

# **A.T.A.C. INC.** **American Threat Assessment Consulting**

Hello,

American Threat Assessment Consulting, Inc. is pleased to present our company information to Augusta Communities.

Our team has years of experience in Law Enforcement, Security Services, Systems Integration, and Communications. We pride ourselves on solid relationships with manufacturers, integrators, and service providers. With our network of partners, we will not only meet, but exceed your expectations from the initial needs assessment through continued training.



**Our mission is to bring a team of seasoned professionals to your project to manage all of your low voltage needs.**

**Video Surveillance | Access Control | Audio & Video | DAS | Telecommunication**

**Shawn W. Stocking**  
**Sales Executive**  
**9057 Arrow Route, Suite 180**  
**Rancho Cucamonga, CA 91730**



## Company Overview

### Company Information

ATAC, Inc. opened its doors officially on January 2013.

### Our Vision

American Threat Assessment Consulting, Inc. started as a security company focused on providing the total security experience, from assessment to implementation. As we grew and acquired new talent, we noticed synergy between our systems and other technologies, such as communication. Our team understands the impact of security on work flow, and our internal knowledge of other technologies we can offer our customers. Thus, A.T.A.C., Inc. grew into a low voltage systems integrator. While we have a very strong foundation in security and a wide range of expertise in that field, we also thrive on the implementation of other low voltage technologies as well.

### Quality of Work

Our team has years of experience in Law Enforcement, Security Services, Systems Integration, and Communications. We pride ourselves on solid relationships with manufacturers, integrators, and service providers. With our network of partners, we will not only meet, but exceed your expectations from the initial needs assessment through continued training and installation.

### Our Goals

A.T.A.C., Inc. has been entrusted with projects of all capacities in both the public and private sectors. From small retail stores to large multi-site locations, we have implemented custom solutions that meet the individual needs of the client. Our main area of coverage is California, but we have been able to handle locations throughout the country with our network of partners to meet our client's needs. We provide design build services as well as bid per specifications for construction projects. A strong partnership in the construction industry allows us to assist large electrical contractors with parts and smarts solutions or turn key installations. Our goal is to provide the custom solution and implementation that meets the need of the customer, whether that is end user direct or as a sub-contractor.



### **Firm's Experience**

American Threat Assessment Consulting, Inc. started as a security company focused on providing the total security experience, from assessment to implementation. As we grew and acquired new talent, we noticed synergy between our systems and other technologies, such as communication. Our team understands the impact of security on workflow, and our internal knowledge of other technologies we can offer our customers. Thus, A.T.A.C., Inc. grew into a low voltage systems integrator. While we have a very strong foundation in security and a wide range of expertise in that field, we also thrive on the implementation of other low voltage technologies as well. Over the years we have integrated a full video surveillance solution for multiple end user such as City of Ontario, Ontario Police Department, City of Riverside, Azusa Pacific University, and many others.

### **Locations**

American Threat Assessment Consulting, Inc. has two locations:

- 1) 9057 Arrow Route, Suite 180, Rancho Cucamonga, CA 91730
- 2) Scottsdale, AZ
  - a. The office is based in Rancho Cucamonga, CA. Our main area of coverage is California, but ATAC, INC can handle locations throughout the country. We also opened a second location in Scottsdale, AZ in 2018.



# A.T.A.C. INC.

## American Threat Assessment Consulting

### Size of Company

All technicians are required to obtain OSHA-10 certificates or higher.

Management Team		
Name	Position	Certification
David Clark	President	(AXIS certified, Genetec Omnicast certified, AMAG certified)
Kelle Clark	Chief Financial Officer	
Tom Bozek	Operation Manager	(OSHA-30, Milestone certified, Oasis Installer certified, AXIS certified, GHS certified)
Justine Persons	Office Manager	
Shawn Stocking	Sales Executive	
Operation Team		
Name	Position	Certification
Kristina Fernandez	Design/Programming Coordinator	(Genetec Omnicast certified, Wisenet certified, AMAG certified)
Bridget Karsten	Service Coordinator	
Bryce Martin	Project Manager	
Christian De La Riva	Field Tech Lead	
Ramzey Baddour	Service Lead/Programmer	Genetec Omnicast certified, AMAG certified, Bosch certified)
Octavio Campos	Field Tech Lead	
Programmer		
Name	Position	Certification
Maverick Molino	Programmer	(Genetec certified)
Technician Team		
Name	Position	Certification
Alejandro Gonzales	Technician 1	
Curtis Harrison	Technician 1	
Victor Hernandez	Technician 1	
Albert Horton	Technician 1	
Tim Tomsen	Technician 1	
Brandon Mendez	Technician 1	
Jasobeam Reyes	Technician 1	
Juan Maldonado	Technician 1	
Richard Cortez	Warehouse Technician	



CONTRACTORS  
STATE LICENSE BOARD  
ACTIVE LICENSE



License Number **991079** Entity **CORP**

Business Name **AMERICAN THREAT ASSESSMENT  
CONSULTING INC**

Classification **C-7**

Expiration Date **03/31/2020**

[www.cslb.ca.gov](http://www.cslb.ca.gov)





### **Description of Previous Projects**

**Majestic Properties – As a large commercial property management company, we provide support for cameras in remote locations and are currently designing and preparing a Video Surveillance System for a large mall property installation. Over 20 cameras installation which involves conduit and cabling runs for an average of 300ft. This project also included over 500ft of fiber installation, termination, and testing.**

**Forest City Properties – With Residential and Commercial properties, we partner with Forest City in both divisions. Currently at multi-tenant housing developments and Victoria Gardens Mall in Rancho Cucamonga. Over 60 cameras were installed with cabling and pathway provided by others. Planning and coordination with Victoria Gardens allowed for a successful project.**

**Azusa Pacific University – Over the years we have integrated a full video surveillance solution over 5 campuses. All sites are individually based and federated back to the main campus. Coordination with APU to allow us to get access to certain sections through the college allowed us to complete the project within the agreed timeline.**



## Customer Reference

**1. Client's Company Name: City of Hope**

**Client Address: 1500 E. Duarte Rd. Duarte, CA 91010**

**Contact's Name: Matt Schegel**

**Contact's Title: Supervisor/ Access Control Administrator**

**Contact's Telephone & FAX: (800) 826-4673**

**Contact's Email: MSchlegel@coh.org**

**Scope of Services/Products Provided: Security Upgrade for existing building and new security system for construction projects.**

**2. Client's Company Name: Northgate Gonzales Markets**

**Client Address: Multiple Locations**

**Contact's Name: Jose Limon**

**Contact's Title: Sr. Regional Asset Protection Manager**

**Contact's Telephone & FAX: (714) 778-3784**

**Contact's Email: jose.limon@northgatemarkets.com**

**Scope of Services/Products Provided: Camera & Access Control for 40 store locations over the next 5 years. 50-100 cameras throughout each store with implementing analytics and access control.**

**3. Client's Company Name: Azusa Pacific University**

**Client Address: 901 E Alostia Ave, Azusa, CA 91702**

**Contact's Name: Henry S. Brito**

**Contact's Title: Infrastructure Engineer**

**Contact's Telephone & FAX: 626-852-6000**

**Contact's Email: hbrito@apu.edu**

**Scope of Services/Products Provided: Video Surveillance & Intercom**



**Training Program**

**Genetec Training**



*Trainer: Maverick Molino*

*Trainees: Agusta Communities*

	DATE	DATE	DATE	DATE	DATE
TIME	Session 1 Location	Session 2 Location	Session 3 Location	Session 4 Location	Session 5 Location
9:00-9:30					
9:30-10:30					
10:30-10:45	<i>Break</i>	<i>Break</i>	<i>Break</i>	<i>Break</i>	<i>Break</i>
10:45-11:15					
11:15-11:45					



### Project Schedule

<p>Week 1-2</p>	<p><b>Mobilization</b></p> <ul style="list-style-type: none"> <li>- Ordering Equipment</li> <li>- Pre-Project Management Job Walk</li> <li>- Design and Engineering</li> <li>- Approved Drawings</li> </ul>
<p>Week 3-4</p>	<p><b>Material Received</b></p> <ul style="list-style-type: none"> <li>- Review Material</li> <li>- Pre-Test and Program Material               <ul style="list-style-type: none"> <li>o Confirm product is working</li> </ul> </li> <li>- Schedule Start Date</li> </ul> <p>***Schedule could change based on receiving all material***</p>
<p>Week 4-5</p>	<p><b>Project Start Date and Infrastructure Installation</b></p> <ul style="list-style-type: none"> <li>- Coordination with Augusta Communities on working areas.</li> <li>- Pathway and Cabling</li> <li>- Schedule Power for the Light Poles</li> </ul>
<p>Week 5</p>	<p><b>Installation of Camera and Finalize Programming</b></p> <ul style="list-style-type: none"> <li>- Installation of Devices</li> <li>- Programming Devices into Video Management System</li> <li>- Focus Camera Views with Augusta Representative</li> </ul>
<p>Week 6</p>	<p><b>Finalize Project Punch List &amp; Final Job Walk with Project Manager</b></p> <ul style="list-style-type: none"> <li>- Punch List Completion</li> <li>- 2 Hour Training Seccession</li> <li>- Final Project Job Walk</li> <li>- Project Close Out</li> <li>- As-Builts Submission</li> </ul>



## **Acknowledgements**

### **Insurance and License**

- **Declaration to agree to obtain a City of La Habra business license within seven working days of the award of contract.**
  - ATAC, Inc. agree to obtain a City of La Habra Business License.
- **Ability to meet the insurance minimum combined single limits as outlined on the RFP**
  - ATAC, Inc. does have the ability to meet the required insurance minimum of the RFP.

Project: Augusta Communities  
Manufactured Housing Communities  
Surveillance System Project  
(Park La Habra & View Park Estates)

Date: October 23, 2020

Attention: Augusta Communities

American Threat Assessment Consulting, Inc. (ATAC, Inc.) is pleased to provide the Augusta Communities with the following proposal for Security System for Park La Habra and View Park Estates. ATAC, Inc. shall provide complete installation and programming of the system listed above. This proposal is based on inclusions and exclusions as listed below.

We truly appreciate the opportunity in providing you a solution for this project. We look forward to answering any questions or concerns you may have regarding our proposal. Please review the items listed below as it includes inclusions, exclusions and descriptions of work.

**Description of Work – Inclusions/Exclusions:**

- ATAC, Inc. shall coordinate and assist all aspects of the project including installation work.
- This proposal is based on all 120v being accessible or furnished by others at no cost to ATAC, Inc.
- All cabling to cameras from the network server is included in the proposal. This price is based on punching down cables to existing patch panels where available. ATAC, Inc. shall supply one patch panel at the IT room located near rear of the building to ensure connection and quality. Terminal Cabinets, jacks, mod plugs and associated equipment are included. Network Racks and Cabinets are existing or furnished by others.
- **This proposal is based on ATAC, Inc. providing battery back ups for the cameras located on the light poles. These batteries shall be charged while the light pole timer is on. Once the light pole timer shuts off, the battery back up will power the camera and antennas located on the poles.**
- ATAC, Inc. shall furnish all listed material as ATAC, Inc. is a certified partner of all listed equipment.
- This proposal is based on all material being billed upon receipt of the contract.
- Restocking fees shall be applied if contract is cancelled during the material ordering period of this project.

Phase 1			Pricing
Park La Habra	View #1	Exhibit B	\$ 23,000.00
View Park	View #1	Exhibit F	\$ 16,100.00
View Park	View #2	Exhibit G	\$ 350.00
View Park	View #3	Exhibit H	\$ 11,000.00
Subtotal			\$ 50,450.00
Phase 2			Pricing
View Park	View #4	Exhibit I	\$ 7,100.00
View Park	View #5	Exhibit J	\$ 7,200.00
Subtotal			\$ 14,300.00
Phase 3			Pricing
Park La Habra	View #2	Exhibit C	\$ 6,300.00
Park La Habra	View #3	Exhibit D	\$ 6,800.00
Subtotal			\$ 13,100.00
ALL PHASES			Pricing
Total			\$ 77,850.00

### Warranties and Guarantees

- All warranties/extended warranties for each piece of equipment shall be per manufacturer’s warranty.
  - AXIS Product – 3 Year Warranty
- ATAC, Inc. agree to repair or replace or cause to be repaired or replaced any or all our work, which may prove to be defective in workmanship or materials, together with any adjacent work, which required repair or replacement because of our defective work, within one year from substantial completion date.
- Items listed above shall be repaired under warranty through the agreed SMA/SLA agreement.
- All certified category 6 cabling provided is 25-Year warranty by Berk-Tek.
- Archive servers provided is guaranteed by the manufacture to perform based on the parameters provided by ATAC, Inc. and this RFP. If server does not perform correctly based on those parameters provided, the manufacture shall repair or replace the server at no cost.
- **Exceptions are acts of God and unusual abuse or negligence.**

**Terms and Conditions**

1. This proposal is valid for 90 days. All invoices are due Net 30 days from the date of the invoice. Please make checks payable to:  
ATAC, Inc.  
9057 Arrow Route #180  
Rancho Cucamonga, CA 91739  
Attn: Accounts Receivable
2. All taxes are excluded. Freight is Included in this proposal.
3. ATAC, Inc. has the right to stop work should invoices not be paid within 30 days. Shall work be stopped the owner shall still be responsible for payment of all services rendered prior to the stop of work.
4. ATAC, Inc. shall provide proof of standard insurance upon request. ATAC, Inc.
5. This proposal is based on all hardware being billed at time of acceptance. A minimum of 30% payment shall be received prior to commencing work unless otherwise agreed upon.
6. ATAC, Inc. does not represent or warrant that the system may not be compromised or circumvented. This system does not prevent any crime, damage or injury. The owner acknowledges that ATAC, Inc. shall not be responsible for any activities that may occur while the system is functioning or during repair.
7. ATAC, Inc. is not an insurer; all insurance shall be obtained by the owner at no cost to ATAC, Inc. This proposal is based solely on the value of the services provided.

Bid Prepared By:

Shawn Stocking  
Sales Executive  
ATAC, Inc.

Bid Approved By:

Address:

Print Name \_\_\_\_\_

\_\_\_\_\_

Signature \_\_\_\_\_

\_\_\_\_\_

Phone Number \_\_\_\_\_

\_\_\_\_\_

Date \_\_\_\_\_

## Maintenance/Service and Extended Warranty Contract

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Project: Augusta Communities  
Surveillance System Project  
(park La Habra & View Park Estates)

Date: May 1, 2020

Attention: Augusta Communities

ATAC, Inc. is pleased to submit the following service and maintenance proposal for the project referenced above.

### Description of Maintenance and Service Work:

- Service and Maintenance shall be in accordance with rates and requirements listed below.
- Manufacturer's warranties of equipment furnished by ATAC, Inc. shall take precedents while in effect.
- All Equipment for the Security System that requires replacement and not under warranty shall be provided at an additional charge. ATAC, Inc. shall furnish the owner with pricing for replacement parts to be approved prior to purchase.
- All Equipment/Components furnished by others will be the owner's responsibility to complete the warranty process, should it still be in effect.
- All service performed outside of this listed agreement shall be billed per hourly rates minimums listed in the proposal on page 3.
- All equipment with expired warranties shall be replaced, upon approval, for an additional cost.
- This proposal is for general service callouts for Augusta Communities. All other system components furnished by the owner are the responsibility of the owner or end user.
- All conditions such as labor, material and programming that are found to be below standard shall be addressed per requirements listed below.
- This includes labor that is required due to normal and proper use of systems for items under warranty. Any damage caused by natural disaster, improper use or vandalism is not covered under this agreement and may incur additional charges.

## Maintenance/Service and Extended Warranty Contract

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### ANNUAL MAINTENANCE AND SERVICE AGREEMENT COSTS

- This agreement includes an annual cleaning and testing service on the security provided during the Video Surveillance Upgrade RFP.
- Work that is outside of the scope of this agreement shall be performed at the following labor rates.
- Should either party decide to terminate this agreement, 60 days' notice shall be required.
- Required material shall be furnished at an additional cost. Owner approval shall be obtained prior to the purchase of additional material.

Annual Maintenance and Service Agreement Cost (1 Year): \$ 3,600.00

**Monthly Maintenance and Service Agreement Payment: \$300.00**

\* At the end of the first year, the agreement shall automatically renew, and the rate shall increase by 10% per year for up to three years. At the end of the third year the agreement shall expire. ATAC, Inc. shall provide the customer with a new agreement for consideration.

## Maintenance/Service and Extended Warranty Contract

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The rates below are for service work and material that will be charged to the Augusta Communities Service Maintenance Contract. Work or material past the included amount will be billed accordingly at an additional cost.

Technician Hourly Rate (During Business Hours): \$ 110.00

Technician Hourly Rate (After Hours): \$ 143.00

Technician Rates (Holiday Hours): \$ 166.00

Programmer/Project Management and Design Rates (During Business Hours): \$ 125.00

Programmer and Project Management Rate (After Hours): \$ 148.00

Programmer and Project Manager Rate (Holiday Hours): \$181.00

Certified Door Hardware Technician Rate (During Business Hours): \$ 125.00

Certified Door Hardware Technician Rate (After Hours): \$ 187.50

Certified Door Hardware Technician Rate (Holiday Hours): \$ 250.00

### **After Hours**

After hours support coverage is considered anytime between 8:00pm PST - 5:00am PST, Monday through Friday and 24 hours Saturday, Sunday and U.S. Holidays. Please refer to page 3 for after hour charges.



2020

# Maintenance/Service and Extended Warranty Contract

### Terms and Conditions

1. This proposal is valid for 30 days. All invoices are due Net 30 days from the date of the invoice. Please make checks payable to:  
 ATAC, Inc.  
 9057 Arrow Route #180  
 Rancho Cucamonga, CA 91730  
 Attn: Accounts Receivable
2. All taxes and freight are included.
3. ATAC, Inc. has the right to stop work should invoices not be paid within 30 days. Shall work be stopped the owner shall still be responsible for payment of all services rendered prior to the stop of work.
4. ATAC, Inc. shall provide proof of standard insurance upon request.
5. This proposal includes all limitations listed in the manufacturer warranties.
6. ATAC, Inc. does not represent or warrant that the system may not be compromised or circumvented. This system does not prevent any crime or damage. The owner acknowledges that ATAC, Inc. shall not be responsible for any activities that may occur while the system is functioning or during repair.
7. ATAC, Inc. is not an insurer; all insurance shall be obtained by the owner at no cost to ATAC, Inc. This proposal is based solely on the value of the services provided.

Bid Prepared By:

Shawn Stocking  
Sales Executive  
ATAC, Inc.

Bid Approved By:

Address:

Print Name \_\_\_\_\_

\_\_\_\_\_

Signature \_\_\_\_\_

\_\_\_\_\_

Phone Number \_\_\_\_\_

\_\_\_\_\_

Date \_\_\_\_\_

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9057 Arrow Route #180  
Rancho Cucamonga, CA 91730  
(909) 941-0300 phone