MEMORANDUM

TO: MATT MUELLER, TOWN MANAGER

FROM: KELLY WILSON, CHIEF FINANCIAL OFFICER

SUBJ: BUDGET REPORT FOR PERIOD DECEMBER 31, 2023

CC: MAYOR AND COUNCIL

The attached is Budget to Actual Information for the fiscal period ending December 31, 2023, representing 25% of the Town's fiscal year. This information is <u>unaudited</u> and provides a snapshot of our financial status on a budgetary basis.

<u>Cash and Investment Position</u>: The Town maintains an excellent cash position with all idle funds in interest bearing accounts or secured investments. Total interest earned through this reporting period was \$1,702,514. Total cash and investments on hand at the end of the reporting period is \$171,302,962. For detailed information, please refer to the quarterly investment report.

<u>Budget:</u> As of December 31, 2023, the budget is as follows for major funds with the **target at 25%**; the major funds are presented in summary below.

Revenues:

| Major Funds - Sources | Budget | YTD Actual | % Earned | | |
|----------------------------|------------------|------------------|----------|--|--|
| General Fund | \$ 51,757,341 | \$ 27,209,628 | 52.6% | | |
| Parks and Recreation Fund | 5,296,500 | 750,906 | 14.2% | | |
| Street Maintenance Fund | 1,866,805 | 150,905 | 8.1% | | |
| Water and Sewer Fund | 23,834,485 | 4,819,426 | 20.2% | | |
| Solid Waste Fund | 4,114,762 | 961,030 | 23.4% | | |
| Storm Drainage System Fund | 818,000 | 178,341 | 21.8% | | |

Expenditures:

| Major Funds - Sources | Budget | Y | TD Actual | % Earned | | |
|----------------------------|------------------|----|------------|----------|--|--|
| General Fund | \$ 58,871,081 | \$ | 16,208,946 | 27.5% | | |
| Parks and Recreation Fund | 5,562,182 | | 1,281,145 | 23.0% | | |
| Street Maintenance Fund | 1,879,465 | | 731,282 | 38.9% | | |
| Water and Sewer Fund | 27,669,141 | | 3,806,806 | 13.7% | | |
| Solid Waste Fund | 4,113,255 | | 894,457 | 21.7% | | |
| Storm Drainage System Fund | 666,991 | | 106,642 | 16.0% | | |

<u>General Fund Revenue and Expense Summary:</u> Total General Fund revenue is pacing ahead of last year relative to the total budget by 1%. Total revenue through this period is \$27,209,628, or 52% of the budget, due to the timing of property tax collections. Property Tax collections typically start in October and spike with collections in December and January. Total General Fund expenditures through this period total

FINANCE DEPARTMENT BUDGET REPORT

to \$16,208,946, or 27.5% of the budget. All department activities are within expected levels through the reporting period. Please refer to the guarterly financial report for detailed information.

General Fund and Debt Service Fund Property Taxes:

Property Tax collections for the fiscal year received through December are as follows:

| Droporty Toyon | General | Fund | Debt Service Fund | | | | | | | |
|---------------------------|---------------|---------------|-------------------|--------------|--|--|--|--|--|--|
| Property Taxes | Budget | Actual | Budget | Actual | | | | | | |
| Current Levy | \$ 25,441,466 | \$ 21,787,534 | \$ 9,872,576 | \$ 7,416,276 | | | | | | |
| Penalty and Interest | 60,000 | 14,102 | - | 5,039 | | | | | | |
| Prior Year Property Taxes | 75,000 | (25,448) | - | (10,122) | | | | | | |
| Total | \$ 25,576,466 | \$ 21,776,188 | \$ 9,872,576 | \$ 7,411,193 | | | | | | |

Town-wide Ad Valorem property tax collections at the end of this reporting period reflect \$29,203,664 or 64% on a tax levy of \$45,527,161.

<u>Sales Tax</u>: The Town's total sales tax budget is \$14,435,720. For this reporting period, the Town has received one distribution of sales tax from the State Comptroller's office. This sales tax distribution reflects the Town's portion of October sales tax. The table below summaries total sales tax collections through this reporting period. The figures below do not include any reduction to Sales Tax associated with any development agreements.

| Fiscal Year | Total Sales Tax Received | 1¢ City | .50¢ EDC | .25¢ CDC | .25¢ SMF |
|-------------|-----------------------------|------------|-------------|-------------|-------------|
| 2024 Budget | 14,435,720 | 7,217,860 | 3,608,930 | 1,804,465 | 1,804,465 |
| 2024 Actual | 1,228,996 | 651,452 | 288,772 | 144,386 | 144,386 |

<u>Water and Sewer Fund:</u> The Town's Water-Wastewater Utility revenue is pacing behind last year relative to the total budget by 2% due to the timing of wholesale water payments due to the Town. Total Utility revenue through this reporting period is \$4,819,426, or 20% of the budget. This year water payers saw an increase of 2% in water rates. Sewer rates remained unchanged. Actual expenditures through this reporting period are \$3,806,806, or 13.7% of the budget. Total operational expenses are within expected levels through this period. Please see the quarterly financial report for detailed information.

Water Purchases and Consumption: The water purchases take or pay budget reflects \$8,155,102 or 29.5% of the budget. The town is reporting the water purchases through the 1st quarter of \$1,690,425. The Town of Little Elm has billed 415 million gallons of water through the 1st quarter of FY 2024 and has purchased 426 million gallons from NTMWD. The Town's take or pay water consumption is 1.804 billion gallons of water for the fiscal year from NTMWD. Please see the quarterly financial report for detailed information.



FY 2023 - 2024 Quarter 1 Financial Report October 1, 2023 - December 31, 2023

Total All Funds

| | Ac | lopted Budget | Ar | mended Budget | Actual | |
|-----------------|----|---------------|----|---------------|------------------|-------|
| Revenue | \$ | 107,087,449 | \$ | 107,307,250 | \$ 43,010,711 | 40.1% |
| Expenditures | \$ | 113,956,666 | \$ | 120,723,164 | \$ 26,223,003 | 21.7% |
| Net Gain/(Loss) | \$ | (6.869.217) | \$ | (13.415.914) | \$ 16.787.708 | |

| | Add | pted Budget | Ame | nded Budget | Actual | | | Ad | opted Budget | Ar | mended Budget | Actual | |
|-----------------|-----|-------------|--------|-------------|------------------|-------|-----------------|----|--------------|------|---------------|-----------------|-------|
| Revenue | \$ | 51,537,540 | \$ | 51,757,341 | \$ 27,209,628 | 52.6% | Revenue | \$ | 1,879,465 | \$ | 1,866,805 | \$ 150,905 | 8.1% |
| Expenditures | \$ | 54,629,328 | \$ | 58,871,081 | \$ 16,208,946 | 27.5% | Expenditures | \$ | 1,850,000 | \$ | 1,879,465 | \$ 731,282 | 38.9% |
| Net Gain/(Loss) | \$ | (3,091,788) | \$ | (7,113,740) | \$ 11,000,682 | | Net Gain/(Loss) | \$ | 29,465 | \$ | (12,660) | \$ (580,377) | |
| | | Util | ity Fu | nd | | | | | Debt Se | rvic | e Fund | | |
| | Add | pted Budget | Ame | nded Budget | Actual | | | Ad | opted Budget | Ar | nended Budget | Actual | |
| Revenue | \$ | 23,834,485 | \$ | 23,834,485 | \$ 4,819,426 | 20.2% | Revenue | \$ | 10,083,649 | \$ | 10,083,649 | \$ 7,425,330 | 73.6% |
| Expenditures | \$ | 26,915,634 | \$ | 27,669,141 | \$ 3,244,325 | 11.7% | Expenditures | \$ | 10,515,369 | \$ | 10,515,369 | \$ 12,791 | 0.1% |
| Net Gain/(Loss) | \$ | (3,081,149) | \$ | (3,834,656) | \$ 1,575,101 | | Net Gain/(Loss) | \$ | (431,720) | \$ | (431,720) | \$ 7,412,539 | |
| | | Parks and F | Recrea | ation Fund | | | | | Other Non | -Ma | ajor Funds | | |
| | Add | pted Budget | Ame | nded Budget | Actual | | | Ad | opted Budget | Ar | nended Budget | Actual | |
| Revenue | \$ | 5,296,500 | \$ | 5,296,500 | \$ 750,906 | 14.2% | Revenue | \$ | 14,455,810 | \$ | 14,455,810 | \$ 2,654,517 | 18.4% |
| Expenditures | \$ | 5,556,134 | \$ | 5,562,182 | \$ 1,281,145 | 23.0% | Expenditures | \$ | 14,490,201 | \$ | 16,238,585 | \$ 2,758,033 | 17.0% |
| Net Gain/(Loss) | \$ | (259,634) | \$ | (265,682) | \$ (530,239) | | Net Gain/(Loss) | \$ | (34,391) | \$ | (1,782,776) | \$ (103,516) | |

Street Maintenance Fund

The information in this report represents financial transactions through the 1st Quarter (October - December) of the fiscal year ending September 30, 2024, unless otherwise specified. All current financial figures are unaudited and may be subject to change or adjustment.

CIP funds are not included in this report.

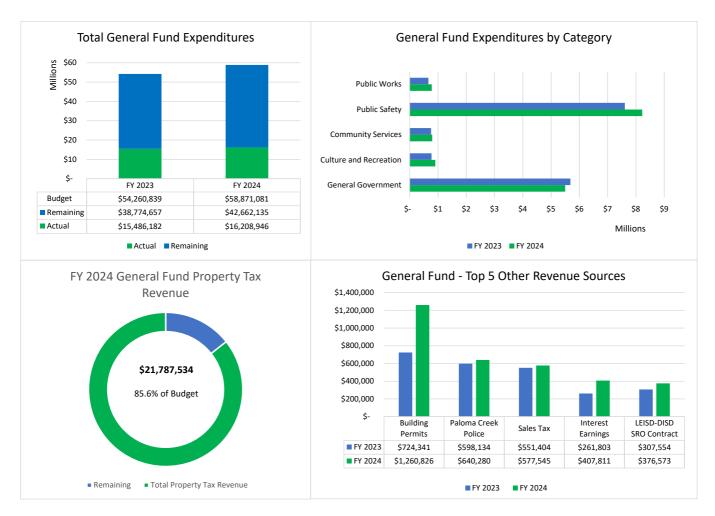
General Fund

This report includes the amended budget presented to Council December 2023 for the encumbrance roll of \$6,766,498.

Expenditures in this report do not include current encumbrances.



FY 2023 - 2024 Quarter 1 Financial Report - General Fund October 1, 2023 - December 31, 2023



REVENUE

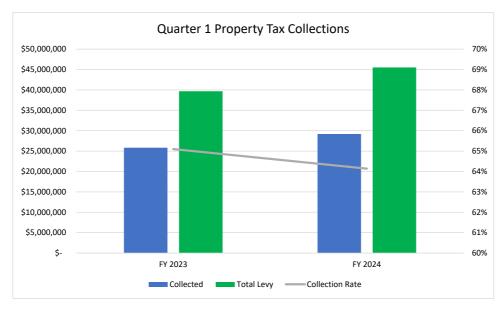
- General Fund Revenue is pacing ahead of last year relative to the total budget by 1%. Revenue through this period has reached 52% of the budget. Due to the timing of property tax collections, the majority of budgeted revenue has been received.
- For this reporting period, the Town has received one distribution of sales tax from the State Comptroller's office. Sales tax revenue is trending the same as last year relative to the total budget. Total Sales tax revenue in the General Fund through this period reflects a 5% increase over last year. See Sales Tax report for more information.
- Due to current market conditions, interest earnings have seen a 56% increase over last year through this period.
- Building permit revenue through this period has seen a 74% increase over last year. This is due to construction of two new elementary schools in Town.

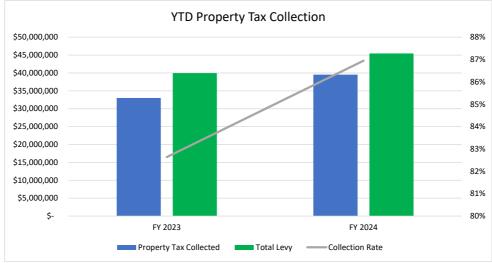
Expenditures

- Excluding interfund transfers, General Fund expenditures are pacing the same as last year relative to the total budget. Expenditures through this period have reached 21% of the budget.
- Public safety expenditures are trending the same as last year relative to the total budget. Total Public Safety expenditures are greater than last year by 8% due to personnel costs.
- General Government expenditures are trending lower than last year relative to the total budget by 3% due to interfund transfers.



FY 2023 - 2024 Quarter 1 Financial Report - Property Tax October 1, 2023 - December 31, 2023



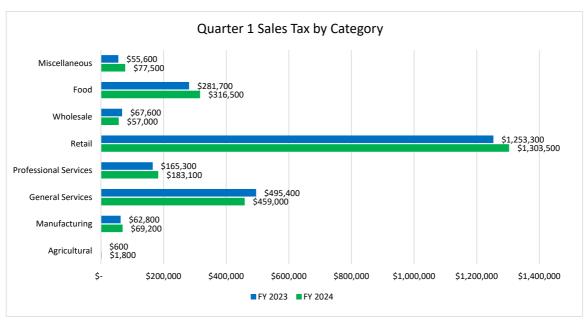


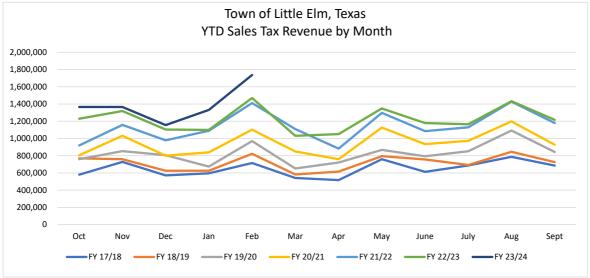
REVENUE

- Town wide property tax collections through the reporting period are pacing behind last year relative to the total levy by 1%. Total collections through this period have increased by 13%
- Town wide property tax collections through January are pacing ahead of last year relative to the total levy by 5%. Total collections through January have increased by 20%



FY 2023 - 2024 Quarter 1 Financial Report - Sales Tax October 1, 2023 - December 31, 2023



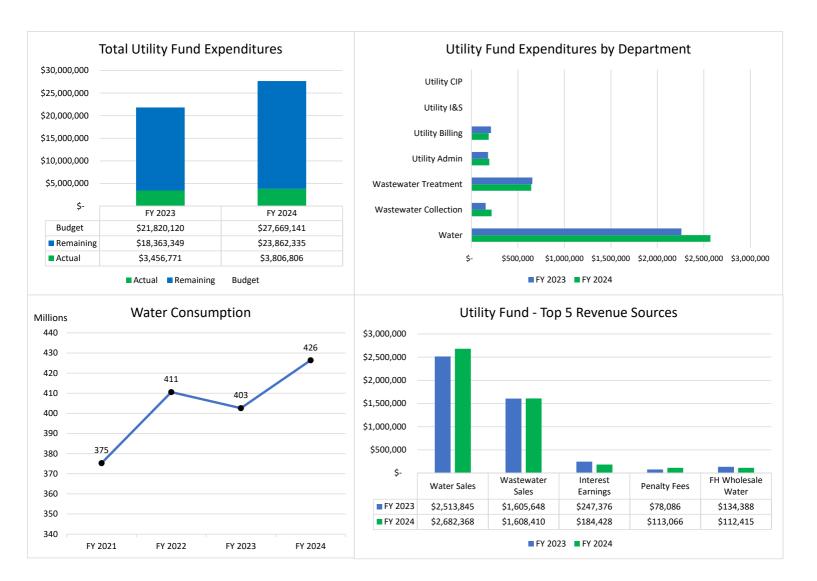


REVENUE

- Through February of the current Fiscal Year, the Town has received a total of \$3.30 million in sales tax. This is a 12% increase over last year through the same period. The Town's year to date sales tax revenue is over projected budgeted sales tax revenue by 15%.
- Categorical Sales Tax data reflects October and November disbursements from the State Comptroller's Office. Categorical data for December's disbursement is not yet available and will be reflected in future reports.



FY 2023 - 2024 Quarter 1 Financial Report - Utility Fund October 1, 2023 - December 31, 2023



REVENUE

- Utility Fund Revenue is pacing behind last year relative to the total budget by 2%. This is due to the timing of wholesale water and wastewater payments to the Town. Revenue through this period has reached 20% of the budget.
- Total water sales are \$165K higher than last year through this period due to increased rates and consumption.

EXPENDITURES

• Excluding interfund transfers, Utility Fund expenditures are trending the same as last year. Expenditures through this period have reached 14% of the budget.



FY 2023 - 2024 Quarter 1 Financial Report - Utility Consumption October 1, 2023 - December 31, 2023

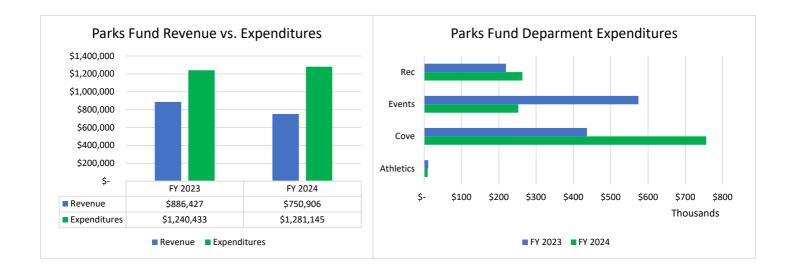
| | Oct-23 | | | Nov-23 | | | | | Dec-23 | | | | |
|---------------------------------------|-----------------|----|------------|--------|-------------|----|------------|----|------------|----|------------|--|--|
| | WATER | | SEWER | | WATER | | SEWER | | WATER | | SEWER | | |
| # of Accts Residential | 12,200 | | 11,943 | | 12,205 | | 11,950 | | 12,197 | | 11,942 | | |
| #of Accts Commercial | 471 | | 238 | | 474 | | 240 | | 473 | | 240 | | |
| Consumption-Residential | 135,111,000 | | 76,125,000 | | 102,746,000 | | 75,611,000 | | 81,938,000 | | 75,218,000 | | |
| Consumption-Commercial | 44,435,000 | | 6,780,000 | | 30,344,000 | | 6,382,000 | | 20,676,000 | | 5,532,000 | | |
| Average Residential Water Consumption | 11,075 | | | | 8,418 | | | | 6,718 | | | | |
| Billed (\$) Residential | \$ 1,133,842 | \$ | 610,318 | \$ | 914,854 | \$ | 609,356 | \$ | 764,164 | \$ | 607,602 | | |
| Billed (\$) Commercial | \$ 306,536 | \$ | 37,228 | \$ | 225,705 | \$ | 35,354 | \$ | 162,364 | \$ | 31,454 | | |
| Total Billed (\$) | \$ 1,440,378 | \$ | 647,546 | \$ | 1,140,558 | \$ | 644,709 | \$ | 926,528 | \$ | 639,056 | | |
| | | | | | | | | | | | | | |
| Rainfall (Inches) | 10.24 | | | | 1.11 | | | | 4.01 | | | | |

CONSUMPTION

- $\bullet\,$ Total water consumption through this reporting period has increased from last year by 5.5%
- Total sewer consumption through this reporting period has remained approximately the same as last year.
- Denton County area rainfall increased by 3.44 inches from last year during this reporting period.



FY 2023 - 2024 Quarter 1 Financial Report - Parks Fund October 1, 2023 - December 31, 2023



| | Α | thletics | | Cove | | c Programming | Special Events | | | Other | Fund Total | | |
|----------------------|----------|----------|----|---------|----|---------------|----------------|---------|----|--------|------------|-----------|--|
| Revenue | \$ | 23,545 | \$ | 347,048 | \$ | 240,426 | \$ | 104,995 | \$ | 34,891 | \$ | 750,906 | |
| Expenditures | \$ | 9,404 | \$ | 755,908 | \$ | 263,368 | \$ | 252,466 | \$ | - | \$ | 1,281,145 | |
| Cost Recovery | 250% 46% | | | 91% | | 42% | | N/A | | 59% | | | |

REVENUE

- Parks Fund Revenue is pacing behind last year relative to the total budget by 5%. Revenue through this period has reached 14% of the budget.
- Special Events revenue is pacing behind last year relative to the total budget by 10%. This is due to changes in Special Events programming for this period.

EXPENDITURES

- Through this reporting period, expenditures for the Cove® are exceeding last year relative to the total budget by 7%. This is due to planned maintenance and updates to the facility.
- Through this reporting period, expenditures for the Parks Fund are lower than last year relative to the total budget by 2% due to changes in Special Event programming. Total expenditures have reached 23% of the budget.

COST RECOVERY

- The Cove® is currently 46% cost recovered due to planned maintenance and updates during the less active winter season.
- Special events is currently 42% cost recovered due to pre-event expenses and non-ticketed events.
- Through this reporting period, the Parks Fund is currently 59% cost recovered. This is down from last year through the same period by 12%.