

SERVICE PROPOSAL

Customer #: _____ Use only for current customers

Customer's Service Location (for multiple locations, see attached list)

Customer's Billing Address (if different)

CUSTOMER NAME: City of La Habra	CUSTOMER NAME: City of La Habra
ADDRESS: 621 W Lambert Rd	ADDRESS: 621 W Lambert Rd
ADDRESS 2:	ADDRESS 2:
CITY / STATE / ZIP: La Habra, CA 90631-6755	CITY / STATE / ZIP: La Habra, CA 90631

GARMENTS AND SERVICES ORDERED

No. of Wearers	MERCHANDISE	NUMBER OF ITEMS PER WEARER*	RATE (per item)**	EASYCARE® RATE (per item)	FREQUENCY	REPLACEMENT CHARGE (per item)
1	Shirt, Work, Solid, 65/35 Blend-Light Blue	269	\$0.120	\$0.030	Weekly	\$14.50
1	Shirt, Work, Solid, 65/35 Blend-Light Blue	125	\$0.120	\$0.030	Weekly	\$14.50
1	Pant, Work, 65/35 Blend-Navy	472	\$0.120	\$0.030	Weekly	\$18.50
1	Pant, Shorts 65/35 Blend-Navy	7	\$0.120	\$0.030	Weekly	\$15.00
1	Shirt, Work, Striped, 65/35 Blend-Blue/White Stripe	2	\$0.120	\$0.030	Weekly	\$16.00
1	Shirt, Work, Striped, 65/35 Blend-Blue/White Stripe	78	\$0.120	\$0.030	Weekly	\$16.00
1	Pant, Cargo Shorts-Charcoal	2	\$0.120	\$0.030	Weekly	\$20.00
1	Coveralls, 65/35 Blend-Navy	58	\$0.250	\$0.040	Weekly	\$40.25
1	Jacket, Slash Pocket-Navy	16	\$0.200	\$0.030	Weekly	\$29.00
1	Jacket, Team Style-Navy	77	\$0.200	\$0.030	Weekly	\$29.00

*Represents total allocated units, including items at Customer's location(s) and items in the process of being laundered.

**There will be an extra charge reflected on your invoice for any non-standard sized garments.

Proposal Continues on Next Page

NON-GARMENT MERCHANDISE AND SERVICES ORDERED

MERCHANDISE	QUANTITY*	RATE (per item)	FREQUENCY	MINIMUM BILLED PERCENTAGE	EASYCARE® RATE (per item)	REPLACEMENT CHARGE (per item)
Mat, Scraper, 3x5-Black	15	\$1.800	Weekly	100%	Not Incl.	\$77.05
Mat, SteadyStep Splash, 3x5-Black	1	\$1.800	Weekly	100%	Not Incl.	\$161.00
Mat, Anti-Fatigue, 3x5-Black	2	\$1.800	Weekly	100%	Not Incl.	\$128.80
Mat, Standard, 3x4-Black	14	\$1.440	EOW	50%	Not Incl.	\$51.75
Mat, Standard, 3x10-Black	10	\$3.600	EOW	50%	Not Incl.	\$132.25
Mat, Scraper, 3x5-Black	2	\$2.700	EOW	100%	Not Incl.	\$77.05
Mat, SteadyStep Splash, 3x5-Black	2	\$2.700	EOW	100%	Not Incl.	\$161.00
Mat, Anti-Fatigue, 3x5-Black	10	\$2.700	EOW	100%	Not Incl.	\$128.80
Shop Towel, 18x18-Red	550	\$0.020	Weekly	100%	\$0.010	\$1.00
Fender Cover-Red	20	\$0.150	Weekly	100%	\$0.040	\$17.25
Locker, Soil-Silver Vein	3	\$0.500	Weekly	100%	Not Incl.	\$402.50

*Represents total allocated units, including items at Customer's location(s) and items in the process of being laundered.

**There will be an extra charge reflected on your invoice for any non-standard sized garments.

ADDITIONAL CHARGES:

DESCRIPTION	RATE	DESCRIPTION	RATE
Garment Preparation	<u>\$2.00</u> per Garment	Service Charge	9% per Week
Company Emblem	<u>\$1.00</u> per Emblem		
Name Emblem	<u>\$1.00</u> per Emblem	Multi-day Stop Charge	<u>\$20.00</u> per Additional Stop
Embroidery	<u>\$10.00</u> per Embroidery		

Additional Terms/Charges: Waive Name Emblem, Company Emblem, and Prep charges on install