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Quotation (Open)	
Date	Feb 10, 2026 02:16 PM EST
Modified Date	Feb 10, 2026 02:51 PM EST
Quote #	3068842 - rev 1 of 1
Description	Barracuda Premium Plus & Storage Services
SalesRep	Lottig, Jim (P) 440-783-7546 (F) 440-212-7076
Customer Contact	Comer, David (P) (440) 204-2095 (F) (440) 204-2097 david_comer@cityoflorain.org

Customer
 City Of
 Lorain (CO29041)
 Comer, David
 200 W Erie Ave
 Lorain, OH 44052
 United States

Bill To
 City Of Lorain
 Payable, Accounts
 200 W Erie Ave
 Lorain, OH 44052-1606
 United States

Ship To
 City Of Lorain
 Comer, David
 200 W Erie Ave
 Lorain, OH 44052-1606
 United States

Customer PO:	Terms: Undefined	Ship Via: FedEx Ground
Special Instructions:		Carrier Account #:

#	Image	Description	Part #	Qty	Unit Price	Total
1		Barracuda E-Mail Protection Premium Plus Subscription license (3-Years) - 500 users	EP-PremPlus-Usr-1M	1	\$180,486.91	\$180,486.91

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Note: Includes the following features:

- Spam and Malware Protection: Identify and block spam, viruses, and malware delivered via email messages. Using virus scanning, spam scoring, real-time intent analysis, URL link protection, reputation checks, and other techniques, Barracuda scans email messages and files.
- Attachment Protection - Barracuda combines behavioral, heuristic, and sandboxing technologies to protect against zero-hour and targeted attacks. A sandbox environment is used to detonate and observe behavior of suspicious attachments.
- Link Protection: Link Protection automatically rewrites URLs so that Barracuda can sandbox the request at click time to block malicious links.
- Email Continuity: In the event of a mail server outage or loss of connectivity, an emergency mailbox lets users continue to send and receive emails, staying productive until your primary servers are back online.
- Email Encryption: Secures your mail by encrypting it during transport to the Barracuda Message Center, encrypting it at rest for storage in the cloud, and providing secure retrieval by your recipients through HTTPS web access. Create a policy to automatically encrypt emails based on their sender, content, and other criteria.
- Data Loss Prevention: Create and enforce content policies to prevent sensitive data, including credit card numbers, Social Security numbers, HIPAA data, customer lists, and other private information, from being sent by email. Policies can automatically encrypt, quarantine, or block certain outbound emails based on their content, sender, or recipient.
- Phishing and Impersonation Protection: Automatically detect and prevent impersonation, business email compromise, and other targeted attacks. Barracuda's AI engine learns each organization's unique communication patterns and leverages these patterns to identify anomalies and prevent socially engineered attacks in real time.
- Account Takeover Protection: Stop phishing attacks used to harvest credentials for account takeover. AI detects anomalous email behavior and alerts IT, then finds and removes all fraud emails sent from compromised accounts.
- Automatic Remediation: All user-reported messages are automatically scanned for malicious URLs or attachments. When a threat is detected, all matching emails are automatically moved from users' mailboxes into their junk folders.
- SIEM/SOAR/XDR Integration: Orchestrate incident response cross-product with RESTful API (beta) and syslog integrations. Remotely administer and configure incident response capabilities and store your event data for tracking, analysis, and troubleshooting.
- Threat Hunting and Response: Quickly identify and efficiently remediate post-delivery threats by automating investigative workflows and enabling direct removal of malicious emails.
- Automated Workflows: Build custom playbooks to completely automate your incident response process. Admins at any technical level can create a workflow by defining a trigger, determining conditions, and assigning the desired actions through a simple user interface.
- Domain Fraud Protection: Prevent email domain fraud with DMARC reporting and analysis. Barracuda provides granular visibility and analysis of DMARC reports and helps you minimize false positives, protect legitimate email, and prevent spoofing.
- Web Security [NEW]: Protect users from accessing malicious web content with advanced DNS and URL filtering.
- Cloud Archiving: A cloud-based, indexed archive allows for granular retention policies, extensive search, role-based auditing/permissions, legal hold, and export. Easily comply with e-discovery requests and regulatory or policy-retention requirements.

#	Image	Description	Part #	Qty	Unit Price	Total
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- Cloud-to-Cloud Backup: Get data protection and cloud backup for Office 365 data, including Exchange Online mailboxes, SharePoint Online, OneDrive for Business, and Teams. Fast point-in-time recovery in the event of accidental or malicious deletion.

- Data Inspector: Automatically scan your OneDrive for Business and SharePoint data for sensitive information and malicious files containing malware. Use it to develop policies that comply with GDPR, CCPA, and other data privacy regulations.

- Attack Simulation: Simulated phishing attacks are constantly updated to reflect the most recent and most common threats. Simulations are not limited to email, but also include voice, SMS, and portable-media (USB stick) attacks.

- Awareness Training: Get access to advanced, automated education technology that includes simulation-based training, continuous testing, powerful reporting for administrators, and active incident-response awareness.

- Zero Trust Access for Microsoft 365 [NEW]: Mitigate breach risks for remote employees and contractors and reduce your exposure to lateral attacks on Microsoft 365 applications by deploying continuous verification of user and device identity and trust.

2		Barracuda Cloud Storage Service Subscription license (3-Years) - 1 TB capacity - hosted - for P/N: BBS-3200	BBS-3200-TB-CLD-1M	1	\$182,839.00	\$182,839.00
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Note: 995 Migration - IT Department Appliance - (45) Terabytes

3		Barracuda Cloud Storage Service Subscription license (3-Years) - 1 TB capacity - hosted	BBS-3080-TB-CLD-1M	1	\$110,089.08	\$110,089.08
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Note: 990 Migration - Municipal Courts Appliance (25) Terabytes

4		Barracuda Cloud Storage Service Subscription license (3-Years)- 1 TB capacity - hosted	BBS-3024-TB-CLD-1M	1	\$28,165.91	\$28,165.91
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Note: 690 Migration - Utilities Department Appliance (6) Terabytes

Subtotal:	\$501,580.90
Tax (.0000%):	\$0.00
Shipping:	\$0.00
Misc:	\$0.00
Total:	\$501,580.90