



Axon Enterprise, Inc.
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Q-481868-45231.663MA

Issued: 11/01/2023

Quote Expiration: 11/17/2023

Estimated Contract Start Date: 02/01/2024

Account Number: 114042

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Delivery;Invoice-88 W Eldorado Pkwy 88 W Eldorado Pkwy Little Elm, TX 75068-5079 USA	Little Elm Police Dept. - TX 88 W Eldorado Pkwy Little Elm TX 75068-5079 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Matt Appelbaum Phone: Email: mappelbaum@axon.com Fax:	Jay Compton Phone: 214-975-0462 Email: jcompton@littleelm.org Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$504,409.50
ESTIMATED TOTAL W/ TAX	\$504,409.50

Discount Summary

Average Savings Per Year	\$4,074.40
TOTAL SAVINGS	\$20,372.00

Payment Summary

Date	Subtotal	Tax	Total
Jan 2024	\$156,165.18	\$0.00	\$156,165.18
Jan 2025	\$87,061.08	\$0.00	\$87,061.08
Jan 2026	\$87,061.08	\$0.00	\$87,061.08
Jan 2027	\$87,061.08	\$0.00	\$87,061.08
Jan 2028	\$87,061.08	\$0.00	\$87,061.08
Total	\$504,409.50	\$0.00	\$504,409.50

Quote Unbundled Price:	\$524,781.50
Quote List Price:	\$593,052.50
Quote Subtotal:	\$504,409.50

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
BWCamTAP	Body Worn Camera TAP Bundle	98	60	\$20.23	\$32.50	\$32.50	\$191,100.00	\$0.00	\$191,100.00
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	13	60	\$39.63	\$34.66	\$34.66	\$27,034.80	\$0.00	\$27,034.80
A la Carte Hardware									
H00001	AB4 Camera Bundle	98			\$849.00	\$243.00	\$23,814.00	\$0.00	\$23,814.00
H00002	AB4 Multi Bay Dock Bundle	13			\$1,638.90	\$1,638.90	\$21,305.70	\$0.00	\$21,305.70
A la Carte Software									
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	98	60		\$24.00	\$24.00	\$141,120.00	\$0.00	\$141,120.00
BasicLicense	Basic License Bundle	78	60		\$15.00	\$10.00	\$46,800.00	\$0.00	\$46,800.00
ProLicense	Pro License Bundle	21	60		\$39.00	\$42.25	\$53,235.00	\$0.00	\$53,235.00
A la Carte Services									
85144	AXON STARTER	1			\$9,950.00	\$0.00	\$0.00	\$0.00	\$0.00
Total							\$504,409.50	\$0.00	\$504,409.50

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - NA - US FIRST RESPONDER - BLK - RAPIDLOCK	98	01/01/2024
AB4 Camera Bundle	100147	AXON BODY 4 - NA - US FIRST RESPONDER - BLK - RAPIDLOCK	3	01/01/2024
AB4 Camera Bundle	100466	USB-C to USB-C CABLE FOR AB4	108	01/01/2024
AB4 Camera Bundle	11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	69	01/01/2024
AB4 Camera Bundle	11703	MINI MOLLE MOUNT, AXON RAPIDLOCK	17	01/01/2024
AB4 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	22	01/01/2024
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	13	01/01/2024
AB4 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	13	01/01/2024
AB4 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	13	01/01/2024
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	13	07/01/2026
Body Worn Camera TAP Bundle	73309	AXON CAMERA REFRESH ONE	101	07/01/2026

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	78	02/01/2024	01/31/2029
Basic License Bundle	73840	EVIDENCE.COM BASIC ACCESS LICENSE	78	02/01/2024	01/31/2029
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	63	02/01/2024	01/31/2029
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	21	02/01/2024	01/31/2029
A la Carte	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	98	02/01/2024	01/31/2029

Services

Bundle	Item	Description	QTY
A la Carte	85144	AXON STARTER	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	13	01/01/2025	01/31/2029
Body Worn Camera TAP Bundle	80464	EXT WARRANTY, CAMERA (TAP)	98	01/01/2025	01/31/2029
Body Worn Camera TAP Bundle	80464	EXT WARRANTY, CAMERA (TAP)	3	01/01/2025	01/31/2029

Payment Details

Jan 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
1	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	98	\$43,690.74	\$0.00	\$43,690.74
1	BasicLicense	Basic License Bundle	78	\$14,489.28	\$0.00	\$14,489.28
1	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	13	\$8,369.98	\$0.00	\$8,369.98
1	BWCamTAP	Body Worn Camera TAP Bundle	98	\$59,164.56	\$0.00	\$59,164.56
1	H00001	AB4 Camera Bundle	98	\$7,372.81	\$0.00	\$7,372.81
1	H00002	AB4 Multi Bay Dock Bundle	13	\$6,596.25	\$0.00	\$6,596.25
1	ProLicense	Pro License Bundle	21	\$16,481.56	\$0.00	\$16,481.56
Total				\$156,165.18	\$0.00	\$156,165.18

Feb 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	85144	AXON STARTER	1	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	13	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Jan 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
2	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	98	\$24,357.31	\$0.00	\$24,357.31
2	BasicLicense	Basic License Bundle	78	\$8,077.68	\$0.00	\$8,077.68
2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	13	\$4,666.21	\$0.00	\$4,666.21
2	BWCamTAP	Body Worn Camera TAP Bundle	98	\$32,983.86	\$0.00	\$32,983.86
2	H00001	AB4 Camera Bundle	98	\$4,110.30	\$0.00	\$4,110.30
2	H00002	AB4 Multi Bay Dock Bundle	13	\$3,677.36	\$0.00	\$3,677.36
2	ProLicense	Pro License Bundle	21	\$9,188.36	\$0.00	\$9,188.36
Total				\$87,061.08	\$0.00	\$87,061.08

Jan 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
3	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	98	\$24,357.31	\$0.00	\$24,357.31
3	BasicLicense	Basic License Bundle	78	\$8,077.68	\$0.00	\$8,077.68
3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	13	\$4,666.21	\$0.00	\$4,666.21
3	BWCamTAP	Body Worn Camera TAP Bundle	98	\$32,983.86	\$0.00	\$32,983.86
3	H00001	AB4 Camera Bundle	98	\$4,110.30	\$0.00	\$4,110.30
3	H00002	AB4 Multi Bay Dock Bundle	13	\$3,677.36	\$0.00	\$3,677.36
3	ProLicense	Pro License Bundle	21	\$9,188.36	\$0.00	\$9,188.36
Total				\$87,061.08	\$0.00	\$87,061.08

Jan 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
4	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	98	\$24,357.31	\$0.00	\$24,357.31

Jan 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
4	BasicLicense	Basic License Bundle	78	\$8,077.68	\$0.00	\$8,077.68
4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	13	\$4,666.21	\$0.00	\$4,666.21
4	BWCamTAP	Body Worn Camera TAP Bundle	98	\$32,983.86	\$0.00	\$32,983.86
4	H00001	AB4 Camera Bundle	98	\$4,110.30	\$0.00	\$4,110.30
4	H00002	AB4 Multi Bay Dock Bundle	13	\$3,677.36	\$0.00	\$3,677.36
4	ProLicense	Pro License Bundle	21	\$9,188.36	\$0.00	\$9,188.36
Total				\$87,061.08	\$0.00	\$87,061.08

Jan 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
5	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	98	\$24,357.31	\$0.00	\$24,357.31
5	BasicLicense	Basic License Bundle	78	\$8,077.68	\$0.00	\$8,077.68
5	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	13	\$4,666.21	\$0.00	\$4,666.21
5	BWCamTAP	Body Worn Camera TAP Bundle	98	\$32,983.86	\$0.00	\$32,983.86
5	H00001	AB4 Camera Bundle	98	\$4,110.30	\$0.00	\$4,110.30
5	H00002	AB4 Multi Bay Dock Bundle	13	\$3,677.36	\$0.00	\$3,677.36
5	ProLicense	Pro License Bundle	21	\$9,188.36	\$0.00	\$9,188.36
Total				\$87,061.08	\$0.00	\$87,061.08

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract BuyBoard Contract 648-21 is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

11/1/2023

