



AGENDA

Independent School District No. 77
Mankato, MN 56001

Monday, June 15, 2015 - 5:30 p.m.
Intergovernmental Center - Mankato Room

Greeters: Supt. Sheri Allen and Board Member Sara Hansen

1. **CALL TO ORDER AND ROLL CALL** (5:30 P.M.)
2. **APPROVAL OF AGENDA** (5:30 P.M.)
3. **OPEN FORUM** (5:35 P.M.)
4. **INFORMATION** (5:45 P.M.)
 - A. Student/Staff Recognition
 - B. Diversity Council Update
 - C. Board Member Workshop/Committee Reports
5. **CONSENT AGENDA** (6:15 P.M.)
 - A. Approval of Minutes of June 1, 2015, Regular Meeting
 - B. Approval of June Bills
 - C. Personnel - Consent Items
 1. Personnel Addendum
 - D. Board Member School Assignments for 2015-16
 - E. Approval of School Board Meeting Dates for 2016
 - F. Modify 2014-15 School Calendar
6. **BUSINESS** (6:20 P.M.)
 - A. Acceptance of Gifts and Grants
 - B. Budget Adoption for 2015-16
 - C. 2015-16 Workers Compensation Insurance Plan
 - D. 2015-16 Property and Liability Insurance Renewal Rates
 - E. Approval of Auction Website
7. **ADJOURNMENT** (6:40 P.M.)

School Board Regular Meeting

ITEM NUMBER: 3.

Meeting Date: 06/15/2015

Item Type: Information

Subject:

OPEN FORUM (5:35 P.M.)

Attachments

[Open Forum Guidelines](#)



OPEN FORUM GUIDELINES

The School Board allows public participation at its meeting, but at the same time has the responsibility for conducting its business in an orderly fashion. The Chairperson will provide the audience with an opportunity to speak during the Open Forum portion of the meeting. Citizens wishing to speak are asked to complete a Visitor Registration Card (located at the door of the meeting room) and hand it to the Board Chair or Deputy Clerk prior to the start of the meeting.

The major purpose of the citizens' participation is for the School Board to hear citizen's views on ways to improve the educational program and ways to improve the processes, including communications, for bringing about such improvements.

Each speaker will be asked to state his/her name and address for the record, and will be allowed five minutes for his/her presentation unless the time limit is waived by a majority of the Board members present. When there are a large number of speakers to be heard, the School Board may shorten this time or limit the number of speakers.

During an open meeting, the School Board is prohibited by law from considering allegations or charges against an employee. The presiding officer may terminate the speaker's privilege of address if, after being called to order, he/she persists in improper conduct or remarks.

Members of the School Board and the Superintendent may question a speaker or make comments in response to the speaker's remarks.

Visit our Web Site at www.isd77.org

School Board Regular Meeting

ITEM NUMBER: 4. A.

Meeting Date: 06/15/2015

Prepared By: Sheri L. Allen, Superintendent

Item Type: Information

Subject:

Student/Staff Recognition

Background:

Brian Fell, West High Activities Director, and Todd Waterbury, East High Activities Director, will review the student/staff recognition items for the Spring Season.

The following West High students are recognized for their accomplishments:

ADAPTED CI BOWLING

MSHSL State Tournament Champions: Henry Claussen, Jasmine Green, Nythainlle Bachmeyer, Isaiah Becker, Andrew Eck, Duol Lul, Elizabeth Ambrose - Mgr.

SOFTBALL

Team All-State Academic Silver (3.5-3.749)

Individual All State Academic (3.6+): Adrianna Lobitz

First Team All-State: Lexandra Schoper

BOYS' TENNIS

Academic All-State: John Kurtz

GIRLS' TRACK/FIELD

State Tournament Qualifiers:

Christa Benson (100 M. Hurdles, 300 M. Hurdles, 4x200 Relay)

Taylor Amundson (4x200 Relay)

Erica Benson (4x200 Relay)

Christina Johns (4x200 Relay)

Rosemarie Graf (4x200 Relay-Alternate)

DeMesha Martin (4x200 Relay-Alternate)

Team All-State Academic Gold (3.75+)

Individual All-State Academic (3.6+): Taylor Amundson, Erica Benson, Christa Benson, Kristina Johns, Claire Attarian, Cait Flannery, Anna Egli, Jennifer Schwartz, Claire Rehome, Lorna Wright, Laura Hankins.

BOYS' TRACK/FIELD

State Tournament Qualifiers:

Logan Bristol (110 M. Hurdles & High Jump)

Evan Rector (Shot Put)

Ty Kolb (Pole Vault)

Christopher Olsen (110 M. Hurdles)
Jonathan Pytlak (200 M. Dash, 4x100 Relay)
Charles Terry (4x100 Relay)
Travon Jones (4x100 Relay)
Connor Watts 4x100 Relay)
Andrew Opsal (4x100 Relay-Alternate)
Team All-State Academic Gold (3.75+)
Individual All-State Academic (3.6+): Ty Kolb, Evan Rector
All-State Honor 6th Place Pole Vault: Ty Kolb
STATE CHAMPION High Jump (6'8"): Logan Bristol

ALL-STATE MUSIC

Band

Emma Murray	2014-2015
Justin Portner	2014-2015
Eric Westberg	2015-2016
Thomas Kliewer	2015-2016 (Alternate)

Choir

Shealyn Kawlewski 2014-2015 (Alternate)

Orchestra

Lauren Smith	2015-2016
--------------	-----------

NATIONAL HISTORY DAY COMPETITION

Qualifiers: (1st Place at State History Day)

Aisha Chughtai and Deven Michels

The following East High students are recognized for their accomplishments:

ACT

Danielle Gleason – perfect score of 36

SOFTBALL

Torey Richards - All State Second Team Selection

Libby Andrego - Academic All State

BOYS TRACK

MSHSCA Gold Academic Team Award (3.89 GPA)

Logan Swanson - State Participant (Shot Put)

All-State (7th Place)

Academic All State

Roderick Miller - State Participant (400 Meter Run)

All State (8th Place)

4x200 Meter Relay - State Participants - Anjola Onadipe, Jacob Baynes, Ben Schwartz and Roderick Miller

4x400 Meter Relay - State Participants - Isaiah Baynes, Roderick Miller, Ben Schwartz

and Jacob Baynes

Neil Nienaber - Academic All State

Nic Seiler - Academic All State

Anjola Onadipe - Academic All State

Ben Schwartz - Academic All State

GIRLS TRACK

MSHSCA Gold Academic Team Award (3.81 GPA)

Ivy Glade - Academic All State

Stephany Morrow - Academic All State

Hanna Shank - Academic All State

Jenny Vetter - Academic All State

Andrea Nelson - State Participant (Pole Vault)

Emily Altenburg - State Participant (Long Jump)

BOYS TENNIS

Brendan Loayza - Academic All State

Kameron Saiki - Academic All State

GIRLS GOLF

Samantha Vondrak - Academic All State

BOYS GOLF – Team State Champions

Carter Haley - All-State

Chris Sadaka

Carson Haley - Section Medalist and All-State

Judd Schulz

Dan Shevstov

Jon Bundy

ADAPTIVE BOWLING - 2nd Place Team at State Tournament

Amanda Smith - State Participant

Ryne Miller - State Participant

Devin Johnson - State Participant

Abe Letourneau - State Participant

ALL STATE MUSIC

Selena Janzen - Orchestra (14-15 and 15-16)

Praticha Jagdish - Orchestra (15-16)

Emma Silber - Mixed Choir (14-15)

Josh Snapp - Mixed Choir Alternate (15-16)

Recommended Action:

None

School Board Regular Meeting

ITEM NUMBER: 4. B.

Meeting Date: 06/15/2015

Prepared By: Heather Mueller, Director of Teaching and Learning

Item Type: Information

Subject:

Diversity Council Update

Background:

Bukata Hayes, Executive Director of the Greater Mankato Diversity Council, will present an update on the Diversity Council.

Recommended Action:

None

Attachments

Presentation

2014-15 School Year
Greater Mankato Diversity Council
Promoting Respect Workshops
Summary Report



What's new in 2014-15

- GMDC separated from Rochester Diversity Council in October, 2014.
- This triggered creating our own curricula (except for 6th grade).
- This delayed the start of PRW till Jan of 2015
- K-8 grade curricula were completed and PRW were conducted for all these grades
- PRW formally known as “Prejudice Reduction Workshop” is now “[Promoting Respect Workshop](#)”.
- New curricula (2nd grade and up) used [Google Presentation](#) (thanks to Tracy Brovold and Marti Sievek, we uploaded all grade presentation to District Google drive)



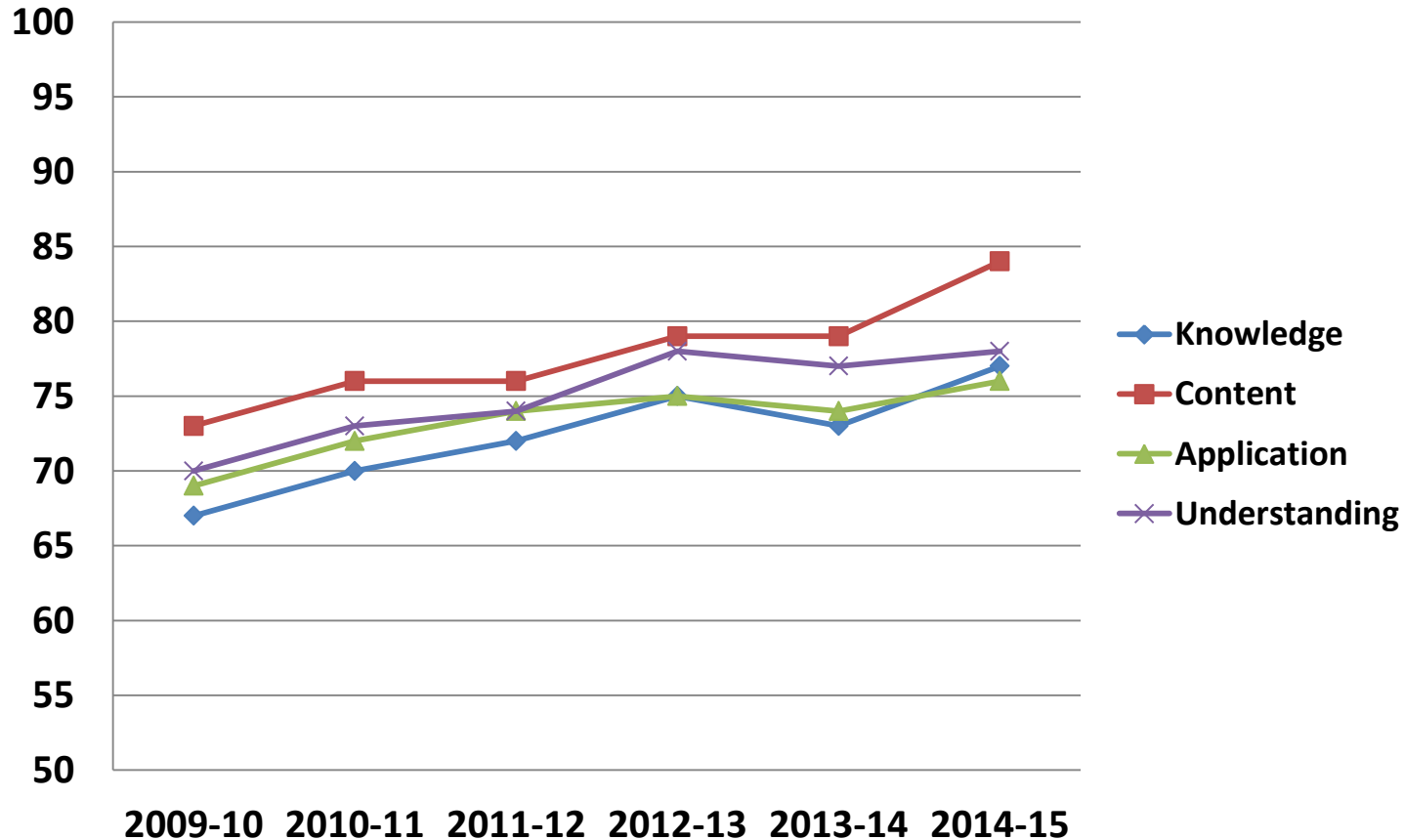
Numbers!

MAPS PRW #s at a glance (2011-15)

	# of sessions	Facilitator hours	Estimated # of students
2011-12	297	594	7000
2012-13	309	613	7500
2013-14	310	620	7500
2014-15*	230	460	5500
	* K-8 grades only for 2013-14		



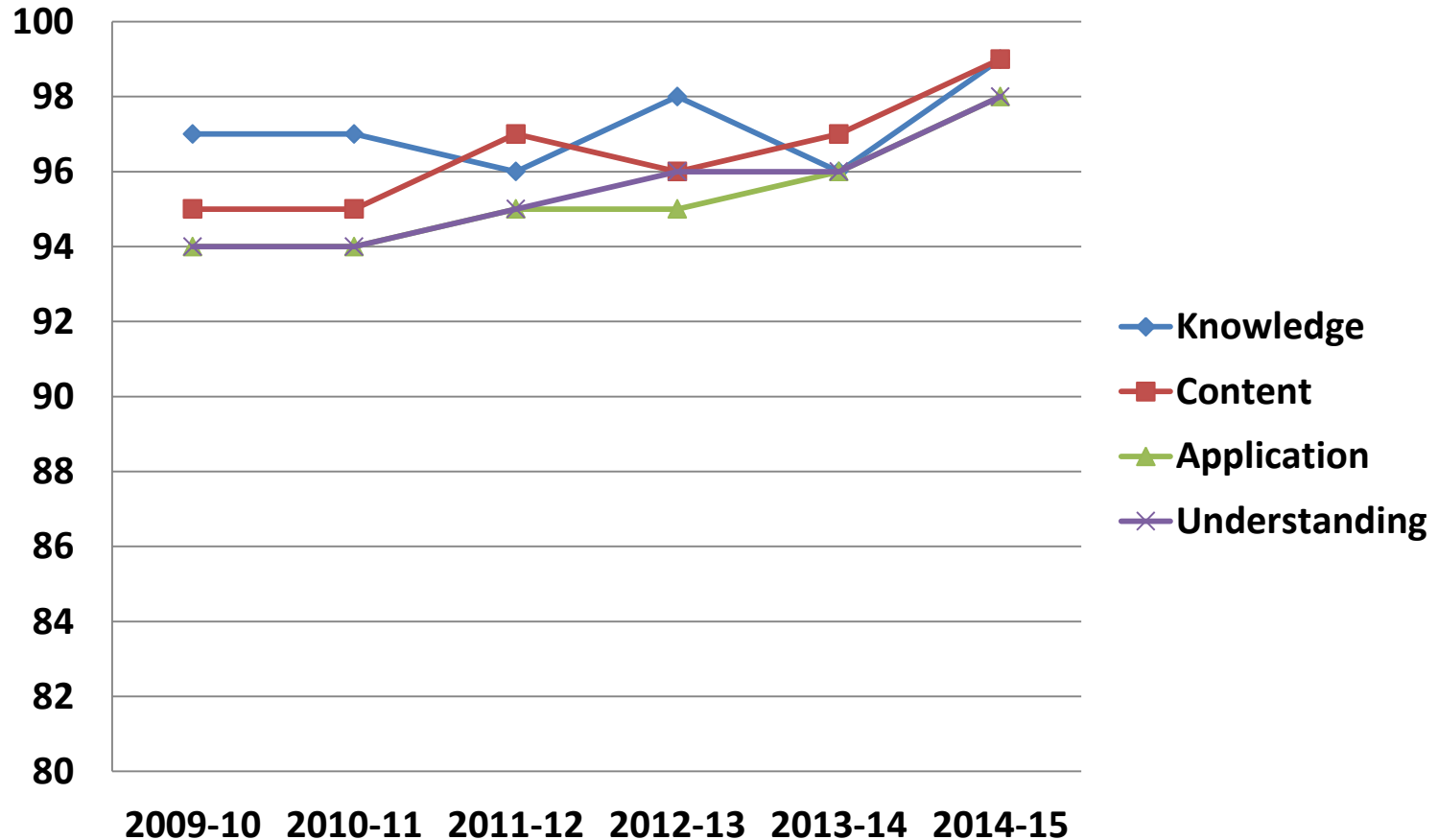
Students' feedback (K-12*) Strongly agree(%)



- *K-8 only in 2015.
- Strongly agree % has been improving for last 6 years



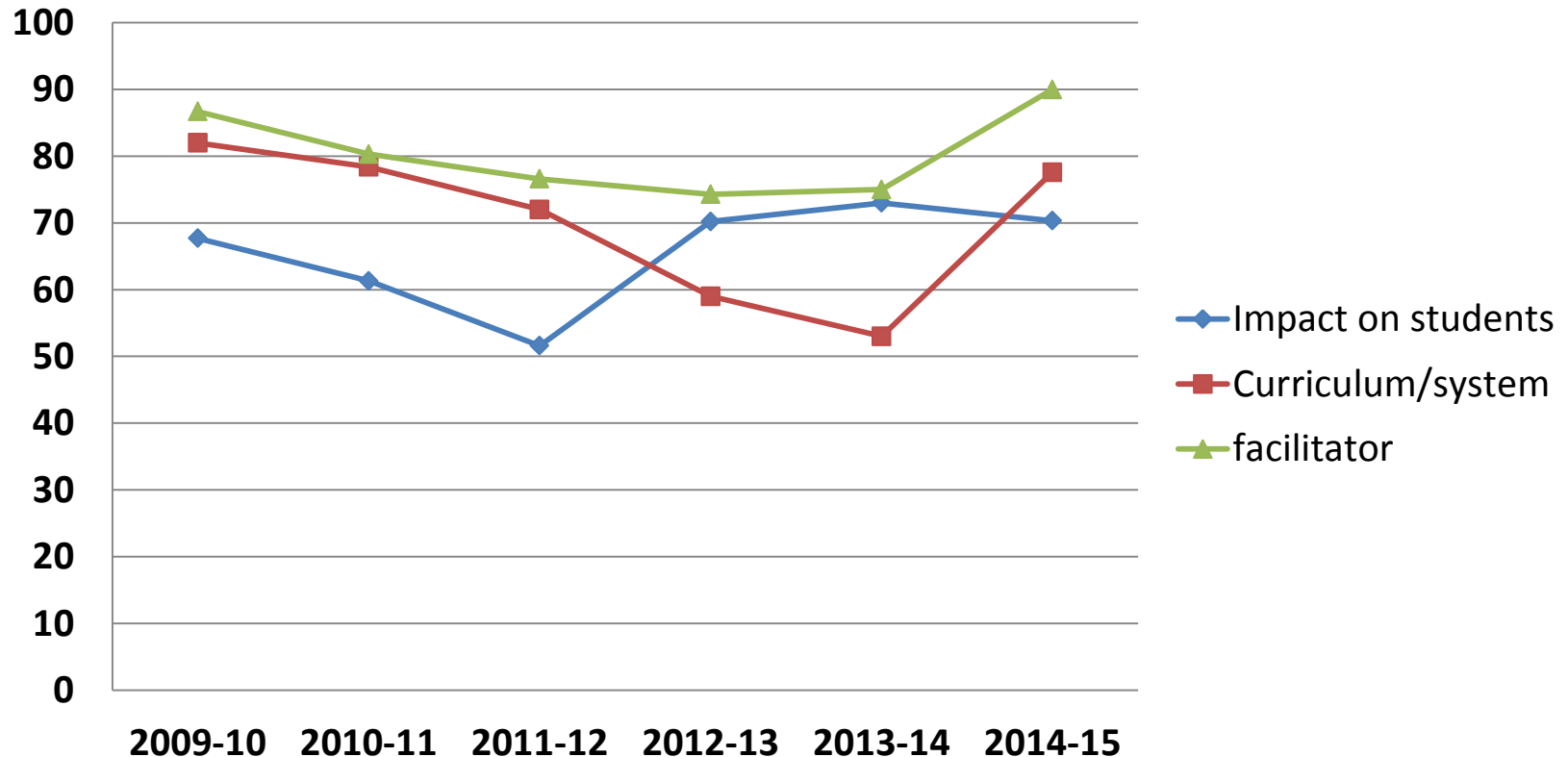
Students' feedback (K-12*) Strongly agree + agree (%)



- * K-8 only in 2015.
- All categories increased this year.
- Approval rating (strongly agree + agree) is 98% or higher in this school year.



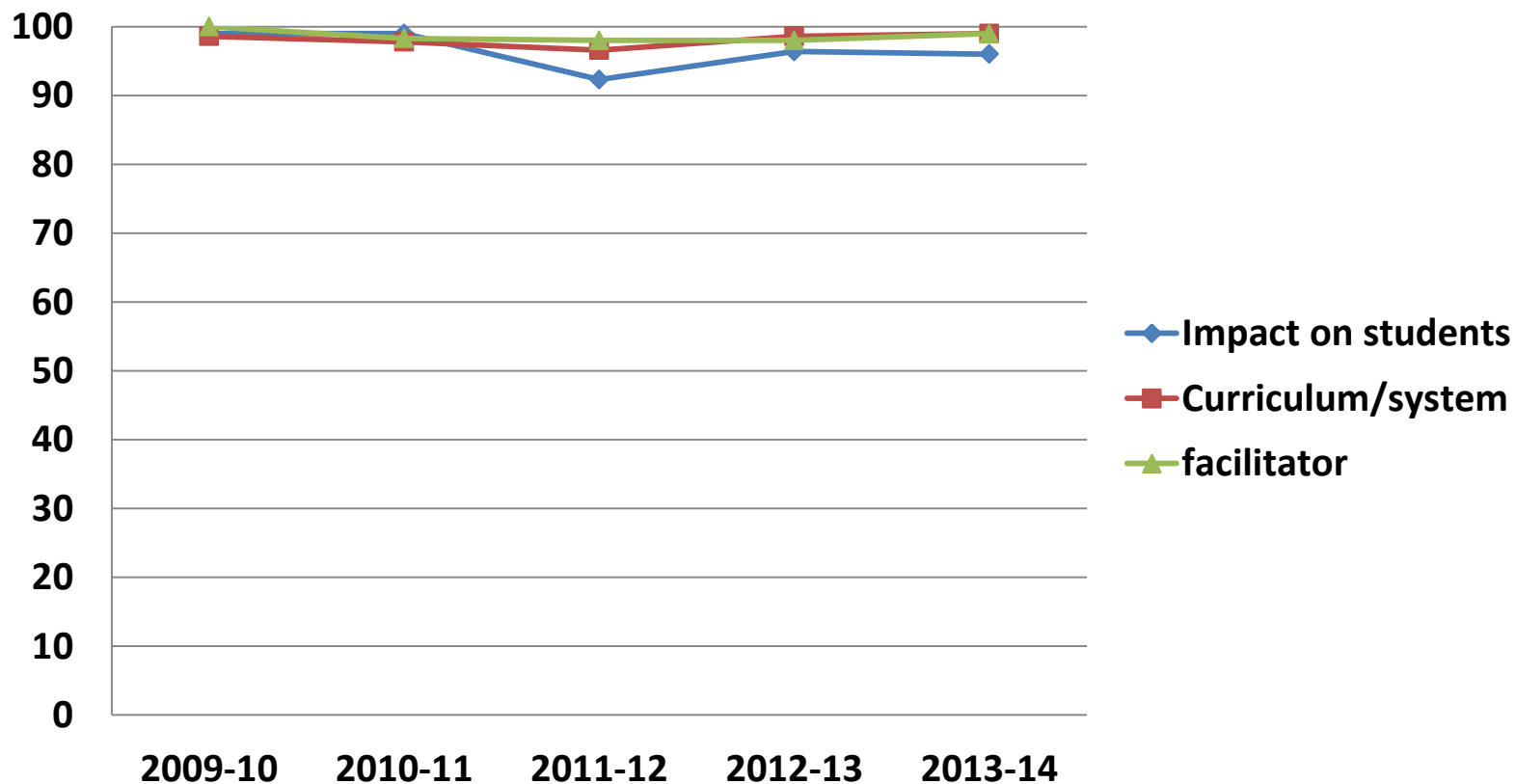
Teachers' Evaluation Strongly agree (%)



- Teacher feed back was switched to on line in 2011-12 year. But due to low response rate (about 60%) we switched back to hard copy this year (88%, this year)
- Thanks to new curricula, downward trend of red line jumped up this year.



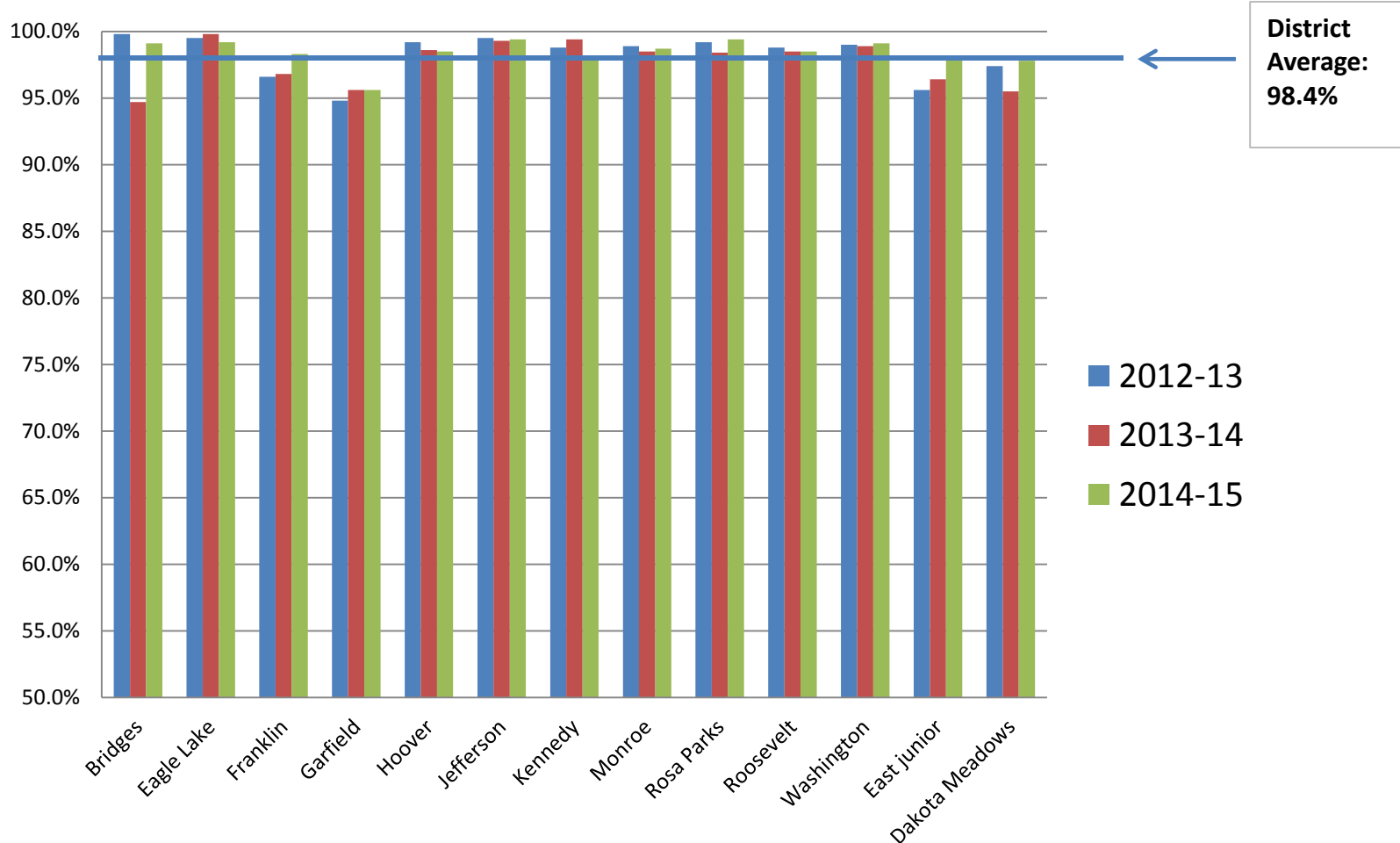
Teachers' Evaluation Strongly agree + agree



•Teachers' approval rating was 99.3% in average in 2014-15.



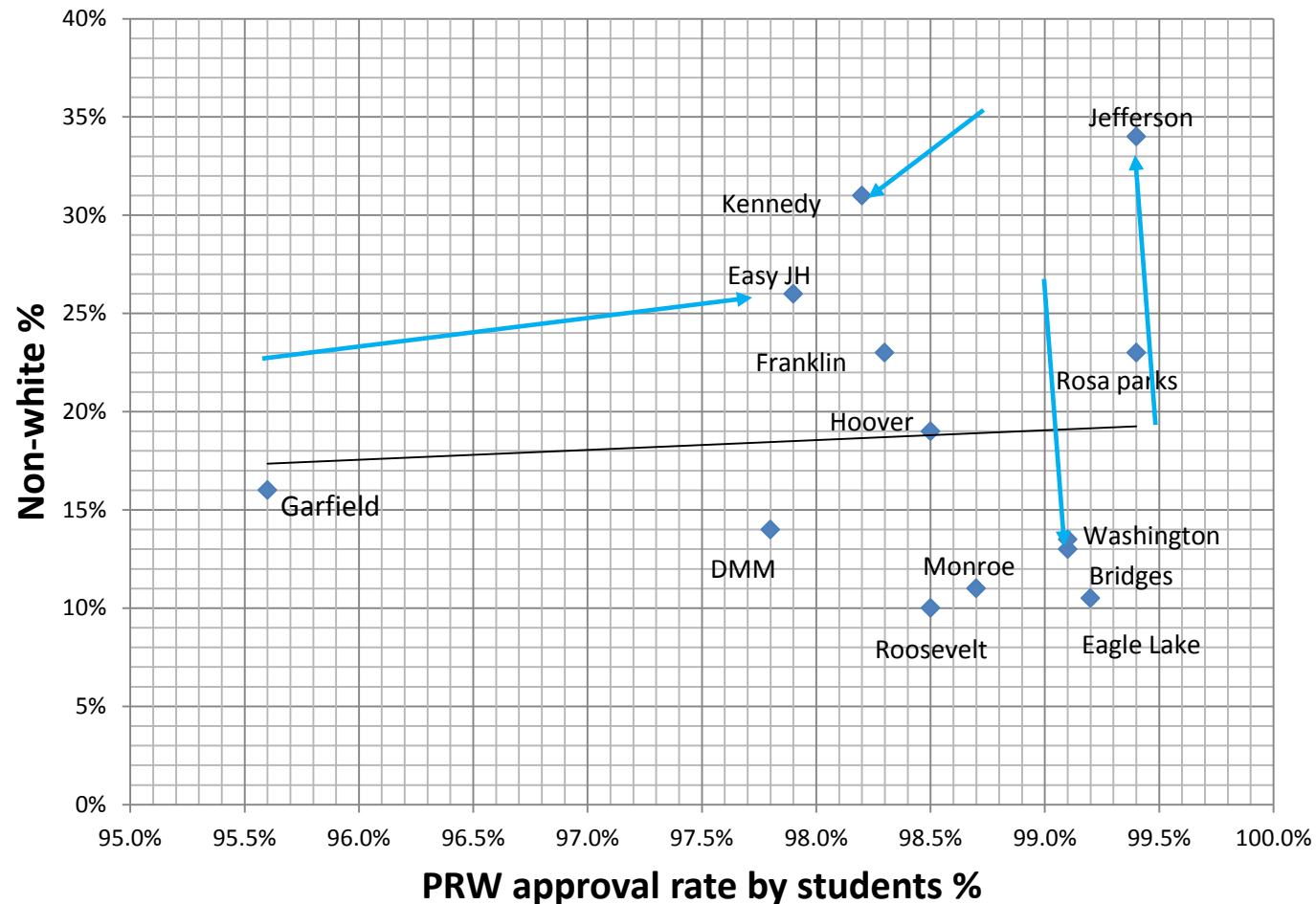
Strongly agree+ agree(%)



- Garfield is slightly lower : 6th grade curriculum did not change
- Typically junior high schools are slightly lower but this year they are high (new curricula?)



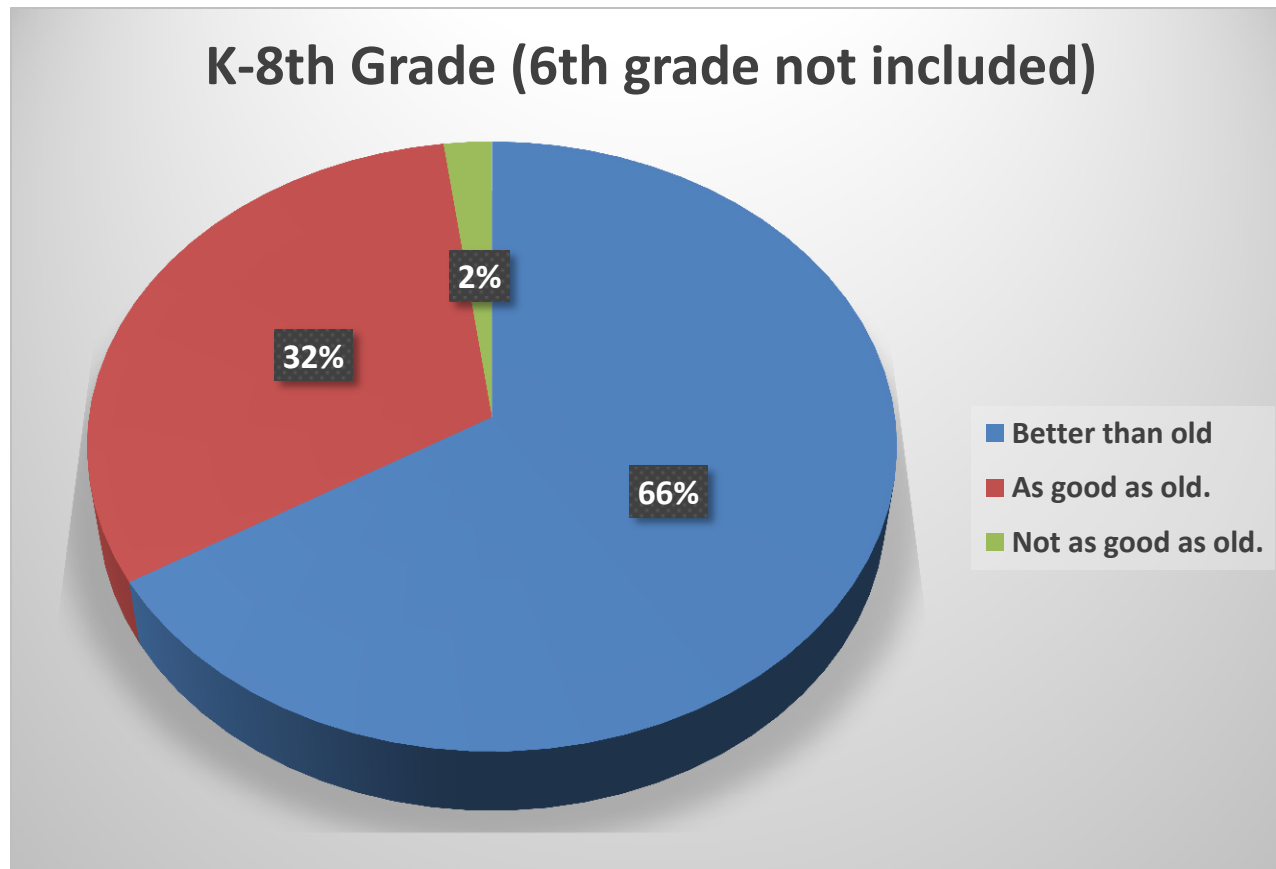
PRW approval rate vs. diversity of each school



- No correlation between each school's diversity and PRW approval rate
- Blue arrows shows 4 most significant non-white % changes in last 3 years –no correlation here, either. Exp. Jefferson went 20% non-white to 34% non white in 3 years (ISD77 demographic data)



New curriculum approval by teachers



- Total 95 teachers responded
- Only 2 teachers, 1 third grade , 1 forth grade, preferred old curricula.



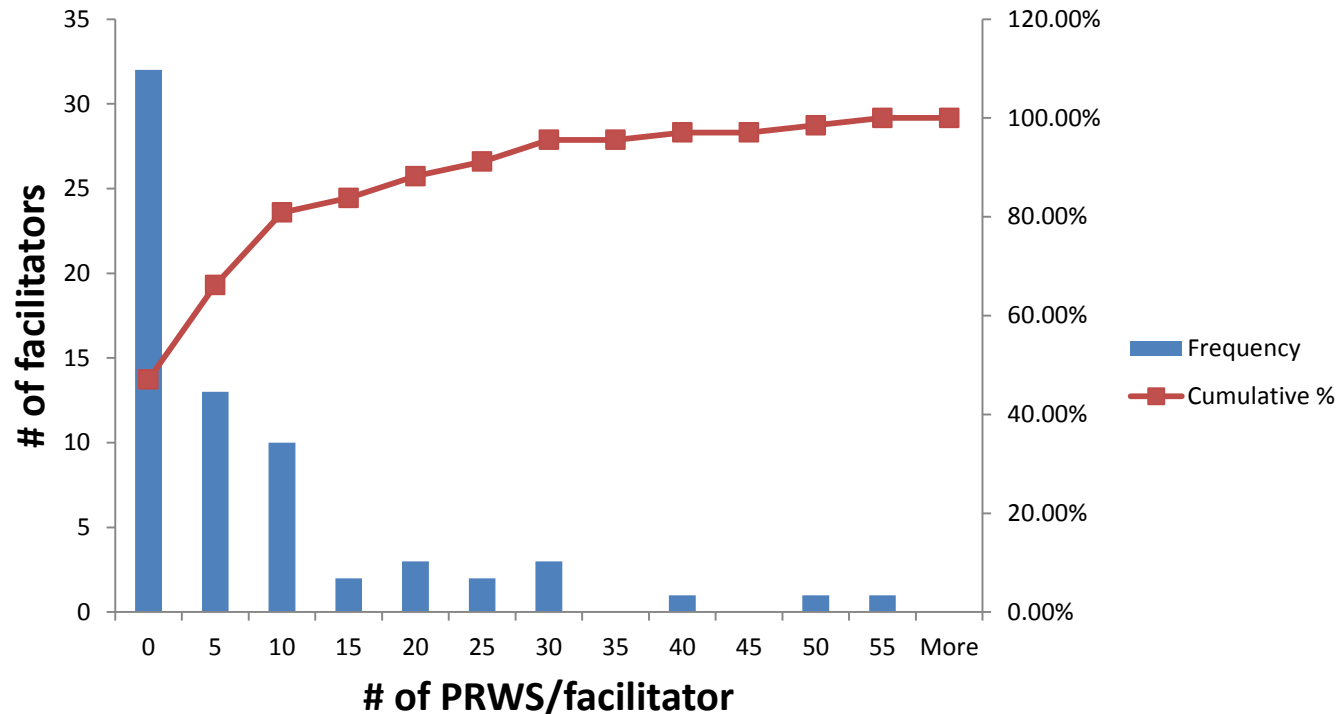
Some comments on the new curricula by teachers

- This curriculum was appropriate, engaging, and met the objectives in a great way (Kindergarten.)
- The new curricula is better than old. LOVED the new book—seeing all the differences in the students was super! (1st grade.)
- The story about double vision was great—the kids really related (2nd grade.)
- The new curricula is better than old. The purpose and/or correlation between activities and meaning of lesson were much clearer. PowerPoint very helpful (3rd grade)
- The new curricula is better than old. Students liked the story and were able to understand the theme of the book (4th grade).
- The new curricula is much better than old. I like that the videos showed discrimination to two different races. Not just African American—as in the old curriculum (5th grade.)
- The new curricula is better than old. Multimedia worked well – good use of pictures to work through stereotypes (7th grade.)
- The new curricula is better than old...Love that there is a slide presentation to go with the curriculum now AND the video being online is great! The facilitators in my room grouped students, making sure there were boys and girls in each group. Then having only the girls record & speak was a perfect demonstration to help understand discrimination without even realizing it (8th grade.)



Facilitator numbers

How many facilitators did how many PRWs?



- 68 facilitator were listed active.
- 63%(43% last year) facilitator did 4 or less PRWs
- Top 10 facilitators did 66% (48% last year) of PRWs
- 13 new facilitators this year.



During the summer...

- We will adjust k-8 curricula based on teacher/facilitator input.
- Complete 9-12 grade curricula (We have already materials)
- New facilitator recruiting and training
- Start new curriculum project team (current curricula were supposed to be temporary. But it turned out to be very good...now we can take time to vision/map our truly new curricula focusing in Greater Mankato Area.



Thank you!



School Board Regular Meeting

ITEM NUMBER: 4. C.

Meeting Date: 06/15/2015

Prepared By: Sheri L. Allen, Superintendent

Item Type: Information

Subject:

Board Member Workshop/Committee Reports

Background:

Board members will have an opportunity to provide brief reports on recent workshops they have attended or on committees they are serving on.

Recommended Action:

None

School Board Regular Meeting

ITEM NUMBER: 5. A.

Meeting Date: 06/15/2015

Prepared By: Sheri L. Allen, Superintendent

Item Type: Action

Subject:

Approval of Minutes of June 1, 2015, Regular Meeting

Background:

See attachment.

Recommended Action:

Recommend approval of the minutes as presented.

Attachments

Minutes - June 1, 2015, Regular Meeting

SCHOOL BOARD MINUTES
INDEPENDENT SCHOOL DISTRICT NO. 77
Mankato, Minnesota

June 1, 2015

The School Board of Independent School District No. 77 met in regular session on Monday, June 1, in the Mankato Room at the Intergovernmental Center. Chair Hendricks called the meeting to order at 5:30 p.m. Members present at roll call: Kinney Eberhart, Sara Hansen, Ann Hendricks, Tom Rekstein, Jodi Sapp and Kristi Schuck. Absent: Judi Brandon.

Ms. Schuck moved, and Ms. Sapp seconded, approval of the agenda together with a Personnel Addendum. The motion carried on a 6-0 voice vote.

Open Forum: No one wished to speak.

Information Reports: Mentor/MSUM Coordinator Update presented by Gina Anderson and Patty Appel. Transitions and Community Partnerships Update presented by Karen Wolters, Kim Mueller, Heather Sellner and Bob Lindgren.

The consent agenda items outlined below were approved on a motion by Ms. Hansen, seconded by Mrs. Eberhart, and carried on a 6-0 roll call vote.

Approval of Minutes of the May 18, 2015, regular Board meeting.

Personnel:

APPOINTMENTS (ADMINISTRATIVE)

Samuel Schroeder - Assistant Principal at East High School beginning July 1, 2015. He will be compensated according to the agreement between the District and the Principals Association - base assistant senior high principal salary, step 1.

APPOINTMENTS (INSTRUCTIONAL)

Heather Block - Adult Basic Education Assessment and Services New Ulm Site Lead and Adult Basic Education Program Teacher beginning June 1, 2015 and will work 20 hours per week the month of June. Beginning July of 2015 her total hours will be 1500.5 for the 2015-16 school year. She will be compensated at the rate of \$22.77 per hour.

Jeremy Burger - Adult Basic Education Teacher for one course in summer 2015. This assignment is for 18 hours in June and 30 hours in July. He will be compensated at the rate of \$21.29 per hour.

Angela Chatleain - Full-time (1.00 FTEs) Grade 4 Teacher at Rosa Parks Elementary School beginning August 31, 2015 for the 2015-16 school year. She will be placed on step 9 of the M lane on the Teachers Association salary schedule.

Gloria Heidemann - Full-time (1.00 FTEs) Licensed School Nurse beginning August 31, 2015 for the 2015-16 school year. She will be placed at step 10 of the B lane on the Teachers Association salary schedule, contingent upon obtaining licensure.

Kathrin Hurley - Parent Educator/Home Visitor with the ECCE Program for 306 annual hours (0.25 FTEs) beginning June 4, 2015. She will be compensated at the rate of \$23.51 per hour.

Katherine Soine - Full-time (1.00 FTEs) Teacher at Franklin Elementary School beginning August 31, 2015 for the 2015-16 school year. She will be placed on 10 of the M+45 lane on the Teachers Association salary schedule.

Chris Ward - Long Term Substitute Adult Basic Education Teacher for Katie Sulzle for one course in summer 2015. This assignment is for 18 hours in June and 30 hours in July. He will be compensated at the rate of \$20.55 per hour.

The following will be teachers in the East Junior High Summer School Program beginning June 8 and ending June 26, 2015. The program runs for 15 days, Monday through Friday from 8 a.m. - noon. They will be compensated according to their placement on the Teachers Association salary schedule.

Mike Barger, Joe Johnson, Joe Madson, Haley Nourie, Dan Quame

The following will be teachers in the Central High Summer School Program Session One from June 8 to June 26, 2015. They will be compensated according to their placement on the Teachers Association salary schedule.

John Bigham, Jeremy Burger, Crystal Kay, Shaun Robbins, Dan Toegel, Zane Watts

The following will be teachers in the Central Freedom School Summer School Program from June 9 to June 26 and July 6 to July 27, 2015. They will be compensated according to their placement on the Teachers Association salary schedule.

Melissa Larkin, Julie Larkin-Spies

The following will be teachers in the East Junior High "Right Start" Summer Program from July 13-17 and July 27 -31, 2015. They will be compensated according to their placement on the Teachers Association salary schedule.

Mike Barger, Amanda Kozitza, Kathy Oberle, Dan Quame

APPOINTMENTS (NONINSTRUCTIONAL)

Wence Edwards - Full-time, 8 hour per day Evening Custodian at West High School beginning May 26, 2015. He will be placed at classification A13 of the Maintenance and Custodial Association salary schedule with an hourly rate of \$12.33.

Brian Sharpe - Full-time, 8 hour per day Evening Custodian at Rosa Parks Elementary School beginning May 26, 2015. He will be placed at classification A13 of the Maintenance and Custodial Association salary schedule with an hourly rate of \$12.33.

CONTRACT ADJUSTMENTS (NON-AFFILIATED)

Jill Mueller - Transfer to the position of Futures Coordinator beginning July 1, 2015. She will be compensated according to her placement on the Teachers Association salary schedule with an additional 20 work days during the summer.

Marti Sievek - Transfer to the full-time, 12-month position of Professional Development Coordinator beginning July 1, 2015.

Denice Teipel, Assistant to the ECFE Coordinator - Increase in annual salary to \$35,585 beginning retroactively to January 1, 2015.

CONTRACT ADJUSTMENTS (NONINSTRUCTIONAL)

Robyn Hager, Community Education and Recreation Secretary - Change in position classification from A13 to B21 beginning July 1, 2015.

REQUESTS FOR LEAVE (INSTRUCTIONAL)

Kevin Dick, Technology Education Teacher at West High School, has submitted a request for a leave under the provisions of the Family Medical Leave Act commencing on September 1 and ending September 11, 2015.

TERMINATION OF EMPLOYMENT (NONINSTRUCTIONAL)

Due to the uncertainty of funding, restructuring and budget reductions and in accordance with Article XII, Section 1 of the Agreement between the District and the Minnesota School Employees Association (MSEA), the administration recommends that the employment of the probationary paraprofessionals listed below be terminated effective at the end of the 2014-15 school year.

Emma Abrahamson, Sandy Barger, Michelle Bridges, Adrienne Heid, Angela Hiller, Jessica Klitzke (Title I only), Emily LaMarche, Rebecca Larson, Trista Miest, Halima Mumin, Jessica Tollefson, Sherry Trullinger, Sheila Veroeven

Due to the uncertainty of funding, restructuring and budget reductions and in accordance with Article XV, Section 1 of the Agreement between the District

and the Educational Secretaries Association, the administration recommends that the employment of Jennifer Johnson be terminated effective at the end of the 2014-15 school year.

RESIGNATIONS (INSTRUCTIONAL)

Jamie Frank - Continuous Improvement Coach (TOSA), effective as of June 30, 2015.

Dallas Giles - School Social Worker at East Junior High School, effective at the end of the 2014-15 school year.

Ann Wittnebel Vaubel - Revise date of retirement to June 2, 2015.

RESIGNATIONS (NONINSTRUCTIONAL)

Sarah Blasing - Special Education Paraprofessional at West High School, effective at the end of the 2014-15 school year.

Shari Buckmister, Early Childhood Assistant with the ECFE Program has submitted her resignation for purposes of retirement, effective as of August 3, 2015.

Andrew Chun - General Education Paraprofessional at Bridges Community School, effective as of May 29, 2015.

Rachel Hoeper - General Education Paraprofessional at Bridges Community School, effective as of June 1, 2015.

Esther Hoffmann - Special Education Paraprofessional at Dakota Meadows Middle School, effective as of May 29, 2015. She will continue in her position at Lincoln Community Services.

Melissa Larson - Special Education Paraprofessional at Franklin Elementary School, effective at the end of the 2014-15 school year.

Elissa Lien - Special Education Paraprofessional at Dakota Meadows Middle School, effective at the end of the 2014-15 school year.

Christine Lugo - Special Education Paraprofessional at West High School, effective as of May 29, 2015.

Casey Marble - Special Education Paraprofessional at Dakota Meadows Middle School, effective at the end of the 2014-15 school year.

Ramya Melichar - ACES Assistant, effective as of May 29, 2015.

Karri Olmanson - Structured Study Center Supervisor at Hoover Elementary School, effective as of May 29, 2015.

Karen Powers - Special Education Paraprofessional at Dakota Meadows Middle School, effective as of May 29, 2015.

Sara Sommers - Special Education Paraprofessional at Rosa Parks Elementary School, effective at the end of the 2014-15 school year.

Andrea Wahlstrom - Special Education Paraprofessional at Dakota Meadows Middle School, effective at the end of the 2014-15 school year.

Katie Westermayer - Special Education Paraprofessional at Franklin Elementary School, effective as of May 30, 2015.

Ms. Sapp made a motion, seconded by Mr. Rekstein, to accept the following gifts. The motion carried on a 6-0 voice vote.

Pathstone Living donated \$2,000 and Bolton & Menk Inc. donated \$2,000 to the Class2Career program.

Wells Fargo donated 25 classroom sets of Scholastic books valued at \$750 along with volunteers to read to 25 classrooms over a period of ten weeks through their Reading First program.

Terry Palmer and David Peik donated 150 copies of the book "25th Anniversary of the Vietnam War" valued at \$2,250. The books will be used at East Junior High and Dakota Meadows Middle School as part of the Vietnam curriculum in 7th grade U.S. Studies.

During the May 4, 2015, meeting the School Board adopted a Resolution proposing to place tenured personnel on unrequested leave of absence. The next step is to adopt a resolution placing tenured personnel on unrequested leave of absence. Mr. Rekstein made a motion to adopt the resolution as presented, seconded by Ms. Hansen, and carried on a 6-0 roll call vote.

**RESOLUTION PLACING TENURED PERSONNEL
ON UNREQUESTED LEAVE OF ABSENCE AT THE END OF THE
2014-15 SCHOOL YEAR**

BE IT HEREBY RESOLVED, by the School Board of Independent School District No. 77 that the teachers listed below be placed on unrequested leave of absence as teachers in Independent School District No. 77, effective as of the end of the 2014-15 contract year pursuant to Minnesota Statutes 122A.40, Subd. 10 and Article XXI of the current Master Agreement between

*Independent School District No. 77 and the Mankato Teachers' Association,
without pay or fringe benefits.*

Tamara Furth

.167 FTE French

BE IT FURTHER RESOLVED that a notice of placement on unrequested leave of absence together with a copy of this resolution, be forwarded to said teacher by certified mail or personally. An affidavit of service shall be placed in the teacher's file together with a copy of the notice and resolution.

There being no further business to consider, Ms. Sapp moved and Ms. Schuck seconded, that the meeting be adjourned. The meeting was declared adjourned at 6:40 p.m., on a 6-0 voice vote.

Clerk _____

Attest:

Chairperson _____

SCHOOL BOARD PROCEEDINGS
INDEPENDENT SCHOOL DISTRICT NO. 77
Mankato, Minnesota

June 1, 2015

The School Board of Independent School District No. 77 met in regular session on Monday, June 1, in the Mankato Room at the Intergovernmental Center. Chair Hendricks called the meeting to order at 5:30 p.m. Members present at roll call: Kinney Eberhart, Sara Hansen, Ann Hendricks, Tom Rekstein, Jodi Sapp and Kristi Schuck. Absent: Judi Brandon.

1. Schuck/Sapp approval of agenda with personnel addendum. 6-0
2. Open Forum - none.
3. Information: Mentor/MSUM Coordinator Update, Transitions and Community Partnerships Update.
4. Hansen/Eberhart approval of Consent Agenda Items: Approval of Minutes of the May 18, 2015, regular meeting; Personnel. 6-0
5. Sapp/Rekstein acceptance of gifts and grants. 6-0
6. Rekstein/Hansen approval of resolution placing tenured personnel on unrequested leave of absence (ULA). 6-0
7. Sapp/Schuck adjournment at 6:40 p.m. 6-0

Independent School District No. 77
Mankato, Minnesota
By: Judi Brandon

The complete minutes and all documents relating to this meeting are on file and available for review in the Superintendent's Office, 10 Civic Center Plaza, Suite 2 and on-line at www.isd77.org.

School Board Regular Meeting**ITEM NUMBER: 5. B.****Meeting Date:** 06/15/2015**Prepared By:** Jerry Kolander, Director of Business Affairs**Item Type:** Action

Subject:

Approval of June Bills

Background:

At our meeting on Monday evening, the administrative team will be prepared to answer any questions you might have regarding the report on claims and accounts for June totaling \$13,582,446.93.

Recommended Action:

The claims are recommended for payment as presented.

School Board Regular Meeting**ITEM NUMBER: 5. C.****Meeting Date:** 06/15/2015**Prepared By:** Eric Hudspeth, Director of Human Resources and Organizational Development**Item Type:** Action

Subject:

Personnel - Consent Items

Background:APPOINTMENTS (NON-AFFILIATED)

Dale Engman – Full-time, 12-month Instructional Technology Coordinator with the Educational Technology/Teaching and Learning department beginning July 1, 2015. This is a Non-Affiliated assignment with an annual salary of \$74,000 and he will be eligible for category III benefits.

Margot Hansen – Full-time, 12-month Instructional Curriculum Coordinator with the Teaching and Learning department beginning July 1, 2015. This is a Non-Affiliated assignment with an annual salary of \$74,000 and she will be eligible for category III benefits.

APPOINTMENTS (INSTRUCTIONAL)

Vesna Bozhinoska – Full-time (1.00 FTEs) EL Teacher at Franklin Elementary School beginning August 31, 2015 for the 2015-16 school year. She will be placed on step 1 of the M lane of the Teachers Association salary schedule pending licensure.

Edward Patrick Haley – Full-time (1.00 FTEs) Contract Substitute School Counselor at Franklin Elementary School beginning August 31, 2015 for the 2015-16 school year. He will be placed on step 6 of the M lane of the Teachers Association salary schedule pending licensure.

Jacob Hoisington – Full-time (1.00 FTEs) Special Education Teacher at East Junior High School beginning August 31, 2015 for the 2015-16 school year. He will be placed on step 6 of the B lane on the Teachers Association salary schedule.

Brandon Klemme – Full-time (1.00 FTEs) Teacher at Franklin Elementary School beginning August 31, 2015 for the 2015-16 school year. He will be placed on step 1 of the B lane on the Teachers Association salary schedule contingent upon obtaining licensure.

Jill Storm – Full-time (1.00 FTEs) Special Education Teacher at Dakota Meadows Middle School beginning August 31, 2015 for the 2015-16 school year. She will be placed on step 6 of the M lane on the Teachers Association salary schedule.

David Titus – Full-time (1.00 FTEs) Special Education Teacher at Monroe Elementary School beginning August 31, 2015 for the 2015-16 school year. He will be placed at step 2 of the B lane on the Teachers Association salary schedule, pending licensure.

The following will be teachers in the EL Summer School Program at Central High School from June 8 to June 26 and July 27 to August 14, 2015. They will be compensated according to their placement on the Teachers Association salary schedule.

Fred Berg, Kirsten Prunty

The following will be teachers in the Reading/Math/EL/Learning In Deed Summer School Programs beginning July 6 through July 30, 2015. They will be compensated according to their placement on the Teachers Association salary schedule.

Eagle Lake

Katie Zimmerman

Kennedy

Molly Lout

Lucas Meyers

Michelle Modrow

Kim Veroeven

Miranda Wensch

Franklin

Karen Barnett

Matt Busch

Josh Carlson

Mallory Howk

Patty Johnson

Mandi Kopischke

Jodi McBride

Brooke McGuire

Ann Weber

Monroe

Richard Jaqua

Steve Miller

Sarah Wennes

Hoover

Amy Baer

Cindy Borth

Becca Johnson

Rachael Johnson

Roosevelt

Sheila Busch

Washington

Cindy Hashimoto

Kyle Vanselow

Jefferson

Dawn Clauson

Abby Grajewski

Amber Leonhardi

Kayla Vogelsang

Rosa Parks

Jenna Carlson

Jamie Coon

Rachel Gore

Susan Levandowski

Kris Moore

APPOINTMENTS (NONINSTRUCTIONAL)

Jennifer Johnson – Reinstated to the position of Clerical Assistant (4 hours per day)/POS Operator (1.5 hours per day) at Kennedy Elementary School for 5.5 hours per day/5 days per week beginning August 10, 2015. This assignment has a work year of 170 days with no holidays. She will be compensated according to her placement on the Secretaries Association salary schedule.

LeAnn LaCourse – Substitute Secretary for the summer school program at Central High School from June 8 through August 14, 2015. She will be compensated at the rate of \$11 per hour for this assignment.

Holly Oliver – Childcare Lead Teacher (early Preschool) for 7 hours per day/4 days per week (M-Th) beginning September 17, 2015. She will be compensated at the rate of \$11.75 per hour and will be eligible for 6-3-2 benefits.

Susan Seys – ECFE/SR Teaching Assistant for 6.5 hours per day/4 days per week beginning August 18, 2015. She will be compensated at the rate of \$10.30 and will be eligible for 6-3-2 benefits. Susan will sub for the Summer School Readiness Program the month of June 2015.

The following will be paraprofessionals in the Reading/Math/EL/Learning In Deed Summer School Programs for 3.5 hours per day for the following dates: July 6 – July 9, July 13 - July 16, July 20 - July 23, July 27 – July 30, 2015. They will be compensated according to their placement on the Minnesota School Employees Association salary schedule.

Hani Abdirizak, Jana Goedtel, Heidi Libby, Cynthia Lyons, Deborah Morris, Sharon Starkey, Rebecca Trnka

CONTRACT ADJUSTMENTS (NON-AFFILIATED)

Jared Larson, ASA Facilities Coordinator – Increase in annual salary from \$51,500 to \$60,000 beginning July 1, 2015.

Sarah Morrison – Transfer to the full-time, 12-month position of K-12 Literacy Coordinator beginning July 1, 2015.

CONTRACT ADJUSTMENTS (INSTRUCTIONAL)

Julia Battern – Increase in assignment with the addition of 0.083 FTEs for the second semester only of the 2015-16 school year.

Tom Boone – Increase in assignment with the addition of 0.167 FTEs for the entire 2015-16 school year.

Brent Brown – Increase in assignment with the addition of 0.083 FTES for the first semester only of the 2015-16 school year.

Angie Eggert – Increase in assignment with the addition of 0.167 FTEs for the entire 2015-16 school year.

Laurie Hagberg – Increase in assignment with the addition of 0.167 FTEs for the entire 2015-16 school year.

Leif Johnson – Increase in assignment with the addition of 0.167 FTEs for the entire 2015-16 school year.

Steve Sheldrup – Increase in assignment with the addition of 0.083 FTEs for the first semester only of the 2015-16 school year.

Dave Wilfahrt – Increase in assignment with the addition of 0.167 FTEs for the entire 2015-16 school year.

Mark Zenk – Increase in assignment with the addition of 0.167 FTEs for the entire 2015-16 school year.

CONTRACT ADJUSTMENTS (NONINSTRUCTIONAL)

Barry Brigger – Change in assignment to ABE Assessment and Intake Specialist and Youth Enrichment Support Specialist beginning July 1, 2015. He will work approximately 25 hours per week and will be compensated at the rate of \$12.15 per hour. He will be eligible for 6-3-2 benefits.

REQUESTS FOR LEAVE (INSTRUCTIONAL)

Sherry Davies, Kindergarten Teacher at Kennedy Elementary School has requested a leave under the provisions of the Family Medical Leave Act commencing on September 10 and ending October 30, 2015.

Megan Rieken, Special Education Teacher at Hoover Elementary School has requested a leave under the provisions of the Family Medical Leave Act commencing on or about September 24 and continuing through December 11, 2015.

RESIGNATIONS (INSTRUCTIONAL)

Scott Doeblor – Social Studies Teacher at West High School, effective as of June 1, 2015.

Le Ann Gehring-Ryan, Art Teacher at West High School has submitted her resignation for purposes of retirement, effective as of June 1, 2015.

Sarah McGuire – Special Education Teacher at West High School, effective as of June 18, 2015.

Renea Ratzloff – Family/Consumer Science Teacher at East High School, effective as of June 4, 2015.

RESIGNATIONS (NONINSTRUCTIONAL)

Peggy Jorgenson – Assistant to the Principal at Central High School, effective as of June 8, 2015.

Sandy Kinsella – Bookkeeper in the Business Office, effective as of June 12, 2015.

TERMINATION OF EMPLOYMENT (NONINSTRUCTIONAL)

Jody Hillbeck – ECFE/SR Teaching Assistant, effective as of June 11, 2015.

Recommended Action:

The Administration recommends approval of the personnel items.

School Board Regular Meeting

ITEM NUMBER: 5. C. 1.

Meeting Date: 06/15/2015

Prepared By: Eric Hudspeth, Director of Human Resources and Organizational Development

Item Type: Action

Subject:

Personnel Addendum

Background:

APPOINTMENTS (ADMINISTRATIVE)

Al Lawrence – Teacher Evaluation/Administrative Coach beginning August 3 through June 6, 2016, working intermittent hours. He will be compensated at the rate of \$25.00 per hour for this assignment.

APPOINTMENTS (INSTRUCTIONAL)

Angela Eccles – Full-time (1.00 FTEs) Teacher at Monroe Elementary School beginning August 31, 2015, for the 2015-16 school year. She will be placed on step 5 of the B+30 lane of the Teachers Association salary schedule.

Adam Hanson – Full-time (1.00 FTEs) Elementary Physical Education Teacher beginning August 31, 2015, for the 2015-16 school year. He will be placed on step 10 of the B lane of the Teachers Association salary schedule.

The following will be teachers in the Special Education Extended School Year Program for 2015. They will be compensated according to their placement on the Teachers Association salary schedule: Denise Alms, Colin Anderson, Pam Bartels, Kim Bristol, Teresa Bromley, Melissa Christoffer, Faith Coonrad-Hunt, Shawna Coulter, Dane Ecker, Jan Eimer, Jodi Evers, Sandy Ewel, Linda Felsheim, Pam Gabrielsen, Jennifer Gates, Alison Glenn, Emily Gorman, Hope Grabau, Shellee Hague, Becky Heinze-Guentzel, Laura Heinze, Jennie Helget, Gina Henkelman, Linda Howe-Wensel, Lisa Jackson, Mary Jo Kann, Sarah Kenward, Kraig Klefsaas, Logan Kohlmeyer, Becky Kopischke, Becky Krause, Jennifer Kroon, Tasha Landwehr, Jennifer Malwitz, Ginger McCabe, Sara Meyer, Clare Oberle, Tiffany Ott, Karen Powers, Beth Sachau, Cara Samuelson, Rebecca Schramm, Emily Seppmann, Denise Simonson, Kimberly Smith, Becky Splett, Kayla Steinberg, Jacqueline Templin-Woodwick, Jessica Tix, Ann Vaubel, Pat Wanzek, Katie Wheelock, Mary Willette

APPOINTMENTS (NONINSTRUCTIONAL)

Heather Hohenstein – Paraprofessional in the Learning In Deed Summer School Program on the following dates: July 6-9, July 13-16, July 20-23, July 27-30, 2015 for 3.5 hours per day. She will be compensated according to her placement on the Minnesota School Employees Association.

The following will be paraprofessionals in the Special Education Extended School Year Program for 2015. They will be compensated according to their placement on the Minnesota School Employees Association salary schedule: Lisa Adams, Eric Anenson, Kris Bachmann, Mindy Baer, Faith Baumberger, Angie Beaudoin, Lisa Benson, Nancy Benson, Jean Biesterveld, Paula Billings, Aileen Bipes, Elmer Boeke, Erin Brage, Renden Bruner, Michelle Cahalan, Susan Dodge, Dane Ecker, Shirlee Erb, Barb Geertsema, Amanda Goblirsch, Liz Hartman, Linnea Holbrook, Kay Hughes, Lynn Keller, Sarah Kitzmann, Kirstin Klompenhower, Aimee Kotten, Meaghan Kroeber, Terry Krook, Chris Larson, Rebecca Lee, Roxanne Leiferman, Alissa Lien, Parker Linn, Leah Loddigs, Callan Lowen, Leann Mages, Jason March, Terry Meschke, Jessica Mock, Amy Neils, Linda O'Meara, Jennifer Olseth, Janet Pitts, Amanda Prigge, Andrea Robbins, Kristine Rude, Tanya Rustad, Kayla Schafer, Marie Schalau, Lauryn Schindler, Vonda Schlie, Jamie Schloemer, Katherine Sexton, Linette Shoemaker, Julie Sonnek, Chris Splett, Cathy Stien, Jean Teeslink, Brenda Voracek, Helen Wels, Shari Westphal, Julie Wigersma, Mashaye Wilson

The following will be nurses in the Special Education Extended School Year Program from June 15-18, June 22-24, August 3-6, and August 10-13, 2015. They will be compensated at their regular rate of pay.

Rose McGregor, Colleen Meagher, Anna Mickelson

The following will be secretaries in the Special Education Extended School Year Program from June 15-18, June 22-24, August 3-6, and August 10-13, 2015. They will be compensated according to their placement on the Educational Secretaries Association salary schedule.

Sue Ruch, Beverly Bruner

RESIGNATIONS (INSTRUCTIONAL)

Patricia Hammann - third grade teacher at Monroe Elementary School, effective as of June 15, 2015.

RESIGNATIONS (NONINSTRUCTIONAL)

Kari Hansen – ACES Assistant, effective as of July 2, 2015.

Anna Ness – Cook's Helper at Monroe Elementary School, effective as of June 10, 2015.

Recommended Action:

The Administration recommends approval of the personnel addendum items.

School Board Regular Meeting

ITEM NUMBER: 5. D.

Meeting Date: 06/15/2015

Prepared By: Sheri L. Allen, Superintendent

Item Type: Action

Subject:

Board Member School Assignments for 2015-16

Background:

Following are the recommended school assignments for School Board members for the 2015-16 school year.

Ann Hendricks

Franklin Elementary School
Central High School

Jodi Sapp

Dakota Meadows Middle School
Monroe Elementary School

Sara Hansen

East Senior High School
Washington Elementary School

Tom Rekstein

Hoover Elementary School
Rosa Parks Elementary School
Bridges Community School

Kinney Eberhart

Kennedy Elementary School
Central Freedom School
Student Support Services Center

Kristi Schuck

Roosevelt Elementary School
West Senior High School

Judi Brandon

East Junior High School
Jefferson Elementary School
Eagle Lake Elementary School

Recommended Action:

The administration recommends approval of the school assignments for Board members for the 2015-2016 school year.

School Board Regular Meeting**ITEM NUMBER: 5. E.****Meeting Date:** 06/15/2015**Prepared By:** Sheri L. Allen, Superintendent**Item Type:** Action

Subject:

Approval of School Board Meeting Dates for 2016

Background:

<u>DATE</u>	<u>LOCATION</u>	<u>TIME</u>
Monday, January 4, 2016	Civic Center Plaza	5:30 p.m.
Tuesday, January 19, 2016	Civic Center Plaza	5:30 p.m.
Monday, February 1, 2016	Civic Center Plaza	5:30 p.m.
Tuesday, February 16, 2016	Civic Center Plaza	5:30 p.m.
Monday, March 7, 2016	Civic Center Plaza	5:30 p.m.
Monday, March 21, 2016	Civic Center Plaza	5:30 p.m.
Monday, April 4, 2016	Civic Center Plaza	5:30 p.m.
Monday, April 18, 2016	Civic Center Plaza	5:30 p.m.
Monday, May 2, 2016	Civic Center Plaza	5:30 p.m.
Monday, May 16, 2016	Civic Center Plaza	6:30 p.m.
Monday, June 6, 2016	Civic Center Plaza	5:30 p.m.
Monday, June 20, 2016	Civic Center Plaza	5:30 p.m.
Monday, July 11, 2016	Civic Center Plaza	5:00 p.m.
Monday, August 8, 2016	Civic Center Plaza	5:00 p.m.
Tuesday, September 6, 2016	Civic Center Plaza	5:30 p.m.
Monday, September 19, 2016	Civic Center Plaza	5:30 p.m.
Monday, October 3, 2016	Civic Center Plaza	5:30 p.m.
Monday, October 17, 2016	Civic Center Plaza	5:30 p.m.
Monday, November 7, 2016	Civic Center Plaza	5:30 p.m.
Monday, November 21, 2016	Civic Center Plaza	5:30 p.m.
Tuesday, December 6, 2016	Civic Center Plaza	5:30 p.m.
Monday, December 19, 2016	Civic Center Plaza	5:30 p.m.

Recommended Action:

The administration recommends approval of the schedule of School Board meetings for 2015.

AttachmentsBoard Meeting Schedule 2016

Independent School District No. 77
Mankato, Minnesota

SCHOOL BOARD MEETING SCHEDULE
JANUARY - DECEMBER 2016

DATE	LOCATION	TIME
Monday, January 4, 2016	Civic Center Plaza	5:30 p.m.
Tuesday, January 19, 2016	Civic Center Plaza	5:30 p.m.
Monday, February 1, 2016	Civic Center Plaza	5:30 p.m.
Tuesday, February 16, 2016	Civic Center Plaza	5:30 p.m.
Monday, March 7, 2016	Civic Center Plaza	5:30 p.m.
Monday, March 21, 2016	Civic Center Plaza	5:30 p.m.
Monday, April 4, 2016	Civic Center Plaza	5:30 p.m.
Monday, April 18, 2016	Civic Center Plaza	5:30 p.m.
Monday, May 2, 2016	Civic Center Plaza	5:30 p.m.
Monday, May 16, 2016	Civic Center Plaza	6:30 p.m.
Monday, June 6, 2016	Civic Center Plaza	5:30 p.m.
Monday, June 20, 2016	Civic Center Plaza	5:30 p.m.
Monday, July 11, 2016	Civic Center Plaza	5:00 p.m.
Monday, August 8, 2016	Civic Center Plaza	5:00 p.m.
Tuesday, September 6, 2016	Civic Center Plaza	5:30 p.m.
Monday, September 19, 2016	Civic Center Plaza	5:30 p.m.
Monday, October 3, 2016	Civic Center Plaza	5:30 p.m.
Monday, October 17, 2016	Civic Center Plaza	5:30 p.m.
Monday, November 7, 2016	Civic Center Plaza	5:30 p.m.
Monday, November 21, 2016	Civic Center Plaza	5:30 p.m.
Tuesday, December 6, 2016	Civic Center Plaza	5:30 p.m.
Monday, December 19, 2016	Civic Center Plaza	5:30 p.m.

School Board Regular Meeting**ITEM NUMBER: 5. F.****Meeting Date:** 06/15/2015**Prepared By:** Sheri L. Allen, Superintendent**Item Type:** Action

Subject:

Modify 2014-15 School Calendar

Background:

The Minnesota Department of Education requires districts to modify their original calendar if they took days off during the 2014-15 school year to accommodate weather or other emergencies and those days were not made up. Following is the date on which school was cancelled:

January 7, 2015 – no school

Recommended Action:

The administration recommends that the Board affirm this change in the school calendar for the 2014-15 school year.

School Board Regular Meeting**ITEM NUMBER: 6. A.****Meeting Date:** 06/15/2015**Prepared By:** Sheri L. Allen, Superintendent**Item Type:** Action

Subject:

Acceptance of Gifts and Grants

Background:

The family of Janette Young has donated \$1,500 to the Health and Physical Education Departments in her memory. Mrs. Young taught Health at Mankato East High School, retiring in 1984.

The Key City Sertoma Club donated \$1,500 to the District-wide hard of hearing program.

Basil and Linda Janavaras donated \$1,000 for the 2015 John Basil Janavaras Memorial Scholarship. This annual donation provides two \$500 scholarships – one for a varsity soccer player and one for a varsity hockey player.

The Minnesota Middle School Association provided a \$500 grant to Dakota Meadows Middle School to assist in purchasing the Weather Bug.

Recommended Action:

The administration recommends Board acceptance of these generous gifts.

School Board Regular Meeting**ITEM NUMBER: 6. B.****Meeting Date:** 06/15/2015**Prepared By:** Jerry Kolander, Director of Business Affairs**Item Type:** Action

Subject:

Budget Adoption for 2015-16

Background:

Board members have received the proposed 2015-2016 budget for our elementary and secondary programs. Personnel involved with budget preparation will be available to answer questions the Board might have regarding the budget.

Recommended Action:

The administration recommends adoption of the 2015-2016 budget.

Attachments

School Board Regular Meeting**ITEM NUMBER: 6. C.****Meeting Date:** 06/15/2015**Prepared By:** Jerry Kolander, Director of Business Affairs**Item Type:** Action

Subject:

2015-16 Workers Compensation Insurance Plan

Background:

EMC Insurance has notified the School District that the 2015-16 Workers Compensation premium amount will be \$425,532. The 2014-15 premium was \$420,063.

Recommended Action:

The administration recommends approval of the Workers Compensation program with EMC Insurance for the 2015-16 school year.

AttachmentsPremium Summary



PREMIUM SUMMARY

Named Insured: ISD #77 - Mankato

Policy Term: 07/01/2015 to 07/01/16

	Description of Coverage	Last Year's Annual Cost	Proposed Annual Cost
Insurance Co.	EMC		
	Property	\$177,079	\$177,115
	Business Income	Included	Included
	Equipment Breakdown	Included	Included
	Inland Marine	\$2,267	\$1,885
	Commercial Crime	\$6,907	\$6,262
	General Liability	\$22,697	\$23,101
	School Leaders Liability	\$6,265	\$7,569
	Data Compromise	\$1,512	\$1,512
	Subtotal	\$216,727	\$217,444
Insurance Co.	EMC		
	Commercial Vehicles	\$11,071	\$11,134
	Garage Liability	Not Covered	Not Covered
	Subtotal	\$11,071	\$11,134
Insurance Co.	EMC		
	Excess Liability	\$7,169	\$7,329
	Sub Total	\$234,967	\$235,907
Insurance Co.	EMC		
	Workers' Compensation	\$420,063	\$425,532
	TOTAL – ALL COVERAGES	\$655,030	\$661,439
	Optional Terrorism – included in above	\$6,960	\$7,311

*** Please review all billing notices for accuracy. Brown & Brown does NOT receive a copy of the company direct billing notices.***

School Board Regular Meeting**ITEM NUMBER: 6. D.****Meeting Date:** 06/15/2015**Prepared By:** Jerry Kolander, Director of Business Affairs**Item Type:** Action

Subject:

2015-16 Property and Liability Insurance Renewal Rates

Background:

Mankato Area Public Schools recently received notice from EMC Insurance that the District's Property and Casualty insurance premium will be \$235,907 for the 2015-16 school year. The annual cost for the 2014-15 year was \$234,967.

Recommended Action:

The administration recommends that the School Board take action to renew this insurance program for the 2015-16 school year.

AttachmentsPremium Summary



PREMIUM SUMMARY

Named Insured: ISD #77 - Mankato

Policy Term: 07/01/2015 to 07/01/16

	Description of Coverage	Last Year's Annual Cost	Proposed Annual Cost
Insurance Co.	EMC		
	Property	\$177,079	\$177,115
	Business Income	Included	Included
	Equipment Breakdown	Included	Included
	Inland Marine	\$2,267	\$1,885
	Commercial Crime	\$6,907	\$6,262
	General Liability	\$22,697	\$23,101
	School Leaders Liability	\$6,265	\$7,569
	Data Compromise	\$1,512	\$1,512
	Subtotal	\$216,727	\$217,444
Insurance Co.	EMC		
	Commercial Vehicles	\$11,071	\$11,134
	Garage Liability	Not Covered	Not Covered
	Subtotal	\$11,071	\$11,134
Insurance Co.	EMC		
	Excess Liability	\$7,169	\$7,329
	Sub Total	\$234,967	\$235,907
Insurance Co.	EMC		
	Workers' Compensation	\$420,063	\$425,532
	TOTAL – ALL COVERAGES	\$655,030	\$661,439
	Optional Terrorism – included in above	\$6,960	\$7,311

*** Please review all billing notices for accuracy. Brown & Brown does NOT receive a copy of the company direct billing notices.***

School Board Regular Meeting

ITEM NUMBER: 6. E.

Meeting Date: 06/15/2015**Prepared By:** Jerry Kolander, Director of Business Affairs**Item Type:** Action

Subject:

Approval of Auction Website

Background:

The Public Surplus System was developed to provide a means for public agencies to dispose of surplus inventory. The Public Surplus website is www.publicsurplus.com

Recommended Action:

The administration recommends use of the Public Surplus System for sale of unneeded supplies and equipment.

Attachments[History of Public Surplus](#)

History

In 1999, the Purchasing Director of a large school district in Utah contacted us. His programmers were trying to build an internet based surplus auction system. The district wanted a system to replace the live auction approach used in the past, with little success. Knowing we created internet auction systems, he asked if we could help.

He had three main requirements. The system must:

1. Provide a detailed audit record of all activity.
2. Be able to automatically reallocate surplus items internally.
3. Provide a dynamic bid auction for those items not internally reallocated.

Intrigued, we decided to do some research in Utah, as well as other states. It would be important to assess the level of need other public agencies may have for a complete surplus inventory management system. Ninety-four agencies, including cities, counties, school districts and colleges, were contacted during this research. It was determined that none of these agencies were in full compliance with their state's regulations or policies. Problems were found relating to record keeping, reallocation and/or collusion avoidance. Moreover, the processes for managing surplus inventory operations were generally disorganized.

It became apparent to us that there was a great need no other company was filling. A system that could manage an agency's entire surplus inventory operations, while assuring compliance with government regulations and policies, would become a great benefit to the public sector. Our past experience with public agencies, along with the information we had gathered, gave us a head start in creating such a system. So, we moved forward, confident that we had the keys to make the best surplus management system specifically designed for the needs of public agencies.

A year later we introduced the Public Surplus System to the purchasing director whose questions started us on this journey. Since that time hundreds of agencies across the country have registered on the system. Their surplus inventory has become more automated and streamlined making it much easier to manage. The accessibility of the internet, along with the efforts of our Buyer Contact Department, have helped these agencies generate 30-200% more net revenue than any other method previously utilized.

We feel the ease of use, audit trails, internal reallocation features, and overall increase in net revenue, make Public Surplus the best available surplus management tool.