



August 6, 2024

City of La Habra  
**ATTN: Mark Compton, Operations Manager**  
621 W. Lambert Road  
La Habra, CA 90631

**RE: Tree Maintenance Agreement**

Dear Mr. Compton,

West Coast Arborists, Inc. (WCA) and the City of La Habra have forged a very productive and cohesive working relationship for many years. Today, our common goal remains the same: to preserve the integrity and health of the City's urban forest.

At this time, we would like to propose a new tree maintenance services contract under a "piggyback" approach to the City of South El Monte's current contract. The City of South El Monte very recently approved a new multi-year contract beginning December 1, 2023.

The rates found under South El Monte's contract are competitive among the industry, particularly with grid tree pruning, tree removal, and tree planting. We agree to offer the same unit prices, terms, and conditions as South El Monte's current contract. Attached to this letter are copies of South El Monte's RFP, Council Agenda Report, and Price Schedule. Please note that South El Monte's Agreement contains a Cooperative Purchasing Provision that allows other agencies to piggyback.

We look forward to continuing our strong relationship and maintaining quality urban tree care service. Should you have any questions or require additional information, don't hesitate to get in touch with me at (800) 521-3714.

Sincerely,

Victor M. Gonzalez  
Vice President, Marketing