

Physical Security Proposal

for

Town of Little Elm

Cottonwood Park - Phase 2 - Light Pole Cameras

DVXB-22107

Revision : 0

Last Modified : 12/3/2024

Note: This proposal is valid until 2/14/2025

DataVox TXDPS License B16503

Account Manager

Matt Lozano

System Design

John Liput



TIPS Contract Number: 230105

DataVox

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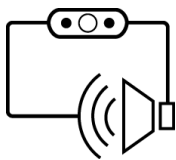
1701 East Lamar, Suite 170 | Arlington, TX 76006 | 817-288-2700



DataVox Summary

Since 1988, thousands of businesses have counted on DataVox to be their trusted advanced technology partner. With DataVox, your organization can enjoy the convenience of working with a single company to design, implement and maintain all aspects of their technology needs. From audio visual, to data center, cloud, network technology, network cabling, phone systems and physical security solutions. Our award-winning customer service team is here to assist your organization 24 hours a day, 7 days a week.

Products and Services



Audio Visual



Cisco Systems



**Cloud
Solutions**



**Cyber
Security**



**Data Center
Technologies**



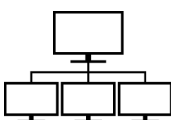
**IT Support &
Managed
Services**



Mobility



**Network
Cabling**



**Network
Technology**



**Phone
Systems**



**Physical
Security**



**Smart
Building**

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LOCATION SUMMARY

Location	Price
Video Surveillance	\$28,581.32
Total Price (Excludes Sales Tax):	\$28,581.32


BILL OF MATERIALS

Note: Installed Price Includes Equipment and Labor

Video Surveillance

Installation Price

Video Surveillance Software Programming

 1 **DataVox**
Enterprise Engineering Programming Labor

 1 **DataVox**
Security Programming Labor

Video Surveillance Software Programming
\$2,450.00

Video Surveillance Cameras

 1 **DataVox**
Miscellaneous Hardware For Mounting Components



3 **Meraki**
Pole Mount For MV52 Series



3 **Meraki**
MV52-HW 4K Outdoor Telephoto Bullet Camera with 1TB Storage

OFE 3 **OFE**
Owner Furnished Installation of Pole for Mounting Camera

Video Surveillance Cameras
\$9,786.06


Network Equipment



3 **Altelix**
FRP 10 x 8 x 6 NEMA Enclosure, vented with fans 120VAC and Power Cord



3 **Altelix**
NMKQ SERIES LIGHT WEIGHT POLE MOUNT KIT FOR NS100806, NF100806, NP1209005, NP120907, NP131004, NP151005

 1 **DataVox**
Miscellaneous Hardware For Mounting Components



3 **Meraki**
Meraki AC Adapter for MR APs (US Plug)



3 **Meraki**
MG51E-HW Cellular Gateway External Antennas

OFE 3 **OFE**
Owner Furnished Carrier Sim Cards for Cellular Gateway Device. Customer is Responsible for Providing Specific Form Factor SIM Cards from Compatible Local Carrier and Subscription Plan for Data (Recommend Unlimited Data Package to Prevent Lost or Slow Connectivity)

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Cottonwood Park - Phase 2 - Light Pole Cameras

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OFE

3

OFE

Owner Furnished 110v or 120v AC Power (Dependent on DataVox Specs).
Brought to DataVox Mounted NEMA Enclosure for Security Devices

Network Equipment**\$10,108.02****Security Cabling**

4

DataVox

5' Slim Cat 6 Patch Cable - Yellow



2

DataVox

Miscellaneous Pathway Support and Cabling Material

OFE

3

OFE

Owner Furnished Dedicated Low Voltage Conduit Cable Pathway from Security Device Location to Nearest MDF/IDF. This includes Conduit, Coring, Boring, Connectors, Pull String, Penetrations and Junction Boxes as Required. Conduit Must be Installed Prior to DataVox Installation



2

Panduit

Cat 6 Modular Jack



2

Panduit

Cat 6 2 Port Surface Mount Box



1

Security Cat 6 OSP Cable Run

2

DataVox

5' Slim Cat 6 Patch Cable - Yellow



1

DataVox

Miscellaneous Pathway Support and Cabling Material



1

Panduit

Cat 6 Modular Jack



1

Panduit

Cat 6 2 Port Surface Mount Box



1000

General Cable

GenSPEED 6® Cat6 OSP Cable, Outdoor - Black

Security Cabling**\$2,562.19****Recurring Subscription - 1 Year**

3

Meraki

Meraki MG51 Enterprise License and Support, 1 Year






3

Meraki

Meraki Enterprise Camera License - 1 Year

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		Recurring Subscription - 1 Year	\$1,462.41
DataVox Management Services			
	1	DataVox Solution Architect Design and Engineering Services	
	1	DataVox Security Shipping and Handling Charges	
	1	DataVox Project Management Services - Planning, Scheduling, Order Processing, Construction Meetings and Close Out Design and Engineering Services - CAD/ Visio As-Built Drawings, Product Detail Information, and Configuration Documentation Commissioning Services - Testing, Tuning, and End User Training	
		DataVox Management Services	\$2,212.64
		Total:	\$28,581.32

ASSUMPTIONS AND EXCLUSIONS

This section lists DataVox's assumptions and exclusions for this Physical Security proposal.

- **Security Cameras:** Customer to provide all required IP addresses for cameras prior to installation, including subnet and default gateway. All exterior cameras will be mounted at a height of 12 to 14 feet from the ground. All cameras will be within 300ft of a network IDF/switch when running category 6 cable segments. This scope of work includes aim, focus, and one time refocus of cameras to refine customer desired field of views. Additional modifications of cameras may require change order. Cameras included in this scope of work are designed for general surveillance at agreed upon locations. If specialty cameras, such as Pan/Tilt/Zoom, Facial Recognition, or License Plate Recognition cameras, are needed change order will be required.
- **Cabling:** DataVox scope of work includes providing and installing security Cat 5e/6 cabling for camera/IP device locations including patch cables. If specific cable color is required and not included in this scope, change order may be needed. If required, elevator traveling cable to be provided by others. Existing cabling intended to be reused is assumed to be functioning properly today with proper installation and slack for connecting new devices or change order may be required.
- **Lift Rental:** Scissor and/or boom lift rental and fuel costs are not included in the project. If lift is required, customer is responsible for providing a lift accessible for the duration of the project. If the customer is unable to provide the required lift, DataVox will provide and bill back costs to the Customer.
- **Conduit:** All conduit, coring, boring, floor cores, back boxes, door rough in conduit, door cable enclosures, outdoor rated enclosures for all security devices will be provided by others. All conduits must be verified during installation process and cannot necessarily be deemed usable during the site survey or sales process. If conduit is proved to be inefficient (i.e. rotten, crushed or too small for additional cable runs), it will result in a change order. Equipment such as pedestals, concrete, bollards, motors, gate hardware, and poles are not included in this scope of work. Conduit pipe and junction boxes for garage, stairwells, high ceiling, and/or warehouse mounted devices as required will be provided by others. Hard deck ceilings will require pathway, wiremold, or cutting of sheetrock for cabling of devices. Patch, paint, and repair is not included in this scope of work.
- **Demo:** Unless otherwise stated in this scope of work, demo of existing equipment and cabling is at the responsibility of the customer.
- **Returns/Exchanges:** Restocking fee of 25% on all returnable items will apply. Special order items and licenses are non-refundable.
- **New System Training:** No training is included in this scope of work.
- **Recurring Subscriptions:** Subscription annual/multi-year pricing included in this scope of work is based on included device counts and current manufacture licensing requirements and pricing. Pricing is subject to change if manufacture license structure or pricing has changed at time of renewal. Any changes to account or additional devices added to account will also impact subscription pricing at renewal.
- **Stored Materials:** DataVox shall bill Customer for one hundred percent (100%) of all materials and equipment not incorporated into the work but delivered and suitably stored on-or offsite, and if applicable, a reasonable storage fee. Payment for such materials and equipment shall be made in accordance with the payment terms described herein. If requested, DataVox will provide:
 - Bill of Sale identifying the materials and equipment as the property of Customer
 - Evidence that all materials and equipment are insured for loss of any kind either at the stored location
 - Certificate of insurance; and
 - Photographic evidence of the stored materials and equipment.
- **Equipment Lead Times:** Upon execution of an SOW, paid deposit, and project team assignment, DataVox will communicate lead times on material and equipment delivery. These lead times are outside of DataVox's control and may impact project schedule and postpone project completion. Such lead times are provided by manufacturers and are subject to change based on product availability. DataVox may replace current product specifications with products of equal or greater functionality to meet Customer's project schedule. The SOW will be revised as appropriate to account for any change in the price quoted in the SOW. If Customer declines to utilize substitute product(s), it shall accept the current lead times provided by DataVox.
- **Non-TIPS Related Items:** The following manufactures products are not included in the TIPS Contract pricing of this proposal: Altelix, and Miscellaneous Mounting Components.

Acknowledged and Accepted

Initial

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BASELINE RESPONSIBILITIES

DataVox Responsibilities

This section lists DataVox's responsibilities for this Physical Security proposal.

- **Building Codes:** Install all equipment according to manufacturers' specifications, national and local building codes and regulations, and will be in conformity with good engineering practices.
- **ADA:** All equipment will be installed with provisions for the safety of the operator in accordance with the Americans with Disability Act (ADA) guidelines.
- **Dress Code:** All DataVox staff will dress in a professional manner displaying the DataVox logo. All DataVox staff will wear required Personal Protection Equipment (PPE). They will conduct themselves in a professional, courteous, and respectful manner to all others present.
- **Work Environment:** DataVox will maintain a clean working environment, storing tools and equipment when not in use and discarding refuse as often as reasonably possible. While DataVox cannot take responsibility for furniture or Customer furnished equipment in the workspace, DataVox will take reasonable precautions to protect all Customer furnished equipment, floors, walls, ceiling tiles, windows and window coverings, and furniture and other surfaces from damage, staining or unreasonable breakage while on site.
- **Supervision:** DataVox will appoint a Project Manager (PM) and/or Lead Technician (LT) to oversee the installation. During system implementation, please direct all communications through this designated contact. PM or LT will coordinate with other trades to facilitate and expedite project progress. DataVox will inform the Customer of any interference or potential delays which could impede implementation of the Physical Security system, thereby helping to avoid any additional charges.
- **Change Orders:** DataVox will provide written documentation of any Change Orders (CO) for work requested by the Customer which deviates from the original, approved Proposal and Scope of Works. CO's will be billed at our published labor rates plus materials, shipping, handling, restocking, and other charges imposed by suppliers.
- **Coordination Meetings:** DataVox recommends weekly coordination meetings between the Customer, DataVox and all other trades in which we will report to the Customer the status of the project. Any identified foreseeable restrictions or insurmountable issues outside our control that could impact the overall project schedule will be reviewed with the Customer.
- **DataVox Warranty:** A 90-day labor warranty will be included in this proposal, excluding Customer-provided equipment and existing cabling. All hardware will abide by manufacturer's warranty.

Customer Responsibilities

This section lists the Customer responsibilities for this Physical Security proposal.

- **Safe Work Environment:** Provide DataVox staff, contractors and others working on-site a safe working environment consistent with OSHA rules and regulations. DataVox reserves the right to refuse to work or install any equipment in an area where, at the sole discretion of DataVox, the safety of those involved is of concern.
- **Access to worksite:** Provide access to the worksite, and all work will typically take place between the hours of 07:00 and 17:00 Monday through Friday, except on public holidays, unless specified otherwise in the DataVox Proposal. Work completed at any other time will be billed at OT rates published in **Change Order Labor Rates**. For the safety of all concerned, it is requested that the work area be free and clear, for example, of other trades, clients of the Customer, and employees during the installation period.
- **Secure Storage:** Provide a secure, climate-controlled area on-site to store equipment during the installation period. Delivery of goods, supplies, and equipment to this on-site storage location, or equipment that has been installed in its designated location will be considered as 'Delivered' for billing purposes and will be invoiced accordingly. Responsibility for the equipment passes to the Customer immediately upon installation or delivery to the on-site storage. Any loss due to vandalism, theft, burglary, fire, water ingress, or any other means outside the direct control of DataVox shall be replaced at the Customer's expense.
- **Uninterrupted Workflow:** Provide availability of continuous, uninterrupted workflow in the environment in which the Physical Security will be installed. Delays in work caused by interference of other trades, inability to access the workspace during the stated hours, inability to access equipment stored on site, or other reasons caused by the Customer will be charged at rates published in **Change Order Labor Rates**. If DataVox crew arrives to work on-site at the appointed time and work cannot proceed due to dangerous conditions, inability to access the site, lack of power, interference by others which are within direct, reasonable control of the Customer, it will result in a half day charge for the crew.
- **Miscellaneous Items:** Additional items may be required for completion during project execution which DataVox or the customer did not foresee (for example, copper or fiber patch cables, power cords, and optics.) If miscellaneous items are required beyond what is included in the bill of materials, these items will be provided by the customer, or the items can be purchased from DataVox following the standard change management process.

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PROJECT PRICING SUMMARY

Total Installation Price:	\$28,581.32
Grand Total:	\$28,581.32

Purchase Options

☐ Cash Purchase Terms of Payment:

<i>Billing Milestones</i>		<i>Amount Due</i>
PO Required - Progress Payments (Multiple Invoices Upon Receipt of Goods/Work Completed) - Net 30		100.00 % \$28,581.32
Total Payments (Excluding Sales Tax):		\$28,581.32

Acknowledged and Accepted

Initial

ACCEPTANCE OF PROPOSAL

When (but only when) signed by buyer and an authorized representative of DataVox this shall be a binding, legal contract.

The prices, specifications, and conditions in this proposal are satisfactory, and are hereby accepted in their entirety. Buyer hereby agrees to purchase the Equipment and authorizes DataVox to do the work, and provide the materials specified, and payment will be made as outlined above. The price quoted in this Physical Security Proposal is based upon the Equipment included in this Physical Security Proposal. Any changes in the Equipment or installation may result in a change in the price. Any such change must be in writing, signed by all parties.

DataVox reserves the right to modify payment terms at any time based on a review of the Customer's credit.

THIS AGREEMENT, WHEN SIGNED BY BOTH PARTIES (BELOW), SHALL BE GOVERNED BY THE TERMS AND CONDITIONS IN THIS PHYSICAL SECURITY PROPOSAL. THERE ARE NO OTHER AGREEMENTS, OR WARRANTIES, ORAL OR WRITTEN, EXCEPT AS EXPRESSLY STATED IN THIS PHYSICAL SECURITY PROPOSAL. THIS AGREEMENT CANNOT BE MODIFIED EXCEPT IN WRITING SIGNED BY BOTH PARTIES.

Buyer acknowledges having read and understood all of the terms and conditions printed in this Physical Security Proposal and acknowledges receipt of a complete executed copy of this Agreement. Buyer understands and agrees that this Physical Security Proposal and all of the terms and conditions hereof shall be a binding, enforceable contract when signed by Buyer and by an authorized representative of DataVox.

Approval Signatures

IN WITNESS WHEREOF, the duly authorized representatives of the parties hereto have caused this Proposal to be duly executed.

DataVox, Inc.

By: _____
(Signature)

Name: _____

Title: _____

Date: _____

Town of Little Elm

By: _____
(Signature)

Name: _____

Title: _____

Date: _____

TERMS AND CONDITIONS

In addition to the DataVox Standard Terms and Conditions found at <https://www.datavox.net/terms-and-conditions/>, the applicable TIPS terms and conditions found at <https://www.datavox.net/state-purchasing-cooperatives/tips/> apply to this Agreement. In the event of any conflict between the terms of the DataVox Standard Terms and Conditions and the TIPS terms and conditions, the TIPS terms and conditions shall prevail.