
MEMORANDUM

TO: MATT MUELLER, TOWN MANAGER
FROM: KELLY WILSON, CHIEF FINANCIAL OFFICER
SUBJ: BUDGET REPORT FOR PERIOD SEPTEMBER 30, 2023
CC: MAYOR AND COUNCIL

The attached is Budget to Actual Information for the fiscal period ending September 30, 2023. This period ending represents 100% of the Town's fiscal year. This information is unaudited and provides a snapshot of our financial information in a budgetary basis.

Cash and Investment Position: The Town is in excellent cash position. All idle funds are in interest bearing accounts or secured investments. For further detailed information, please review the quarterly investment report.

Budget: At September 30, 2023, the budget is as follows for major funds with the **target at 100%**; the major funds are presented in summary below. The YTD figure includes actual expenditures and encumbrances for purchases.

Revenues:

<i>Major Funds – Sources</i>		<i>Budget</i>		<i>YTD</i>	<i>% Earned</i>
General Fund	\$	47,382,807	\$	56,531,970	119.31%
Park and Recreation Fund		4,716,113		5,524,974	117.15%
Street Maintenance Fund		1,678,983		1,762,553	104.98%
Water and Sewer Fund		21,277,929		24,135,976	113.43%
Solid Waste Fund		4,125,881		3,822,901	92.66%
Storm Drainage System Fund		755,285		826,571	109.44%

Expenditures:

<i>Major Funds - Uses</i>		<i>Budget</i>		<i>YTD</i>	<i>% Used</i>
General Fund	\$	54,542,065	\$	51,862,937	95.09%
Park and Recreation Fund		5,056,772		5,121,226	101.27%
Street Maintenance Fund		2,688,641		2,562,998	95.33%
Water and Sewer Fund		21,905,120		20,959,321	95.68%
Solid Waste Fund		4,029,338		3,516,414	87.27%
Storm Drainage System Fund		703,181		435,121	61.88%

General Fund Revenue and Expense Summary: The total all sources of revenue in the General Fund year-to-date is \$56,531,970 or 119.31% of budgeted revenues of \$47,382,807. Compared to this time last year, the General Fund year-to-date revenues was 120% of budgeted revenues. Operationally, the Town's revenue through the 4th and final quarter of the fiscal year has exceeded our budgeted projections by 5%. Property Tax collections typically start in October and spike with collections in December and January. The Town reports the collected property tax net of obligations to the various economic development incentives

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that are accounted for throughout the year. The Town's building permit revenue through the 4th quarter is lower than this time last year however the reported revenue in FY 2022-2023 exceeded our projections by 16%. The total building permit revenue collected to date reflects \$3,152,057 or 113% of the \$2,800,000 annual budgeted revenue. The Town has collected strong sales tax revenue. As of the date of this report, the Town has received an additional 10.56% more than budgeted sales tax and continues to exceed last year's collections. Total General Fund Expenditures, including \$1,397,486 in encumbrances, amount to \$51,862,937, accounting for 95.09% of the \$54,542,065 budget.

General Fund and Debt Service Fund Property Taxes:

The Property Tax collections for the fiscal year received through September are:

General & Debt	General Fund Budget	General Fund YTD Actual	Debt Service Fund Budget	Debt Service Fund YTD Actual
Current Levy	\$22,061,362	\$26,539,762	\$7,126,155	\$8,463,842
Penalty and Interest	50,000	78,056	15,000	22,535
Prior Year Property Taxes	25,000	354,214	20,000	91,467
Total	\$22,136,362	\$26,972,032	\$7,161,155	\$8,577,844

Town-wide Ad Valorem property tax collections as of September 30, 2023 reflect \$39,765,985 or 99.66% on a tax levy of \$39,900,815.

Sales Tax: The Town's total sales tax budget (2 cents) is \$13,351,865. On an accrual basis, the Town is reporting sales tax receipts as it is earned. Sales Tax received in October and November was accrued back into FY2022 as it was actually earned for sales for the months of August and September. The table below summarizes total sales tax collections through October 2023. **We have one more month (November 2023) of sales tax reporting that the Town has not received from the state to reflect a full 12 months of collected and reported sales tax.** The figures below do not include any reduction to Sales Tax associated with any development, 380 or economic development agreements.

Fiscal Year	Total Sales Tax Received	1¢ City	.50¢ EDC	.25¢ CDC	.25¢ SMF
2023 Budget	13,351,865	6,675,933	3,337,966	1,668,983	1,668,983
2023 Actual	13,459,029	6,729,514	3,364,757	1,682,378	1,682,378

Interest Earnings and Cash Position: The Town's funds are fully invested and secure. Total interest earned year to date ending September 30, 2023 was \$6,526,924. Total cash and investments on hand for the period ending September 30, 2023 is \$151,782,360. (See Cash and Investment Report for more detail)

Water and Sewer Fund: The Town's Water-Wastewater Utility YTD revenue as of September 30, 2023 is \$24,135,976 or 113.43% of budget revenues of \$21,277,929. The Town implemented a multi-year rate plan that goes out to 2024. This year water payers saw an increase of 2% in water rates. Sewer rates remained unchanged. Water sales total \$13,177,703 or 113.10% of the total budgeted amount of \$11,647,483. Actual expenditures for the year as of September 30, 2023 are \$20,959,321, which includes encumbrances of \$859,716, amounting to 95.68% of the total amended budget amount of \$21,905,120. The water purchases

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take or pay budget reflects \$6,274,356 or 28.65% of the budget. The town is reporting the water purchases through the 4th and final quarter of \$6,208,347. The Town of Little Elm has billed 1.655 million gallons of water through the 4th quarter of FY 2023 and has purchased 1.799 million gallons of water for the fiscal year from NTMWD.

	Oct-22		Nov-22		Dec-22	
	WATER	SEWER	WATER	SEWER	WATER	SEWER
# of Accts Residential	12,038	11,778	12,041	11,777	12,026	11,768
#of Accts Commercial	448	226	446	225	449	228
Consumption-Residential	127,809,000	76,266,000	103,672,000	76,950,000	75,118,000	76,831,000
Consumption-Commercial	39,824,000	5,643,000	29,804,000	5,245,000	17,536,000	4,533,000
Average Residential Water Consumption	10,617		8,610		6,246	
Billed (\$) Residential	\$ 1,057,542	\$608,234	\$ 894,980	\$612,211	\$ 701,195	\$611,944
Billed (\$) Commercial	\$ 275,521	\$31,589	\$ 215,675	\$29,712	\$ 136,290	\$26,526
Total Billed (\$)	\$1,333,063	\$639,823	\$1,110,656	\$641,923	\$837,485	\$638,470
Rainfall	4.36		5.62		1.94	

	Jan-23		Feb-23		Mar-23	
	WATER	SEWER	WATER	SEWER	WATER	SEWER
# of Accts Residential	12,095	11,836	12,090	11,830	12,090	11,830
#of Accts Commercial	445	228	454	231	454	231
Consumption-Residential	74,619,000	77,380,000	77,733,000	77,822,000	63,949,000	71,724,000
Consumption-Commercial	15,037,000	4,736,000	16,383,000	5,825,000	14,398,000	4,801,000
Average Residential Water Consumption	6,169		6,430		5,289	
Billed (\$) Residential	\$ 701,668	\$ 615,802	\$ 720,892	\$ 617,919	\$ 628,528	\$ 589,253
Billed (\$) Commercial	\$ 121,373	\$ 27,496	\$ 131,858	\$ 32,633	\$ 120,581	\$ 27,833
Total Billed (\$)	\$ 823,041	\$ 643,298	\$ 852,750	\$ 650,551	\$ 749,109	\$ 617,087
Rainfall	1.37		3.67		2.15	

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	Apr-23		May-23		Jun-23	
	WATER	SEWER	WATER	SEWER	WATER	SEWER
# of Accts Residential	12,097	11,846	12,118	11,866	12,143	11,893
#of Accts Commercial	457	234	459	235	462	236
Consumption-Residential	77,583,000	72,502,000	103,373,000	73,514,000	119,290,000	75,290,000
Consumption-Commercial	19,470,000	5,186,000	28,922,000	5,672,000	38,660,000	7,173,000
Average Residential Water Consumption	6,413		8,531		9,824	
Billed (\$) Residential	\$ 650,354	\$ 592,894	\$ 890,350	\$ 597,450	\$ 1,000,754	\$ 605,863
Billed (\$) Commercial	\$ 150,491	\$ 29,755	\$ 209,598	\$ 35,707	\$ 268,893	\$ 39,013
Total Billed (\$)	\$ 800,845	\$ 622,649	\$ 1,099,949	\$ 633,157	\$ 1,269,647	\$ 644,876
Rainfall	0.92		0.86		1.9	

	Jul-23		Aug-23		Sep-23	
	WATER	SEWER	WATER	SEWER	WATER	SEWER
# of Accts Residential	12,159	11,909	12,176	11,928	12,204	11,953
#of Accts Commercial	460	237	469	238	472	239
Consumption-Residential	120,735,000	74,364,000	151,433,000	76,167,000	182,115,000	75,905,000
Consumption-Commercial	37,098,000	6,142,000	47,040,000	7,179,000	60,574,000	7,170,000
Average Residential Water Consumption	9,930		12,437		14,923	
Billed (\$) Residential	\$ 1,025,402	\$ 601,296	\$ 1,248,290	\$ 610,043	\$ 1,464,516	\$ 608,656
Billed (\$) Commercial	\$ 260,995	\$ 34,268	\$ 320,219	\$ 39,084	\$ 394,089	\$ 39,181
Total Billed (\$)	\$ 1,286,398	\$ 635,564	\$ 1,568,508	\$ 649,127	\$ 1,858,605	\$ 647,837
Rainfall	1.24		0		1.38	