



Esri Inc  
380 New York Street  
Redlands CA 92373

## **Subject: Renewal Quotation**

**Date:** 05/04/2026  
**To:** Joseph Carbonaro  
**Organization:** City of Lorain  
Utilities Dept  
**Fax #:** **Phone #:** 440-204-2500

**From:** Dani Resendez  
**Fax #:** **Phone #:** + 19093692684 Ext. 2684  
**Email:** dresendez@esri.com

Number of pages transmitted  
(including this cover sheet): 4

Quotation #26351098  
Document Date: 05/04/2026

Please find the attached quotation for your forthcoming term. Keeping your term current may entitle you to exclusive benefits, and if you choose to discontinue your coverage, you will become ineligible for these valuable benefits and services.

If your quote is regarding software maintenance renewal, visit the following website for details regarding the maintenance program benefits at your licensing level  
<https://www.esri.com/en-us/cp/maintenance>

All maintenance fees from the date of discontinuation will be due and payable if you decide to reactivate your coverage at a later date.

Please note: Certain programs and license types may have varying benefits. Complimentary User Conference registrations, software support, and software and data updates are not included in all programs.

Customers who have multiple copies of certain Esri licenses may have the option of supporting some of their licenses with secondary maintenance.

For information about the terms of use for Esri products as well as purchase order terms and conditions, please visit  
<http://www.esri.com/legal/licensing/software-license.html>

If you have any questions or need additional information, please contact Customer Service at 888-377-4575 option 5.



**esri**<sup>®</sup> 380 New York Street  
 Redlands, CA 92373  
 Phone: + 190936926842684

# Quotation

**Date:** 05/04/2026

**Quotation Number:** 26351098

**Contract Number:** 00177644.18

City of Lorain  
 Utilities Dept  
 1106 W 1st St  
 Lorain OH 44052-1434

**Attn:** Joseph Carbonaro  
**Email:** joseph\_carbonaro@cityoflorain.org  
**Phone:** 440-204-2228  
**Customer Number:** 306280

For questions regarding this document, please contact Customer Service at 888-377-4575.

**Send Purchase Orders To:**

Environmental Systems Research Institute, Inc.  
 380 New York Street  
 Redlands, CA 92373-8100  
 Attn: Dani Resendez

**Please include the following remittance address on your Purchase Order:**

Environmental Systems Research Institute, Inc.  
 P.O. Box 741076  
 Los Angeles, CA 90074-1076

Item	Qty	Material#	Unit Price	Extended Price
10	6	154252 ArcGIS Enterprise Creator User Type Annual Subscription Start Date: 06/01/2026 End Date: 05/31/2027	684.00	4,104.00
1010	1	161328 ArcGIS Enterprise Standard Up to Four Cores Maintenance Start Date: 06/01/2026 End Date: 05/31/2027	6,200.00	6,200.00
2010	1	161369 ArcGIS GIS Server Standard Up to Four Cores Maintenance Start Date: 06/01/2026 End Date: 05/31/2027	5,900.00	5,900.00
3010	9	166894 ArcGIS Enterprise Mobile Worker User Type Annual Subscription	391.00	3,519.00

Please note Esri has introduced a price change and this quote reflects current pricing for your organization. It is important to us that we are able to continue to deliver value through enhancements to products, solutions, and capabilities.

Your renewal provides access to all the benefits you are familiar with, which you can review at <https://go.esri.com/maintenance>  
 For questions related to the price change, please reach out to your assigned Esri Account Manager.

**Quotation is valid for 90 days from document date.**

Any estimated sales and/or use tax has been calculated as of the date of this quotation and is merely provided as a convenience for your organization's budgetary purposes. Esri reserves the right to adjust and collect sales and/or use tax at the actual date of invoicing. If your organization is tax exempt or pays state taxes directly, then prior to invoicing, your organization must provide Esri with a copy of a current tax exemption certificate issued by your state's taxing authority for the given jurisdiction.

Esri may charge a fee to cover expenses related to any customer requirement to use a proprietary vendor management, procurement, or invoice program.

**To expedite your order, please reference your customer number and this quotation number on your purchase order.**



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# Quotation

Page 2

**Date:** 05/04/2026

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Item	Qty	Material#	Unit Price	Extended Price
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Start Date: 06/01/2026

End Date: 05/31/2027

4010	6	195099	2,440.00	14,640.00
ArcGIS Enterprise Professional Plus User Type Maintenance (Desktop Migration) (commercial 167261)				
Start Date: 06/01/2026				
End Date: 05/31/2027				

<b>Item Subtotal</b>	34,363.00
<b>Estimated Tax</b>	0.00
<b>Total</b>	<b>USD 34,363.00</b>

**DUNS/CEC: 06-313-4175 CAGE: 0AMS3**



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# Quotation

Page 3

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Item Qty Material#

Unit Price

Extended Price

To expedite processing, please reference the quotation number and any/all applicable Esri contract number(s) (e.g. MPA, EA, GSA, BPA) on your ordering document.

If you choose to discontinue your support, you will become ineligible for support benefits and services. All maintenance fees from the date of discontinuation will be due and payable if you decide to reactivate your support coverage at a later date.

The items on this quotation are subject to and governed by the terms of this quotation, the most current product specific scope of use document found at <http://assets.esri.com/content/dam/esrisites/media/legal/product-specific-terms-of-use/e300.pdf>, and your applicable signed agreement with Esri. If no such agreement covers any item quoted, then Esri's standard terms and conditions found at <http://assets.esri.com/content/dam/esrisites/media/legal/ma-full/ma-full.pdf> apply to your purchase of that item. Federal government entities and government prime contractors authorized under FAR 51.1 may purchase under the terms of Esri's GSA Federal Supply Schedule. Supplemental terms and conditions found at <http://www.esri.com/en-us/legal/terms/state-supplemental> apply to some state and local government purchases. All terms of this quotation will be incorporated into and become part of any additional agreement regarding Esri's offerings. Acceptance of this quotation is limited to the terms of this quotation. Esri objects to and expressly rejects any different or additional terms contained in any purchase order, offer, or confirmation sent to or to be sent by buyer. Unless prohibited by law, the quotation information is confidential and may not be copied or released other than for the express purpose of system selection and purchase/license. The information may not be given to outside parties or used for any other purpose without consent from Esri. Delivery is FOB Origin.