + Remove



Griffin Chimes

Select Mount Material: Steel

Select Mounting: In Ground

\$5,277.00

- 3 + Remove



Multi Sail Shade Structure

Select Shade Size: 35x35

Select Shade Height: 14'

Select Shade Mounting: Surface Mount / Base Plates

Select Frame Color: Spring Green

Select Fabric Color: Silver

\$33,921.00

- 3 + Remove



Midsummer Melody Playground System

\$19,950.00

- 3 + Remove

Total:

\$264,855.00

Shipping options displayed at next step.



The Play & Recreation Experts

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
 Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

Certificate Number:
 2025-1398340

Date Filed:
 12/09/2025

Date Acknowledged:
 12/11/2025

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

Play RGV LLC
 LA JOYA, TX United States

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

Hidalgo County Head Start Program

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

781-25
 EARLY CHILD DEVELOPMENT PLAYGROUNDS

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary
	Hidalgo County Head Start Program	McAllen, TX United States	X	

5 Check only if there is NO Interested Party.

6 UNSWORN DECLARATION

My name is _____, and my date of birth is _____.

My address is _____, _____, _____, _____.
(city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in _____ County, State of _____, on the _____ day of _____, 20____.
(month) (year)

 Signature of authorized agent of contracting business entity
 (Declarant)

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

Play RGV LLC
LA JOYA, TX United States

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2025-1398340

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12/09/2025

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Hidalgo County Head Start Program

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

TS1-25
EARLY CHILD DEVELOPMENT PLAYGROUNDS

4 Name of Interested Party	City, State, Country (place of business)	Nature of Interest (check applicable)	
		Controlling	Intermediary
Hidalgo County Head Start Program	McAllen, TX United States	X	

5 Check only if there is NO interested party.

6 UNSWORN DECLARATION

My name is _____ and my date of birth is _____

My address is _____
(city) (state) (zip code) (county)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in _____ County, State of _____, on the _____ day of _____, 20____
(month) (year)

Signature of authorized agent of contracting business entity
(Declarent)



PLAY RGV, LLC

Unique Entity ID J514UCCTSCM9	CAGE / NCAGE 9US59	Purpose of Registration All Awards
Registration Status Active Registration	Expiration Date Feb 4, 2026	
Physical Address 1103 Travis ST Mission, Texas 78572-2035 United States	Mailing Address P.O. Box 2003 La Joya, Texas 78560 United States	

Business Information

Doing Business as (blank)	Division Name 1 Year	Division Number (blank)
Congressional District Texas 15	State / Country of Incorporation Texas / United States	URL (blank)

Registration Dates

Activation Date Feb 6, 2025	Submission Date Feb 4, 2025	Initial Registration Date Mar 25, 2024
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Entity Dates

Entity Start Date Nov 17, 2016	Fiscal Year End Close Date Dec 31
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Immediate Owner

CAGE (blank)	Legal Business Name (blank)
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Highest Level Owner

CAGE (blank)	Legal Business Name (blank)
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Executive Compensation

Registrants in the System for Award Management (SAM) respond to the Executive Compensation questions in accordance with Section 6202 of P.L. 110-252, amending the Federal Funding Accountability and Transparency Act (P.L. 109-282). This information is not displayed in SAM. It is sent to USApending.gov for display in association with an eligible award. Maintaining an active registration in SAM demonstrates the registrant responded to the questions.

Proceedings Questions

Registrants in the System for Award Management (SAM.gov) respond to proceedings questions in accordance with FAR 52.209-7, FAR 52.209-9, or 2. C.F.R. 200 Appendix XII. Their responses are displayed in the responsibility/qualification section of SAM.gov. Maintaining an active registration in SAM.gov demonstrates the registrant responded to the proceedings questions.

Exclusion Summary

Active Exclusions Records?
No

SAM Search Authorization

I authorize my entity's non-sensitive information to be displayed in SAM public search results:
Yes

Entity Types

Entity Structure Corporate Entity (Not Tax Exempt)	Entity Type Business or Organization	Organization Factors (blank)
Profit Structure For Profit Organization		

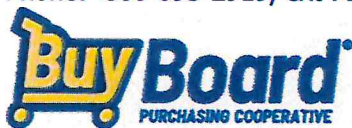
Angelica Salinas

From: Contract Admin <ContractAdmin@buyboard.com>
Sent: Thursday, December 11, 2025 7:36 PM
To: Angelica Salinas
Cc: Ambrosio Tovar
Subject: FW: Price Verification
Attachments: Hidalgo County Head Start Sales Quote 10272025 Donna San Juan Mission Updated .pdf

Information is in accordance with the vendor's BuyBoard contract.

Respectfully,

Connie W. Burkett, *CTSBO*
Director of Cooperative Operations
BuyBoard / TASB
12007 Research Blvd
Austin TX 78759
Phone: 800-695-2919, ext 7152



From: Angelica Salinas <angelica.salinas@hchsp.org>
Sent: Thursday, December 11, 2025 3:37 PM
To: Contract Admin <ContractAdmin@buyboard.com>
Cc: Ambrosio Tovar <ambrosio.tovar@hchsp.org>
Subject: RE: Price Verification

Attached is the quote with the discount included in the last page.

Please let me know if verified.

Thank you

Angelica Salinas
Procurement Manager
1901 W. State Hwy 107
McAllen, TX 78504