



# National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076  
(855) 289-6572 • (855) BUY-NJPA • (831) 480-8497 Fax  
Fleet@NationalAutoFleetGroup.com

May 9, 2022

Mr. Jason Blackburn  
City of La Habra  
110 E La Habra Blvd  
La Habra, Ca 90631

Dear Mr. Blackburn,

In response to your inquiry, we are pleased to submit the following for your consideration:

National Auto Fleet Group will sell, service and deliver at La Habra, new/unused 2022 Ford Police Interceptor Utility (K8A) AWD responding to your requirement with the attached specifications for \$ 35,018.00 plus Paint, State Sales Tax, and \$8.75 tire tax (non-taxable). These vehicles are available under the Sourcewell (Formerly Known as NJPA) master vehicle contract# 091521-NAF.

	One unit MSRP	Selling Price	Total Savings	Extended units (4)	Total Savings
2022 Ford Police Interceptor Utility Non-Hybrid	41,505.00	35,018.00	15.63%	140,072.00	25,948.00
Black and White Paint		1,250.00		5,000.00	
Sub Total		36,268.00		145,072.00	
Sales Tax		2,992.11		11,968.44	
Premium Care 5YR/100,00 Mile Zero Ded Service Contract		2,345.00		9,380.00	
Tire Tax		8.75		35.00	
Transport		190.00		760.00	
<b>Total</b>		<b>41,803.86</b>		<b>167,215.44</b>	

Terms are net 30 days.

Delivery 120-180 Days ARO

National Auto Fleet Group welcomes the opportunity to assist you in your vehicle requirements.

Kevin Buzzard

National Law Enforcement Sales Manager

National Auto Fleet Group

626-457-5590 O / 714-264-1867 C / 626-457-5593 F / [Buzzard5150@gmail.com](mailto:Buzzard5150@gmail.com)





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490 Auto Center Drive, Watsonville, CA 95076

(855) 289-6572 • (855) BUY-NJPA • (831) 480-8497 Fax

Fleet@NationalAutoFleetGroup.com

September 6, 2022

Mr. Jason Blackburn  
City of La Habra  
110 E La Habra Blvd  
La Habra, Ca 90631

Dear Mr. Blackburn,

In response to your inquiry, we are pleased to submit the following for your consideration:

National Auto Fleet Group will sell, service and deliver at La Habra, new/unused 2023 Ford Police Interceptor Utility (K8A) AWD Hybrid responding to your requirement with the attached specifications for \$ 47,261.00 plus Paint, State Sales Tax, and \$8.75 tire tax (non-taxable). These vehicles are available under the Sourcwell (Formerly Known as NJPA) master vehicle contract# 091521-NAF.

	One unit MSRP	Selling Price	Total Savings	Extended units (2)	Total Savings
2023 Ford Police Interceptor Hybrid	50,930.00	47,261.00	7.20%	94,522.00	7,338.00
Black and White Paint		1,250.00		2,500.00	
Sub Total		48,511.00		97,022.00	
Sales Tax		4,002.16		8,004.32	
Premium Care 5YR/100,000 Mile Service Contract					
Zero Ded		2,345.00		4,690.00	
Tire Tax		8.75		17.50	
Transport		190.00		380.00	
Total		55,056.91		110,113.82	

Terms are net 30 days.

Delivery 120-180 Days ARO

National Auto Fleet Group welcomes the opportunity to assist you in your vehicle requirements.

Kevin Buzzard

National Law Enforcement Sales Manager

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September 6, 2022

Mr. Jason Blackburn  
City of La Habra  
110 E La Habra Blvd  
La Habra, Ca 90631

Dear Mr. Blackburn,

In response to your inquiry, we are pleased to submit the following for your consideration:

National Auto Fleet Group will sell, service and deliver at La Habra, new/unused 2023 Ford Police Interceptor Utility (K8A) AWD Admin Hybrid responding to your requirement with the attached specifications for \$ 47,707.00 plus State Sales Tax, and \$8.75 tire tax (non-taxable). These vehicles are available under the Sourcewell (Formerly Known as NJPA) master vehicle contract# 091521-NAF.

	One unit MSRP	Selling Price	Total Savings	Total Savings
2023 Ford Police Interceptor Hybrid Admin	51,430.00	47,707.00	7.24%	3,723.00
Sub Total		47,707.00		
Sales Tax		3,935.83		
Premium Care 5YR/100,000 Mile Service Contract				
Zero Ded		2,345.00		
Tire Tax		8.75		
Transport		125.00		
Total		54,121.58		

Terms are net 30 days.

Delivery 120-180 Days ARO

National Auto Fleet Group welcomes the opportunity to assist you in your vehicle requirements.

Kevin Buzzard  
National Law Enforcement Sales Manager  
National Auto Fleet Group  
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