



JEFFREY W NEAL

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Summary

Licensed Realtor with extensive property valuation expertise and strong decision-making skills. Proven ability to conduct market analysis and manage real estate transactions effectively. Proven real estate professional with valuation expertise and contract negotiation skills. Focused on delivering investment insights and managing real estate transactions efficiently. Current owner/operator of Trent's Joint on The River and advocate

Skills

- Valuation expertise
- Investment insight
- Contract negotiation
- Local expertise
- Decision making
- Problem solving
- Local expertise
- Decision making
- Team collaboration

Experience

Russell REALTORS | Amherst, OH
Licensed Realtor
08/2020 – Present

- Conducted market analysis to identify property values and trends, informing pricing strategies.
- Managed real estate transactions from initiation through closing, ensuring compliance and client satisfaction.
- Researched and established competitive market pricing to enhance property positioning.

Self | Lorain, Ohio
Landlord/Investor
07/2017 – Present

- Managed rental agreements and tenant relationships for multiple properties.
- Oversaw financial management, including rent collection and budget tracking.
- Researched zoning laws and other regulations governing land use in order to determine feasibility of development projects.

Self | Lorain, Ohio
Real Estate Appraiser
04/2016 – 04/2019

- Conducted property appraisals for residential and commercial real estate transactions.
- Evaluated property conditions through on-site inspections and maintained knowledge of local market sales.
- Analyzed comparable property sales to determine accurate valuations.

Palace Theater | Lorain, Ohio
President, Board of Directors
06/2012 – 03/2018

- Approved organizational policies, procedures, and budgets to support Board of Directors' strategic initiatives.
- Engaged in fundraising campaigns to attract financial and operational policy development.
- Built relationships with local media and real estate industry partnerships and sponsorship opportunities, strengthening community ties.

Education and Training

Lorain High School | Lorain
06/2019

- Owns/operate Trent's Joint on the River Lorain, Ohio
- Renovations and managed the Lorain Sign in Downtown Lorain.

Lorain County Community College
07/2019 – 07/2029

Activities

- Owns/operate Trent's Joint on the River Lorain, Ohio
- Renovations and managed the Lorain Sign in Downtown Lorain.