



## MEMORANDUM

TO: Hidalgo County Commissioner's Court

FROM: Ignacio Amezcua MBA, CTCM, CTCD ✓ A

DATE: March 31, 2026

RE: Sole Source Declaration for Kofile Technologies, Inc., "**Kleio Document Intelligence and Engagement Platform**"

The Hidalgo County County Clerk's Office seeks to procure the purchase of Kleio Document Intelligence and Engagement Platform from Kofile Technologies, Inc.

Kleio<sup>SM</sup> is Kofile's AI-driven document intelligence and engagement platform. It represents the final stage of the records lifecycle where preserved and digitized information becomes searchable, interactive, and actionable. Rather than replacing existing systems or records, Kleio<sup>SM</sup> layers intelligence on top of trusted data, enabling governments to unlock insight, improve service delivery, and meet modern access expectations without compromising control or compliance. Kleio itself is proprietary and can only be delivered, configured, supported, and maintained by Kofile. No other vendor has legal or technical ability to host, modify, or support Kleio. The platform is delivered exclusively through Kofile's vendor managed and cloud-native architecture built on Amazon Web Services and includes integrated components such as:

- Native multi-tenant infrastructure;
- Kofile-managed security, updates, and scalability
- Proprietary APIs, data models, and orchestration engine;
- Continuous deployment and feature updates;
- GovRamp, IS42001, and Soc2 architected security environment designed and controlled by Kofile.

In Accordance with the Texas Local Government Code Chapter 262.024 (a)(7)(A),  
(a) A contract for the purchase of any of the following items is exempt from the requirement established by section 262.023 if the commissioners court by order grants the exemption:  
(7) Any item that can be obtained from only one source, including:  
(A) Items for which competition is precluded because of the existence of patents, copyrights, secret processes, or monopolies.

Therefore, for the reason stated herein, we humbly request that the Hidalgo County Commissioners' Court declare a Sole Source Vendor, for the purpose of procuring the purchase with Kofile Technologies, Inc. This sole source declaration will remain in effect through the life term of the contract, unless otherwise revoked by the Hidalgo County Commissioners Court.



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## Kofile Kleio<sup>SM</sup>

### SOLE SOURCE PROPOSAL SUPPORT

Kleio is a fully managed, cloud native, Platform-as-a-Service providing dynamic AI-driven document intelligence and engagement. The platform is delivered exclusively through Kofile's vendor managed and cloud-native architecture built on AWS and includes integrated components such as:

- Native multi-tenant infrastructure;
- Kofile-managed security, updates, and scalability
- Proprietary APIs, data models, and orchestration engine;
- Continuous deployment and feature updates;
- GovRamp, IS42001, and Soc2 architected security environment designed and controlled by Kofile.

Although Kleio is hosted on Amazon Web Services (AWS) and utilizes Amazon Bedrock for AI model access, Kleio itself is proprietary and can only be delivered, configured, supported, and maintained by Kofile. AWS provides only the underlying infrastructure, it does not provide the platform, its codebase, its data model, its ingestion engine, integrations, or its AI orchestration layer. No other vendor has legal or technical ability to host, modify, or support Kleio.

Kofile's market research reveals no other commercially available product provides the same combination of cloud-native PaaS architecture with integrated modules designed to operate as a unified system with vendor-managed hosting, security, and compatibility with existing customer workflows and data structures.

Based upon the proprietary nature of the technology (software is copyrighted pursuant to 17 U.S.C. 101 *et seq.*), the absence of functional equivalents, and Kofile's exclusive ability to provide hosting, support, and updates, Kleio is proposed as a sole source solution for customers.

Sincerely,

*Scott Fausto*

Scott Fausto (Mar 23, 2026 11:05:37 CDT)

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Scott Fausto, Account Executive  
Kofile Technologies, Inc.

Date: March 23, 2026



### Hidalgo County Purchasing Department Sole Source Affidavit

THIS IS AN OFFICIAL PURCHASING DOCUMENT – RETAIN WITH PURCHASE ORDER

Before me, the undersigned official, on this day, personally appeared Michael Strachan a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Michael Strachan. I am over the age of 18, have never been convicted of a crime, and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: Kofile Technologies, Inc.
3. The above-named company or firm is the sole source for the following item(s), product(s), or service(s):  
Kleio Document Intelligence Platform
4. Competition in providing the above-named item(s), product(s), service(s) is precluded by the existence of a patent, copyright, secret process, or monopoly as stated under Section 262.024(a)(7)(A), of the Local Government Code. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuations of any/all business with Hidalgo County.

Signature: Michael Strachan

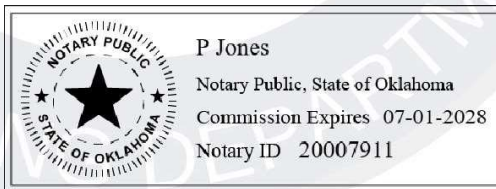
State of Oklahoma County of Major  
SWORN AND SUBSCRIBED TO under oath before me on 23 day of March, 2026

P Jones

Notary Public  
P Jones, Notary Public

Printed Name  
07/01/2028

My Commission Expires



Notarized Online with NotaryLive.com

Company Name: Kofile Technologies, Inc.

Address, City, State & Zip Code: 6300 Cedar Springs Road, Dallas TX 75235

Phone Number: 210.286.1647 Fax: \_\_\_\_\_

Contact Name and Title: Scott Fausto, Account Executive WEB Address: www.kofile.com Email: Scott.Fausto@Kofile.com  
Federal Tax ID Number: 26-4034328 Texas Sales Tax Number: 1264034328E



Notarized by: P Jones  
Time: 2026-03-23 15:07:28 UTC  
URL: <https://notarylive.com/tu/cdp/G5ZXEA>  
Access ID: G5ZXEA  
Pin: YBPFMK