



**GHA Technologies, Inc.**  
 \*NEW REMITTANCE ADDRESS\*  
 Dept #880831  
 PO Box 29650  
 Phoenix, Arizona 85038-9650  
 United States  
 http://www.gha-associates.com  
 (P) 480-951-6865  
 (F) 480-951-6956

Quotation (Open)	
<b>Date</b>	Mar 19, 2026 02:25 PM EDT
<b>Modified Date</b>	Mar 20, 2026 11:01 AM EDT
<b>Quote #</b>	3085132 - rev 1 of 1
<b>Description</b>	APC Smart-UPS SMT3000RM2UC
<b>SalesRep</b>	Lottig, Jim (P) 440-783-7546 (F) 440-212-7076
<b>Customer Contact</b>	Woskobunik, Nick (P) (440)204.2004 Nick_Woskobunik@cityoflorain.org

**Customer**

City Of Lorain (CO29041)  
 Woskobunik, Nick  
 200 W Erie Ave  
 Lorain, OH 44052  
 United States

**Bill To**

City Of Lorain  
 Payable, Accounts  
 200 W Erie Ave  
 Lorain, OH 44052-1606  
 United States

**Ship To**

City Of Lorain  
 Woskobunik, Nick  
 200 W Erie Ave  
 Lorain, OH 44052-1606  
 United States  
 (P) (440)204.2004  
 Nick\_Woskobunik@cityoflorain.org

<b>Customer PO:</b>	<b>Terms:</b> Undefined	<b>Ship Via:</b> FedEx Ground
<b>Special Instructions:</b>		<b>Carrier Account #:</b>

#	Image	Description	Part #	Qty	Unit Price	Total
1		APC Smart-UPS SMT3000RM2UC UPS (rack-mountable) - AC 120 V - 2.7 kW - 3000 VA - 1-phase - RS-232, USB - output connectors: 8 - United States, Canada - black - APC Take-Back - with APC SmartConnect	SMT3000RM2UC	3	\$1,906.38	\$5,719.14
2		APC Extended Warranty Service Pack Technical support - phone consulting (for UPS and power devices) - 3 years - 24x7 - for P/N: SMT3000I-AR, SMT3000R2I-AR, SRT1500XLJ, SRT192BP2J, SRT96BPJ, SRV6KI-TW, XU2K0LLXXRCC	WBEXTWAR3YR-SP-04	3	\$351.08	\$1,053.24
3		APC Network Management Card 3 with PowerChute Network Shutdown Remote management adapter - 1GbE - 1000Base-T - for P/N: SMT1000RM1U, SMT750RM1U, SRTL10KRM4UT, SRTL8KRM4UT, SRYL5K20XLT18, SRYL5K20XLT24	AP9640	3	\$372.82	\$1,118.46
					<b>Subtotal:</b>	<b>\$7,890.84</b>
					Tax (.0000%):	\$0.00
					Shipping:	\$0.00
					Misc:	\$0.00
					<b>Total:</b>	<b>\$7,890.84</b>

Sales tax calculation is estimated and subject to change. Terms Definition: Unless agreed upon otherwise; Net 30 terms, cash in the GHA bank 30 days from the date of shipment. Lease payment calculations are estimated and may include sales tax in the payment amount. You can obtain an accurate lease quote from our leasing company. Rates are subject to change without notice.

GHA is an authorized and leading supplier for Microsoft, HP, Apple, Dell, Lenovo, VMWare, IBM and Cisco. GHA does not source any of these products from the gray market. If you have a pending quotation from a competitor that is significantly less in price, that may be a strong indication of gray market involvement. Please immediately bring this to the attention of your sales professional who can verify with the manufacturer for your benefit and protection. Your sales representative can also talk to you about the risks associated with doing business with a gray market supplier.

-The prices quoted may change due to market conditions beyond our control.

-GHA cannot be responsible for manufacturer availability or delays.

-No verbal quotations or promises can be honored unless set forth herein.

-Due to many people working from home, GHA will not be responsible for the boxes if lost or stolen after the delivery has been made, and if they are lost or stolen, you still agree to pay your GHA invoice. Signature will be required on all shipments.

-Handling Fees: Handling fees charged on shipments are in addition to the freight and insurance charges and vary.

-Returns Policy: Because GHA Represents more than 3500 manufacturers, it is the policy of GHA to pass through the return policy of the manufacturer. Return approvals are subject to the manufacturers approval. Cloud Service Provider CSP orders for Microsoft require at least 30 days of cancellation notice from Buyer. Buyer agrees to pay for any cloud subscription usage incurred. For all other CSP s, GHA will pass through and honor the cancellation policy as stated in the original contract 7, 30, 60 or 90 days of cancellation notice is required. Custom computers and technology orders are non-cancellable and non-returnable. No return will be accepted after 30 days from the invoice

date. Goods accepted for credit upon return will be subject to handling/restocking charge, which shall be not less than 15% of the price of Goods. Custom-made Goods are not subject to cancellation or return under any circumstances. In no case are Goods to be returned without first obtaining Seller's written permission. Goods must be securely packed in the original packaging and delivered to Seller in an undamaged condition with Buyer being solely responsible for paying all return freight expenses and keeping the GHA invoice current within 30 days from the date of shipment regardless of the reason for a return. All returns must be accompanied by an authorized RMA number, which is valid for 15 days after date of issuance. GHA Technologies makes NO WARRANTY OF MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE with respect to the goods described hereon. Professional Service Organizations are separate companies from GHA. GHA is not responsible for their workmanship and there is no right to offset payment.

-International shipments/returns: Customer is responsible to pay all VAT, duties, customs charges, freight forwarding services, storage, handling, foreign exchange rates/fees, miscellaneous fees from any country, expedited or return freight expenses. Customer shall be liable; GHA is NOT responsible. GHA is not responsible for any return shipment expenses.

-Supplier represents and warrants that it is an equal-opportunity employer and does not discriminate on the basis of age, race, creed, color, religion, sex, sexual orientation, gender identity, national origin, disability, marital or veteran status, or any other basis that is prohibited by law.

-This document shall be governed by the laws of the State of Arizona.

-You may view all Terms & Conditions at: <https://www.gha-associates.com/terms-and-conditions> - .

-THIS QUOTE HAS BEEN PROVIDED FOR CLIENT AND GHA PURPOSES ONLY\*\*

-CORPORATE OFFICE: (REMIT PAYMENTS TO THE DEPARTMENT NUMBER AND PO BOX LISTED ABOVE; NO PAYMENTS SHOULD BE MAILED TO THE CORPORATE OFFICE) GHA Technologies, Inc. 8998 E. Raintree Drive Scottsdale, AZ 85260